



Brad Korb

# Burbank Bulletin™

Successfully serving thousands of families since 1979

Se Habla Español, Մենք Խոսում ենք Հայերեն, Мы говорим по-русски and American Sign Language



Areas include Burbank, Glendale, Sun Valley Hills, Sun Valley Horse Property, Shadow Hills Horse Property

## CONTACT US

The **BradKorb**  
REAL ESTATE GROUP

Focused on What Matters to You  
Real Estate Since 1979

Office **818.953.5300**

Email [Brad@BradKorb.com](mailto:Brad@BradKorb.com)

[www.BradKorb.com](http://www.BradKorb.com)

BRE #00698730

3813 W. Magnolia Blvd., Burbank, CA 91505



## Bike Angels get 117 bikes at Realtor-hosted Bicycle Drive

Burbank's first Saturday of 2018 saw generous folks come out of the woodwork with bicycles in various states of repair, to gather in the West Magnolia parking lot of the Burbank Association of Realtors. It was the fifth year the BAOR had hosted a bike drive for Bike Angels, an organization of good-hearted folks who refurbish old, neglected bikes to be like new. During the holidays, the bikes find their way to kids and families that need them most.

Courtney Korb, now president of the BAOR, was among the group of Burbank Realtors, city employees, and community volun-



L-to-R: President Elect Karol Kochova, Past President Harry Timuryan, President Courtney Korb, BAOR Director Robert Clark. (Photo Credit - David Laurell)



(Photo Credit - Courtney Korb)

teers on hand, including Bike Angels' founder, to greet donors and collect bikes. Korb said that 117 bikes came in that day.

Elaine Pease, a senior license and code services inspector for the city of Burbank, established Bike Angels in 2009.

"I love the story of Bike Angels. The city does a Christmas Tree every year to sponsor families in need. Elaine Pease saw that a lot of children wanted bikes for the holidays. So she started Bike Angeles. That's how all of this started."

Continued on page 9

Follow The Brad Korb Team on Twitter & Facebook to receive information on upcoming open houses.



- FACEBOOK: Brad Korb
- TWITTER: @BradKorb



## THE BRAD KORB TEAM FEATURED PROPERTY!



**BURBANK HILLS** \$899,998  
Call 1-800-473-0599, Enter Code 3138

Your Property Could Be Featured Here and Online to Reach Millions of Potential Buyers Around the World!

Call today to find out how our marketing strategy will move you!  
(818) 953-5300

[www.BradKorbForeclosureHelp.com](http://www.BradKorbForeclosureHelp.com)

Think foreclosure is the only option?  
Think again!

We provide you with information about how to avoid a foreclosure, explain the effect it can have on you and your family, and offer other options that may be available to you. This includes a short sale, and we can help you determine if you qualify.

Get a Backstage Pass to the MLS—Search for any property and any Area—FREE

[www.LACountyPropertyInfo.com](http://www.LACountyPropertyInfo.com)

PRSR STD  
U.S. POSTAGE  
**PAID**  
MMP DIRECT

### INSIDE



**BURBANK NEWS**  
Page 4



**MARKET TRENDS**  
Page 9



**FEATURED HOMES**  
Page 10-11

# In The Community

## Burbank News & Events

### Boys & Girls Club of Burbank Teams Up With Bank of America For The Holidays

For the sixth straight year, employees and executives of Bank of America participated in the Boys & Girls Club of Burbank and Greater East Valley's "Adopt-A-Family" program for the holidays. Select families were chosen based on need to be "adopted" and in turn, gifts were presented to four families, to ensure they had a wonderful holiday.

"For six years, local Bank of America employees go all out to make sure some of our most vulnerable families have a wonderful holiday. I can't thank them enough for participating, said CEO, Shanna Warren. "Arpik and her team always do such a terrific job, granting every single wish. It's truly amazing. It really is what the holidays are all about."

The Adopt-A-Family program matches companies like Bank of America with deserving families. Each family makes a

wish list that is then given to the company employees, who in turn, donate their time and treasure by doing the shopping, wrapping and ultimately delivering the gifts to each family they have "adopted".

"My bank colleagues and I always look forward to adopting families over the holidays with the Burbank Boys & Girls Club. The families are all so wonderful and kind, and if we can help provide joy and some relief from holiday stress, we see it as simply an extension of what we do daily at work helping to make financial lives better," said Arpik Lalabekyan, Bank of America financial center manager in Burbank.

Emotions ran the gamut from broad smiles and giggles to even a few tears, as parents and children alike reacted to the holiday surprise provided by Bank of America. What a great way to celebrate the holiday season. ■

### A Valuable Asset Protection Resource for our Friends and Neighbors

An up-to-date estate plan is vitally important — which is why we are so glad that we can confidently recommend Joe and Kathy McHugh as an excellent resource for making sure your estate plan is in good order. The McHughs have been good friends with the Brad Korb family since the early 1990s, when their children were six years old and playmates while the McHughs and Korbs were in the YMCA Guides program together.

Joe McHugh, founder and principal of LA Law Center, PC (la-lawcenter.com) in Glendale, is well regarded as a caring, experienced attorney with an excellent reputation for representing clients in Asset Protection, Estate planning (Wills and Trusts), Elder Law (Medi-Cal and Veterans Benefits qualifications), Conservatorships, and Trust and Probate Administration. Kathy McHugh is a



Certified Senior Advisor, working in the law firm as Triage Director. Together, they specialize in helping seniors protect their assets so they can qualify for long-term care needs. For a free consultation in estate planning or senior care issues, call the McHughs at (818) 241-4238 and tell them Brad sent you! ■

### Drag Queen Bingo at Hamburger Mary's – A Fundraiser in Support of Kids' Community Dental Clinic



Come join us on Sunday, February 11th at 5.30pm for a fun and fierce evening of Legendary Bingo at the world famous Hamburger Mary's, starring Bingo-boy & Fabulous Drag Queen Hostesses! There will be fun prizes and live auctions! A full menu and bar is available, and \$20 at the door gets you bingo cards for all the games. Located at 8288 Santa Monica Blvd. in West Hollywood, call 323-654-8275 to make a reservation. More info can be found at hamburger-marys.com/weho. ■



## SAVE THE DATE



Friday, February 9, 2018  
4:30-9:00pm

HOTEL AMARANO, BURBANK

Join us for an open house shopping event featuring home décor, cooking essentials, jewelry, cosmetics, clothing, handbags and more! Vendors include Lula Roe, Stella and Dot, Arbonne, and Pampered Chef just to name a few. Champagne and hors d'oeuvres will be served.

All proceeds benefit the Boys & Girls Club of Burbank and Greater East Valley.



## Burbank Chorale

### Burbank Chorale Spring Concert

Saturday April 28, 2018 7:30 pm

American Lutheran Church  
755 N. Whitnall Highway  
Burbank, CA 91505

For Tickets email: [tickets@burbankchorale.org](mailto:tickets@burbankchorale.org)  
or call: (818) 759-9177

## Rave Reviews

We were ready to sell our property. Brad and his team made it a smooth and easy process for us. We appreciate all the hard work you and your team have done for us. Thank you again!

—Dan & Anna Lisi  
Home Seller, Burbank, CA

Brad and his Team did an AMAZING job selling my property!! With all of his marketing efforts my property sold in 3 days with multiple offers! This was great! I lived out of town so Brad and his team were available by phone, e-mail, fax and mail. All of my questions and concerns were answered promptly, this made the transaction extremely smooth. I cannot wait to refer my friends and family to Brad because I know they will be greatly taken care of!

—Linda Falk  
Home Seller, Northridge, CA

Brad Korb was very professional, returned phone calls promptly, answered all of my questions, and kept in touch to keep me informed of what was happening. His marketing program is FIRST RATE and assisted in my home selling quickly.

—Mark Jordan  
Home Seller, Burbank, CA

Call the Bank Foreclosure Hotline now to find out about the current REOs. 1-800-473-0599 / Enter Code 4208

Visit [www.BradKorb.com](http://www.BradKorb.com)  
For All Your Real Estate Needs!

# In The Community

## Burbank News & Events

### The Importance of Wealth Management in a Dynamic World

How is wealth like real estate? For one thing, wealth doesn't manage itself. It requires professional services. In a family or business, wealth has its own set of asset and liability needs. For his long-term management, Brad Korb relies on Richard V. Bertain and David Escobar of UBS Financial Services, recommending them with confidence. Korb says these dedicated Certified Financial Planner™ practitioners consistently use premiere customer service and extensive financial resource knowledge for planning and putting in motion long-term goals and objectives.

Bertain, Senior Vice President with UBS Financial Services, has been providing sound financial advice to clients since 1983, earning designation as Certified Investment Management Analyst from the Wharton School. He and Escobar, First Vice President with UBS, are involved in Burbank community organizations ranging from the Burbank Civitan Club and Boy Scouts of America, to the Burbank YMCA and Leadership Burbank.

Bertain and Escobar's Comprehensive Wealth Management approach for high net worth families and businesses is straightforward and thorough: Identify goals, evaluate the



situation, develop a financial plan, implement it, and monitor and rebalance as needed. They seek "to perform effectively and efficiently, such that each of our clients would be proud to recommend us to their family and friends."

*Richard V. Bertain, CFP, CIMA, ChFC*  
Senior Vice President  
UBS Financial Services  
200 South Los Robles, Suite 600,  
Pasadena, CA 91101-2479, Tel. (800) 451-3954, Tel. (626)405-4710 Direct, Fax (855) 203-6443, [Richard.Bertain@UBS.com](mailto:Richard.Bertain@UBS.com)

*David E. Escobar, CFP®*  
First Vice President – Wealth Management  
UBS Financial Services,  
200 South Los Robles, Suite 600,  
Pasadena, CA 91101, Tel. (800) 451-3954,  
Tel. (626) 405-4711 Direct, Fax (855) 203-6443, [David.Escobar@ubs.com](mailto:David.Escobar@ubs.com) ■

### Burbank-Valley Garden Club

The Burbank-Valley Garden Club meets, Thursday, February 1, 2018 at 10:00 a.m., at the Little White Chapel, 1711 N. Avon St., Burbank.

The speaker for the February meeting will be Mr. David Weeshoff who will present his talk called "Viewing and Enjoying our Neighborhood Birds". He will educate our members on how to attract and identify the birds that inhabit our gardens and neighborhoods.

Mr. Weeshoff has been involved as a docent and volunteer with International Bird Rescue and has actively worked with sick, orphaned, oiled and injured aquatic birds. In addition, he is a member of the Speaker's Bureau of Heal the Bay, past president of the San Fernando Valley Audubon Society and is a frequent guest speaker to adult and children's programs concerning Heal the Bay, the Audubon Society and international bird rescue.

Everyone is welcome. For more information, call 818 848-0313 ■



### Free Over-The-Net Evaluation

Sent Straight to Your Inbox!



Find Out What Your Home is Worth in Today's Market

[BurbankRealEstateValues.com](http://BurbankRealEstateValues.com)

## 5 Reasons Why I'm Glad I Called Brad!

- #1 The quick response, constant communication and follow-up from agents.
- #2 The most-comprehensive marketing plan in town!
- #3 A team business model to help you with all of your real estate needs!
- #4 Seven-day-a-week access to 30 years of real estate experience!
- #5 A professional, friendly, expert team of real estate consultants!

Shark Tank's Barbara Corcoran says,  
Partner with the agent **I TRUST!**

"In Los Angeles  
I would hire Brad Korb."

He knows how to attract the right kind of buyers  
and he creates so much demand that if your home  
doesn't sell at a price and deadline you agree to...

Brad will BUY IT!"



The **Brad Korb**  
REAL ESTATE GROUP  
Focused on What Matters to You  
Real Estate Since 1979

818-953-5300 | [BradKorb.com](http://BradKorb.com)

BRE License # 00698730



YOUR HOME  
AT A PRICE ACCEPTABLE TO YOU  
**GUARANTEED**  
OR I'LL BUY IT!

**SOLD**

# In The Community

## Burbank News & Events



### Burbank Temporary Aid Center Updates

#### Do you know about BTAC's Case Management Program?

BTAC's case managers are ready to work with people who are struggling to get and help them work toward having less of a struggle. Through case management, BTAC can help with resumes and finding jobs, developing budgets, living with their means, and even helps with some household bills. It takes some work, but it is worth it.

#### Save the Date for BTAC's Annual Gala!

March 2, 2018 BTAC will hold its Annual Gala. For more information or to be added to the invitation list, contact BTAC for more information: 818-848-2822 ext. 110 or bhowell@theBTAC.org.



#### Public Social Services comes to BTAC

Every third Thursday and Friday of every month from 9am-12pm the Department of Public Social Services comes to BTAC and provides services for our clients. Appointments are first come first serve. Services include:

- Cal Fresh which helps provides monthly benefits to assist low-income households in purchasing the food they need to maintain adequate nutritional levels.
- Free and low-cost health care programs and services (Medical). BTAC wants to help serve citizens in times of emergency and disaster.

#### BTAC Needs Volunteers!

Join others who have found a place at BTAC.

For more information about volunteering, call or email our Volunteer Coordinator Alyson at 818/848-2822 ext. 116 or awestfall@theBTAC.org

#### Volunteer Spotlight

BTAC would LOVE to introduce our Volunteer Spotlight of January, JUDY PIKE! She is one of our amazing volunteers who has been volunteering with BTAC for 8 years, but she used to volunteer with her mother over 20 years ago for "Santa's Closet".

Judy mainly focuses on helping during the holiday season. When asked why she loves to volunteer at BTAC she said, "I am proud to be part of an organization and community that cares so much for the under privileged and continues to support their needs." BTAC appreciates your support and dedication!



### BURBANK ADULT CENTERS

Events and activities for those age 55 and over (unless indicated otherwise).



**JOSLYN ADULT CENTER**  
1301 W. Olive Ave., Burbank, (818) 238-5353

Ongoing weekly activities include a wide variety of fitness classes, card games including bridge, Mah Jongg, bingo, computer classes, lunch and so much more.

Please call Joslyn Adult Center at 818-238-5353 for upcoming events!

#### Diabetes Empowerment Education Program (DEEP) Tuesdays, February 6th, 13th, & 20th at 2:00pm

This series will cover techniques on how to deal with fatigue, pain, and isolation. Find out how to communicate effectively with family, friends and health professionals regarding your diabetes.

#### Heart Month The Ups and Downs of Blood Pressure: Heart Health and Stroke Prevention Wednesday, February 21st at 1:00pm

Is it too late to take steps to a healthier heart? February is Heart Month – a perfect time to take steps to modify your risk factors and lower your cholesterol, blood pressure or risk for heart disease. Join Dr. Ramin Assadi, UCLA Health Cardiologist, as he discusses heart disease and what specific lifestyle changes you can make.

#### California Department of Insurance: Senior Protection & Financial Elder Abuse Wednesday, February 7th at 1:00pm

Obtain information and learn how you can protect yourself from financial elder abuse. Also, other general information about scams and other deceptive practices.

#### Knowing the Ten Signs: Early Detection Matters Tuesday, February 27th at 12:45pm

The warning signs of Alzheimer's disease are often dismissed as side effects of normal aging. If you or someone you know is experiencing memory loss or behavioral changes, it's time to learn the facts. Early detection gives you a chance to begin drug therapy, enroll in clinical studies and plan for the future. Attend this training to learn the 10 Warning Signs of Alzheimer's disease. We will separate myth from reality and address commonly-held fears about Alzheimer's in America. Hear from people who have the disease and find out how to recognize the signs.

#### Healthy Cooking Class Heart Healthy Foods Friday, February 9th at 9:30am

February is Heart Health Month! Learn healthy eating tips to support good heart health. Recipes will be provided at the workshop.

#### How Medicare Advantage Plans Work Wednesday, February 14th at 3:00pm

Have questions about how to select a Medicare Advantage Plan that meets your medical needs? Join us in a seminar where you'll have the opportunity to get answers to your questions and gain a better understanding of the Medicare choices available to you. The workshop will be presented by the Center for Health Care Rights, a non-profit healthcare advocacy organization.

#### Thursday Book Group is Looking for NEW MEMBERS!

EVERY Thursday at 11:00am  
The chosen February book will be "The Plague of Doves" by Louise Erdrich

Coming in....  
**FEBRUARY**

## www.BurbankPropertyInfo.com

A FREE service to help area home buyers find their dream home. Your first e-mail will list all homes currently for sale that meet your search criteria. Then each morning you will be e-mailed a list of all of the new homes for sale and price changes since your previous search.

No more having to reply on manual searches.

BECAUSE YOU HAVE BETTER THINGS TO DO!



Brad's client Carl Shaad borrowing signs for his garage sale.

**PLANNING TO HAVE A GARAGE SALE?**

Call Us Today to Borrow

Garage Sale Signs

**818-953-5300**

Free Published List Of Foreclosures—Homes That Are 60%, 70% and 80% of the Market

**www.LACountyPropertyInfo.com**

# In The Community

## Burbank News & Events

### LISTINGS AND SALES ... JUST IN TIME FOR WINTER

24-hour Recorded Info at 1-800-473-0599

#### BRAD KORB'S RECENT LISTINGS

1210 E. California	2548
338 N. Mariposa	2678
10975 Elinda	3418
9073 Ilex	2468
12917 Valleyheart #2	2528
1200 N. Hollywood Way	2018
4306 Ambrose	3088
9419 Via Patricia	2358
8164 De Garmo	2228



Call the  
**Brad Korb Team**  
**(818) 953-5300**  
*We Sell or List a Property  
Every 40 Hours!*

*The Brad Korb Team  
is Pleased to Keep You  
Up-to-date!*

#### BRAD KORB'S RECENT SALES

8609 Remick	3338
532 N. Florence	3258
19049 Sylvan	2908
13701 Hubbard #8	2338
6301 Honolulu #70	2798
3727 3rd	2188
2144 N. Valley	2738
4287 W. Sarah #40	2388
7342 Cantaloupe	2008
518 Almond	2438
1836 N. Frederic	3328
837 Bethany, Seller	2278
837 Bethany, Buyer	2278
328 N. Brighton	2968
1929 N. Screenland	3128
2904 W. Verdugo	2758
416 Griswold	2038
3007 N. Frederic	2538
10975 Elinda	3418
12917 Valleyheart #2	2528
11813 Runnymede #50	5468
22325 Mission	5448
6570 Debs	5488
7009 Remmet #5	5458
5900 Murietta #102	5478
2258 N. Ontario	5498

### USE THIS TRUCK FREE!



Call 1-800-473-0599 Enter Code 4408

Call  
**The Brad Korb Team**  
**(818) 953-5300**

*We Sell or List a Property Every 40 Hours!*

Call 1-800-473-0599 • Enter Code Number

#### BRAD KORB'S RECENT SALES...Continued

14456 Willowgreen	5018
421 La Fayette Park #620	5008
1356 Parkside	5028
14917 Bledsoe	5038
1458 N. Pass	5048

### City of Burbank's BEST Program / WorkForce Connection

Are you a student looking for employment?  
Come to the Youth Employment office to pick up an application



Are you interested in EXPANDING your support of Burbank's youth?

Participate in the City of Burbank's BEST Program (Burbank Employment & Student Training) by hiring a qualified and pre-screened student today!

Are you an Adult looking for employment?

Come to City of Burbank's WorkForce Connection (A FREE self-serve job resource center)



City of Burbank  
Youth Employment/WorkForce Connection  
301 E. Olive Avenue Ste. 101, Burbank, CA 91502  
**(818) 238-5021**



### City of Glendale Parks, Recreation and Community Services Department

Check out all of the Glendale upcoming events and the Leisure Guide for classes, leagues, senior programs, etc. at:

[www.parks.ci.glendale.ca](http://www.parks.ci.glendale.ca)

### Los Angeles Equestrian Center

#### E V E N T S

DATE	EVENT	CONTACT
Feb. 2-4	CRHA Bunny Slide Reining Horse Show	Marilyn Scheffers (951) 600-8999
Feb. 4	Saddle Seat Western School League	Sharon Grosshans (626) 487-7470
Feb. 16-18	Gold Coast Series February Hunter/Jumper Show	Langer Equestrian Group (818) 563-3250
Mar. 3-4	Mid-Winter Dressage	Cornerstone Event Management (818) 841-3554
Mar. 9-11	Interscholastic Equestrian Association	Michelle Cronk (805) 479-7310
Mar. 16-18	Rainbow Royale	Joanne Asman (818) 842-8444
Mar. 23-25	Dressage Affair Festival	Cornerstone Event Management (818) 841-3554
Mar. 29	Rancho California Arabian Horse Show	Margaret Rich (951) 302-6045

For more information, call us at 818-840-9063 | or visit us online at: [www.la-equestriancenter.com](http://www.la-equestriancenter.com)

# In The Community

## Burbank News & Events



### Start Your New Year at the Burbank Public Library!

The Friends of the Burbank Public Library Amateur Photography Contest will be accepting entries at the Burbank Central Library from February 1-17, 2018. Rules and entry forms will be available at each library and can be downloaded from our website, [burbanklibrary.org](http://burbanklibrary.org).

**Crafty Kids** are invited to stop by the second floor auditorium at Burbank Central Library for two drop-in craft programs. On February 7 we will celebrate your favorite comics and illustrated book series! We will have DIY comics, magnets, a photo booth, and trivia with prizes! On February 13 you can design your own valentine. All materials are provided and no registration is required. Details are on our website event calendar.

**Our Dr. Seuss Book Party** is a program for kids in grades K-5 at Burbank Central Library. Free reservations are required, so please call 818-238-5610. Come celebrate everything Dr. Seuss with crafts, trivia, and bingo. We'll end the program by watching animated videos of some fun Seuss stories.

**Bedtime Yoga Storytime** at Buena Vista Branch Library starts at 6:00 p.m. on Thursday, February 22. This program is for kids age 7 & under with an adult. Come stretch with us and get a better night's sleep. Listen to stories, songs, and watch Goodnight Gorilla, a short movie. Wear your pajamas and bring a yoga mat, towel, or blanket.



Cheryl Herrera was awarded Best in Show for her entry in the Scenic-Color category in the 2017 Photo Contest. Who will win this year?

Visit the event page on our website to learn more

© **Lego Club** © **Opera Talks** © **Music & Movement** ©  
© **Book Clubs** © **FREE Movies** © **Bilingual Storytime** ©  
[burbanklibrary.org/events](http://burbanklibrary.org/events)

Burbank Central Library 110 N. Glenoaks Blvd.  
Buena Vista Branch Library 300 N. Buena Vista St.  
Northwest Branch Library 3323 W. Victory Blvd.  
[burbanklibrary.org](http://burbanklibrary.org)



### Brad's Clients Use the Truck for Free

#### Added Service Where the Rubber Meets the Road

Brad's Team provides service based on client needs. When Brad asked his past clients what more he could do, nearly all of them agreed that a truck would be great. Brad decided to provide a moving truck complete with appliance dolly and moving pads. Use of the truck is free of charge to Brad's clients (Buyers and Sellers).

#### Helping the Southern California Community

Brad's truck is available to community organizations, religious and charitable groups subject to availability, but always free of charge.

Check the calendar at [www.BradKorb.com](http://www.BradKorb.com) to see what dates our moving truck is available, and fill out the contact form to reserve a date for your move.

**There are a few restrictions such as age of driver, licensing and basic use and care. For more information, just ask!**

**818.953.5300 or [www.BradKorb.com](http://www.BradKorb.com)**

## I Know You Know Someone!

Dear Friend,

Here's a quick note to let you know how I can help you or anyone you might introduce to me.

As you know, for the past two years there has been a shift in the real estate market. Experience shows that more and more people are caught off-guard with the current economic difficulties. I imagine you may know people who are in a dilemma like never before, and they don't know what to do. As you look at the following three categories, ask yourself, "Who do I know that's in one of these three situations?"

(1) People who bought their homes within the past five years, refinanced, or took out an equity line, who are now finding that their homes are worth less than what they owe; (2) Homeowners facing financial difficulties: job loss, loss of a spouse, divorce, or possibly heading into foreclosure; (3) Home sellers who wish they had sold a year or two ago, but for whatever reason, didn't. Now, they feel trapped and don't know what to do.

These people need help, and they need it NOW! The next time you're in a conversation with someone who is in any of these three categories, stop, pick up your phone, look up my number (818-953-5300), and call me immediately. They can count on me to be empathetic, to be there for them, to explore all options, and to treat them with the utmost dignity and care. More than ever before, we need each other. And together, we can make a difference!

**The Brad Korb  
Real Estate Group**  
Focused on What Matters  
to You

818-953-5300

**The Brad Korb  
REAL ESTATE GROUP**  
Focused on What Matters to You  
Real Estate Since 1979



### Meet Brad Korb...

*an individual who knows the importance of maintaining focus...*

It is focusing on what matters most in life that Brad Korb believes results in true success. Brad's successes are the direct result of his unique ability to visualize a goal and make a plan to accomplish it. This focus is applied to spending time with his family, interacting with his community and helping his real estate clients to realize their dreams.

Brad and his team have accomplished an incredible amount of success for clients by providing services that go well beyond the average real estate agent. Relationships with clients are based on absolute honesty, loyalty, accountability, dedication and an understanding of client needs. The Brad Korb team is always focused on what matters to you.

As a part of this focus and determination to helping clients become neighbors, Brad Korb has developed this creative website filled with essential information about California's Burbank, Glendale, North Hollywood, Sun Valley and the wonderful and diverse surrounding areas. Our area is rich in history, recreational and business opportunities and unequalled natural beauty, and we welcome you to explore it within our site.

Whether you are in the media industry looking to buy residential property closer to where you work, or looking to sell, **BradKorb.com** is the perfect place for more information. Use **BradKorb.com** as your premier resource for all of your real estate needs in Burbank, Glendale, North Hollywood, Sun Valley and surrounding areas. If you're a homebuyer in search of that perfect place to call home, please visit our property search page to find just what you've been looking for. If you are interested in commercial or investment properties you will find valuable information here. Brad Korb also provides information on relocation resources and free estimates on your home's value. With an incredible knowledge of the real estate market and a strong track record of success, Brad Korb remains dedicated to each client. Contact Brad Korb today and find out more information!

**Thinking of Buying or Selling?**

(818) 953-5300 • [www.BradKorb.com](http://www.BradKorb.com) email: [Brad@BradKorb.com](mailto:Brad@BradKorb.com)

# In The Community

## Burbank News & Events

### Burbank Tournament of Roses Association

By Robert Hutt

February is the second step in the life cycle of Burbank's Rose Parade float. The Design Contest for the 2019 float was closed at the end of January. The Directors of the Association will next review all contest submissions to present the General Membership with six design concept candidates. The Directors will spend the better part of a day discussing the merits of each of the contest entries. They will consider whether a design generally conforms to the overall theme of the parade. They will evaluate whether the "message" presented in the concept drawing would likely be understood by the parade audience within three seconds. They will rate how well a design fits with our style, the possibilities for animations and decorations and whether we even have the skills to build the darned thing!



On February 8th the General Membership will vote for their most preferred concepts. By the end of the meeting, our membership will have ranked each of the concepts from most favorite to least favorite. The very next week, members of our Board of Directors will meet with Tournament officials in Pasadena during Theme Draft to register our newest design concept. Upon arrival at Tournament House, each float builder, whether professional or self-built, picks a number from a jar ... one number for each float they will build. Since Burbank is building only one float, we get only one number. The float builder who selected number "1" submits his design first. The builder with #2 goes next and so on.

The ranking of the design concepts established by the General Membership becomes important during Theme Draft. If we picked a high number, there may already be too many floats that feature butterflies or clowns or dancing musical notes, when our turn comes. If so, our design may be rejected by Tournament officials and we may need to go with our second or even third choice. This is not always bad. Our original design for the 2004 parade was rejected, but our second choice, Moosic, Moosic, Mooosic, eventually won the Queen's Trophy for best use of roses! In a few weeks, usually by mid-April, we will be formally notified whether our float concept has been accepted. Only then can we really get busy on Burbank's 2019 Rose Parade entry!

In previous years, we would spend the next couple of months preparing our entry for Burbank On Parade. Unfortunately, this community parade will not be happening this year. Instead, we will be teaching a series of beginning welding classes and foam sculpting classes so that we have a team of helpers ready and able to begin work on Burbank's float!

Interested in helping? Our current work schedule is Wednesdays and Saturdays between 10:00 AM and 4:00 PM. The construction site is located at 123 W. Olive Ave. Please park in the Metro Link lot. Questions?? Call the Barn at 818-840-0060 or visit our website at: [www.BurbankRoseFloat.com](http://www.BurbankRoseFloat.com)! ■

### Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it's what we believe in. So it means a lot to our Team when clients like Wyomi Fernando (below) show how much they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who's thinking of selling their home.

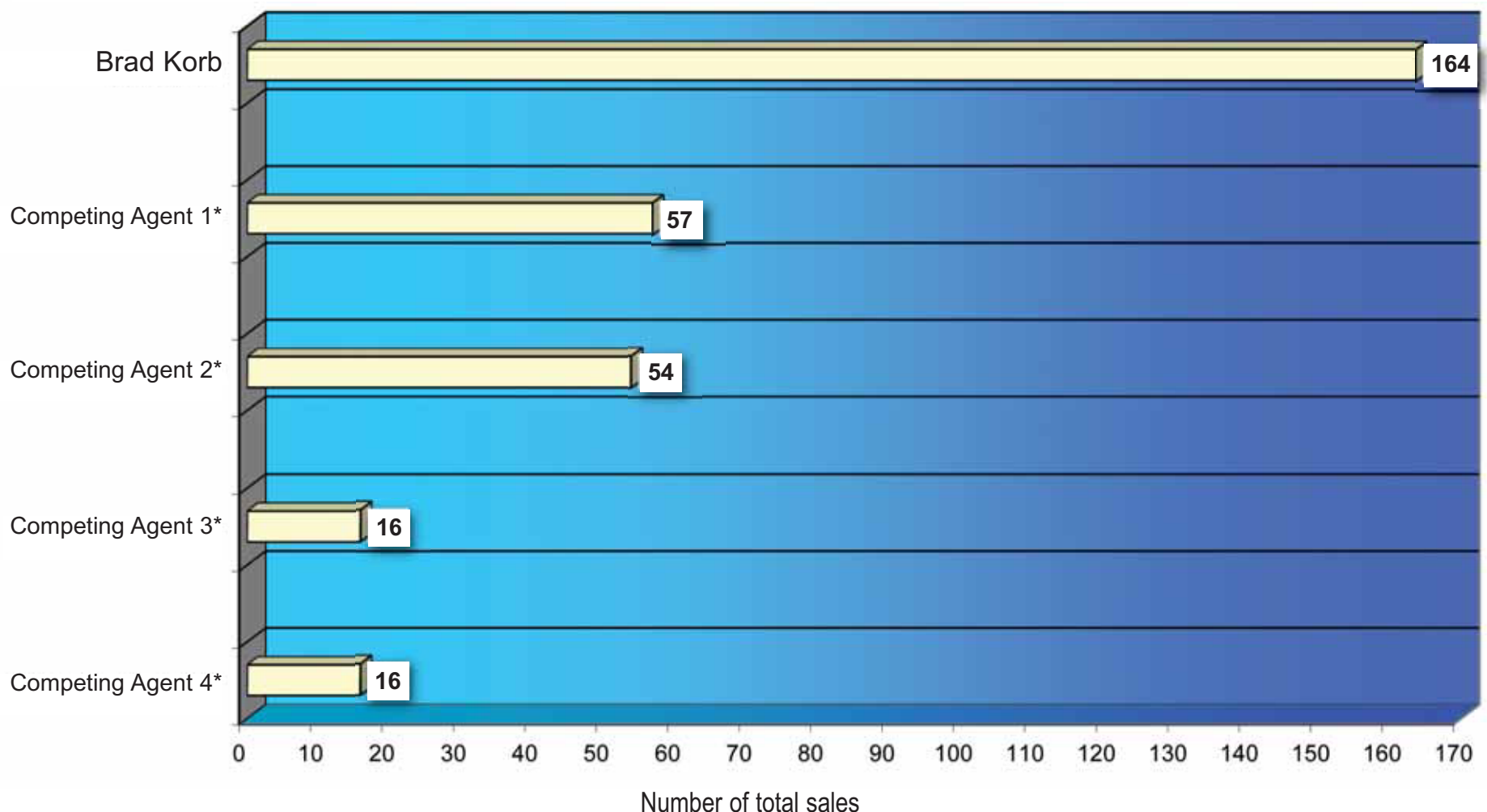
To all of you, we extend a sincere **THANK YOU!**



818.953.5300 or [www.BradKorb.com](http://www.BradKorb.com)

### Burbank Agents Number of Sales

January 1, 2017 through December 31, 2017



Based on data supplied by Southern California Multiple Listings Service and its member Associations of REALTORS, who are not responsible for its accuracy, and statistics from The Brad Korb Team. Analysis dates are January 1, 2017 through December 31, 2017. May not reflect all activity in the marketplace.

\* Agent names available upon request. Current SoCal MLS members.

# In The Community

## Burbank News & Events

### Proven Financial Solutions (We Help Many Individuals and Families)

**Platinum Resources** - was formed based on our compassion to help individuals and families get out from under their financial burden.

- Many people face financial pressure at some point in their lives, whether caused by job loss, out-of-pocket medical, credit card use, divorce/separation, student/educational loans or other reasons. It can seem overwhelming and unfixable. You are not alone...AND...*the best news is that we have a proven solution that works.*

**“What We Do”** - (Proven Solutions for our Client’s)

- Reduce their monthly cash outlay
- Offset out-of-pocket health care expense
- Save them 10’s of thousands of credit/retail debt
- Offset student loan and other educational expense
- Prevent bankruptcy (BK)
- Save their home from “must sell” situations
- Provide insightful feedback on financial and business interest
- Regain their peace of mind



John Janis, Platinum Resources and Brad Korb

Should you, other family members or friends be experiencing similar financial pressures and are seeking a proven solution, we want to help. Please contact me at 818-953-5304 or [Brad@BradKorb.com](mailto:Brad@BradKorb.com), or **John Janis directly toll free 800-706-1210**, or [jjanis@platinum-resources.com](mailto:jjanis@platinum-resources.com) regarding this service.



**Clients – WHO HAVE BENEFITED:**

**#1** – “John, I want to thank you and Platinum Resources for providing me excellent service throughout our relationship. Not only did you save me a tremendous amount of money, you helped me save my home and my business. Your proactive approach in taking care of my debt issues, as well as providing excellent counsel on so many other financial issues gave me a sense of relief and peace of mind. Thank you John and I will always be eternally grateful for your support and wish you and your Company the best, Geri”

**#2** – “Hi John, I feel so lucky and fortunate to have been introduced to your debt program while I was seriously considering bankruptcy. Your program is far superior. Just as important to saving me thousands of dollars, the peace of mind you provided during some real bleak periods will always be remembered and appreciated. Your personal attention to my medical situation was so helpful during my rehabilitation. Thank you again John, Best regards, Marley”

**#3** – “John, thank you for all that you have done for me throughout my financial dilemma. Admittedly, when I was first introduced to you I felt hopeless, overwhelmed and skeptical that you could help me with my situation. Thankfully, I continued on and feel blessed that we met. Your personal involvement and financial business savvy helped me save the equity in my home, saved me over \$100,000 in credit card debt and provided me the necessary monthly income to help me meet my obligations. You changed my life which was rapidly spiraling downhill. I am eternally grateful to you and your organization for the amount of energy, patience and dedication put forward on my behalf. Thank you for never giving up on me and tolerating my stubbornness. Wish you the best and continued success, Bob”

**#4** – “Mr. John, thank you for helping me get through our struggling debt situation. Even though you were located 3,000 miles away, I never felt that you were unapproachable. This was very important to me and I will always be thankful for our on-going discussions about our family issues and finances. You are a great listener, provided excellent results and I enjoyed our relationship. Many Thanks, Tony”

**#5** – “Mr. Janis, my wife and I want to thank you for all the help you have given me and our family. The debt we accumulated was overwhelming and very stressful. John, may God richly bless you for helping me and all those that need your help. Best to you and your Company. Thank you, Lupe”

**#6** – “Dear Mr. Janis, I can’t thank you enough for all of your help with my debt dilemma. I feel so good not to have to worry about that burden of debt. Again, I can’t thank you enough. God bless you. Sincerely, Stella”

### DID YOU KNOW...?



That a world-famous heavyweight champion boxer used to live on Buena Vista Street?

That a developer tried to get UCLA to start in Burbank?

That Blake Lively grew up in Burbank?

That “Tallyrand” is misspelled?

That the old post office on Olive Avenue used to be a hotel?

That the Warner Brothers’ “real” last name was Wonskolaser?

That the Lockheed brothers’ “real” last name was Loughead?

That the Church of Jesus Christ of Latter Day Saints up in the hills used to be a country club?

That Burbank is not named for Luther Burbank?

*All this and more can be found at our museum! Come visit us!*

**The Burbank Historical Society/Gordon R. Howard Museum  
OPEN SATURDAYS & SUNDAYS, 1 to 4 pm / FREE Admission**

**Located in George Izay (Olive Rec) Park,  
Right next to the Creative Arts Center**

**Free parking behind the museum off Clark Street**

**Phone: (818) 841-6333**

**Web site: [www.burbankhistoricalsoc.org](http://www.burbankhistoricalsoc.org)**

☆☆

### ★ VIP Service is Only a Phone Call Away ★



Your real estate needs are extremely important—that is why I am as close to you as your telephone or your computer. Call me or e-mail me! I’m always here for you—in fact, it’s my absolute personal pleasure to assist you. I truly love helping people accomplish their dreams, just as I love being involved in the community that you and I share.

My *Burbank Bulletin* recently celebrated its twelfth anniversary of spreading good news about our community organizations. Call me and I will bring to you a wealth of experience in real estate, a passionate regard for giving back to our community, and very personalized VIP service.

My number is (818) 953-5300, or you can e-mail me at [Brad@BradKorb.com](mailto:Brad@BradKorb.com). Call me!

☆☆



# In The Community

## Burbank News & Events

### McCrorry's Estate Sales by Connor 'Liberates' Clients from Stressful Process

Inheriting a home from a loved one usually means inheriting the furniture, artwork, clothing, jewelry, tools, and other valuables inside, too. Brad Korb has decades of experience helping clients sell inherited real estate at its best value, but first the home must be made move-in ready by removing its contents. To help his clients accomplish that to their best financial advantage, Korb recommends Stephen and Aime McCrorry, owners of Estate Sales by Connor.



"Stephen and Aime's family-run company has built a large, loyal following in Southern California among appraisal specialists, collectors, and reputable antique dealers," Korb says. "The McCrorrys are ethical and extremely professional. They handle every aspect of an estate sale from start to finish, with the goal of getting as much value as possible for clients."

Stephen McCrorry enjoys working with Korb "because when Brad is involved, it's always a smooth transaction," he says. "What we like best about what we do is seeing people liberated from the stress and worry of trying to evaluate, sort, and sell all those items at an emotional time. Many of the items have sentimental value, and some things have value that clients might not realize without our expertise. Our service helps make the whole process much easier."

For more information, visit [www.EstateSalesByConnor.com](http://www.EstateSalesByConnor.com) or call Stephen McCrorry at (310) 228-0943. ■

### Brad Did It Again!



Brad Did It Again with the sale of James Buchan's house in North Hills!

Burbank based, *Estate Sales by Connor* is a family run company that was recently featured on The Queen Latifah Show and ABC 7 Los Angeles. We offer the perfect combination of an experienced hardworking staff and a loyal following of buyers in the Greater Los Angeles and surrounding areas.

We are dedicated to meet your requirements on closing dates and turnaround times, while providing quality service that ensures a smooth transaction. Not only are we estate sale professionals, who have been working within the industry for over 20 years, we have access to some of the top appraisers, auction houses and dealers in the industry. We offer exceptional service and oversee your sale (and belongings) as if they were our own. Our goal is to help you sell and liquidate your estate in a professional and profitable manner.

*We are a Licensed, Bonded and Insured California Estate Sale Company*

#### Our Services:

- Free appraisals and estate consultations.
- Estate staging and organization
- Advertising and mailing to our 2000+ mailing list.
- Less than 48 hour notice clean outs (move-in ready).
- Security and a professional staff during the sale.
- Antique, art and collectibles consignment process.
- Clean up and packing services.
- Professional References.

*We aim to be of assistance to YOU*

818-848-3278 or 818-422-0558

Police Dispatch 818-238-3000	<b>The Brad Korb Team</b> <i>Your Realtors For Life</i> 818-953-5300 <a href="http://www.BradKorb.com">www.BradKorb.com</a>	Fire Info 818-238-3473
Police Detectives 818-238-3210		Parks & Recreation 818-238-5300
Animal Shelter 818-238-3340	Graffiti Hotline 818-238-3806	Streets/Sanitation 818-238-3800
		Water/Power 818-238-3700

### Bike Angels

*Continued from page 1*

This past holiday, Bike Angeles, working through Burbank's local Salvation Army and Boys and Girls Club, along with the Greater East Valley and Burbank Service Agency, arranged for more than 150 refurbished bikes to make big wishes come true.

"A good bike to a child can be mobility and freedom, so important in so many

ways," Korb said. "You can donate bikes all year long. They're always looking for volunteers to help fix the bikes, and they'll even teach you the basics."

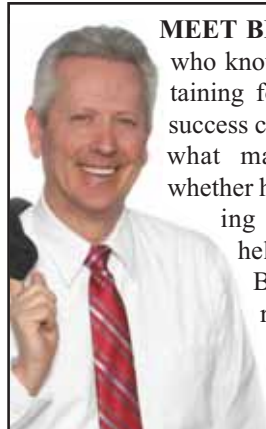
To donate bikes, call (818) 238-3900 or drop them off weekdays at the Burbank Recycle Center at 500 S. Flower Street. To be involved in donating time or funds, call (818) 238-5286. ■

## Burbank Market Trends

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	1	#DIV/0!	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	1	1	100.0%	2	8	1	0.8	\$369,525	\$367,563	99.5%	47
\$400,001 to \$500,000	3	3	100.0%	3	34	6	0.5	\$456,105	\$460,619	101.0%	36
\$500,001 to \$600,000	3	8	2366.7%	9	52	9	0.3	\$558,052	\$562,534	100.8%	28
\$600,001 to \$700,000	3	14	466.7%	14	78	13	0.2	\$649,865	\$654,679	100.7%	34
\$700,001 to \$800,000	8	8	100.0%	10	83	14	0.6	\$738,028	\$748,696	101.4%	29
\$800,001 to \$900,000	5	13	260.0%	15	64	11	0.5	\$837,853	\$847,281	101.1%	28
\$900,001 to \$1,000,000	2	5	250.0%	8	27	5	0.4	\$936,181	\$952,601	101.8%	30
\$1,000,000+	14	0	NA	0	57	10	1.5	\$1,297,754	\$1,280,295	98.7%	50
Market Totals	39	53	135.9%	61	403	67	0.6	\$774,937	\$779,114	100.5%	34

# Featured Homes

For 24-hour recorded info & addresses, simply dial **1.800.473.0599** and enter the 4-digit code.  
**Your Home Sold Guaranteed—or I'll Buy It!**



**MEET BRAD KORB**, an individual who knows the importance of maintaining focus. He believes that true success comes from making goals for what matters most in life. And whether he's with his family, interacting with his community or helping his real estate clients, Brad enjoys successful results because of his unique ability to visualize a goal and make a plan for accomplishing it.

Call **Brad Korb's**  
**24 Hour HOTLINE**  
 Get detailed information on any of Brad's listings  
**1•800•473•0599**

**Simply call the number above  
 and dial the code #.**

## Special Reports

**29 Essential Tips to Getting Your Home Sold Fast ... Enter Code 4008**

**A Critical Guide to Home Loans ... Enter Code 4558**

**Squeezing Every Dollar from Your Home Sale ... Enter Code 4058**

**Sell Your Home for the Highest Price Possible ... Enter Code 4608**

**Home Buyers: How to Avoid Paying Too Much ... Enter Code 4108**

**20 Questions You Absolutely Must Ask Your Next Agent ... Enter Code 4658**

**29 Critical Questions to Ask a Realtor® Before You List ... Enter Code 4508**

*Call 24 hours a day  
 for these free guides!*

## BRAD'S BEST BUY!

**BURBANK**  
 Call 1-800-473-0599

**\$859,958**  
 Enter Code 2558



Luxury Division



**BURBANK** **\$1,899,998**  
 Call 1-800-473-0599, Enter Code 2018



**NORTH HOLLYWOOD** **\$999,999**  
 Call 1-800-473-0599, Enter Code 3378



**NORTH HOLLYWOOD** **\$999,999**  
 Call 1-800-473-0599, Enter Code 3388



**BURBANK HILLS** **\$899,998**  
 Call 1-800-473-0599, Enter Code 3138



**BURBANK** **\$829,928**  
 Call 1-800-473-0599, Enter Code 3208



**SUN VALLEY** **\$819,918**  
 Call 1-800-473-0599, Enter Code 2228



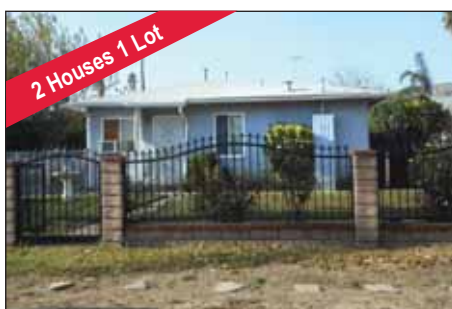
**PASADENA** **\$819,918**  
 Call 1-800-473-0599, Enter Code 2398



**BURBANK** **\$799,997**  
 Call 1-800-473-0599, Enter Code 3428



**BURBANK** **\$699,996**  
 Call 1-800-473-0599, Enter Code 2678



**SYLMAR** **\$679,976**  
 Call 1-800-473-0599, Enter Code 2308



**NORTH HOLLYWOOD** **\$649,946**  
 Call 1-800-473-0599, Enter Code 3288



**SUN VALLEY** **\$609,906**  
 Call 1-800-473-0599, Enter Code 2298

## Join Our Top-Rated Team Now!

The Brad Korb Team has a few great opportunities for energetic, highly motivated team members. We provide free training and plenty of leads! Please visit [www.BradKorb.com](http://www.BradKorb.com) and click on *Thinking About a Career in Real Estate?* and complete the online form or call our office at (818) 953-5300.

**“True success** is found when you stay focused on **what’s really important**—  
 family, friends and community.” — *Brad Korb*

office: **818.953.5300** web site: [www.bradkorb.com](http://www.bradkorb.com) email: [brad@bradkorb.com](mailto:brad@bradkorb.com)

# Featured Homes

For 24-hour recorded info & addresses, simply dial **1.800.473.0599** and enter the 4-digit code.



**VISIT THE BRAD KORB TEAM WEBSITE  
AND VIEW ALL OF OUR LISTING ON YOUR  
SMART PHONE!**



## Don't Make a Move Without Us!

**Buy or Sell Your Next Home with The Brad Korb Team and Use Our Moving Truck FREE... Call 1-800-473-0599, code 4408**

Who said you can't get anything FREE today? All you do is buy or sell your home with us and you can reserve your date to use the truck the day of your closing. If you have a charitable or community project that needs a truck, call us, we'll let them use it FREE!

**Huge House**

**NORTH HOLLYWOOD**    **\$599,995**  
Call 1-800-473-0599, Enter Code 3078

**Cabrin Villas**

**SUN VALLEY**    **\$559,955**  
Call 1-800-473-0599, Enter Code 2358

**New Kitchen**

**NORTH HOLLYWOOD**    **\$519,915**  
Call 1-800-473-0599, Enter Code 2248

**Great Starter**

**NORTH HOLLYWOOD**    **\$519,915**  
Call 1-800-473-0599, Enter Code 3448

**3 Bedrooms**

**NORTH HOLLYWOOD**    **\$449,944**  
Call 1-800-473-0599, Enter Code 3348

**Great Starter**

**SUN VALLEY**    **\$429,924**  
Call 1-800-473-0599, Enter Code 2598

**Mixed Use**

**LOS ANGELES**    **\$399,993**  
Call 1-800-473-0599, Enter Code 2028

**2 Units**

**LOS ANGELES**    **\$399,993**  
Call 1-800-473-0599, Enter Code 3308

**All New Inside**

**VAN NUYS**    **\$359,953**  
Call 1-800-473-0599, Enter Code 2448

**Perfect Starter**

**SANTA CLARITA**    **\$249,942**  
Call 1-800-473-0599, Enter Code 2138

**25K Remodel**

**DIAMOND BAR**    **\$239,932**  
Call 1-800-473-0599, Enter Code 2478

**Updated**

**NORTH HOLLYWOOD**    **\$229,922**  
Call 1-800-473-0599, Enter Code 2458

## 5 Reasons Why I'm Glad I Called Brad!

- #1 The quick response, constant communication and follow-up from agents.
- #2 The most-comprehensive marketing plan in town!
- #3 A team business model to help you with all of your real estate needs!
- #4 Seven-day-a-week access to 34 years of real estate experience!
- #5 A professional, friendly, expert team of real estate consultants!

office: **818.953.5300** web site: **www.bradkorb.com** email: **brad@bradkorb.com**

# 54%

## OF FIRST-TIME HOMEBUYERS ARE MARRIED

18% are single females  
11% are single males  
15% are unmarried couples



Source: NAR's 2014 Profile of Buyers and Sellers

# 74%

## OF RENTERS WANT TO BUY A HOME BUT ARE AFRAID THEY WON'T QUALIFY SO DO NOT EVEN TRY



## 25% OF MILLENNIALS BUY a home together before getting married

Source: USA TODAY, April 17, 2013



# 85%

## OF NON-HOMEOWNERS AGES 18-34 ASPIRE TO BUY A HOME



## 25% OF BUYERS AGE 33 OR YOUNGER WOULD MOVE UP THEIR PURCHASE TIMELINE IF THEY HAD ACCESS TO DOWN PAYMENT FUNDS

Source: Pulte Group, May 2014

## 32% OF MILLENNIALS PLAN TO BUY A HOME IN THE NEXT 2 YEARS

Source: Pulte Group, May 2014.

## 26% of FIRST-Time homebuyers USED A GIFT AS PART OF OR ALL OF THEIR DOWN PAYMENT

Source: NAR 2014 Profile of Buyers and Sellers.



These statistics are brought to you by:

# MGIC

Skyline Home Loans is not affiliated with MGIC. Each is solely responsible for the products and services it offers.



**Brian McKim**  
Sales Manager  
NMLS# 381742

818-940-1058


bmckim@skylinehl.com  
BrianMcKim.skylinehomeloans.com

*The Difference is Clear*

**Skyline Home Loans**

505 North Brand Blvd. Suite 1500  
Glendale CA 91203

**skyline**<sup>®</sup>  
HOME LOANS  
NMLS# 12072

 Copyright © 2016 Skyline Financial Corp. dba Skyline Home Loans Nationwide Mortgage Licensing System & Registry (NMLS) Company ID # 12072, California - Licensed by the Department of Business Oversight under the California Residential Mortgage Lending Act File No: 413-0296. Restrictions apply. Information and terms are subject to change without notice and borrower qualification. This is not an offer for extension of credit or a commitment to lend.

# Visit [www.BradKorb.com](http://www.BradKorb.com) For All Your Real Estate Needs!

(818) 953-5300 • [www.BradKorb.com](http://www.BradKorb.com) • email: [Brad@BradKorb.com](mailto:Brad@BradKorb.com)