



Brad Korb

Burbank Bulletin™

Successfully serving tens of thousands of families since 1979

Se Habla Español

Մենք խոսում ենք հայերեն

American Sign Language

Мы говорим по-русски

私たちは日本語を話します

우리는 한국어로 말한다

Nagsasalita kami ng Tagalog



Areas include Burbank, Glendale, Sun Valley Hills, Sun Valley Horse Property, Shadow Hills Horse Property, Sylmar Horse Property, Lakeview Terrace Horse Property

CONTACT US

The **Brad Korb**
REAL ESTATE GROUP

Focused on What Matters to You
Real Estate Since 1979

Office 818.953.5300

Email Brad@BradKorb.com

www.BradKorb.com



DRE #00698730
DRE #01160663

3813 W. Magnolia Blvd.
Burbank, CA 91505



Turkey Time for BTAC from Brad Korb

This year more than ever, Thanksgiving and giving back go hand-in-hand. There are so many things for Korb and his team to be thankful for. Fulfilling a family Thanksgiving tradition of many years, Brad and Nancy Korb delivered turkeys and funds on November 14 to enable the Burbank Temporary Aid Center, which Brad says is one of the community organizations that makes him so proud to be part of



Burbank, to give gift cards to clients to help cover the cost of their holiday meals.

"I've been a real estate agent here for over forty-three years. All along, BTAC has been steadily helping the community and bring-

ing families together," Brad said. "I am thankful that my family and team can continue to help this great organization and assist those in need. We look forward to donating turkeys for many years to come."

Continued on page 2

Follow The Brad Korb Team on Twitter & Facebook to receive information on upcoming open houses.



- FACEBOOK: Brad Korb
- TWITTER: @BradKorb



THE BRAD KORB TEAM FEATURED PROPERTY!



Your Property Could Be Featured Here and Online to Reach Millions of Potential Buyers Around the World!

Call today to find out how our marketing strategy will move you!
(818) 953-5300

BURBANK HILLS \$1,339,933
Call 1-800-473-0599, Enter Code 2398

PRSRT STD
U.S. POSTAGE
PAID
MMP DIRECT

INSIDE



BURBANK NEWS

Page 8



FEATURED HOMES

Page 10-11



AREA MARKET TRENDS

Page 12 **NEW**

www.BradKorbForeclosureHelp.com

Think foreclosure is the only option?
Think again!

We provide you with information about how to avoid a foreclosure, explain the effect it can have on you and your family, and offer other options that may be available to you. This includes a short sale, and we can help you determine if you qualify.

Get a Backstage Pass to the MLS—Search for any property and any Area—FREE

www.LACountyPropertyInfo.com

In The Community

Burbank News & Events

You're Not Trapped in Your Home!!

There are a variety of fantastic and easy-qualify options for senior homeowners to consider for selling their current home and purchasing another. Most seniors (55+) are under the false assumption that they can't qualify for a new home loan to buy a new home. Not true!! It's all possible with a HECM for Purchase reverse mortgage (H4P). Designed exclusively for older homeowners, H4P loans allow seniors to buy a new home while securing a reverse mortgage, and better yet, you do not need to make monthly mortgage payments on the new home!

With home values on the rise, it's likely that most California homeowners have seen a significant appreciation in home values. As such, tapping into this additional equity with a H4P could result in greater loan proceeds than previously available. Since reverse mortgage proceeds come from home equity, the money can be used however you see best fit. Some California senior homeowners have chosen to relocate out of state, purchase a lower-priced home, and use the remaining proceeds to live out their retirement to the fullest. Others have chosen to relocate in-state closer to their family members and loved ones.

With inflation rates surging, many seniors are concerned whether their savings and diminished investment accounts will be sufficient for retirement. With a HECM for Purchase loan, not only can they relocate to their retirement haven – but also access an additional source of cash flow to fund everyday expenses by tapping into their home equity.

Whether you're looking to downsize or upsize, it's all possible with a H4P reverse mortgage loan. Brad Korb can sell your existing home and find you the right property to purchase inside California or virtually any state you'd like to explore.



Give Brad a call to discuss your real estate options and how reverse mortgage financing can help you achieve your goals. Working alongside Brad as a proven partner is Bob Petersen, a Reverse Mortgage Professional with Longbridge Financial, LLC. A leading reverse mortgage lender, Bob and Longbridge provide HECM for Purchase loans to Brad and his team. Brad and Bob can offer a unique solution to assist in buying your next home and providing the expertise to close with a reverse purchase loan.

For the folks who wish to age in place, Longbridge Financial, LLC offers the full suite of FHA HECM loans for refinancing to allow borrowers access to their home equity. Additionally, Longbridge offers their proprietary jumbo reverse mortgage, Longbridge Platinum for high-value homes. Call Bob Petersen if you'd like to discuss.

Brad Korb Real Estate Group, BRE #00698730 Brad@BradKorb.com 3813 W. Magnolia Blvd., Burbank, CA 91505 Bob Petersen, NMLS ID: 874762 rpetersen@longbridge-financial.com (714) 396-9512 Longbridge Financial, LLC Company NMLS ID: 957935

Real estate taxes, homeowners insurance, and property maintenance required. ■

Tailored financial planning

A lifetime of guidance built around **your needs**



Wealth doesn't manage itself; it requires professional services. In a family or business, wealth has its own set of asset and liability needs. For long-term wealth management, Brad Korb relies on Richard V. Bertain and David Escobar of UBS Financial Services Inc., recommending them with confidence. These dedicated Certified Financial Planner™ practitioners, Korb says, consistently provide high-level customer service and extensive financial resource knowledge for planning and implementing long-term goals.

A good financial plan for your wealth isn't written in a day. In fact, a financial plan is never truly complete, because your life is not static. Even though there's no true end to the planning journey, it's clear to us where it should begin: with a deep conversation about what matters to you and your family. While each individual has their own unique objectives, the following five questions can help you start the conversation: What do you want to accomplish in your life? Who are the people that matter most to you? What do you want your legacy to be? What are your main concerns? How do you plan to achieve your life's vision?

These aren't easy questions, but the answers are key to uncovering the objectives and priorities that will form the basis of your financial plan. The next step is to use these principles and goals as a road map to build and maintain your financial plan through the UBS Wealth Way approach. The UBS Wealth Way manages wealth across three key strategies: a Liquidity strategy which helps provide cash flow for the next two to five years; a Longevity strategy that satisfies lifetime goals, such as retiring comfortably and on time or even early; and a Legacy strategy where you can earmark and invest capital for the goals that go beyond your own.

As life progresses, and your values and priorities evolve, it's important to make sure your financial plan can evolve with you. We suggest incorporating frequent financial health checkups into your routine to ensure your financial plan is both accommodative and reflective of your

life's latest changes.

Bertain, Senior Vice President–Wealth Management, has been providing sound financial advice to clients since 1983, earning the Certified Investment Management Analyst® designation from the Wharton School. He and Escobar, Senior Vice President–Wealth Management, are involved in Burbank community organizations ranging from the Burbank Civitan Club and Boy Scouts of America, to the Burbank YMCA and Leadership Burbank.

Bertain and Escobar's comprehensive wealth management approach for high net worth families and businesses is straightforward and thorough: Identify goals, evaluate the situation, develop a financial plan, implement it, and monitor and rebalance as needed. They seek to perform effectively and efficiently, such that each client would be proud to recommend them to their friends and family.

If you'd like a copy of our full Seasons of Planning report, with the checklist to keep you on the path to financial success, contact team member Taylor Moore at taylor.moore@ubs.com or 626-405-4735.

Bertain Escobar Wealth Management

UBS Financial Services Inc.
251 South Lake Avenue, 10th Floor
Pasadena, CA 91101
626-405-4710
800-451-3954 toll free
855-203-6443 fax
ubs.com/team/bertainescobarwm
Richard V. Bertain, CFP®, CIMA®, ChFC®
Senior Vice President–Wealth Management
626-405-4710
richard.bertain@ubs.com
David Escobar, CFP®
Senior Vice President–Wealth Management
626-405-4711
david.escobar@ubs.com
Taylor Jeffrey Moore
Financial Advisor
626-405-4735
taylor.moore@ubs.com ■

How to Minimize Capital Gains Taxes: Korb Talks 'Owner-Will-Carry'

A bit like the experienced boat skipper who navigates deep water to find the best fishing for his passengers, a good realtor plots a course for the best financing arrangement to minimize capital gains taxes for his sellers.

"We call it 'owner-will-carry,' or 'seller financing,'" Brad Korb explained. "I recently was talking to a client who wanted to sell his property but didn't want to pay such high capital gains. He wasn't aware of the tax deferral he could get if he carried the loan on the property once he sold it."

According to Korb, an example would be of a buyer who put 25% down on the property, with the structure being that the seller take back the loan and carry a note secured by the property, just as a bank would do. **The capital gains taxes would be calculated on the money received rather than full purchase price.**

"The seller also gets a much better return interest rate than he would from putting his money in a bank," Korb added. "I can help the seller when minimizing capital gains is an issue. It's the job of a good agent to help clients through territory that

is new to them, but familiar ground to us."

Korb invites anyone who wants to know more about owner-will-carry structuring to call him at (818) 953-5300.

When you sell a piece of property with owner financing, it is considered an installment sale instead of a regular sale of real estate for tax purposes. For example, when you sell a house or a piece of land normally, the buyer gives you a lump sum of money for the purchase on the closing date. With an installment sale, the buyer gives you a down payment on the closing date and then gives you regular payments over the life of the contract.

Spread Out the Gain

When you sell with owner financing and report it as an installment sale, it allows you to realize the gain over several years. Instead of paying taxes on the capital gains all in that first year, you pay a much smaller amount as you receive the income. This allows you to spread out the tax hit over many years. When you sell a property that has appreciated significantly in value, it could require you to pay a large amount of capital gains taxes. ■

Turkey Time for BTAC from Brad Korb

Continued from page 1

In this unprecedented time, there are even more families in need. We are glad to continue to help BTAC and encourage everyone to help if you are able. Please call (818) 848-2822 or visit [\[temporaryaidcenter.org\]\(http://temporaryaidcenter.org\) to help BTAC with donations of food or funds.](http://www.burbank-</p></div><div data-bbox=)

For help with any of your real estate needs, call The Brad Korb Real Estate Group at 818-953-5300 or email Brad at Brad@BradKorb.com.

Burbank Chorale



The Burbank Chorale Holiday Concert is December 3, 2022, at 7:30 pm.

Join us for an evening of holiday music, featuring Benjamin Britten's A Ceremony of Carols, choral masterworks, festive seasonal selections, and audience sing-along.

**St. Matthew's Lutheran Church,
1920 Glenoaks Blvd., Glendale 91201.**

**For tickets call 818-759-9177 or
email tickets@burbankchorale.org.**

In The Community

Burbank News & Events

BURBANK ADULT CENTERS

Events and activities for those age 55 and over (unless indicated otherwise).



Contact the Joslyn Adult Center Monday-Friday between 8am-6pm to request the most up-to-date information regarding facility hours and programs. Updated information on classes and activities will be available on our website.

JOSLYN ADULT CENTER

1301 W. Olive Ave., Burbank, (818) 238-5353

Check out these events/programs at the Joslyn Adult Center.

Where there is a ✓ please call Joslyn Adult Center at 818-238-5353 to sign up! (\$2 without BSAC card)

Virtual and In-person Activities

Advance sign-up is required for all virtual activities. To reserve your spot, contact the Joslyn Adult Center at 818-238-5353. For more information regarding all activities, both in-person and virtual, please feel free to look on our website or visit the Joslyn Center.

FITNESS

Kundalini Chair Yoga – (Live Streamed/ In Person)**

Mondays from 9:00-10:00am

Kundalini Yoga is the yoga of self-awareness. Each class is focused on exercises that boost the immune system and enhance the function of the Central Nervous System. The class often ends with a 5-minute meditation.

Chair Strength Training – (Live Streamed/ In Person)**

Tuesdays from 10:45-11:30am

This chair strength class will focus on exercises that build muscle mass, increase bone density, promote good posture, and improve balance.

Fall Prevention with Harry – (Virtual)

Tuesdays 12:30-1:30pm; Fridays 9:00-10:00

Learn how to prevent stumbles, recognize fall risks, and to safeguard your environment. This class will help build lower body strength and emphasize core training, balance, and stability movements.

Strength and Balance with Harry (Live Streamed/ In Person)**

Thursdays 10:00-11:00am

Build strength, decrease body fat, and improve balance and flexibility. This class will incorporate progressive resistance training, stretching, tai chi, yoga, Pilates, and circuit training. This class is both in-person as well as livestreamed for Zoom.

Shao Chi & Yoga (Live Streamed/ In Person)**

Thursdays from 12:15- 1:00pm

This modern approach to Tai Chi (Shao-Chinese word for young, fresh, new) will get you more in touch with your body. The slow movements will focus on balance, core strength, flexibility, gait, posture, and anticipatory postural control. This class also combines yoga tailored for a wide range of physical abilities. This class is both in-person as well as livestreamed for Zoom.

** Instructor In-person status subject to change

DANCING

Ballroom Dancing

Thursdays 7:00-10:00pm

Cost of activity WITH activity card will be \$10.00
Cost of activity WITHOUT activity card will be \$12.00

Line Dancing

Saturdays 10:30-11:30am

Cost of class WITH activity card will be \$5.00
Cost of class WITHOUT activity card will be \$7.00

OTHER

Brain Booster Live – Virtual Only

Mondays 4:30-5:30pm

Virtual Brain Booster is an extension of the Brain Booster class held at the Joslyn Center during normal operations. In this group participants learn and practice proactive measures for maintaining a healthy mind with simple methods that can be incorporated into everyday life!

Karaoke – In-Person

Mondays 12:00-2:00pm

Join us this new year for our new karaoke group every Tuesday.

Bingo – In-person

Thursdays from 1:00-3:00pm

Live Bingo that allows anyone the chance to win prizes and Joslyn bucks. With activity card, there is a \$1 fee for the game.

SUPPORT GROUPS

Challenges and Choices – Virtual Only

Mondays from 11:00am-12:30pm

This support group addresses life challenges introduced by COVID-19.

Men's Support Group – In-person

Thursdays 1:00-2:30pm

This group provides space for men to discuss inner thoughts, life challenges, and fears.

Senior Support Group – Virtual Only

Tuesdays 2:00-3:30pm

This group allows seniors to meet virtually and discuss life challenges and events.

Soulful Senior Support Group – In-person

Fridays 2:00-4:30pm

This group allows seniors to meet at the facility and allow them to watch different enlightening videos and reflect on life.

TECHNOLOGY

Zoom Coaching Appointments

Need help using Zoom to attend meetings and groups? Meet one-on-one over the phone with Joslyn staff to learn the ins and outs of Zoom! By appointment only.

Ongoing Programming

Home Delivered Meals ✓

Currently Open for Enrollment

During the Covid-19 pandemic, the City of Burbank Home Delivered Meals (HDM) program is providing up to seven free lunch meals to Burbank Residents ages 60+! To apply, for Home Delivered Meals, please contact Burbank Nutrition Services at 818-238-5366.

Project Hope ✓

Currently Open for Enrollment

Project Hope is a free program that pairs volunteers with Burbank Residents ages 60+ to assist with: grocery shopping, picking up prescriptions, dropping off items at the post office, and fulfilling other essential errands individuals may need completed on their behalf.

If you are in need of assistance with any of these services, or are interested in volunteering for Project Hope, please contact the Burbank Volunteer Program (BVP) at 818.238.5370, or email BVP@burbankca.gov.

Phone Pals ✓

Currently Open for Enrollment

Phone Pals is a free program that pairs Burbank Residents ages 55+ with a volunteer that regularly calls to check in and visit over the phone. If you are interested in being paired with a Phone Pals volunteer, or becoming a volunteer, please contact the Joslyn Adult Center at 818.238.5353.

Day Trips

At this time the Travel/Recreation Office has suspended all day trip activities. Further information regarding future day trips will be available when regular operations and programming at the Joslyn Adult Center resume. ■

Happy Holidays from Boys & Girls Club of Burbank and Greater East Valley



As 2022 winds down, we are reflecting on what a busy and productive year we had at the Boys & Girls Club of Burbank and Greater East Valley. We are grateful for the Burbank community as enrollment numbers went back to pre-pandemic levels allowing us to offer premiere after school enrichment programs to the children and teens at all of our 23 locations. We have never turned any family away for inability to pay.

We invite any of you who would like to see our facility to drop by for a tour anytime. We are happy to support any and all of Burbank's community groups and non-profit organizations by using the facility. Our conference room, performing arts center, gymnasium and atrium are all great locations for organizations and businesses to consider using for community events or meetings.

We are grateful for friends and supporters like you. Please support today's youth and tomorrow's future by donating to the Club this holiday season.

<https://bgcburbank.org/donate/> ■

Brad Did It Again!



Brad Did It Again with Irving's Lancaster home purchase!

In The Community

Burbank News & Events

BRAD KORB TEAM RECENT LISTINGS AND SALES

24-hour Recorded Info at 1-800-473-0599

| LISTINGS | | SALES | | SALES...Continued | |
|--------------------|------|--------------------------|------|--------------------------|------|
| 10012 Gothic | 2098 | 9844 Marnice | 3878 | 9941 Provo | 5868 |
| 4814 W. 141st | 2048 | 1632 Irving | 3618 | 10319 Haines Canyon | 5908 |
| 1207 N. Cherokee | 2218 | 230 Bethany #134 | 3978 | 4260 Via Arbolada #201 | 5898 |
| 11064 Scoville | 2148 | 1206 W. Victory | 3998 | 5460 White Oak Unit E308 | 5858 |
| 2112 N. Kenwood | 2088 | 140 S. Parish | 2038 | 12292 Blackmer | 5878 |
| 13574 Mindora | 2118 | 4915 Coldwater Canyon #6 | 3838 | 37030 Bayliss | 5888 |
| 2221 N. Valley | 2138 | 6636 Riverton | 2028 | | |
| 1410 N. Rose | 2178 | 10012 Gothic | 2098 | | |
| 2355 Royal | 2258 | 2030 Richard | 3918 | | |
| 1751 N. Maple | 2308 | 11064 Scoville | 2148 | | |
| 17935 Spire | 2298 | 13574 Mindora | 2118 | | |
| 6638 Clybourn #43 | 2168 | 37401 Richmond | 2788 | | |
| 1910 Paloma | 2338 | 2020 Delaware #107 | 5798 | | |
| 816 N. Naomi | 3778 | 222 Eagle | 5818 | | |
| 1209 N. Cherokee | 2378 | 16840 E. Laxford | 5778 | | |
| 4100 Don Diablo | 2228 | 1320 Leland | 5808 | | |
| 1510 N. Screenland | 2358 | 345 Oakmont | 5838 | | |
| 7973 Clearfield | 2368 | 231 S. Reese | 5828 | | |
| 1417 N. Evergreen | 2348 | 22957 Vista Delgado | 5848 | | |
| 759 E. Avenue K7 | 2188 | | | | |
| 13401 Eustace | 2328 | | | | |

USE THIS TRUCK FREE!



Call 1-800-473-0599
Enter Code 4408

Call
The Brad Korb Team
(818) 953-5300
We Sell or List a Property Every 40 Hours!

To Contact Brad via his Social Media, please find him at:

FACEBOOK: Brad Korb (personal page)
The Brad Korb Team (fan site)
LINKEDIN: Brad Korb
TWITTER: @BradKorb

“**True success** is found when you stay focused on **what’s really important**— family, friends and community.”
— Brad Korb

Help Us with Our Fundraiser

Got Too Much Stuff?

PLEASE Donate'em to Us THANK YOU

New Items Used Items

DVDs / CDs / Jewelry / Watches
Video Games and Consoles
Phones / Cameras / Books / Purses
*** Other Stuff Too ***

Please Call **(818) 841-8010** to arrange drop-off

Scan to visit our website and learn more or make a financial donation

Kids Community Dental Clinic
400 W Elmwood Ave, Burbank, CA 91506 WWW.kidsclinic.org

Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it's what we believe in. So it means a lot to our Team when clients like William Holt (below) show how much they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who's thinking of selling their home.

To all of you, we extend a sincere THANK YOU!

818.953.5300 or www.BradKorb.com

In The Community

Burbank News & Events



BCC Monthly Association Meeting December 5 !!

Meeting Time & Location:

Monday, Dec 5 - 12 Noon to 1:30 pm

Lunch Served @ Noon; Meeting from 12:30 to 1:30 pm

Emmanuel Church, 438 E Harvard Rd Burbank, CA 91501

Join us for Lunch (\$13 per person) and then stay for the meeting!

PLEASE RSVP & make your lunch selection by Friday, December 2 at 10:00 am!!!

(Please bring cash or check made payable to: BCC)

December's Guest Speakers: TBA

Each month BCC invites a special guest speaker to present to the membership, has announcements from local government offices, and updates members on news about BCC and member announcements.

RSVP at <https://www.burbankcc.org/eventsgallery/>



2022 BCC Holiday Basket Program

For 76 years BCC has worked with our community partners and donors to collect toys, new clothing items, blankets, and personal items along with bags of nonperishable foods. We also supply grocery gift cards for fresh food items so each family can get the items that we can't supply.

It truly takes a village to make this program run smoothly.

Go to: <https://www.burbankcc.org/letter> to apply or for more information!

HOLIDAY BASKET FILLING VOLUNTEERS NEEDED!! (Nov-Dec)

Each year Holiday Baskets are supported by amazing volunteers.

Please go to BCC's SignUp Genius to pick slots to help fill the Holiday Baskets.

<https://www.signupgenius.com/go/10C0A4CAAAB22ABF94-holiday>



2022 BCC Campership Program

Pre-register NOW for BCC's 2023 Campership Program !!!

BCC's Campership Program helps provide camping experiences for all Burbank children who are otherwise financially unable to go to camp.

Qualified children will be offered a week of resident or day camp. It will be scheduled for Summer 2023.

For more information, go to:

<https://www.burbankcc.org/camperships>



Check Out What's Happening Around Town!

Visit BCC's Events' Calendar on our Website

To see information about what's happening, Go To: <https://www.burbankcc.org/>



Become a member of the Burbank Coordinating Council How do I join?

Becoming a member is easy! Simply go to <https://www.burbankcc.org/plans-pricing> to go to our online signup. Memberships are \$20/year for individuals and \$30/year for organizations.

BCC Leadership Positions Available...

Do you enjoy helping others in our community? Consider one of the following open positions and join our Team!!!

- Public Relations
- Events
- Website
- Social Media
- Fundraising
- Nonprofit Organization Coordinator

Interested? Send an email to Mary Anne Been, BCC President to find out more!



Visit Burbank Coordinating Council at www.burbankcc.org ■



BURBANK Y SERVICE CLUB CHRISTMAS TREE LOT



THIRD AND SAN JOSE

SATURDAY, NOV. 26 - SUNDAY, DEC. 18

Mon.-Thurs. 12PM-9PM / Fri.-Sun. 10AM-9PM

(747) 313-2496



Meet Brad Korb...

an individual who knows the importance of maintaining focus...

It is focusing on what matters most in life that Brad Korb believes results in true success. Brad's successes are the direct result of his unique ability to visualize a goal and make a plan to accomplish it. This focus is applied to spending time with his family, interacting with his community and helping his real estate clients to realize their dreams.

Brad and his team have accomplished an incredible amount of success for clients by providing services that go well beyond the average real estate agent. Relationships with clients are based on absolute honesty, loyalty, accountability, dedication and an understanding of client needs. The Brad Korb team is always focused on what matters to you.

As a part of this focus and determination to helping clients become neighbors, Brad Korb has developed this creative website filled with essential information about California's Burbank, Glendale, North Hollywood, Sun Valley and the wonderful and diverse surrounding areas. Our area is rich in history, recreational and business opportunities and unequalled natural beauty, and we welcome you to explore it within our site.

Whether you are in the media industry looking to buy residential property closer to where you work, or looking to sell, **BradKorb.com** is the perfect place for more information. Use **BradKorb.com** as your premier resource for all of your real estate needs in Burbank, Glendale, North Hollywood, Sun Valley and surrounding areas. If you're a homebuyer in search of that perfect place to call home, please visit our property search page to find just what you've been looking for. If you are interested in commercial or investment properties you will find valuable information here. Brad Korb also provides information on relocation resources and free estimates on your home's value. With an incredible knowledge of the real estate market and a strong track record of success, Brad Korb remains dedicated to each client. Contact Brad Korb today and find out more information!

Thinking of Buying or Selling?

(818) 953-5300 • www.BradKorb.com email: Brad@BradKorb.com

In The Community

Burbank News & Events

YOU AUTO SEE IT!

By Susie Hodgson

Southern California has long been known as a car town. Not a subway town, not a taxi town – but cars! And we've got some doozies here at the Gordon R. Howard/Burbank Historical Society Museum.

One of our most famous automobiles is a Model T. It's more than 100 years old, but doesn't look it. (Southern California is also the land of looks! No one looks their age!)

The Model T is probably the most famous old American car there is. A fellow from the Detroit area is given credit for coming up with it and something tells me you've heard of him -- Henry Ford (1863 – 1947). Before the Model T, there were cars, but they were luxurious horseless carriages. Ford wanted to build a car for the common man.

The Model T cost \$825 at first (1908). That would be about \$18,000 today. Interestingly, the price went down over the years as production became more efficient. In 1925, you could buy one for \$260, or about \$4,000 today. Here are some more facts you may not know about the Model T:

- The Model T, nicknamed the "Tin Lizzie," was produced for 19 years, only surpassed by the VW Bug. Note that there are several stories saying how the Tin Lizzie got its name.

- There's a famous quote attributed to Henry Ford. He said it in 1914: "Any customer can have a car painted any color he wants, so long as it is black." Notice that he said this is in 1914, but the Model T made its debut in 1908. That's because the car USED to come in different colors: gray, green, blue and red.

- The Model T had a 4-cylinder engine, could go as fast as 42 miles per hour and initially had a crank engine. It was also an all-terrain vehicle since most roads were dirt.

- As of 1914, Model T's came off the Ford-invented assembly line at 3-minute intervals. The car was so popular, it didn't need advertising.

- Henry Ford was a prolific inventor and held more than 150 patents. He even used leftover wood scraps to create Kingsford Charcoal.

- In 1919 Henry Ford turned over the Presidency of Ford to his son, and only child, Edsel. Edsel was named after a close childhood friend of Henry's and was a popular boy's name at the time.

- Edsel and Henry had an acrimonious relationship. Edsel was beloved by people; Henry wasn't. Edsel welcomed unions; Henry detested them. Edsel liked art and nature; not Henry. Henry publicly belittled his son's ideas. Edsel did not want to be President and developed ulcers. He was dead of stomach cancer by 1943 at age 49. Henry resumed control again, but he was in very poor physical and mental health. Henry Ford died in 1947.



- Henry thought himself a good boss. He instilled "Fordisms," which amounted to a morals clause: no heavy drinking, gambling or what we today call "deadbeat dads." Ford had a "social department" and a high-level executive in charge to monitor employee behavior. Still, union activity erupted, creating one of the most famous and even violent walk-outs in history.

- With World War II came Ford's entry into military and aircraft production. Nevertheless, Henry Ford was a strong isolationist known for being sympathetic to the Nazis. Edsel felt just the opposite.

- The Ford Company then hired some of the most brilliant minds in the country (MBA's known as the "Whiz Kids") to pull the company out of tough economic times. Leading the group was Robert McNamara, who would himself later leave to serve as the Secretary of Defense under JFK and, later, LBJ. In that role, he was known for escalating the Vietnam War.

- Meanwhile, in the 1950's, Ford came out with a much-hyped, heavily-marketed "Next Best Thing," originally referred to (in whispers) as the E Car. "E" stood for "experimental," but most of us know it by its later name: the Edsel, also known as the greatest flop in automotive history.

- Today, the very name "Edsel" symbolizes disaster. There were seven models of Edsel; all failed. While the Edsel had some futuristic features, it didn't matter. The Edsel lost \$350 million (equivalent to more than \$2 billion nowadays) and never came close to breaking even. Why? Some say distasteful vehicle styling (as in, ugly). Others claim poor workmanship. Still more say that the car failed to understand American consumers, while some declared it did not have any internal support. Edsel scholar Jan Deutsch stated simply, "wrong car at the wrong time."

Want to learn more? Come see us! *Please visit and enjoy our nearly 20,000 square feet of history! You'll see why everyone calls it Burbank's hidden gem.*

The Burbank Historical Society/Gordon R. Howard Museum
Next to the Creative Arts Center; open from 1:00 to 4:00 pm, Sats & Suns
FREE ADMISSION
& FREE PARKING in lot located at 1100 W. Clark St
Ph: 818-841-6333 ■



Burbank Public Library
 knowledge • discovery • community

Discover FREE Gifts from the Library

If you scroll down the RESEARCH page on our Library website (burbanklibrary.org), you'll find a number of hidden treasures that the Burbank Public Library provides free of charge. Below we have highlighted just a few of the many tools that are available for children, teens, adults, and seniors.



ABCMouse is designed to help young children (ages 2-8+) build a strong foundation for future academic success with more than 10,000 fun learning activities in reading, math, science, social studies, art, and music. More than 1,200 activities are offered in Spanish. Use your Burbank Public Library card and PIN to check out a home account for 30 days at a time.



Coursera is an education platform that partners with 150 universities to offer more than 4,000 courses, certifications, and degrees from some of the best universities in the world. Their courses span the breadth of the humanities and sciences, and they also offer courses geared towards professional advancement.



GetSetUp is designed for older adults with the purpose of encouraging lifelong learning and socialization. Free classes are offered online in a wide variety of subjects, including social media, financial planning, aging in place. They offer regular social activities such as book clubs. Classes are designed for everyone, regardless of experience or education in the subject. Seats are limited so that learners can actively participate and ask questions.



HelpNow offers personalized homework help in core subjects (math, reading, writing, science, and social studies) and provides on demand eLearning for all ages and levels. Students communicate with live, online tutors who are available 7 days a week from 1 - 10:00 pm and 24/7 in some subjects. Adult learners also have access to writing assistance, citizenship resources, and other skill-building tools.



LinkedIn Learning is an award-winning online learning site taught by recognized industry experts, offering more than 16,000 courses and 150,000 videos on business, technical and creative skills taught by real-world professionals.



PressReader provides unlimited access to full issues of more than 7,000 newspapers and magazines in 60+ languages – just as they appear in print. Publications include the La Opinión, New York Post, El Diario, Variety, Newsweek, PC Gamer, Popular Science, and thousands more!

You'll need your Burbank Library card and PIN to get started with most resources. Residents and non-residents of Burbank are eligible for a free Burbank Public Library card which will give you immediate access to Library eBooks and online resources, sign up for an eCard through our website. (burbanklibrary.org/library-card)

Check out the event calendar on our website burbanklibrary.org/events to learn more ■

Burbank Central Library 110 N. Glenoaks Blvd. Buena Vista Branch Library 300 N. Buena Vista St. Northwest Branch Library 3323 W. Victory Blvd.

burbanklibrary.org

Borrow the Free Moving Van



Call us at 818-953-5300 for Details

Our client, Luis, used the moving van after the sale of his duplex in Los Angeles.



In The Community

Burbank News & Events

Meet Joe and Kathy McHugh...

I have been friends with Joe and Kathy McHugh since our children were six years old and we enjoyed being in the Burbank YMCA Guides program together in the early 90s. I wanted to introduce them to you in case you need a review your current estate plan or asset protection.

Joe is a highly experienced attorney who has earned an excellent reputation for representing clients in the areas of **California Asset Protection, Estate Planning, (Wills & Trusts), Elder Law (Medi-Cal Planning), Special Needs Planning.** He is the founder and principal attorney of LA Law Center, PC, located near my office in Burbank, California (www.la-lawcenter.com). Kathy works with Joe in the law firm as the Triage Director and Medi-CAL Expert.

If you have questions about your estate or final wishes, call them at (818)241-4238 and let them know Brad Korb referred you for a free phone consultation. They updated this article so you can understand "how to get your affairs in order" and to easily see what estate planning services they offer to our community.

LA LAW CENTER, PC

Protecting You, Your Family & Your Legacy Why is Protecting Your Assets and Legacy with a Trust Important?

Right now, if you were asked, "What would happen to your assets if you were gone tomorrow?" would you really have a clear answer? This should be an easy question to answer, however due to various laws, you might be surprised to learn what you are thinking to be your current estate plan, may not distribute your assets or handle your remaining obligations as you think. You should have your documents reviewed at least every 7 years to reflect changes in the laws and in your family situations. We have seen ex-spouses legally, but unintended, get assets due to poor follow-up to estate planning after a divorce!

Attorney Joseph McHugh has over 30 years of experience in asset protection, estate planning, special needs planning and probates. He is proud to offer these legal services to the Southern California community and throughout the state. The laws in California are constantly changing and he keeps up to date on the changes and how they affect his clients.

****An example of California's new real estate laws is PROP 19 (implemented in 2021).** This law potentially destroys your plans to give your children your real estate when you die. In the past (before Prop19) the state allowed children to keep the parent's current Prop 13 property taxes. Prop 19 only allows your children to keep your property tax rate if one of them lives in the house as their primary residence! All other properties will be reassessed. Your family needs to understand options.

"I AM NOT RICH... Why Do I Need Estate Planning?"

Estate Planning is not just about what happens to your assets after you die. Effective Estate Planning addresses many family issues, from initial planning to ensure you avoid Probate by setting up a trust; to taking steps to avoid possible Conservatorships if you become incapacitated; to preparing for the potential need for Medi-Cal to help pay for Long Term Care.

We have found that, to most people, Estate Planning (Living Trusts) can be simply defined as follows:

1. "I want to control my assets while I am alive & well."
2. "I want to provide for myself & my loved ones if I become disabled."
3. "When I die, I want to give what I have to whom I want, when I want, in the way that I want to do it."
4. "I'd like to do all of this now and want to know what it's going to cost me today and have peace of mind that my affairs are in order."

There are several reasons why a **Revocable Living Trust** is important. It accomplishes the following:

1. Eliminates the need for your heirs or surviving spouse to be subjected to the very expensive costs of the Probate Court process, which can take more than 12 months to close.
2. Allows for a trusted person or your choice to manage your trust assets if you become incapacitated (avoids Conservatorships).
3. Provides the vehicle to potentially eliminate or reduce estate or inheritance taxes for high value estates.
4. Provides a means for your appreciable assets (real estate or investments) to be transferred to your beneficiaries with a "stepped-up valuation", which means that potential capital gains tax would mitigated or be avoided.



5. ***Allows you to give (or not give) assets to who you want them to go to when you die!! Asset Protection Trusts for Californians!... DO YOU NEED ONE?

As for California Business Owners, those in risky professions (i.e. Attorneys, Doctors, Engineers, etc), Landlords and/or Investors (including Cryptocurrencies) or just crazy drivers, it is essential that you make specific plans to protect yourself and your assets from potential lawsuits and in some cases you can reduce high taxes! This is critical, especially if you have assets you do not want to lose and are a target for personal injury lawsuits. LA Law Center has several different Asset Protection Trusts that can provide many needed asset protection solutions, with proven track records of successful results.

You can also set up a Land Trust to protect your privacy so the public cannot easily find out where you live or what property you own (this is particularly important for celebrities, business owners, law enforcement and landlords). It is critical to understand your options.

Joseph (Joe) McHugh, Esq can help you assess if you may need to step up your level of asset protection.

If You Have Too Many Assets... How Do You Qualify For Medi-Cal LTC?

As we get older, many families are faced with difficult and important decisions regarding about the safe long-term care of loved one that is physically failing and need help, especially 24/7, around the clock. This can be very expensive, and many people do not look into qualifying for Medi-Cal to help pay for this care.

IT IS IMPORTANT To Only Seek Counsel From An Experienced Elder Law Attorney

"Do not believe everything you hear about Medi-CAL, Spend Downs or 5 Year Look Back from Social Workers, Financial Planners, CPAs, or try to file a Medi-CAL application on your own, until you have a consultation to an experienced Elder Law Attorney."

There are more care options that an experienced Elder Law Attorney can suggest for these pressing family issues when they have saved for retirement and have assets.

Joseph McHugh (highly experienced Elder Law Attorney) and his wife Kathy McHugh (Medi-Cal Expert), offer a free consultation and you will be amazed at what strategies are legally available for Medi-CAL Qualifications by gifting assets!

Joe and Kathy can help you plan for both the present and the future through the establishment of Medi-CAL Irrevocable Trusts, Elder Law Power of Attorneys and Health Care Directives. These elder law documents and legal transfer of assets help clients qualify for Medi-Cal that will help pay for nursing home care, while causing the least amount of financial burden to the estate. They can also help you protect your home from Medi-CAL Estate Recovery before the death of the Medi-CAL beneficiary. The Medi-Cal laws are always changing, but the good news is that Joe and Kathy stay up to date on latest changes and can explain how they will affect their clients and Long-Term Care Options.

This is a quick overview of LA Law Center's legal services to help you protect your assets and legacy.

Joe and Kathy are happy to offer a free phone consultation to Brad Korb's referrals.

Just call 818.241.4238 to schedule a free 30-minute appointment.

The LA LAW Center web site has more information about many of these legal services...

Go to www.la-lawcenter.com for more detailed information.

All legal work is exclusively provided by LA Law Center, PC which is licensed to practice law in the State of California only.

This information is based on California law. This article has been created only to provide general information and advertising regarding LA Law Center's services.

This information shall not be considered formal legal advice or the formation of an attorney-client relationship. ■



Burbank Temporary Aid Center Updates

BTAC MONTH WAS A SUCCESS!

Thank you to everyone who supported the many food drives throughout the community. Our shelves are full and BTAC is now providing both regular groceries, as well as holiday specific food. This makes holiday celebrations even better.

Thanks to the Brad Korb Team for their generous support!

Many collections are continuing through December, so please support those organizations and individuals who are working to support BTAC.

The Holidays are upon us and BTAC needs your help!

To help families, enjoy holiday tradition at home, BTAC needs traditional holiday food items. As you are shopping for your holiday meals, purchase a few duplicates of those traditional holiday foods for BTAC.

Interested in Volunteering?

Join others who have found a place at BTAC. For more information about volunteering, call or email Libby at 818/848-2822 ext. 1013 or volunteer@theBTAC.org

A BIG BTAC "Thank You"

All year long the wonderful residents of Burbank support BTAC's efforts. We couldn't keep up with the need without your help. Whether volunteering, collecting or donating food and funds, you are helping touch lives. Thank you very much! ■



Cheers to BTAC!

BTAC hosted it's first in-person event since the beginning of the pandemic. Cheers to BTAC guests enjoyed an intimate evening, tasting wines from various parts of the world. Hosted at The Violet Cactus, community leaders, board members and BTAC supporters celebrated, once again, being able to meet in person in support of BTAC and helping members of our community who are in need.



BTAC Celebrates Volunteers!

BTAC volunteers were treated to a luncheon, hosted at IKEA. BTAC depends heavily on its volunteer workforce. According to BTAC CEO Barbara Howell, "BTAC has the best volunteers of any organization!" Of course, she freely admits she is very biased. She also explained that BTAC couldn't be open or providing services in the community if it weren't for the volunteers.

Burbank African Violet Society



The Burbank African Violet society will be having its next club meeting on Thursday morning November 17, 2022, at 10:00 A.M. The location is The Little White Chapel Christian Church, 1711 North Avon Street in Burbank.

The program will be presented by club member Hanna Olson on "How To Grow Streps". Streptocarpus common name is cape primrose, which stems from the origin, the Cape of Good Hope in Africa. The foliage resembles that of the perennial garden primrose narrow usually medium green and hairy with a quilted foliage. Streptocarpus grow to 15 inches high. They can bloom any time of the year, producing two to five inch, trumpet-shape flowers in colors of white, pink, rose, red, blue, and purple. Many varieties have fringed edges and throats of different colors. Streptocarpus are one of the African violet cousins.

There are raffle and silent auction tables. Refreshments are served and friendships are made. Guests are always welcome to attend the meetings. For more information please telephone (661) 940-3990 or reference our website www.burbankafricanviolets.weebly.com. ■

In The Community

Burbank News & Events

| | | | |
|--|--|--|---|
| Police Dispatch 818-238-3000 | The Brad Korb Team Your Realtors For Life 818-953-5300 www.BradKorb.com | | Fire Info 818-238-3473 |
| Police Detectives 818-238-3210 | | | Parks & Recreation 818-238-5300 |
| Animal Shelter 818-238-3340 | Graffiti Hotline 818-238-3806 | Streets/ Sanitation 818-238-3800 | Water/ Power 818-238-3700 |

Estate Sales By Connor - Planning and Honoring The Process of a Liquidation

In times of uncertainty, it is now, more than ever, a time to assess, reflect and re-group. Observing the current economic landscape, Estate Sales by Connor, like most small businesses, has streamlined a business model to suit current market trends. With over 50 years of combined experience, spanning three generations, Estate Sales By Connor has an expansive knowledge about how to transition your life's belongings into profitable margins.



Estate Sales By Connor is a small boutique, independent, Estate Sale and Liquidation company with a focus on customer service. As they serve the greater LA community in its entirety, they encourage clients to look at the timelines for which to execute a game plan to liquidate, downsize, or resell their possessions. Conducting an estate sale can be overwhelming and hiring the right estate sale company can make all the difference.

Steve McCrory states "although each estate is uniquely diverse, the process of liquidating it is universally similar. 90% of our estate sales are currently in the form of referrals, trustee or

beneficiary holders. We take time to run a formula that works for each particular estate and this planning makes a difference of not only honoring the items collected by the loss of a loved one over the course of their life's journey, but also provides financial benefits which offsets some of the burdening costs."

Taking the time to call in experts to assess your situation is a step often missed by trustees and however much stress you may be going through, it's a step that can alleviate the overwhelming feeling of having to deal with the task at hand.

Estate Sales by Connor has an extensive mailing list, supported by advertising and marketing campaigns. All of which have been honed into a well-crafted science, and encompasses all of their services and the attributes you need when looking for in an Estate Sale company.

Instead of guessing what may be of value, give us a call and let us give you a free complimentary assessment.

For a Evaluation, Contact Stephen or Connor McCrory at 310-228-0943 or 818-848-3278 or email us at thebusinessmuse@gmail.com. ■

Estate Sales by Connor is a family run company that was featured on The Queen Latifah Show and ABC7 Los Angeles. We offer the perfect combination of an experienced hard working staff and a loyal following of buyers in the Greater Los Angeles and surrounding areas. We are dedicated to meet your requirements on closing dates and turnaround times, while providing a quality service that ensures a smooth transaction. Not only are we estate sale professionals, who have been working within the industry for over 50 years, we have access to some of the top appraisers, auction houses and dealers in the industry. We offer exceptional service and oversee your sale and belongings, as if they were our own. Our goal is to help you sell and liquidate your estate in a professional and profitable manner.

We are a Licensed, Bonded and Insured California Estate Sale Company

Some of the more recent or popular sales:

- > Norton Simon Museum (Beverly Hills)
- > Famous Hollywood Choreographer ~ Tony Charmoli (Hollywood Hills)
- > Tom Jones (Singer) Late Wife Estate (Hollywood Hills)

Our Services:

- > Free appraisals and estate consultations. > Consignments and buy outs.
- > Estate sale staging and organization.
- > Researching and valuing through our network of appraisers, databases, auction houses & experts. > Advertising and mailing with 2500+ emails list.
- > Less than 48 hour notice clean outs (move-in ready).
- > Secure and professional staff before and during the sale days.
- > Antique, art, and collectibles consignment process.
- > Accounting with daily totals. > No out-of-pocket fees.
- > Professional References. > Licensed and insured. Members of ACNA.

We aim to be of assistance to YOU 818-848-3278 or 310-228-0943

Burbank Tournament of Roses Association

By Robert Hutt

Burbank's 2023 Rose Parade® float, "Adventure Awaits," is entering the final stretch before parade day. December is decoration month. It is also the time when those who are not regular readers of this column believe that the entire float is built! Bless their hearts.

The float uses human riders to illustrate some of the outdoor adventures that await seniors as they turn the corner into retirement. The setting for these adventures is a rocky, southwestern location that would seem



January 1. Please be patient with us. There are lots of things happening and not everything goes according to plan. Some jobs may not be able to accept an entire family. There are usually more volunteers than we can handle in the mornings while the early evenings are not very crowded. Please try to be flexible.

Parents: your high-school aged kids can use our help to earn service hours for graduation! Church groups, Boy Scouts, Girl Scouts, civic groups, we need you!



"Adventure Awaits" will be Burbank's 90th float entry in the 134th annual Rose Parade®. The theme for the entire parade is "Turning the Corner" and will feature Gabby Giffords as Grand Marshal.

to offer little opportunity for the lavish floral displays that characterize the Rose Parade®. Our Deco Team has a few surprises up their collective sleeves.

The rock and mesa locations will be decorated with more than 10,000 roses, 10,000 cysanthemums and a variety of dried materials including pinecones, liquidambar seed pods and cedar roses. Many of these items were collected locally by our volunteers. The rushing waters for our kayaker and tube rider will be created from more than 14,000 blue and white irises. Some of the scraggly trees will be created from manzanita branches (legally procured from floral supply firms) decorated with wood roses.

On Saturday December 10 at 7:00 AM, officials from Pasadena will be at the float site to conduct the formal Second Test Drive. At that time, all crew members, float riders and out-walkers will be at their stations. The route leaves the float site and proceeds along Flower Street to West Verdugo Avenue where it will execute a perfect 3-point turn and head back. At some point on the return, a fire drill will be performed. All crew and riders must exit the float within 45 seconds!

The big decorating push will begin the day after Christmas and last until

Before we can accept you as a volunteer, you must complete an Emergency Contact form, which for minors, must also be signed by a parent or guardian. You can save time by downloading the form from our website at BurbankRoseFloat.com and filling it out before you come to volunteer at the Barn.

Deco Week has an extra day this year because New Year's Day falls on a Sunday. In accordance with tradition, the parade will, therefore, be held on Monday. Even so, we will not be accepting new volunteers on January 1st. Our final judging is that day, activity is very hectic, and there is no time to train newbies. Finally, on New Year's Day at about 7:00 PM, we will be ready to depart for Pasadena! Come to the float Barn and wish us well!

Workdays at the site are now Wednesdays, Thursdays, and Saturdays from 10 AM until about 4 PM. Call the float site at 818-840-0060 and we will be happy to answer any questions. While we are not checking vax status, we strongly recommend wearing a mask while volunteering at the site. Our address is 123 W. Olive Avenue, next to the MetroLink parking lot. Check our website at BurbankRoseFloat.com for any upcoming events. ■

In The Community

Burbank News & Events



Burbank University Women

Members of BUW meet on the 2nd Thursday of each month at Joslyn Adult Center. The group invites all women who have completed 60 units or more of college work and are at least 55 years of age to apply for membership. The goal of Burbank University Women is to promote education and intellectual growth.

Activities include monthly meetings with interesting speakers, book club, dining group, day trips, fundraising activities and furnishing college scholarships to graduates of Burbank high schools.

For membership information, please call Jeri Primm (818)843-2610 or Marcia Baroda at (818) 848-2825. ■

Are You Struggling With Economy Fears...?

(You're Not Alone)



Of Course You're Concerned

- **Inflation** - at the highest level in decades
- **Rising Prices** - continue to worsen
- **Costley** - interest rate hikes
- **Struggling Economy** - No end in sight
- **Potential Recession** - overwhelming financial fear & security well-being



What to Do Next... We Have Proven Solutions That Have Worked for 12-years ...Customer Situations - we have helped in 9-States

1. **Fixed/or No income...**having difficulty making ends meet
2. **Loss of Business...**due to COVID-19/Other factors
3. **Need Mortgage Approval...**to purchase home/refinance (however do not qualify)
4. **Need Equity/Cash from home...**but cannot get approved
5. **Pay Customer Monthly Mortgage Payments...**so, they can remain in home
6. **Eliminate Expensive Credit Card Debt...**interest rates are continuing to go up
7. **Eliminate Medical/Dental Debt...**successful with multiple CARE institutions
8. **Divorce/Mediation...**eliminate separation agreement expenses
9. **Federal/State Tax Liens/Judgements...**ability to prevent wage garnishments
10. **Considered Bankruptcy...**we have a far greater solution, without credit damage

Should you, other family members or friends be experiencing similar financial burdens and are seeking a proven solution and peace of mind, please contact Brad at 818-953-5300, Brad@BradKorb.com, or JohnJ at 949-706-7509, JohnJ@PlatinumResources.US.



John Janis, Platinum Resources and Brad Korb

Burbank-Valley Garden Club

Fill your garden with beautiful bulbs that bloom in spring, summer, and fall. Whether you're planting tulips, daffodils, crocus, or hyacinth, bulbs are a one-way ticket to a colorful garden. Use these tips to ensure success.

Clever bulb planting starts at the garden center with high-quality bulbs. Look for bulbs that are plump and firm. It's typically best to avoid any that are soft and mushy or have mold growing on them. Also, look for big bulbs; the bigger they are, the more they generally bloom compared to smaller bulbs of the same variety.

Pick the Right Spot

Even healthy bulbs will fail if they're planted in the wrong spot. Most bulbs do best in full sun (at least 6 hours a day of direct sun) and well-drained soil. Check out our Plant Encyclopedia to learn more if you're unsure how to plant bulbs and what conditions your bulbs need to thrive.

Get the Timing Right

When to plant bulbs depends on when they bloom. Spring-blooming bulbs, such as tulips and daffodils, should be planted in September or October when the soil temperatures have cooled. Summer-blooming beauties such as dahlia and gladiolus are best planted in the spring after all danger of frost has passed.

Plant Them Deep Enough

Not sure how deep to plant your bulbs? You're not alone—it's a very common question for gardeners. Generally, dig a



hole two to three times deeper than the bulb is tall. So if you have a 3-inch-tall bulb, dig a hole 6 to 9 inches deep. Of course, there are always exceptions, so check the planting directions that come with the bulbs for more information.

Place Them Pointy Side up

The next most common bulb-planting question is, "How in the heck do I know which side is up?" If the bulb has a pointed end, that's usually the side that faces up. If you don't see a pointy side, look for where the roots come out—that end goes down.

Give Them Good Soil

Like most plants, bulbs appreciate well-drained soil rich in organic matter. So mix compost into your bulbs' planting holes to ensure good blooming. This is especially important if you have heavy clay soil or ground that stays wet.

Water Well

Bulbs are plants, too, so they appreciate a good drink after you plant them. This will encourage them to send out roots and become established more quickly. A good watering will eliminate air pockets in the soil that could cause your bulbs to dry out, too.

www.bhg.com/gardening/flowers/bulbs/planting-tips/

If you have any questions, contact Anne White at the following number 818) 434-3616, or via email at annewhite1@aol.com.

The Burbank-Valley Garden Club will not have a meeting in December. ■



Brad's Clients Use the Truck for Free

Added Service Where the Rubber Meets the Road

Brad's Team provides service based on client needs. When Brad asked his past clients what more he could do, nearly all of them agreed that a truck would be great. Brad decided to provide a moving truck complete with appliance dolly and moving pads. Use of the truck is free of charge to Brad's clients (Buyers and Sellers).

Helping the Southern California Community

Brad's truck is available to community organizations, religious and charitable groups subject to availability, but always free of charge.

Check the calendar at www.BradKorb.com to see what dates our moving truck is available, and fill out the contact form to reserve a date for your move.

There are a few restrictions such as age of driver, licensing and basic use and care. For more information, just ask!

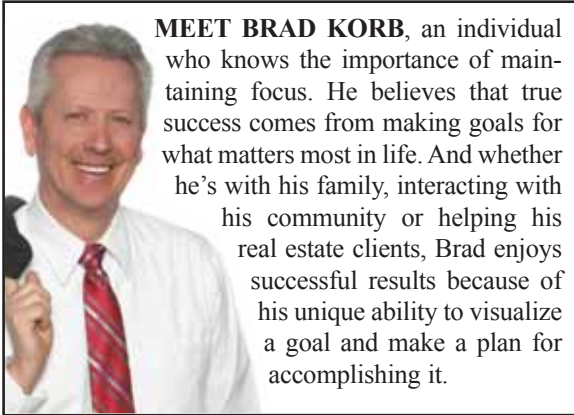
818.953.5300 or www.BradKorb.com

Featured Homes

For 24-hour recorded info & addresses, simply dial **1.800.473.0599** and enter the 4-digit code.

To Contact Brad via his Social Media, please find him at:

FACEBOOK: Brad Korb (personal page) / The Brad Korb Team (fan site) / **LINKEDIN:** Brad Korb / **TWITTER:** @BradKorb



MEET BRAD KORB, an individual who knows the importance of maintaining focus. He believes that true success comes from making goals for what matters most in life. And whether he's with his family, interacting with his community or helping his real estate clients, Brad enjoys successful results because of his unique ability to visualize a goal and make a plan for accomplishing it.



Simply call the number above and dial the code #.

Your Home Sold Guaranteed — or I'll Buy It!

BRAD'S BEST BUY!

BURBANK
Call 1-800-473-0599

\$949,949
Enter Code 2358

Luxury Division

HOLLYWOOD **\$3,399,992**
Call 1-800-473-0599, Enter Codes 2218, 2378

LOS ANGELES **\$1,699,996**
Call 1-800-473-0599, Enter Code 2218

LOS ANGELES **\$1,699,996**
Call 1-800-473-0599, Enter Code 2378

BURBANK **\$1,499,994**
Call 1-800-473-0599, Enter Code 2018

LOS ANGELES **\$1,499,994**
Call 1-800-473-0599, Enter Code 2228

GRANADA HILLS **\$1,399,993**
Call 1-800-473-0599, Enter Code 3868

BURBANK HILLS **\$1,339,933**
Call 1-800-473-0599, Enter Code 2398

ALTADENA **\$1,199,991**
Call 1-800-473-0599, Enter Code 2238

PASADENA **\$1,199,991**
Call 1-800-473-0599, Enter Code 2338

BURBANK **\$1,149,941**
Call 1-800-473-0599, Enter Code 2278

BURBANK **\$1,099,990**
Call 1-800-473-0599, Enter Code 2248

BURBANK **\$999,999**
Call 1-800-473-0599, Enter Code 2348

Join Our Top-Rated Team Now!

The Brad Korb Team has a few great opportunities to join our team. We provide free training! Please visit www.BradKorb.com and click on *Thinking About a Career in Real Estate?* and complete the online form or call our office at (818) 953-5300.

“True success is found when you stay focused on **what’s really important**— family, friends and community.” — *Brad Korb*

office: **818.953.5300** web site: www.bradkorb.com email: brad@bradkorb.com

Featured Homes

For 24-hour recorded info & addresses, simply dial **1.800.473.0599** and enter the 4-digit code.



VISIT THE BRAD KORB TEAM WEBSITE AND VIEW ALL OF OUR LISTING ON YOUR SMART PHONE!



Don't Make a Move Without Us!

Buy or Sell Your Next Home with The Brad Korb Team and Use Our Moving Truck FREE... Call 1-800-473-0599, code 4408

Who said you can't get anything FREE today? All you do is buy or sell your home with us and you can reserve your date to use the truck the day of your closing. If you have a charitable or community project that needs a truck, call us, we'll let them use it FREE!



3 Beds, 2 Baths

BURBANK \$984,489
Call 1-800-473-0599, Enter Code 2138



Lot to Build

TOLUCA TERRACE \$975,579
Call 1-800-473-0599, Enter Code 2108



3 Beds 2 Baths

BURBANK \$879,978
Call 1-800-473-0599, Enter Code 2178



3 Beds 2 Baths

NORTHRIDGE \$809,908
Call 1-800-473-0599, Enter Code 3928



Pool Fun

BURBANK \$799,997
Call 1-800-473-0599, Enter Code 2088



Guest House

HAWTHORNE \$799,997
Call 1-800-473-0599, Enter Code 2048



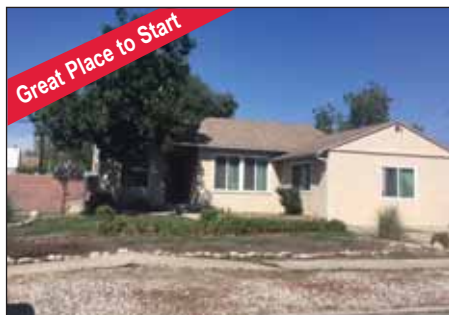
Fix & Save

BURBANK \$799,997
Call 1-800-473-0599, Enter Code 2308



Remodeled

SUNLAND \$649,946
Call 1-800-473-0599, Enter Code 2078



Great Place to Start

PACOIMA \$649,946
Call 1-800-473-0599, Enter Code 2328



View

CABRINI VILLAS \$599,995
Call 1-800-473-0599, Enter Code 3898



Pool

PANORAMA CITY \$699,996
Call 1-800-473-0599, Enter Code 2368



4 Beds 3 Baths

LANCASTER \$595,000
Call 1-800-473-0599, Enter Code 2188



2 Beds 2 Baths

NORTH HOLLYWOOD \$559,955
Call 1-800-473-0599, Enter Code 2168



2 Beds 2 Baths

NORTH HOLLYWOOD \$559,955
Call 1-800-473-0599, Enter Code 2388



11,060 Sqft Lot

SIMI VALLEY \$539,935
Call 1-800-473-0599, Enter Code 2258



3 Beds 2 Baths

PACOIMA \$469,964
Call 1-800-473-0599, Enter Code 2318



Corner Lot

QUARTZ HILL \$399,993
Call 1-800-473-0599, Enter Code 3578

5 Reasons Why I'm Glad I Called Brad!

- #1 The quick response, constant communication and follow-up from agents.
- #2 The most-comprehensive marketing plan in town!
- #3 A team business model to help you with all of your real estate needs!
- #4 Seven-day-a-week access to 41+ years of real estate experience!
- #5 A professional, friendly, expert team of real estate consultants!

office: **818.953.5300** web site: **www.bradkorb.com** email: **brad@bradkorb.com**

Market Trends

Burbank

| PRICE RANGE | Active Listings | Pendings | Pendings Ratio | Number of Expired Listings Last Six Months | Number of Closings Last Six Months | Sold Per Month | Inventory (Months) | Average List Price (Sold Homes) | Average Sold Price | Sales to List Ratio Overall | Days on Market |
|--------------------------|-----------------|----------|----------------|--|------------------------------------|----------------|--------------------|---------------------------------|--------------------|-----------------------------|----------------|
| 0 to \$300,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$300,001 to \$400,000 | 0 | 1 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$400,001 to \$500,000 | 1 | 0 | NA | 0 | 3 | 1 | 2.0 | \$429,633 | \$429,667 | 100.0% | 11 |
| \$500,001 to \$600,000 | 7 | 1 | 14.3% | 1 | 8 | 1 | 5.3 | \$573,589 | \$559,736 | 97.6% | 23 |
| \$600,001 to \$700,000 | 9 | 3 | 33.3% | 4 | 26 | 4 | 2.1 | \$649,028 | \$658,948 | 101.5% | 19 |
| \$700,001 to \$800,000 | 14 | 3 | 21.4% | 11 | 34 | 6 | 2.5 | \$739,702 | \$752,853 | 101.8% | 19 |
| \$800,001 to \$900,000 | 13 | 12 | 92.3% | 9 | 33 | 6 | 2.4 | \$852,167 | \$860,212 | 100.9% | 21 |
| \$900,001 to \$1,000,000 | 16 | 6 | 37.5% | 16 | 28 | 5 | 3.4 | \$925,212 | \$955,857 | 103.3% | 15 |
| \$1,000,000+ | 44 | 0 | NA | 0 | 217 | 36 | 1.2 | \$1,368,316 | \$1,418,596 | 103.7% | 16 |
| Market Totals | 104 | 26 | 25.0% | 41 | 349 | 58 | 1.8 | \$1,142,849 | \$1,179,034 | 103.2% | 17 |

Lake View Terrace Horse Property

| PRICE RANGE | Active Listings | Pendings | Pendings Ratio | Number of Expired Listings Last Six Months | Number of Closings Last Six Months | Sold Per Month | Inventory (Months) | Average List Price (Sold Homes) | Average Sold Price | Sales to List Ratio Overall | Days on Market |
|--------------------------|-----------------|----------|----------------|--|------------------------------------|----------------|--------------------|---------------------------------|--------------------|-----------------------------|----------------|
| 0 to \$300,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$300,001 to \$400,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$400,001 to \$500,000 | 1 | 0 | NA | 0 | 0 | 0 | 0 | \$0 | \$0 | NA | 0 |
| \$500,001 to \$600,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$600,001 to \$700,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$700,001 to \$800,000 | 0 | 0 | NA | 1 | 0 | NA | NA | NA | NA | NA | NA |
| \$800,001 to \$900,000 | 0 | 0 | NA | 0 | 0 | NA | NA | NA | NA | NA | NA |
| \$900,001 to \$1,000,000 | 0 | 0 | NA | 0 | 0 | NA | NA | NA | NA | NA | NA |
| \$1,000,000+ | 2 | 0 | NA | 0 | 0 | NA | NA | NA | NA | NA | NA |
| Market Totals | 3 | 0 | 0.0% | 1 | 0 | 0 | NA | NA | NA | NA | NA |

Sylmar Horse Property

| PRICE RANGE | Active Listings | Pendings | Pendings Ratio | Number of Expired Listings Last Six Months | Number of Closings Last Six Months | Sold Per Month | Inventory (Months) | Average List Price (Sold Homes) | Average Sold Price | Sales to List Ratio Overall | Days on Market |
|--------------------------|-----------------|----------|----------------|--|------------------------------------|----------------|--------------------|---------------------------------|--------------------|-----------------------------|----------------|
| 0 to \$300,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$300,001 to \$400,000 | 0 | 1 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$400,001 to \$500,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$500,001 to \$600,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$600,001 to \$700,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$700,001 to \$800,000 | 0 | 0 | NA | 0 | 1 | 0 | 0.0 | \$790,000 | \$787,000 | 99.6% | 19 |
| \$800,001 to \$900,000 | 0 | 0 | NA | 0 | 2 | 0 | 0.0 | \$844,500 | \$869,783 | 103.0% | 37 |
| \$900,001 to \$1,000,000 | 3 | 0 | NA | 1 | 1 | 0 | 18.0 | \$974,999 | \$985,000 | 101.0% | 8 |
| \$1,000,000+ | 3 | 0 | NA | 0 | 5 | 1 | 3.6 | \$1,208,180 | \$1,185,600 | 98.1% | 26 |
| Market Totals | 6 | 1 | 16.7% | 1 | 9 | 2 | 4.0 | \$1,054,989 | \$1,048,841 | 99.4% | 26 |

Shadow Hills Horse Property

| PRICE RANGE | Active Listings | Pendings | Pendings Ratio | Number of Expired Listings Last Six Months | Number of Closings Last Six Months | Sold Per Month | Inventory (Months) | Average List Price (Sold Homes) | Average Sold Price | Sales to List Ratio Overall | Days on Market |
|--------------------------|-----------------|----------|----------------|--|------------------------------------|----------------|--------------------|---------------------------------|--------------------|-----------------------------|----------------|
| 0 to \$300,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$300,001 to \$400,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$400,001 to \$500,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$500,001 to \$600,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$600,001 to \$700,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$700,001 to \$800,000 | 0 | 0 | NA | 0 | 0 | NA | NA | NA | NA | NA | NA |
| \$800,001 to \$900,000 | 1 | 0 | NA | 0 | 0 | NA | NA | NA | NA | NA | NA |
| \$900,001 to \$1,000,000 | 0 | 0 | NA | 0 | 0 | NA | NA | NA | NA | NA | NA |
| \$1,000,000+ | 1 | 0 | NA | 0 | 10 | 2 | 0.6 | \$1,401,698 | \$1,499,650 | 107.0% | 17 |
| Market Totals | 2 | 0 | 0.0% | 0 | 10 | 2 | 1.2 | \$1,401,698 | \$1,499,650 | 107.0% | 17 |

Sun Valley Horse Property

| PRICE RANGE | Active Listings | Pendings | Pendings Ratio | Number of Expired Listings Last Six Months | Number of Closings Last Six Months | Sold Per Month | Inventory (Months) | Average List Price (Sold Homes) | Average Sold Price | Sales to List Ratio Overall | Days on Market |
|--------------------------|-----------------|----------|----------------|--|------------------------------------|----------------|--------------------|---------------------------------|--------------------|-----------------------------|----------------|
| 0 to \$300,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$300,001 to \$400,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$400,001 to \$500,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$500,001 to \$600,000 | 0 | 0 | NA | 0 | 1 | 0 | 0.0 | \$599,000 | \$550,000 | 91.8% | 111 |
| \$600,001 to \$700,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$700,001 to \$800,000 | 0 | 0 | NA | 0 | 1 | 0 | 0.0 | \$749,900 | \$735,000 | 98.0% | 10 |
| \$800,001 to \$900,000 | 0 | 0 | NA | 0 | 0 | NA | NA | NA | NA | NA | NA |
| \$900,001 to \$1,000,000 | 0 | 0 | NA | 0 | 2 | 0 | 0.0 | \$939,000 | \$930,000 | 99.0% | 7 |
| \$1,000,000+ | 1 | 0 | NA | 0 | 2 | 0 | 3.0 | \$1,249,500 | \$1,242,500 | 99.4% | 44 |
| Market Totals | 1 | 0 | 0.0% | 0 | 6 | 1 | 1.0 | \$954,317 | \$938,333 | 98.3% | 37 |

Sun Valley Hills

| PRICE RANGE | Active Listings | Pendings | Pendings Ratio | Number of Expired Listings Last Six Months | Number of Closings Last Six Months | Sold Per Month | Inventory (Months) | Average List Price (Sold Homes) | Average Sold Price | Sales to List Ratio Overall | Days on Market |
|--------------------------|-----------------|----------|----------------|--|------------------------------------|----------------|--------------------|---------------------------------|--------------------|-----------------------------|----------------|
| 0 to \$300,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$300,001 to \$400,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$400,001 to \$500,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$500,001 to \$600,000 | 0 | 0 | NA | 0 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$600,001 to \$700,000 | 0 | 0 | NA | 3 | 0 | 0 | NA | \$0 | \$0 | NA | 0 |
| \$700,001 to \$800,000 | 0 | 0 | NA | 0 | 0 | NA | NA | NA | NA | NA | NA |
| \$800,001 to \$900,000 | 0 | 0 | NA | 1 | 1 | 0 | 0.0 | \$799,900 | \$860,000 | 107.5% | 12 |
| \$900,001 to \$1,000,000 | 1 | 1 | 100.0% | 3 | 3 | 1 | 2.0 | \$981,666 | \$991,592 | 101.0% | 12 |
| \$1,000,000+ | 0 | 0 | NA | 0 | 9 | 2 | 0.0 | \$1,310,444 | \$1,391,111 | 106.2% | 30 |
| Market Totals | 1 | 1 | 100.0% | 7 | 13 | 2 | 0.5 | \$1,195,300 | \$1,258,060 | 105.3% | 24 |