



Brad Korb

Burbank Bulletin™

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Areas include Burbank, Glendale, Sun Valley Hills, Sun Valley Horse Property, Shadow Hills Horse Property

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Real Estate Since 1979

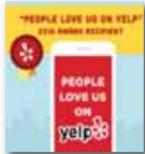
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www.BradKorb.com

BRE #00698730

3813 W. Magnolia Blvd., Burbank, CA 91505



Talking Real Estate Realities at LAPFCU Member Expo: Invitation Only

Honored once again with an invitation to the members-only Los Angeles Police Federal Credit Union (LAPFCU) annual Member Expo, Brad Korb says he felt like "a trusted partner" as folks in region-wide law enforcement explored the March 3 event's offerings. Open only to law enforcement and related personnel (and families) in Los Angeles County, the Expo presented information to its members on services ranging



from home-buying to purchasing a new car. "I'm thrilled that LAPFCU trusted my 38 years of real estate experience in the Burbank area so much that they invited me again this year," said Korb. "Last year, many had questions about home purchases, and it was the same this year, but also many wanted to know about planning ahead with the ideal that they want to retire in a few years, sell their home, and move to a different area. I am so happy to be able to help them be well informed on their options." ■

Follow The Brad Korb Team on Twitter & Facebook to receive information on upcoming open houses.



- **FACEBOOK:** Brad Korb
- **TWITTER:** @BradKorb



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In The Community

Burbank News & Events

American Cancer Society and Relay For Life of Burbank Lead the Fight for a World Without Cancer Through Relay For Life Event

On May 5-6, 2018, 600 participants will join together at the 15th annual Relay For Life of Burbank at Robert Gross Park to help the American Cancer Society attack cancer from every angle. The event starts at 9: 00 a.m.

The American Cancer Society is the cause fighting cancer on every front; standing shoulder to shoulder with cancer patients and those supporting them. Funds raised help the American Cancer Society attack cancer in dozens of ways, each of them critical to achieving a world without cancer – from developing breakthrough therapies to building supportive communities, from providing empowering resources to deploying activists to raise awareness.

Local cancer survivors understand first-hand how vital these services are. The Relay For Life of Burbank has helped fund local services such as hotel partnership with Extended Stay to provide lodging, free wigs, and support groups such as the Look Good Feel Better program. Just recently, the American Cancer Society has partnered with BurbankBus to provide transportation for cancer patients and their caregivers who reside in the City of Burbank.

Founded by Dr. Gordy Klatt in Washington in 1985, the Relay For Life movement unites communities across the globe to celebrate people who have been



touched by cancer, remember loved ones lost, and take action for lifesaving change. Symbolizing the battle waged around the clock by those facing cancer, the event can last up to 24 hours and empowers communities to take a stand against cancer.

In addition to the support of the community, Relay For Life of Burbank is also supported by many local businesses and organizations. This year's sponsors include: UCLA Health, Cast & Crew, Burbank Toastmasters Club 1320, The Brad Korb Real Estate Group, and Gordon Biersch.

Together, we can beat our biggest rival. Join or donate to the Relay For Life of Burbank. Visit www.relayforlife.org/BurbankCA. ■

A Valuable Asset Protection Resource for our Friends and Neighbors

An up-to-date estate plan is vitally important — which is why we are so glad that we can confidently recommend Joe and Kathy McHugh as an excellent resource for making sure your estate plan is in good order. The McHughs have been good friends with the Brad Korb family since the early 1990s, when their children were six years old and playmates while the McHughs and Korbs were in the YMCA Guides program together.

Joe McHugh, founder and principal of LA Law Center, PC (la-lawcenter.com) in Glendale, is well regarded as a caring, experienced attorney with an excellent reputation for representing clients in Asset Protection, Estate planning (Wills and Trusts), Elder Law (Medi-Cal and Veterans Benefits qualifications), Conservatorships, and Trust and Probate Administration. Kathy McHugh is a



Certified Senior Advisor, working in the law firm as Triage Director. Together, they specialize in helping seniors protect their assets so they can qualify for long-term care needs. For a free consultation in estate planning or senior care issues, call the McHughs at (818) 241-4238 and tell them Brad sent you! ■

Burbank Police Department Community Academy

The 2018 Burbank Police Department Community Academy will begin on Thursday, April 26, 2018 and run on consecutive Thursdays until June 28, 2018.

For more information on the Community Academy program: visit <http://www.burbankpd.org/community-outreach/community-academy/>

TO APPLY FOR THE NEXT COMMUNITY ACADEMY CLASS, GO TO: <http://bit.ly/2ErQJXX>. ■

SAVE THE DATE

2018 ANNUAL
GALA 
BE TRUE TO YOUR SCHOOL

BOYS & GIRLS CLUB OF BURBANK AND GREATER EAST VALLEY

Friday, May 4, 2018 • 5:30pm

Lakeside Golf Club
Toluca Lake, CA 91505

Tickets are available at www.bgcburbank.org
For more information contact: susansebastian@bgcburbank.org



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2018

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BURBANK COMMUNITY YMCA
818.845.8551 • www.burbankymca.org

Visit www.BradKorb.com
For All Your Real Estate Needs!

In The Community

Burbank News & Events

The Importance of Wealth Management in a Dynamic World

How is wealth like real estate? For one thing, wealth doesn't manage itself. It requires professional services. In a family or business, wealth has its own set of asset and liability needs. For his long-term management, Brad Korb relies on Richard V. Bertain and David Escobar of UBS Financial Services, recommending them with confidence. Korb says these dedicated Certified Financial Planner™ practitioners consistently use premiere customer service and extensive financial resource knowledge for planning and putting in motion long-term goals and objectives.

Bertain, Senior Vice President with UBS Financial Services, has been providing sound financial advice to clients since 1983, earning designation as Certified Investment Management Analyst from the Wharton School. He and Escobar, First Vice President with UBS, are involved in Burbank community organizations ranging from the Burbank Civitan Club and Boy Scouts of America, to the Burbank YMCA and Leadership Burbank.

Bertain and Escobar's Comprehensive Wealth Management approach for high net worth families and businesses is straightforward and thorough: Identify goals, evaluate the



situation, develop a financial plan, implement it, and monitor and rebalance as needed. They seek "to perform effectively and efficiently, such that each of our clients would be proud to recommend us to their family and friends."

Richard V. Bertain, CFP, CIMA, ChFC
Senior Vice President
UBS Financial Services
200 South Los Robles, Suite 600,
Pasadena, CA 91101-2479, Tel. (800) 451-3954, Tel. (626)405-4710 Direct, Fax (855) 203-6443, Richard.Bertain@UBS.com

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2018 ANNUAL GALA



BE TRUE TO YOUR SCHOOL

BOYS & GIRLS CLUB OF BURBANK AND GREATER EAST VALLEY

Boys & Girls Club of Burbank and Greater East Valley Set to Host Annual Fundraising Gala and Auction

The Boys & Girls Club of Burbank and Greater East Valley will host its 2018 Annual Gala, "Be True to Your School" on Friday, May 4, 2018 at Lakeside Golf Club.

The Club is proud to recognize this year's honorees: Burbank Unified School District, Los Angeles Unified School District and the Archdiocese of Los Angeles.

In addition, the Club's very own Creative Arts Program dance students and members of our D/HH (Deaf and Hard of Hearing) program will perform. . Both a live and silent auction will be held, with some spectacular items for sale. And, just

to add more fun to the jam-packed evening, there will be a grand stakes opportunity drawing will take place with a chance to win \$5,000 in prize money.

Proceeds from the evening will go directly to our Education programs, including but not limited to: After School Enrichment, Deaf and Hard of Hearing (DHH) program, Creative Arts, Athletics, College Bound, STEM, and Teen Programs.

For more information about tickets and sponsorships, visit us at www.bgeburbank.org or contact Susan Sebastian at susansebastian@bgeburbank.org or call 818 842-9333 X114. ■

Book Launch

The title of Shiral Torres' new book was right up Brad Korb's alley: "Rental Properties Made Simple." When he was kindly invited to attend her book launch on Feb. 24 at the local VFW Hall, Korb accepted because he knew Torres was not just a Burbank resident, but very savvy in the ways of managing successful rental properties.

Once he saw her book and some of her readers' warm responses, he was even more impressed.

"I've had rental properties myself for more than 30 years. I know what people who go into it will face," he said. "She's written a really great book – I bought one – to help people understand basic property management skills. She's able to speak in a way that is personable and comfortable on a common-sense level. As a real estate agent, any resources that can help my clients are good. Her book is definitely a great value for those interested in rental properties."

For more information, look for "Rental Properties Made Simple" by Shiral J. Torres on www.amazon.com. ■



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A FREE service to help area home buyers find their dream home. Your first e-mail will list all homes currently for sale that meet your search criteria. Then each morning you will be e-mailed a list of all of the new homes for sale and price changes since your previous search.

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Shark Tank's Barbara Corcoran says,
Partner with the agent **I TRUST!**

"In Los Angeles
I would hire Brad Korb.

He knows how to attract the right kind of buyers
and he creates so much demand that if your home
doesn't sell at a price and deadline you agree to...

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AT A PRICE ACCEPTABLE TO YOU
SOLD
GUARANTEED
OR I'LL BUY IT!

In The Community

Burbank News & Events



Burbank Temporary Aid Center Updates

Save the Date for BTAC's Annual Gala!

April 6, 2018 BTAC will hold its Annual Gala. For more information or to be added to the invitation list, contact BTAC for more information: 818-848-2822 ext. 110 or bhowell@theBTAC.org.



Public Social Services comes to BTAC

Every third Thursday and Friday of every month from 9am-12pm the Department of Public Social Services comes to BTAC and provides services for our clients. Appointments are first come first serve. Services include:

- Cal Fresh which helps provides monthly benefits to assist low-income households in purchasing the food they need to maintain adequate nutritional levels.

- Free and low-cost health care programs and services (Medical). BTAC wants to help serve citizens in times of emergency and disaster.



BTAC HOURS

Homeless Services
Monday and Friday
9:00am - 12:00pm
1:30pm - 5:00pm

Services for Housed
Tuesday, Wednesday, Thursday
9:00am - 12:00pm
1:30pm - 5:00pm

Closed Holidays

BTAC's SCHEDULE

On Monday and Friday BTAC will strictly be focusing on Homeless services. Tuesday, Wednesday and Thursday BTAC will focus on services for housed. BTAC's hours will continue to be M-F 9:00 a.m. - noon and 1:30 p.m. - 5:00 p.m. BTAC's food pantry closes each day at 11:30 a.m. and 4:30 p.m.

FUNDRAISERS WILL CHANGE SOMEONES LIVES

A great way to help is by gathering your friends, family, colleagues to conduct a food drive or organize a fun, fundraising activity. During these summer months, people often forget that BTAC still needs help providing services. Funds you raise could help pay someone's power bill or rent, to help them stay off the streets while they are getting back on their feet.

All deliveries should be made at the rear of the building, M-F from 8:30 a.m. - 5:00 p.m., except for holidays. For questions about food drives, contact estapleton@theBTAC.org. For fundraising questions, contact bhowell@theBTAC.org.

Monetary Donations are important, too.

Many people aren't aware that your monetary donations to BTAC support BTAC's Bill Assistance program. Whether helping with a BWP or Gas Co. bill, subsidizing rent or assisting with transportation - just to name a few, these donations help some of our friends and neighbors to keep from becoming homeless.

Do you know about BTAC's Case Management Program?

BTAC's case managers are ready to work with people who are struggling to get and help them work toward having less of a struggle. Through case management, BTAC can help with resumes and finding jobs, developing budgets, living with their means, and evens help with some household bills. It takes some work, but it is worth it.

Lace Up Your Shoes and Join Us at the Burbank Y For Our First Annual Basketball Tournament



The Burbank Community YMCA will be hosting its first annual 3 on 3 basketball tournament on Sunday, April 8. This fundraiser will not only grow funds for our Future Leaders Mentorship Program but will honor the memory of YMCA member, Mark Eckard. Mark passed away suddenly at the age of 60. He was a long-time pickup basketball player who promoted sportsmanship, comradery and love of the game. Mark was curious about all manner of things which led him to excel in mathematics, science, history, literature and the arts.

This day will begin with each team competing in round robin games and end with a playoff tournament in the afternoon. You will also be able to test your skills with our 3-point contest and partner hot shot contest. A champion from each age bracket will be crowned at the end of the tournament. If that wasn't exciting enough, participants and spectators will have a chance to witness some high flying pro dunkers with some mad skills as well.

By joining us you will also help Mentor Burbank Youth. All kids deserve the opportunity to discover who they are and what they can achieve. To ensure that all Burbank youth realize their full potential, the Burbank Community Y has developed the Y Future

Leaders Mentorship Program which utilizes basketball as a tool to connect and inspire youth who may be struggling in school as well as on the playground.

Future Leaders is not focused on how fast one can run or how high one can jump, the program is focused on developing outstanding students, team players, and leaders in the community. Proceeds from the tournament will support the Y's Future Leaders Mentorship program.

Mentoring is a proven youth development strategy that helps young people build a positive future through consistent and nurturing relationships with adults, improving their self-esteem, decision-making skills, academic performance and interpersonal relationships. The Y Future Leaders Mentorship Program is a nine-week program which guides conversation and teaches leadership, teamwork, and goal setting skills for at-risk youth in elementary school. The program utilizes basketball as a tool to connect with youth to inspire and guide these conversations.

For more information on the 3 on 3 Basketball Tournament and the Burbank Community YMCA, please contact Stephen Christensen at 818.845.8551 or visit us online at: www.BurbankYMCA.org. ■

LACE UP YOUR SHOES!

SUNDAY
APRIL 8, 2018
10AM-5PM

Grab your basketball shoes and form a team for the Y's 1st annual 3-on-3 basketball tournament. Open to boys & girls age 9 & older and men & women of all ages, the tournament is being held in memory of beloved Y member Mark Eckard and in support of the Y's Future Leaders, a mentorship program for at-risk youth.

Get details &
SIGN UP NOW

www.burbankymca.org/3on3

BURBANK COMMUNITY YMCA

818.845.8551 • www.burbankymca.org

Burbank Chorale

Burbank Chorale Spring Concert

Saturday April 28, 2018 7:30 pm

American Lutheran Church
755 N. Whitnall Highway
Burbank, CA 91505

For Tickets email: tickets@burbankchorale.org
or call: (818) 759-9177

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In The Community

Burbank News & Events

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BRAD KORB'S RECENT LISTINGS

9419 Via Patricia	2358
8164 De Garmo	2228
324 N. Fairview	2558
15050 Sherman Way #115	2248
5740 Lankershim	3378
5742 Lankershim	3388
7909 Mary Ellen	3288
6638 Clybourn #40	3348
701 Tufts	3138
936 N. Reese	3028
6460 Mary Ellen	3218
15001 Paddock	2308
635 E. Magnolia Unit C	3358
7632 Whitsett	3078
7135 Coldwater Canyon #2	2458
7918 Apperson	2158
5500 Lindley #121	2408



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BRAD KORB'S RECENT SALES

837 Bethany, Seller	2278
837 Bethany, Buyer	2278
416 Griswold	2038
10975 Elinda	3418
415 N. Shelton	2148
1210 E. California	2548
12917 Valleyheart #2	2528
338 N. Mariposa	2678
4306 Ambrose	3088
324 N. Fairview	2558
1356 Parkside	5028
14917 Bledsoe	5038
1458 N. Pass	5048
717 E. Olive	5058
28208 Clementine	5068
4280 Via Arbolada #241	5088
37002 Firethorn	5108
10256 Angel	5118
7038 De Celis #28	5078

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City of Burbank's BEST Program / WorkForce Connection

Are you a student looking for employment?
Come to the Youth Employment office to pick up an application



Are you interested in EXPANDING your support of Burbank's youth?

Participate in the City of Burbank's BEST Program (Burbank Employment & Student Training) by hiring a qualified and pre-screened student today!

Are you an Adult looking for employment?

Come to City of Burbank's WorkForce Connection (A FREE self-serve job resource center)



City of Burbank
Youth Employment/WorkForce Connection
301 E. Olive Avenue Ste. 101, Burbank, CA 91502
(818) 238-5021



City of Glendale Parks, Recreation and Community Services Department

Check out all of the Glendale upcoming events and the Leisure Guide for classes, leagues, senior programs, etc. at:

www.parks.ci.glendale.ca

Los Angeles Equestrian Center

E V E N T S

DATE	EVENT	CONTACT
Apr. 6-8	Gold Coast Series April Hunter/Jumper Show	Langer Equestrian Group (818) 563-3250
Apr. 15	Saddle Seat Western School League	Sharon Grosshans (626) 487-7470
Apr. 26-29	Fiesta Charity Horse Show	Joanne Asman (818) 842-8444
May 5-6	Arabian Show	Nancy Goertzen (559) 799-3046
May 12-13	Camelot Spring Festival	Camelot Events (818) 259-4364
May 19-20	CALNET Disabled Rider Horse Show	Bryan McGueeny (818) 378-0963
May 24-27	Memorial Classic Hunter/Jumper Show	Langer Equestrian Group (818) 563-3250
May 31- June 3	Hollywood Charity Horse Show	Track One Events (714) 444-2918

For more information, call us at 818-840-9063 | or visit us online at: www.la-equestriancenter.com

In The Community

Burbank News & Events



BURBANK-VALLEY GARDEN CLUB

The Burbank-Valley Garden Club will meet on Thursday, April 5, 2018 at 10:00 a.m., at the Little White Chapel, 1711 N. Avon St., Burbank.

The speaker for the April meeting will be Kathy Itomura who will present her talk called "Bringing Nature Back into Your Garden". Kathy is an award winning California Licensed Landscape Architect and has been a design expert for the City of Los Angeles, and the City of Burbank. She also served as President of the American Society of Landscape Architects, Los Angeles and served as an instructor for the UCLA Extension Department of the Arts, Landscape Architecture Program.

Kathy's particular interest is to create a landscape system that can flourish with minimum waste, resources or labor. She will help us "nudge our gardens toward a more fertile, sustainable and wildlife-welcoming landscape"

Everyone is welcome. For more information, call 818 848-0313 ■



Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it's what we believe in. So it means a lot to our Team when clients like Al Levine (below) show how much they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who's thinking of selling their home.

To all of you, we extend a sincere **THANK YOU!**



818.953.5300 or www.BradKorb.com



Start Your New Year at the Burbank Public Library! Library News & Events

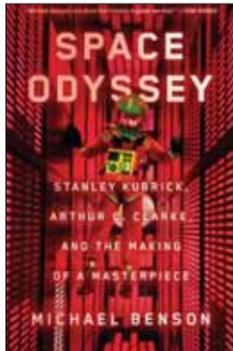
Celebrate the 50th Anniversary of 2001: A Space Odyssey

In April of 1968, Stanley Kubrick's "2001: A Space Odyssey" premiered in the United States. Now, on the fiftieth anniversary of the film's release, Burbank Public Library will host two events:

First, a special screening of "2001: A Space Odyssey" on Tuesday, April 3 at 6:30 p.m. Acclaimed as one of the greatest films ever made, 2001 was nominated for 4 Academy Awards and launched the genre of big-budget science fiction spectacles.

And on Tuesday, April 10 at 7:00 p.m., we will host a panel discussion with Michael Benson, author of "SPACE ODYSSEY: Stanley Kubrick, Arthur C. Clarke, and the Making of a Masterpiece." Members of the panel will include the film's special effects supervisor Con Pederson, choreographer/actor Dan Richter, and visual effects artist Bruce Logan.

Both events will be held at the Buena Vista Branch Library.



TEENS and Harry Potter Trivia

Test your knowledge of Harry Potter: Put together a team of three, and compete to be the wizard team of the year! The tournament is open to teens in grades 6-12 **only**. Parents, friends, and siblings may attend - but **NO COACHING!**

This is an after-hours program at the Buena Vista Branch on Friday, April 20, with special guest host

Brenden Bostick. Name your team and sign up: email melliott@burbankca.gov by Tuesday, April 17.

Spring Storytime Sessions begin the week of April 2.

Baby Storytime (12 months and under), Toddler Storytime (under age 3), and Preschool Storytime (ages 3-5) meet each week during the Spring Session. Storytime plays an important role in promoting early literacy and the love of books, learning, and exploring the world. Storytime programs expose children and their parents and caregivers to books, simple songs, finger plays, rhymes, and crafts. For more information visit the Children's Page on our website.



Visit the event page on our website to learn more

- © Lego Club
 - © Opera Talks
 - © Music & Movement
 - © Book Clubs
 - © FREE Movies
 - © Bilingual Storytime
- burbanklibrary.org/events

Burbank Central Library 110 N. Glenoaks Blvd.
 Buena Vista Branch Library 300 N. Buena Vista St.
 Northwest Branch Library 3323 W. Victory Blvd.
burbanklibrary.org



18th Annual Burbank Kiwanis For Fun

CAR SHOW

co-hosted by **BPF BURBANK POLICE FOUNDATION**

Sunday, April 29, 2018
9:00 am to 2:00 pm

Johnny Carson Park
400 S. Bob Hope Drive / Burbank

Awards given to Top 20 Cars!

OTHER TROPHIES INCLUDE:

- ▶ Best of Show
- ▶ Chief's Choice
- ▶ Ladies' Choice
- ▶ Most Likely To Be Pulled Over For Speeding



CAR, TRUCK & MOTORCYCLE ENTRY FEE: \$30 / \$35 at the gate

ENTRANTS MUST ARRIVE BETWEEN 7:00 & 9:00 AM
 IF YOU WISH TO PARK TOGETHER, PLEASE ARRIVE TOGETHER.

Entertainment, Raffle Prizes, Event T-shirts, Dash Plaques, Food & Beverages, 50/50 Opportunity Drawing, FREE Admission to the public & fun for the Whole Family!*

*Dash Plaques limited to the first 125 cars.

FOR MORE INFORMATION, PLEASE CONTACT TONY OR DONNA WADE
 (818) 846-8487 / (818) 822-2901 / (818) 822-2903 / panette@pacbell.net

The Burbank Kiwanis for Fun Foundation, Inc. is a not-for-profit 501(c)(3). EIN: 20-0391440

In The Community

Burbank News & Events

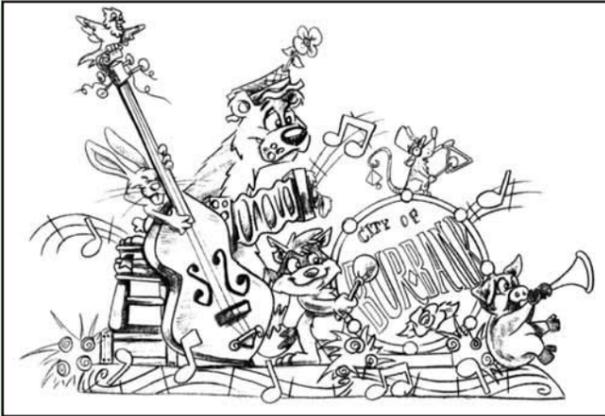
Burbank Tournament of Roses Association



By Robert Hutt

Now that we have received our conditional approval notice from Tournament officials in Pasadena, we can talk about our Design Contest entries. We received a total of 53 entries from Florida, Massachusetts, Utah and Nevada with the vast majority coming from California.

Congratulations to Brian Cozakos and Adam Ostegard for their design concept Stompin' Good Time! The design fits well with the overall parade theme of "The Melody of Life." The design will be Adam's fourth to be built for Burbank. For the 2016 parade he teamed with Linda Cozakos to produce "Are We There, Yet" which went on to win the Theme Trophy!



Burbank residents Brian Cozakos and Adam Ostegard submitted the winning design concept titled "Stompin' Good Time" for Burbank's 2019 Rose Parade float.

Tournament of Roses President for 2019, Gerald Freeny, explains his choice of parade theme as follows: "Music has the power to not only bring us together but take us back to memories and moments as nothing else can. From the sweep of a conductor's baton to a simply whistled tune, music is woven into the fabric of our lives -community, family, friendship and love. Music heals us. Defines us. Reminds us and inspires us to be our greater selves."

Congratulations and thanks also go to the other finalists in our Design Contest: Richard Burrow of Mission Viejo, Ric Scozzari of Burbank, Kristen Robertson of Simi Valley, Michael Kegel of Burbank and Brent Pickering of Springville, Utah. All the finalist designs were excellent and as Construction Chairman, I would have no qualms about building any of them.

Interested in helping? Our current work schedule is Wednesdays and Saturdays between 10:00 AM and 4:00 PM. The construction site is located at 123 W. Olive Ave. Please park in the Metro Link lot. Questions?? Call the Barn at 818-840-0060 or visit our website at: www.BurbankRoseFloat.com!

I Know You Know Someone!

Dear Friend,

Here's a quick note to let you know how I can help you or anyone you might introduce to me.

As you know, for the past two years there has been a shift in the real estate market. Experience shows that more and more people are caught off-guard with the current economic difficulties. I imagine you may know people who are in a dilemma like never before, and they don't know what to do. As you look at the following three categories, ask yourself, "Who do I know that's in one of these three situations?"

(1) People who bought their homes within the past five years, refinanced, or took out an equity line, who are now finding that their homes are worth less than what they owe; (2) Homeowners facing financial difficulties: job loss, loss of a spouse, divorce, or possibly heading into foreclosure; (3) Home sellers who wish they had sold a year or two ago, but for whatever reason, didn't. Now, they feel trapped and don't know what to do.

These people need help, and they need it NOW! The next time you're in a conversation with someone who is in any of these three categories, stop, pick up your phone, look up my number (818-953-5300), and call me immediately. They can count on me to be empathetic, to be there for them, to explore all options, and to treat them with the utmost dignity and care. More than ever before, we need each other. And together, we can make a difference!

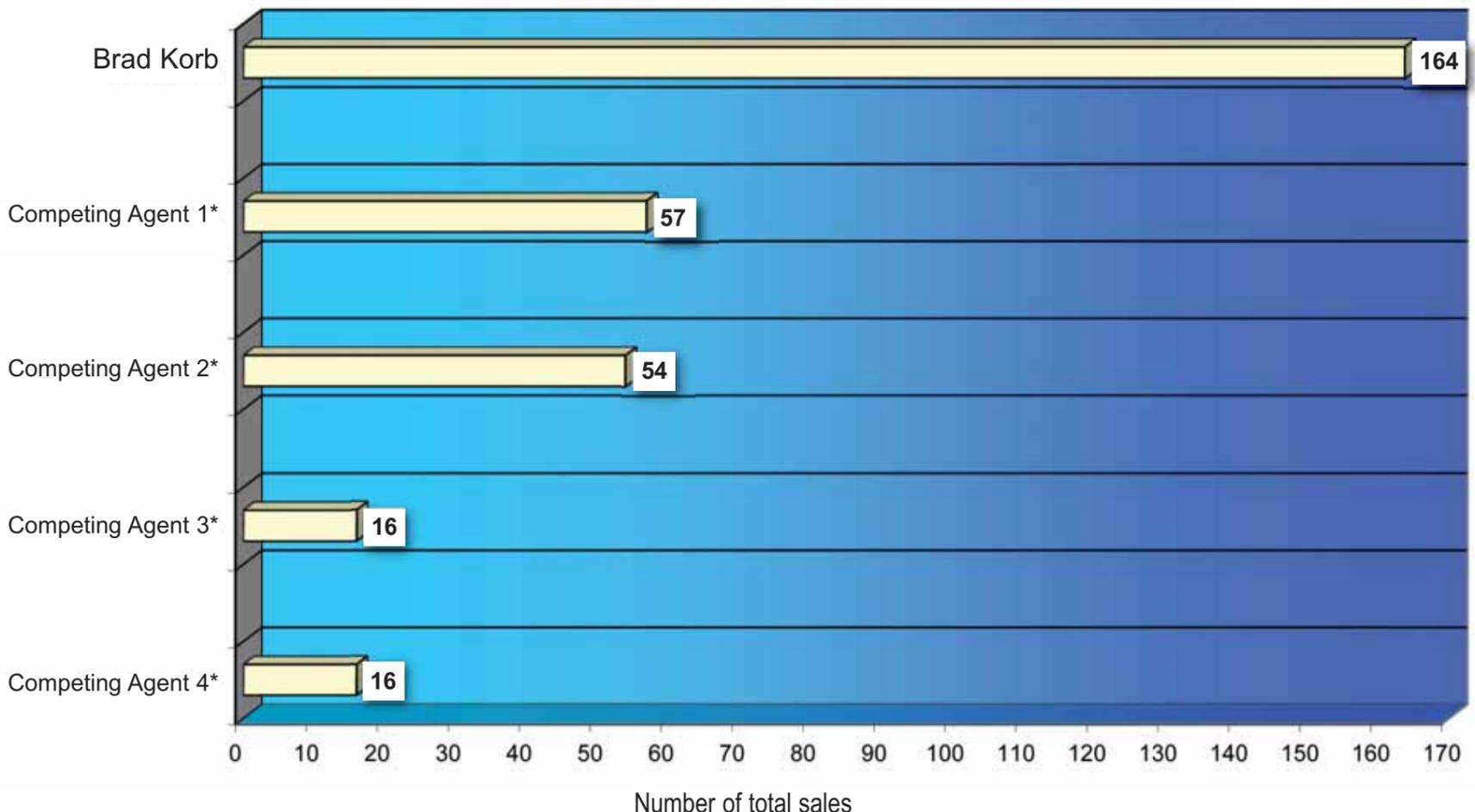
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Real Estate Group
Focused on What Matters
to You**

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Burbank Agents Number of Sales

January 1, 2017 through December 31, 2017



Based on data supplied by Southern California Multiple Listings Service and its member Associations of REALTORS, who are not responsible for its accuracy, and statistics from The Brad Korb Team. Analysis dates are January 1, 2017 through December 31, 2017. May not reflect all activity in the marketplace.

* Agent names available upon request. Current SoCal MLS members.

In The Community

Burbank News & Events

Proven Financial Solutions (We Help Many Individuals and Families)

Platinum Resources US - was formed in 2011 based on our compassion to help Individuals and Families get out from under their financial burden.

Many people face financial pressure at some point in their lives, whether caused by job loss, out-of-pocket medical, credit card use, divorce/separation, student/educational loans, higher living expenses or other reasons. It can seem overwhelming and unfixable. You are not alone...AND...*the best news is that we have a proven solution that works.* (www.PlatinumResources.US)

“What We Do” - (Proven Solutions for our Clients)

- Reduce their monthly cash outlay
- Offset out-of-pocket health care expense
- Save them 10's of thousands of credit/retail debt
- Offset student loan and other educational expense
- Prevent bankruptcy (BK)
- Save their home from “must sell” situations
- Provide insightful feedback on financial and business interest
- Regain their peace of mind



John Janis, Platinum Resources and Brad Korb

Should you, other family members or friends be experiencing similar financial pressures and are seeking a proven solution, we want to help. Please contact Brad at **818-953-5304**, Brad@BradKorb.com, or **John Janis** toll free **800-706-1210**, johnj@platinumresources.us.



CLIENTS – WHO HAVE BENEFITED:

#1 – “John, I want to thank you and Platinum Resources for providing me excellent service throughout our relationship. Not only did you save me a tremendous amount of money, you helped me save my home and my business. Your proactive approach in taking care of my debt issues, as well as providing excellent counsel on so many other financial issues gave me a sense of relief and peace of mind. Thank you John and I will always be eternally grateful for your support and wish you and your Company the best, Geri”

#2 – “Hi John, I feel so lucky and fortunate to have been introduced to your debt program while I was seriously considering bankruptcy. Your program is far superior. Just as important to saving me thousands of dollars, the peace of mind you provided during some real bleak periods will always be remembered and appreciated. Your personal attention to my medical situation was so helpful during my rehabilitation. Thank you again John, Best regards, Marley”

#3 – “John, thank you for all that you have done for me throughout my financial dilemma. Admittedly, when I was first introduced to you I felt hopeless, overwhelmed and skeptical that you could help me with my situation. Thankfully, I continued on and feel blessed that we met. Your personal involvement and financial business savvy helped me save the equity in my home, saved me over \$100,000 in credit card debt and provided me the necessary monthly income to help me meet my obligations. You changed my life which was rapidly spiraling downhill. I am eternally grateful to you and your organization for the amount of energy, patience and dedication put forward on my behalf. Thank you for never giving up on me and tolerating my stubbornness. Wish you the best and continued success, Bob”

#4 – “Mr. John, thank you for helping me get through our struggling debt situation. Even though you were located 3,000 miles away, I never felt that you were unapproachable. This was very important to me and I will always be thankful for our on-going discussions about our family issues and finances. You are a great listener, provided excellent results and I enjoyed our relationship. Many Thanks, Tony”

#5 – “Mr. Janis, my wife and I want to thank you for all the help you have given me and our family. The debt we accumulated was over-whelming and very stressful. John, may God richly bless you for helping me and all those that need your help. Best to you and your Company. Thank you, Lupe”

#6 – “Dear Mr. Janis, I can't thank you enough for all of your help with my debt dilemma. I feel so good not to have to worry about that burden of debt. Again, I can't thank you enough. God bless you. Sincerely, Stella”

Do YOU Live in “Beautiful Downtown Burbank”?

And have you ever wondered how Burbank got that slogan?

Well, you have to go back a ways. You need to go back in time to the 1960's. Remember “Rowan & Martin's Laugh-In”? It started in 1968. There was a certain radio announcer at the top of the show who announced it: The show was coming to you from “Beautiful Downtown Burbank!”



That velvety-voiced announcer was none other than Gary Owens, who had worked in (real) radio his entire career.

But wait, you say. You distinctly remember Johnny Carson wise crack all the time about “Beautiful Downtown Burbank,” right? (And yes, when Johnny said it, it was dripping with sarcasm.)

Sorry folks. It wasn't Johnny who coined the phrase. It wasn't really even Laugh-In.

Gary Owens was born in 1934. With a voice made for radio, he started working in that medium in South Dakota. Several states later, he hit the lottery of radio and landed a gig in Los Angeles. (For a while he was on the same station as Dick Whittinghill. Remember Dick Whittinghill?) And it was here in the Southland, in 1961, that Gary Owens first starting saying – on the radio – “Beautiful Downtown Burbank.” Yes, Gary Owens coined the phrase.

Owens would go on to national fame with Laugh-In. According to Hollywood legend, Laugh-In producer George Schlatter was in the restroom at The Smokehouse when he first heard that unforgettable, golden voice of Gary Owens. (Acoustics are always better in the bathroom!) And Schlatter supposedly exclaimed something to the effect of, “That's it! That's the voice I've been looking for!”

And so Gary Owens became the radio-style announcer on Laugh-In. He even cupped his hand over the “microphone” the way they did it in the old days to amplify the acoustics.

So how did Johnny Carson start using “Beautiful Downtown Burbank”? He simply told Gary Owens that he was going to do it. To that, Owens wisely replied, “That's fine.” (You don't mess with Johnny Carson!)

Want to learn more about Beautiful Downtown Burbank? Come visit us!

The Burbank Historical Society/Gordon R. Howard Museum
OPEN SATURDAYS & SUNDAYS, 1 to 4 pm / FREE Admission

Located in George Izay (Olive Rec) Park,
Right next to the Creative Arts Center

Free parking behind the museum off Clark Street

Phone: (818) 841-6333

Web site: www.burbankhistoricalsoc.org

Rave Reviews

Thank you for selling my property quickly! Your team members provided excellent service and were always available when I needed assistance. Even though it was a difficult escrow, you and your team kept the deal together. Thank you!

—Stewart Harris
Home Seller, Sun Valley, CA

I want to say thank you for getting my property sold within 25 days! Our home was not only sold in a short period of time but it sold more than our asking price. You did a GREAT job in marketing our home, your strategy really works like a charm. Your team was extremely helpful throughout the entire experience. They were always available to answer questions that I may have had. You treated us like family members, very courteous, professional and organized. You are a humble agent with great values and principles of life and work. Thank you, thank you, and THANK YOU for a great job! I will highly recommend you and your team to anyone I know looking to buy or sell a home.

—Teresa & Paul Ginters
Home Seller, Lake Balboa

In The Community

Burbank News & Events

McCrorry's Estate Sales by Connor 'Liberates' Clients from Stressful Process

Inheriting a home from a loved one usually means inheriting the furniture, artwork, clothing, jewelry, tools, and other valuables inside, too. Brad Korb has decades of experience helping clients sell inherited real estate at its best value, but first the home must be made move-in ready by removing its contents. To help his clients accomplish that to their best financial advantage, Korb recommends Stephen and Aime McCrorry, owners of Estate Sales by Connor.



"Stephen and Aime's family-run company has built a large, loyal following in Southern California among appraisal specialists, collectors, and reputable antique dealers," Korb says. "The McCrorrys are ethical and extremely professional. They handle every aspect of an estate sale from start to finish, with the goal of getting as much value as possible for clients."

Stephen McCrorry enjoys working with Korb "because when Brad is involved, it's always a smooth transaction," he says. "What we like best about what we do is seeing people liberated from the stress and worry of trying to evaluate, sort, and sell all those items at an emotional time. Many of the items have sentimental value, and some things have value that clients might not realize without our expertise. Our service helps make the whole process much easier."

For more information, visit www.EstateSalesByConnor.com or call Stephen McCrorry at (310) 228-0943. ■



Burbank based, **Estate Sales by Connor** is a family run company that was recently featured on The Queen Latifah Show and ABC 7 Los Angeles. We offer the perfect combination of an experienced hardworking staff and a loyal following of buyers in the Greater Los Angeles and surrounding areas.

We are dedicated to meet your requirements on closing dates and turnaround times, while providing quality service that ensures a smooth transaction. Not only are we estate sale professionals, who have been working within the industry for over 20 years, we have access to some of the top appraisers, auction houses and dealers in the industry. We offer exceptional service and oversee your sale (and belongings) as if they were our own. Our goal is to help you sell and liquidate your estate in a professional and profitable manner.

We are a Licensed, Bonded and Insured California Estate Sale Company

Our Services:

- Free appraisals and estate consultations.
- Estate staging and organization
- Advertising and mailing to our 2000+ mailing list.
- Less than 48 hour notice clean outs (move-in ready).
- Security and a professional staff during the sale.
- Antique, art and collectibles consignment process.
- Clean up and packing services.
- Professional References.

We aim to be of assistance to YOU

818-848-3278 or 818-422-0558

Brad Did It Again!



Brad Did It Again with the sale of the Winter Family's house in North Hollywood!

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Animal Shelter 818-238-3340	Graffiti Hotline 818-238-3806	Streets/Sanitation 818-238-3800	Water/Power 818-238-3700

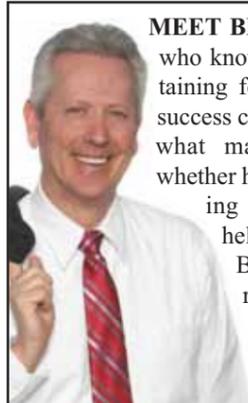
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Burbank Market Trends

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	1	0	0.0	\$293,500	\$224,672	76.5	31
\$300,001 to \$400,000	0	1	#DIV/0!	1	7	1	0.0	\$377,457	\$367,779	97.4%	55
\$400,001 to \$500,000	3	5	166.7%	4	23	4	0.8	\$462,835	\$460,848	99.6%	37
\$500,001 to \$600,000	7	12	171.4%	11	46	8	0.9	\$547,911	\$555,616	101.4%	25
\$600,001 to \$700,000	7	16	228.6%	10	66	11	0.6	\$654,018	\$660,328	101.0%	44
\$700,001 to \$800,000	15	16	106.7%	12	66	11	1.4	\$735,820	\$746,298	101.4%	34
\$800,001 to \$900,000	8	10	125.0%	14	62	10	0.8	\$845,557	\$844,698	99.9%	34
\$900,001 to \$1,000,000	6	8	133.3%	10	24	4	1.5	\$922,537	\$944,492	102.4%	26
\$1,000,000+	21	0	NA	0	56	9	2.3	\$1,342,256	\$1,314,211	97.9%	61
Market Totals	67	68	101.5%	62	351	59	1.1	\$798,421	\$798,944	100.1%	39

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SUN VALLEY HILLS **\$699,996**
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“True success is found when you stay focused on **what's really important**—family, friends and community.” — *Brad Korb*

office: **818.953.5300** web site: www.bradkorb.com email: brad@bradkorb.com

Featured Homes

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- #1 The quick response, constant communication and follow-up from agents.
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- #4 Seven-day-a-week access to 34 years of real estate experience!
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54%

OF FIRST-TIME HOMEBUYERS ARE MARRIED

18% are single females
11% are single males
15% are unmarried couples



Source: NAR's 2014 Profile of Buyers and Sellers

74%

OF RENTERS WANT TO BUY A HOME BUT ARE AFRAID THEY WON'T QUALIFY SO DO NOT EVEN TRY



25% OF MILLENNIALS BUY a home together before getting married

Source: USA TODAY, April 17, 2013



85%

OF NON-HOMEOWNERS AGES 18-34 ASPIRE TO BUY A HOME

32% OF MILLENNIALS PLAN TO BUY A HOME IN THE NEXT 2 YEARS

Source: Pulte Group, May 2014.

26% of FIRST-Time homebuyers USED A GIFT AS PART OF OR ALL OF THEIR DOWN PAYMENT



Source: NAR 2014 Profile of Buyers and Sellers.



25% OF BUYERS AGE 33 OR YOUNGER WOULD MOVE UP THEIR PURCHASE TIMELINE IF THEY HAD ACCESS TO DOWN PAYMENT FUNDS

Source: Pulte Group, May 2014

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