



Brad Korb

Burbank Bulletin™

Successfully serving thousands of families since 1979

Se Habla Español, Մեր Խոսքը Ենք Հայերեն, Мы говорим по-русски, 我們講中文 and American Sign Language



Areas include Burbank, Glendale, Sun Valley Hills, Sun Valley Horse Property, Shadow Hills Horse Property, Sylmar Horse Property, Lakeview Terrace Horse Property

CONTACT US

The **BradKorb**
REAL ESTATE GROUP

Focused on What Matters to You
Real Estate Since 1979

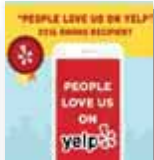
Office **818.953.5300**

Email Brad@BradKorb.com

www.BradKorb.com

BRE #00698730

3813 W. Magnolia Blvd.
Burbank, CA 91505



Turkey Time for BTAC from Brad Korb

The way Brad Korb sees it, Thanksgiving and Giving Back go hand-in-hand because there are so many things for Korb and his team to be thankful for. Fulfilling a family Thanksgiving tradition of many years, Brad, Nancy, Courtney Korb and the Brad Korb Real Estate Group delivered about 1,200 pounds of turkeys on November 13 to the Burbank Temporary Aid Center, which Korb says is one of the community organizations that makes him so proud to be part of Burbank.



"I've been a real estate agent here for almost four decades. All along, BTAC has been steadily helping the community and bringing families together," Korb said. "I am thankful that my family and team can help this great organization assist folks in need. We hope to continue for many years to come."

To help BTAC with your time as a volunteer or donations of food or funds, call (818) 848-2822 or visit www.burbanktemporaryaidcenter.org.

For help with any of your real estate needs, call the Brad Korb Team at 818-953-5300 or email Brad at Brad@BradKorb.com.



Follow The Brad Korb Team on Twitter & Facebook to receive information on upcoming open houses.



- **FACEBOOK:** Brad Korb
- **TWITTER:** @BradKorb



THE BRAD KORB TEAM FEATURED PROPERTY!



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Your Property Could Be Featured Here and Online to Reach Millions of Potential Buyers Around the World!

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www.BradKorbForeclosureHelp.com

Think foreclosure is the only option?
Think again!

We provide you with information about how to avoid a foreclosure, explain the effect it can have on you and your family, and offer other options that may be available to you. This includes a short sale, and we can help you determine if you qualify.

Get a Backstage Pass to the MLS—Search for any property and any Area—FREE

www.LACountyPropertyInfo.com

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In The Community

Burbank News & Events

Once Upon a Christmas Celebration



The Brad Korb Real Estate Group is the title business sponsor of the Once Upon a Christmas celebration that takes place annually at Kids Community Clinic in Burbank. Each year, volunteers create a holiday party for vulnerable individuals and economically fragile families within the community.

Local organizations and individual persons, too many to mention, help families and individuals in crisis. This event brings joy, love, and a distraction from the complexities of many in difficult circumstances. Every child receives a delicious meal, a present, fun-and-games, entertainment, and a photo with Santa.

Santa's elves include many service clubs, groups, and friends of the cause who share concerns for those who should not be without, during the holidays.

The key partners for the Once Upon a

Christmas celebration include: Kathy Ireland Worldwide and Level Brands, Kids' Community Dental Clinic, Burbank Family Services, Family Promise of the Verdugos, Burbank Coordinating Council, and Dreams to Reality Foundation.

Every year, The Brad Korb Real Estate Group extends volunteer support for the gathering.

This year's Once Upon a Christmas celebration takes place at Kids' Community Dental Clinic, 400 West Elmwood Avenue, Burbank, California 91506, on December 11, 2018, from 3pm to 5:30pm. 300 children and parents will be served, and although the event is fully committed, any organization wishing to be included for next year's event may contact Dale Gorman, the Executive Director of Kids' Community Dental Clinic, at (818) 841-8010. Toy donations are welcome! ■

A Valuable Asset Protection Resource for our Friends and Neighbors

An up-to-date estate plan is vitally important — which is why we are so glad that we can confidently recommend Joe and Kathy McHugh as an excellent resource for making sure your estate plan is in good order. The McHughs have been good friends with the Brad Korb family since the early 1990s, when their children were six years old and playmates while the McHughs and Korbs were in the YMCA Guides program together.

Joe McHugh, founder and principal of LA Law Center, PC (la-lawcenter.com) in Glendale, is well regarded as a caring, experienced attorney with an excellent reputation for representing clients in Asset Protection, Estate planning (Wills and Trusts), Elder Law (Medi-Cal and Veterans Benefits qualifications), Conservatorships, and Trust and Probate Administration. Kathy McHugh is a



Certified Senior Advisor, working in the law firm as Triage Director. Together, they specialize in helping seniors protect their assets so they can qualify for long-term care needs. For a free consultation in estate planning or senior care issues, call the McHughs at (818) 241-4238 and tell them Brad sent you! ■

Santa Fixit Clinic

Reduce, Reuse, Repair...Repeat!
This is a FREE event
December 9, 2018 12:00 p.m. - 2:59 p.m.
Burbank Recycle Center
500 S Flower St, Burbank, California 91502

Guided do-it-yourself disassembly, troubleshooting and repair. Open it up, see how it worked and hopefully fix it! Bring your broken or non-working electronics, small appliances, toys, bikes, clothing, jewelry, wood items, etc. (carry in only, no oversize items or appliances) and see if they can be repaired. This is a great alternative to throwing the items 'away'. Bring along any knowledge or advance research you've have done on the issue and let's get cookin'. Any questions please contact Amy Hammes at ahammes@burbankca.gov or (818) 238-3903.

The Importance of Wealth Management in a Dynamic World

How is wealth like real estate? For one thing, wealth doesn't manage itself. It requires professional services. In a family or business, wealth has its own set of asset and liability needs. For his long-term management, Brad Korb relies on Richard V. Bertain and David Escobar of UBS Financial Services, recommending them with confidence. Korb says these dedicated Certified Financial Planner™ practitioners consistently use premiere customer service and extensive financial resource knowledge for planning and putting in motion long-term goals and objectives.

Bertain, Senior Vice President with UBS Financial Services, has been providing sound financial advice to clients since 1983, earning designation as Certified Investment Management Analyst from the Wharton School. He and Escobar, First Vice President with UBS, are involved in Burbank community organizations ranging from the Burbank Civitan Club and Boy Scouts of America, to the Burbank YMCA and Leadership Burbank.

Bertain and Escobar's Comprehensive Wealth Management approach for high net worth families and businesses is straightforward and thorough: Identify goals, evaluate the



situation, develop a financial plan, implement it, and monitor and rebalance as needed. They seek "to perform effectively and efficiently, such that each of our clients would be proud to recommend us to their family and friends."

Richard V. Bertain, CFP, CIMA, ChFC
Senior Vice President
UBS Financial Services
200 South Los Robles, Suite 600,
Pasadena, CA 91101-2479, Tel. (800) 451-3954, Tel. (626)405-4710 Direct, Fax (855) 203-6443, Richard.Bertain@UBS.com
David E. Escobar, CFP®
First Vice President – Wealth Management
UBS Financial Services,
200 South Los Robles, Suite 600,
Pasadena, CA 91101, Tel. (800) 451-3954,
Tel. (626) 405-4711 Direct, Fax (855) 203-6443, David.Escobar@ubs.com ■

CITY OF BURBANK PARKS & RECREATION and the BURBANK TOWN CENTER present

Breakfast WITH SANTA

\$12 per person

Saturday, December 8th • 8:30-10:00 AM
at the Burbank Town Center - 201 E. Magnolia Blvd (Food Court)

BREAKFAST, CRAFTS, HOLIDAY ACTIVITIES!

Tickets on Sale November 5th at Ovrom Community Center - 601 S. San Fernando Blvd or www.burbankparks.com

www.burbankca.gov/parksandrecreation 818.238.5435

PARKS & RECREATION BURBANK TOWN CENTER

In The Community

Burbank News & Events

Burbank Salvation Army Angel Tree Project



The Burbank Salvation Army Community Center has its Angel Tree again this year. The Angel Tree is located on the third floor of the Burbank Town Center, by the Burlington Coat Factory, left of the escalator. It started on Monday, November 26, from 10:00 am to 8:00 pm through Wednesday, December 19 from 10:00 am to 6:00 pm. Volunteers are needed to greet the donors and collect the gifts.

A cardboard Angel is placed on the tree with information pertaining to the child on the tag. The gift may be other than what is suggested as long as it is suitable for that age child. The gift must be returned to the volunteer before Wednesday December 19 for distribution to the families. The donor selects an Angel from the tree, checks it with the volunteer, purchases a toy or clothing item and returns it to the table unwrapped. The volunteer attaches part of the tag to the gift for delivery to the family.

Volunteers are assigned two hour shifts, between 10:00 am and 8:00 pm anytime that they are available, including weekends. Families are selected through community centers, social service programs, and other organizations.

To volunteer for the Angel Tree, adopt a family, help distribute, pack boxes with

food, other projects, or to contribute financially, please call Elaine Paonessa at (818) 845-6851 for the Angel Tree or the Corps office for all other projects at (818) 845-7214. Or you may visit the Corps Office at 300 E. Angeleno, at Third Street, in Burbank. ■



We can take toy donations from
November 1st to December 13th

3813 W. Magnolia Blvd. * Burbank, CA 91505
Monday through Saturday 9 am to 5 pm * Sunday 10 am to 4 pm

MISSION: The mission of the U. S. Marine Corps Reserve Toys for Tots Program is to collect new, unwrapped toys during October, November and December each year, and distribute those toys as Christmas gifts to less fortunate children in the community in which the campaign is conducted.

GOAL: The primary goal of Toys for Tots is to deliver, through a new toy at Christmas, a message of hope to less fortunate youngsters that will assist them in becoming responsible, productive, patriotic citizens.

OBJECTIVES: The objectives of Toys for Tots are to help less fortunate children throughout the United States experience the joy of Christmas; to play an active role in the development of one of our nation's most valuable resources – our children; to unite all members of local communities in a common cause for three months each year during the annual toy collection and distribution campaign; and to contribute to better communities in the future. ■

**Burbank City Hall
Council Chambers
275 E. Olive Ave.
Burbank, CA 91510-6459**

**Dec. 4-5,
2018
Council
Chambers**



Brad's client Carl Shaad borrowing signs for his garage sale.

**PLANNING TO
HAVE A
GARAGE SALE?**
Call Us Today to Borrow
Garage Sale Signs
818-953-5300

**Shark Tank's Barbara Corcoran says,
Partner with the agent I TRUST!**

**“In Los Angeles
I would hire Brad Korb.
He knows how to attract the right kind of buyers
and he creates so much demand that if your home
doesn't sell at a price and deadline you agree to...
Brad will BUY IT!”**

**The Brad Korb
REAL ESTATE GROUP**
Focused on What Matters to You
Real Estate Since 1979

818-953-5300 | BradKorb.com

**YOUR HOME
AT A PRICE ACCEPTABLE TO YOU
GUARANTEED
OR I'LL BUY IT!**

SOLD

BRE License # 00698730

In The Community

Burbank News & Events

Burrr-bank
POLAR PLUNGE
Enjoy a winter morning at the pool!

December 1
12:00 - 2:00 PM

Verdugo Aquatic Facility
3201 West Verdugo Avenue

Register online at:
burbankparks.com

Walk In Registration on a first come, first serve basis.

FREE
event for all ages!

The Activity Pool and the shallow end of the Main Pool will be open for swimming.
The pools will be heated to a comfortable temperature.




THE CITY OF BURBANK

ON THE FRONT STEPS OF CITY HALL • 275 EAST OLIVE AVE., BURBANK

Mayor's
Tree Lighting

December 1, 2018 from 6 - 6:30 PM



MORE INFORMATION
818.238.5397
www.burbankca.gov/parksandrecreation

City of Burbank Parks & Recreation & Disney

Rave Reviews


Thanks for caring so much! Your help made the difficult job of moving a little more bearable. Hope to see you when we hit Burbank! Our sincere thanks to you and our prayers and well wishes go with you always. Again, congratulations and the best to you and yours!
—Warren & Rose Ettleman and Mary Jo Clark
Home Seller, Burbank, CA

Several houses we liked were listed with your office. We had planned to use a recommended agent, but after talking with one of your buyer coordinators, we decided to work with her. We were thrilled with the work she did. She was very prompt and detail oriented and was very attentive to our home purchase. We have touted the Brad Korb Team's exceptional work to many friends and they will be calling when they are ready to purchase a home.
—Keith & Sandra Davis
Home Buyer, Burbank, CA

You have sold several of my properties and I have been very satisfied with all of your assistance. Your team members have a rare quality – they care about people and it shows in every way. Your company is the best I have ever done real estate business with!
—Ilene Meherian
Home Seller, Newhall, CA

BURBANK ADULT CENTERS

Events and activities for those age 55 and over (unless indicated otherwise).



JOSLYN ADULT CENTER
1301 W. Olive Ave., Burbank, (818) 238-5353
Check out these events/programs at the Joslyn Adult Center.

Where there is a ✓ please call Joslyn Adult Center at 818-238-5353 to sign up! (\$2 without BSAC card)

Ongoing weekly activities include a wide variety of fitness classes, card games including bridge, Mah Jongg, bingo, computer classes, lunch and so much more.

Jacqi Bowe - Holiday Variety Show
Monday, December 3rd at 2:00PM
Come enjoy this fun filled variety show with comedy, music and dancing put on by the fabulous Jacqi Bowe! ✓

Medicare Changes for 2019
Tuesday, December 4th at 12:30PM
There will be important Medicare changes in 2019. Join us for a free presentation by the Center for Health Care Rights to review the basics of Medicare and learn about the costs for Medicare Parts A & B. The presentation will also review some big changes to Part D prescription drug coverage for 2019. ✓

Age Well, Drive Smart!
Wednesday, December 5th at 1:00PM
We are here to talk about how to keep you driving safely for as long as possible. This program is designed to help Senior Drivers tune up their driving skills, refresh their knowledge of the rules of the road, learn about normal age-related physical changes and how to adjust to these changes. We hope what you learn here will help you to become better, safer and more alert drivers. We will also discuss when it may be time to limit or stop driving and help you understand alternatives to driving. ✓

Holiday Show - Mellowtones
Monday, December 17th at 12:30PM
Come join this amazing group with its conductor J.D. Mata. Enjoy traditional holiday favorites, ballads and hymns. ✓

Holiday Show Performance with Generation DCD Dancers
Wednesday, December 18th at 3:00PM
Performances by Burbank's talented youth will dazzle you with dances and songs of the holiday season. ✓

Identity Theft & Scams
Wednesday, December 19th at 12:30PM
Officer Burrows & Officer Castro, from the Burbank Police Department, will present on how seniors can learn to protect themselves against identity theft, fraud and scams. ✓

Free Published List Of Foreclosures—Homes That Are 60%, 70% and 80% of the Market

www.LACountyPropertyInfo.com

In The Community

Burbank News & Events

LISTINGS AND SALES ... JUST IN TIME FOR FALL

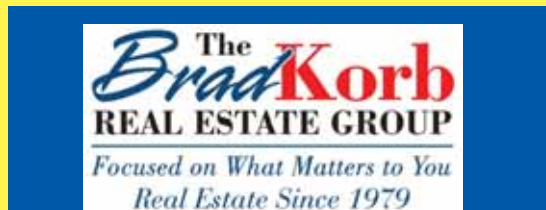
24-hour Recorded Info at 1-800-473-0599

BRAD KORB'S RECENT LISTINGS

11350 Foothill #14	2128
5423 Buffalo	2908
11252 Delano	2248
2428 Olive	3198
1821 Keeler	2968
435 Birmingham	2758
7869 Shadyspring	2548
535 N. California	2538
1911 W. Victory	2558
5629 Riverton	3088
17740 Hartland	3348
27664 Haskell Canyon Unit H	2198
6123 Morella	2678
10251 Kewen	2528
408 N. Beachwood	2038
1801 N. Buena Vista	2008
6528 Babcock	2468
1020 N. Orchard	3138

Call the
Brad Korb Team
(818) 953-5300

We Sell or List a Property Every 40 Hours!



BRAD KORB'S RECENT SALES

11651 Rincon	3228
7745 Shadyspring, Seller	2478
7745 Shadyspring, Buyer	2478
552 E. Palm Unit G	2738
813 S. Victory, Seller	2068
813 S. Victory, Buyer	2068
15425 Sherman Way #234	3068
1126 N. Buena Vista	2488
4960 McClintock	3508
8775 Monte Vista	2928
7328 Dana	2778
8224 Webb	2608
8226 Webb	2618
1411 N. Avon	2428
3480 Barham #311, Seller	3258
3480 Barham #311, Buyer	3258
1230 N. Ontario	3128
11333 Orcas, Seller	2188
11333 Orcas, Buyer	2188
11350 Foothill #14	2128
9781 Via Zibello	2318
6056 Shadyglade	2748
435 Birmingham	2758
1711 Grismer #88	2088
11252 Delano	2248
9812 Samoa	2178
7857 Tampa	5128
42106 Parkmont	5488
6635 Day	5428
504 N. Sunset Canyon	2018
524 S. Grande Vista	5008
3480 Barham #310	5458

USE THIS TRUCK FREE!



Call 1-800-473-0599 Enter Code 4408

BRAD KORB'S RECENT SALES...Continued

3102 San Anseline	5438
2802 Racine	5498
18645 Hatteras #181	5468
1706 Grismer #206	5448
3310 W. Chandler	5478
2974 Ripple #103	5028
4805 Bellflower #306	5038
22651 Mariano	5048
10231 Stonehurst	5078
465 E. Magnolia #203	5058
11230 Peach Grove #105	5068
6938 Topeka	5098
14159 Dickens #201	5088
11150 Glenoaks #90	5118
22716 Calvello	5108
10017 France	5148
2931 Ivory	5138
1113 N. Lamer	5158

City of Burbank's BEST Program / WorkForce Connection

Are you a student looking for employment?
Come to the Youth Employment office to pick up an application



Are you interested in EXPANDING your support of Burbank's youth?
Participate in the City of Burbank's BEST Program (Burbank Employment & Student Training) by hiring a qualified and pre-screened student today!



Are you an Adult looking for employment?
Come to City of Burbank's WorkForce Connection (A FREE self-serve job resource center)

City of Burbank
Youth Employment/WorkForce Connection
301 E. Olive Avenue Ste. 101, Burbank, CA 91502
(818) 238-5021



City of Glendale Parks, Recreation and Community Services Department

Check out all of the Glendale upcoming events and the Leisure Guide for classes, leagues, senior programs, etc. at:

www.parks.ci.glendale.ca

Los Angeles Equestrian Center
Welcome to the Los Angeles Equestrian Center where you will find "Everything Equestrian". Boarding, training, horse shows, shopping, banquet facilities, riding lessons and trail rides.

For more information, call us at 818-840-9063 | or visit us online at: www.la-equestriancenter.com

In The Community

Burbank News & Events



Burbank Temporary Aid Center Updates

Monetary donations keep The BTAC going!

The Burbank Temporary Aid Center offers many free services to the community. But without monetary donations, we are not able to assist everyone who needs our help. If you are interested in supporting The BTAC and our clients, visit our website to donate or get involved!

Pantry Donations

The BTAC pantry receives all types of food donations, but we are often in need of canned foods like soup or fruit. If you have extra canned food items in your cabinets and would like to donate, see our website for donation drop off hours!

BTAC's Weekly Schedule

The BTAC offers services for every type of client!
Our service schedule for homeless services is Monday & Friday from 9:00am-12:00pm and 1:30pm-5:00pm.
Housed services can be utilized on Tuesday, Wednesday and Thursday from 9:00am-12:00pm and 1:30pm-5:00pm. ■

Burbank Chorale

Burbank Chorale Rehearsal and Audition Information:

Rehearsals for the Spring Semester begin January 08, 2019 and will be held every Tuesday through April 23, 2019 from 7:00pm to 9:30pm

Auditions for the Spring Semester

January 08, 2019 - January 22, 2019 at the end of rehearsal.

Auditions and rehearsals will be held in the Sanctuary of St. Matthew's Lutheran Church

1920 W. Glenoaks Blvd., Glendale, CA 91201

To set up an appointment please contact the Burbank Chorale either by voicemail or email.

Voicemail: (818) 759-9177

Email: membership@burbankchorale.org

A ROSE (or a town?!) BY ANY OTHER NAME...

By Susie Hodgson



Ever wonder where some of our local towns got their names? Here are a few!

North Hollywood: Was originally called "Lankershim," in honor of real estate developer Isaac Lankershim. Re-named when Hollywood grew in fame, since North Hollywood was just north of the movie capitol.

Glendale: "Glendale" is Gaelic meaning the valley of fertile land. In early days, the southwest section of what is now Glendale was called "Tropico."

Pasadena: The name comes from the Chippewa word for "Crown of the Valley."

Toluca Lake: "Toluca" is a Native American word meaning fertile.

Sun Valley: This town used to be called "Roscoe," who most people say was the name of a real estate developer. But there is also a much more colorful urban legend claiming that "Roscoe" was slang for guns, and the area was so named because of two armed train robberies that happened there.

Studio City: So named because famed Hollywood actor, director and producer of such slapstick comedies as the "Keystone Kops" built his studios on what is now roughly Colfax Avenue and Ventura Boulevard. Today, CBS has studios there.

Universal City: In 1915, Hollywood

entrepreneur Carl Laemmle created an actual city to house his growing Universal Studios. It had its own post office, mayor, soda fountain and even a zoo. When talkies came around in the late '20s, they canceled the tours, only to re-start them again with quite a bang in 1964.

Van Nuys: Named for real estate developer Isaac Van Nuys. ("Isaac" must have been a very popular name back then!)

Warner Center: Harry Warner, the eldest of the well-known studio siblings Warner Brothers, owned a ranch way out there in the west valley. The now-thriving business community is named for him.

Tarzana: Edgar Rice Burroughs, author of the popular Tarzan series of books, had a large estate in the hills of this part of the San Fernando Valley. As a tribute to Burroughs, the town called itself Tarzana.

And those are just a few. Want to learn more? Then come visit us!

The Burbank Historical Society/Gordon R. Howard Museum
OPEN SATURDAYS & SUNDAYS, 1 TO 4 pm - FREE Admission!
Located in George Izay (Olive Rec) Park, right next to the Creative Arts Center
Free parking behind the museum off Clark Street
Phone: (818) 841-6333/ Web site: www.burbankhistoricalsoc.org ■

the **Y** YMCA

BURBANK COMMUNITY YMCA

HOLIDAY TREE LOT

Opening November 24th

George Washington School
2322 N Lincoln St. Burbank, CA 91504
(818) 563-1644 Tree Lot (818) 845-8551 x226 YMCA

FOR YOUTH DEVELOPMENT
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY

Go "real" this year and help our community!

In The Community

Burbank News & Events

Burbank Tournament of Roses Association

By Robert Hutt

In December we get far more volunteers than we do during the rest of the year combined. More precisely, Deco Week, the six days between Christmas and New Year's Eve is when the flood of volunteers arrives to help "build the float." If you've been reading this column every month, you know we started building Burbank's 2019 float about six months ago. However, those December volunteers will be just in time to help apply the finishing touches; and we can really use their help!

But before Deco week, the float has another important date: On Saturday December 8 at 9:00 AM, officials from Pasadena will be at the float site to conduct the formal Second Test Drive (T2) with all crew members at their stations inside the float. As we go for a trip down Flower Street, we will demonstrate nearly a dozen effects and conduct a fire drill in which all crew members exit the float within 45 seconds!

Decorating begins with dry materials, which may be applied as early as mid-December. Fresh flowers will arrive on December 27 but will not be applied until December 28 (maybe the 29th if the weather is hot). Between delivery and application, volunteers will prepare the flowers, including removing mums from their stems and inserting nearly 11,000 roses into water-filled vials.

Before we can accept volunteers, they



must complete an emergency contact form, which for minors (age 7 to 18), must also be signed by a parent or guardian. You can save time by downloading the form from our website: www.BurbankRoseFloat.com and completing it before you come to volunteer. Our work site, "the Barn," is located at 123 W. Olive Ave. (under the

Olive Ave. overpass). Please park in the Metro Link lot.

Note: We do not accept new volunteers on December 30 and 31 because the float is judged on those days (scheduled precisely for 2:08 PM), and it's just too hectic to train newbies.

Interested visitors may watch the judging and, of course, the departure of the float as it heads to Pasadena on December 31 at about 7:00 PM. Come to the float Barn and wish us well!

The cycle continues: The Float Design Contest for the 2020 Rose Parade is going on right now! Visit our website at www.BurbankRoseFloat.com and download a contest entry form, which also includes a hint about the 2020 parade theme. The deadline for submitting an entry is January 30. You do not need to live in Burbank, nor do you need to be a member of our Association, to submit an entry.

Volunteer at the float Barn any Wednesday or Saturday 10 AM to 4 PM or Sundays between noon and 5 PM. Check out our website: www.BurbankRoseFloat.com and follow us on Facebook! ■

Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it's what we believe in. So it means a lot to our Team when clients like Steve Palmer (below) show how much they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who's thinking of selling their home.

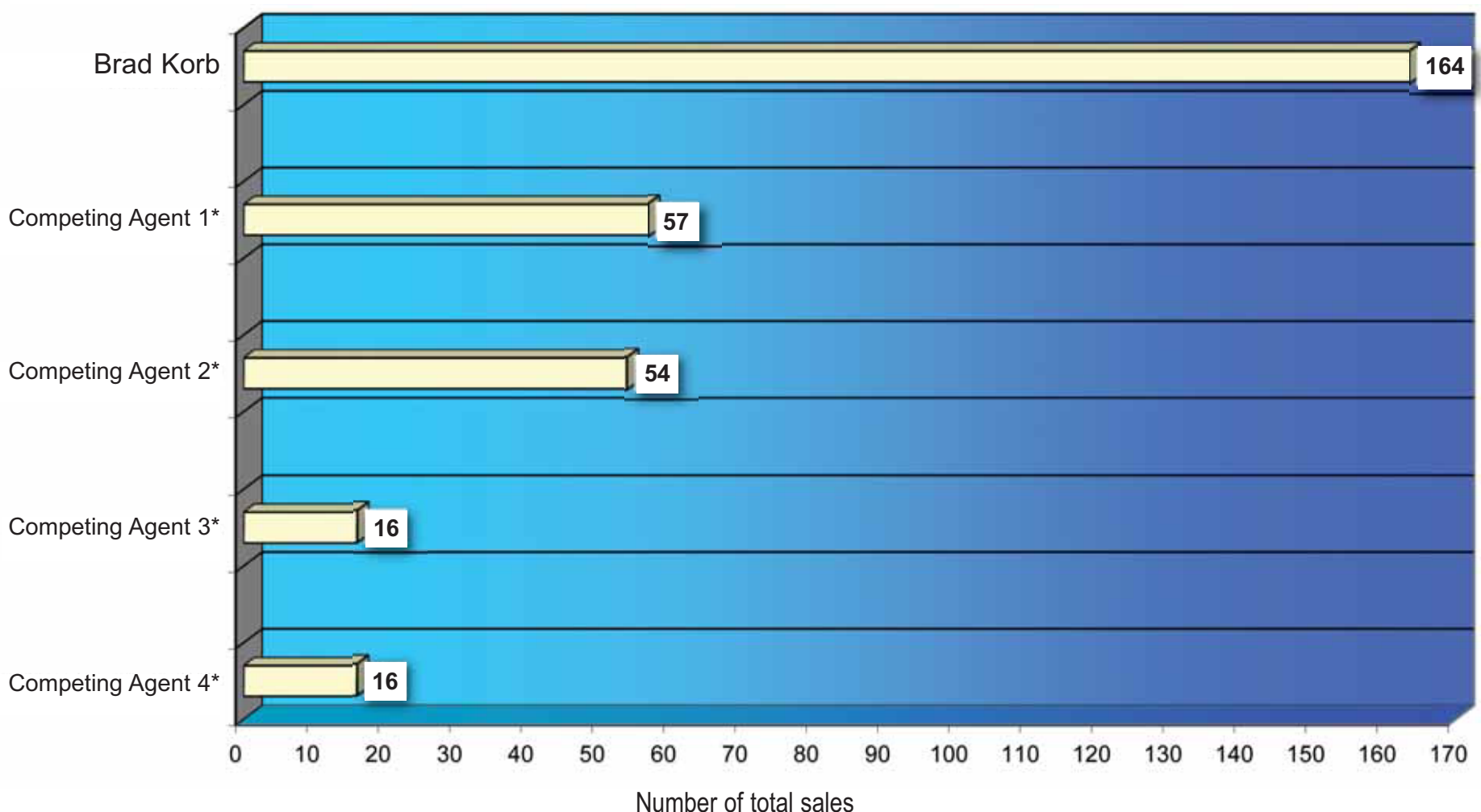
To all of you, we extend a sincere THANK YOU!



818.953.5300 or www.BradKorb.com

Burbank Agents Number of Sales

January 1, 2017 through December 31, 2017



Based on data supplied by Southern California Multiple Listings Service and its member Associations of REALTORS, who are not responsible for its accuracy, and statistics from The Brad Korb Team. Analysis dates are January 1, 2017 through December 31, 2017. May not reflect all activity in the marketplace.

* Agent names available upon request. Current SoCal MLS members.

In The Community

Burbank News & Events

Proven Financial Solutions (We Help Many Individuals and Families)

Platinum Resources US - was formed in 2011 based on our compassion to help Individuals and Families resolve their financial burdens.

**NO UPFRONT COST OR MONTHLY FEES –
NO DOWNSIDE RISK TO CLIENT**

Many people face financial pressure at some point in their lives, whether caused by job loss, out-of-pocket medical, credit card use, divorce/separation, student loans, higher living expenses or other reasons. It can seem overwhelming and unfixable. You are not alone...AND...*the best news is that we have a proven solution that works.* (www.PlatinumResources.US)

“What We Do” - (Proven Solutions for our Clients)

- Reduce monthly cash outlay beginning month 1
- Offset out-of-pocket health care expense
- Save them 10's of thousands of credit/retail debt
- Credit status/score improvement
- Offset student loan and other educational expense
- Prevent bankruptcy (BK)
- Save their home from “must sell” situations
- Regain their peace of mind



John Janis, Platinum Resources and Brad Korb

Should you, other family members or friends be experiencing similar financial pressures and are seeking a proven solution, we want to help. Please contact Brad at **818-953-5304**, Brad@BradKorb.com, or John Janis toll free **800-706-1210**, johnj@platinumresources.us.



CLIENTS – WHO HAVE BENEFITED:

#1 – “John, I want to thank you and Platinum Resources for providing me excellent service throughout our relationship. Not only did you save me a tremendous amount of money, you helped me save my home and my business. Your proactive approach in taking care of my debt issues, as well as providing excellent counsel on so many other financial issues gave me a sense of relief and peace of mind. Thank you John and I will always be eternally grateful for your support and wish you and your Company the best, Geri”

#2 – “Hi John, I feel so lucky and fortunate to have been introduced to your debt program while I was seriously considering bankruptcy. Your program is far superior. Just as important to saving me thousands of dollars, the peace of mind you provided during some real bleak periods will always be remembered and appreciated. Your personal attention to my medical situation was so helpful during my rehabilitation. Thank you again John, Best regards, Marley”

#3 – “John, thank you for all that you have done for me throughout my financial dilemma. Admittedly, when I was first introduced to you I felt hopeless, overwhelmed and skeptical that you could help me with my situation. Thankfully, I continued on and feel blessed that we met. Your personal involvement and financial business savvy helped me save the equity in my home, saved me over \$100,000 in credit card debt and provided me the necessary monthly income to help me meet my obligations. You changed my life which was rapidly spiraling downhill. I am eternally grateful to you and your organization for the amount of energy, patience and dedication put forward on my behalf. Thank you for never giving up on me and tolerating my stubbornness. Wish you the best and continued success, Bob”

#4 – “Mr. John, thank you for helping me get through our struggling debt situation. Even though you were located 3,000 miles away, I never felt that you were unapproachable. This was very important to me and I will always be thankful for our on-going discussions about our family issues and finances. You are a great listener, provided excellent results and I enjoyed our relationship. Many Thanks, Tony”

#5 – “Mr. Janis, my wife and I want to thank you for all the help you have given me and our family. The debt we accumulated was over-whelming and very stressful. John, may God richly bless you for helping me and all those that need your help. Best to you and your Company. Thank you, Lupe”

#6 – “Dear Mr. Janis, I can't thank you enough for all of your help with my debt dilemma. I feel so good not to have to worry about that burden of debt. Again, I can't thank you enough. God bless you. Sincerely, Stella”



Why Wait For 2019?

Get A Free 3D Body Scan And Start On Your Resolution Now!

The Burbank Y now offers the state-of-the-art Styku Body Scan, a full-body scan that takes only 35 seconds and produces millions of exact measurements to reconstruct your body in 3D. Styku is the most accurate way to get your base-line measurements and then follow your progress.

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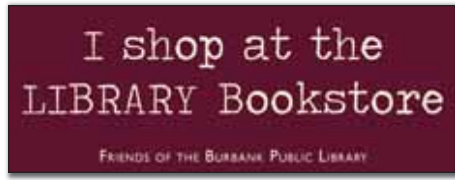
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Burbank Public Library! Library News & Events

Friends of the Library Bookstore

If you're looking for the perfect holiday gift, don't forget to shop at the Friends of the Library bookstores. There is one located inside the Burbank Central Library and one at the Buena Vista Branch. All proceeds from the sales are used to support the library.



The Friends provide both financial and volunteer support for the library. They fund our library programs including:

- Children's year-round programming
 - Summer Reading Clubs for children, teens & adults
 - The annual Friends of the Library Amateur Photography Contest
 - Cultural and educational programs for adults
- Support your library by supporting the Friends.



Holiday Happenings

Make plans to stop by the library during December. There will be special Storytimes, Holiday Crafts, and Family Programs. Find a Holiday Happenings brochure at any library, on our website at burbanklibrary.org. Events are also listed on our website calendar. Drop by for some ho-ho-holiday fun!

Check out the event calendar on our website burbanklibrary.org/events to learn more about library programs, Lego Club, Storytime, movies, and more!

Burbank Central Library
110 N. Glenoaks Blvd.

Buena Vista Branch Library
300 N. Buena Vista St.

Northwest Branch Library
3323 W. Victory Blvd.

burbanklibrary.org

In The Community

Burbank News & Events

McCrorry's Estate Sales by Connor 'Liberates' Clients from Stressful Process

Inheriting a home from a loved one usually means inheriting the furniture, artwork, clothing, jewelry, tools, and other valuables inside, too. Brad Korb has decades of experience helping clients sell inherited real estate at its best value, but first the home must be made move-in ready by removing its contents. To help his clients accomplish that to their best financial advantage, Korb recommends Stephen and Aime McCrorry, owners of Estate Sales by Connor.



"Stephen and Aime's family-run company has built a large, loyal following in Southern California among appraisal specialists, collectors, and reputable antique dealers," Korb says. "The McCrorrys are ethical and extremely professional. They handle every aspect of an estate sale from start to finish, with the goal of getting as much value as possible for clients."

Stephen McCrorry enjoys working with Korb "because when Brad is involved, it's always a smooth transaction," he says. "What we like best about what we do is seeing people liberated from the stress and worry of trying to evaluate, sort, and sell all those items at an emotional time. Many of the items have sentimental value, and some things have value that clients might not realize without our expertise. Our service helps make the whole process much easier."

For more information, visit www.EstateSalesByConnor.com or call Stephen McCrorry at (310) 228-0943. ■



Burbank based, *Estate Sales by Connor* is a family run company that was recently featured on The Queen Latifah Show and ABC 7 Los Angeles. We offer the perfect combination of an experienced hardworking staff and a loyal following of buyers in the Greater Los Angeles and surrounding areas.

We are dedicated to meet your requirements on closing dates and turnaround times, while providing quality service that ensures a smooth transaction. Not only are we estate sale professionals, who have been working within the industry for over 20 years, we have access to some of the top appraisers, auction houses and dealers in the industry. We offer exceptional service and oversee your sale (and belongings) as if they were our own. Our goal is to help you sell and liquidate your estate in a professional and profitable manner.

We are a Licensed, Bonded and Insured California Estate Sale Company

Our Services:

- Free appraisals and estate consultations.
- Estate staging and organization
- Advertising and mailing to our 2000+ mailing list.
- Less than 48 hour notice clean outs (move-in ready).
- Security and a professional staff during the sale.
- Antique, art and collectibles consignment process.
- Clean up and packing services.
- Professional References.

We aim to be of assistance to YOU

818-848-3278 or 818-422-0558

Brad Did It Again!



Brad Did It Again with the sale of the Mull Family house in Sun Valley!

Police Dispatch 818-238-3000	The Brad Korb Team Your Realtors For Life 818-953-5300 www.BradKorb.com		Fire Info 818-238-3473
Police Detectives 818-238-3210			Parks & Recreation 818-238-5300
Animal Shelter 818-238-3340	Graffiti Hotline 818-238-3806	Streets/ Sanitation 818-238-3800	Water/ Power 818-238-3700

Burbank Market Trends

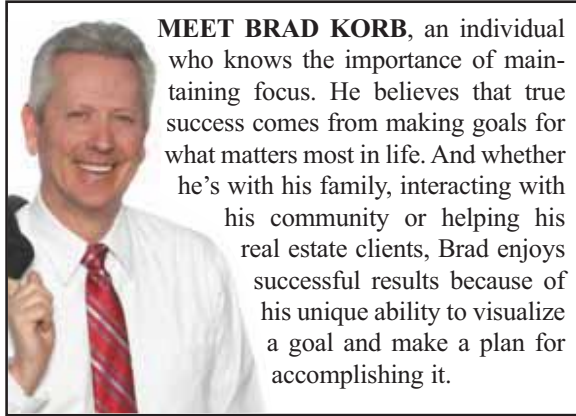
PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	1	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	1	0	NA	0	4	1	1.5	\$352,287	\$357,537	101.5%	18
\$400,001 to \$500,000	3	1	33.3%	7	23	4	0.8	\$443,713	\$453,561	102.2%	26
\$500,001 to \$600,000	11	16	145.5%	7	52	9	1.3	\$552,461	\$558,452	101.1%	37
\$600,001 to \$700,000	12	14	116.7%	16	48	8	1.5	\$640,198	\$655,667	102.4%	40
\$700,001 to \$800,000	24	10	41.7%	18	79	13	1.8	\$740,458	\$745,585	100.7%	27
\$800,001 to \$900,000	22	12	54.5%	12	78	13	1.7	\$833,091	\$849,977	102.0%	20
\$900,001 to \$1,000,000	8	9	112.5%	8	47	8	1.0	\$928,291	\$951,196	102.5%	26
\$1,000,000+	45	0	NA	0	90	15	3.0	\$1,377,968	\$1,377,519	100.0%	34
Market Totals	126	62	49.2%	69	421	70	1.8	\$860,323	\$869,967	101.1%	30

Featured Homes

For 24-hour recorded info & addresses, simply dial **1.800.473.0599** and enter the 4-digit code.

To Contact Brad via his Social Media, please find him at:

FACEBOOK: Brad Korb (personal page) / The Brad Korb Team (fan site) / **LINKEDIN:** Brad Korb / **TWITTER:** @BradKorb



MEET BRAD KORB, an individual who knows the importance of maintaining focus. He believes that true success comes from making goals for what matters most in life. And whether he's with his family, interacting with his community or helping his real estate clients, Brad enjoys successful results because of his unique ability to visualize a goal and make a plan for accomplishing it.

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Simply call the number above
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12 Unit Building

LOS ANGELES **\$2,199,991**
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4 Units

BURBANK **\$1,299,992**
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Remodeled

BURBANK **\$949,949**
Call 1-800-473-0599, Enter Code 3138

Pool & Spa

SHADOW HILLS **\$919,919**
Call 1-800-473-0599, Enter Code 2258

Guest House

BURBANK **\$899,998**
Call 1-800-473-0599, Enter Code 2288

Horse Property

SHADOW HILLS **\$899,998**
Call 1-800-473-0599, Enter Code 2658

3 Bedrooms

TOLUCA WOODS **\$879,978**
Call 1-800-473-0599, Enter Code 2418

Pool & Spa

CHATSWORTH **\$869,968**
Call 1-800-473-0599, Enter Code 2098

Remodeled

SHADOW HILLS **\$869,968**
Call 1-800-473-0599, Enter Code 2058

Horse Property

SUN VALLEY **\$849,948**
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Guest House

BURBANK MAGNOLIA PARK **\$849,948**
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“True success is found when you stay focused on **what’s really important**— family, friends and community.” — *Brad Korb*

office: 818.953.5300 **web site: www.bradkorb.com** **email: brad@bradkorb.com**

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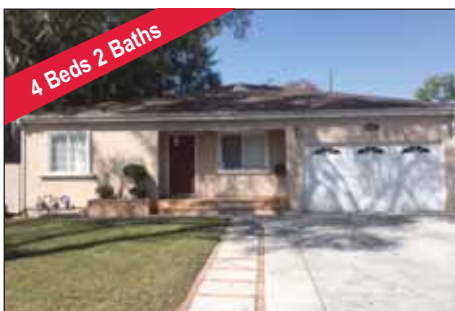
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BURBANK \$799,997
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LA CRESCENTA \$799,997
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NORTH HOLLYWOOD \$749,947
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BURBANK MAGNOLIA PARK \$749,947
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BURBANK \$749,947
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BURBANK \$729,927
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Call 1-800-473-0599, Enter Code 2148



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SUN VALLEY \$649,946
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STUDIO CITY \$629,926
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BURBANK \$619,916
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SUN VALLEY \$619,916
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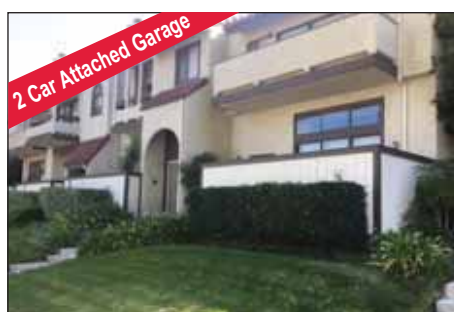
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office: **818.953.5300** web site: **www.bradkorb.com** email: **brad@bradkorb.com**



THE COST OF WAITING

HERE'S HOW PUTTING OFF BUYING A HOME COULD END UP COSTING YOU

PURCHASE PRICE	\$ 500,000	\$ 600,000	\$ 700,000	\$ 800,000	\$ 900,000	\$ 1,000,000	\$ 1,100,000
DOWN PAYMENT (20%)	\$ 100,000	\$ 120,000	\$ 140,000	\$ 160,000	\$ 180,000	\$ 200,000	\$ 220,000
LOAN AMOUNT	\$ 400,000	\$ 480,000	\$ 560,000	\$ 640,000	\$ 720,000	\$ 800,000	\$ 880,000
INTEREST RATE	4.000%	4.000%	4.000%	4.000%	4.000%	4.000%	4.000%
ESTIMATED APR:	4.099%	4.099%	4.099%	4.099%	4.099%	4.099%	4.099%
P & I PAYMENT:	\$ 1,910	\$ 2,292	\$ 2,674	\$ 3,055	\$ 3,437	\$ 3,819	\$ 4,201
TOTAL PAYMENT INCLUDING PROPERTY TAXES AND FIRE INSURANCE:	\$ 2,530	\$ 3,017	\$ 3,503	\$ 3,989	\$ 4,475	\$ 4,961	\$ 5,447

IF PRICES INCREASE 10% AND RATES INCREASE BY .50%

PURCHASE PRICE	\$ 550,000	\$ 660,000	\$ 770,000	\$ 880,000	\$ 990,000	\$ 1,100,000	\$ 1,210,000
DOWN PAYMENT (20%)	\$ 110,000	\$ 132,000	\$ 154,000	\$ 176,000	\$ 198,000	\$ 220,000	\$ 242,000
LOAN AMOUNT	\$ 440,000	\$ 528,000	\$ 616,000	\$ 704,000	\$ 792,000	\$ 880,000	\$ 968,000
INTEREST RATE	4.500%	4.500%	4.500%	4.500%	4.500%	4.500%	4.500%
ESTIMATED APR:	4.599%	4.599%	4.599%	4.599%	4.599%	4.599%	4.599%
P & I PAYMENT:	\$ 2,229	\$ 2,675	\$ 3,121	\$ 3,567	\$ 4,013	\$ 4,459	\$ 4,905
TOTAL PAYMENT INCLUDING PROPERTY TAXES AND FIRE INSURANCE:	\$ 2,902	\$ 3,463	\$ 4,023	\$ 4,584	\$ 5,144	\$ 5,705	\$ 6,265
DOWN PAYMENT INCREASE	\$ 10,000	\$ 12,000	\$ 14,000	\$ 16,000	\$ 18,000	\$ 20,000	\$ 22,000
PAYMENT INCREASE PER MONTH	\$ 372	\$ 446	\$ 521	\$ 595	\$ 669	\$ 744	\$ 818
TOTAL INCREASE OVER 30 YEARS	\$ 133,862	\$ 160,634	\$ 187,406	\$ 214,178	\$ 240,951	\$ 267,723	\$ 294,495



Brian McKim
 Senior Mortgage Advisor
 brian@houseamericafinancial.com

(818) 844-8207 office
 (818) 421-4737 mobile
 (818) 484-2014 fax

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