



Brad Korb

Burbank Bulletin™

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Areas include Burbank, Glendale, Sun Valley Hills, Sun Valley Horse Property, Shadow Hills Horse Property

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The **BradKorb**
REAL ESTATE GROUP

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Real Estate Since 1979

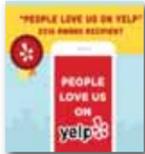
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www.BradKorb.com

BRE #00698730

3813 W. Magnolia Blvd., Burbank, CA 91505



Making Burbank History: Courtney Korb is the Burbank Association of Realtor's Youngest President!

The first Millennial and the youngest person to be named president of the Burbank Association of Realtors (BAOR) since its founding in 1922, third-generation Realtor Courtney Korb made local history at the end of 2017. She also made her parents proud: Brad and Nancy Korb, owners of The Brad Korb Real Estate Group, were among the nearly 300 guests in attendance at the December 9 BAOR installation, where Courtney was installed as the

organization's 96th president.

Even better from her father's point of view, was her presidential theme "BAOR Cares!" Since the mid 1970s, before Courtney was born, Brad Korb has been a steadfast supporter of non-profit community organizations, becoming increasingly involved over the years as his business grew more successful. So he was especially thrilled when Courtney announced to the group that one of her main goals as president would be to



increase BAOR's level of involvement with the community.

"Real estate is an industry directly linked and integral to the community it serves. It's not just about property, it's about people

Continued on page 3



Follow The Brad Korb Team on Twitter & Facebook to receive information on upcoming open houses.



- **FACEBOOK:** Brad Korb
- **TWITTER:** @BradKorb



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www.BradKorbForeclosureHelp.com

Think foreclosure is the only option?
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We provide you with information about how to avoid a foreclosure, explain the effect it can have on you and your family, and offer other options that may be available to you. This includes a short sale, and we can help you determine if you qualify.

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www.LACountyPropertyInfo.com

In The Community

Burbank News & Events

The Boys & Girls Club of Burbank and Greater East Valley Host Second Annual Festival of Trees



The Boys & Girls Club of Burbank and Greater East Valley hosted its second Annual Festival of Trees in partnership with the Burbank Temporary Aid Center (BTAC) and the Los Angeles Marriott Burbank Airport Hotel. More than a dozen local businesses and organizations sponsored a tree, and put together decorating teams who picked a theme and made each tree a unique work of art. Some of the themes included the movie classic "Breakfast at Tiffany's", "The Eighties" and even a nod "Rudolph the Red-Nosed Reindeer." In addition, there were more than a dozen mini table top trees all individually decorated by children who attend the Boys & Girls Club at various school sites.

"The lobby of the Los Angeles Marriott was transformed into a beautiful holiday tree forest, said CEO, Shanna Warren. It looked absolutely beautiful"

This year's event will benefit both the Boys & Girls Club of Burbank and Greater East Valley as well as the Burbank Temporary Aid Center (BTAC).

Guest were treated to carolers in Victorian costumes and a champagne reception courtesy of the Marriott. Added Warren, "This is such a busy time of year, we so appreciate all of our community businesses and supporters who took the time to be involved." Many of the trees were graciously donated back to the Club to go to deserving families who might not otherwise be able to have a tree at the holidays.

Sponsors of the event included: 44 Blue Productions, Midnight Oil, IKEA, Bank of America, Burbank Town Center, Rotary, Counterintuity, Chaluda, The Walt Disney Company, Golden State Gymnastics, JKL Rosenberger, Anja Reinke Law Offices, Warner Bros. Entertainment, Inc. and the Spratt Family, ■



A Valuable Asset Protection Resource for our Friends and Neighbors

An up-to-date estate plan is vitally important — which is why we are so glad that we can confidently recommend Joe and Kathy McHugh as an excellent resource for making sure your estate plan is in good order. The McHughs have been good friends with the Brad Korb family since the early 1990s, when their children were six years old and playmates while the McHughs and Korbs were in the YMCA Guides program together.

Joe McHugh, founder and principal of LA Law Center, PC (la-lawcenter.com) in Glendale, is well regarded as a caring, experienced attorney with an excellent reputation for representing clients in Asset Protection, Estate planning (Wills and Trusts), Elder Law (Medi-Cal and Veterans Benefits qualifications), Conservatorships, and Trust and Probate Administration. Kathy McHugh is a



Certified Senior Advisor, working in the law firm as Triage Director. Together, they specialize in helping seniors protect their assets so they can qualify for long-term care needs. For a free consultation in estate planning or senior care issues, call the McHughs at (818) 241-4238 and tell them Brad sent you! ■

Congratulations to the Holiday In The Park winner, Josh Engler, of 2 Universal Studios Annual Passes!



Rave Reviews

Brad, I wanted to take the time to write to you, and thank you for all of your hard work. You and your staff deliver extraordinary service with a very positive and pleasant attitude. You are all honest, dependable and hard working individuals with very high integrity. It was a pleasure working with you and your team.

—Michael Graves, Former Warner Bros. Music Producer
Home Seller Burbank, CA

I was referred to The Brad Korb Team and am very pleased! My property sold quickly and I am quite satisfied with the price. The team is great; you and your team did wonderful jobs! I will definitely refer your services to others in the future!

—Alan Nicholson
Home Seller Burbank, CA

I heard about you through your ads and television commercial and am so happy I contacted you! Your team was always taking care of my needs and requests and the property sold quickly. The escrow department was courteous, professional, and very friendly. Thank you!

—Lynne Watson
Property Seller Burbank, CA

Burbank Chorale

Burbank Chorale Rehearsal and Audition Information:

Rehearsals for the Spring Semester begin January 09, 2018 and will be held every Tuesday through April 24, 2018 from 7:00pm to 9:30pm
Auditions for the Spring Semester - January 09, 2018 - January 23, 2018 at the end of rehearsal.

Auditions and rehearsals will be held in the Auditorium of Lycée International de Los Angeles,
1105 W. Riverside Dr. Burbank, CA 91506

To set up an appointment please contact the Burbank Chorale either by voicemail or email.

Voicemail: (818) 759-9177 • Email: membership@burbankchorale.org

Call the Bank Foreclosure Hotline now to find out about the current REOs. 1-800-473-0599 / Enter Code 4208

Visit www.BradKorb.com
For All Your Real Estate Needs!

In The Community

Burbank News & Events

The Importance of Wealth Management in a Dynamic World

How is wealth like real estate? For one thing, wealth doesn't manage itself. It requires professional services. In a family or business, wealth has its own set of asset and liability needs. For his long-term management, Brad Korb relies on Richard V. Bertain and David Escobar of UBS Financial Services, recommending them with confidence. Korb says these dedicated Certified Financial Planner™ practitioners consistently use premiere customer service and extensive financial resource knowledge for planning and putting in motion long-term goals and objectives.

Bertain, Senior Vice President with UBS Financial Services, has been providing sound financial advice to clients since 1983, earning designation as Certified Investment Management Analyst from the Wharton School. He and Escobar, First Vice President with UBS, are involved in Burbank community organizations ranging from the Burbank Civitan Club and Boy Scouts of America, to the Burbank YMCA and Leadership Burbank.

Bertain and Escobar's Comprehensive Wealth Management approach for high net worth families and businesses is straightforward and thorough: Identify goals, evaluate the



situation, develop a financial plan, implement it, and monitor and rebalance as needed. They seek "to perform effectively and efficiently, such that each of our clients would be proud to recommend us to their family and friends."

Richard V. Bertain, CFP, CIMA, ChFC
Senior Vice President
UBS Financial Services
200 South Los Robles, Suite 600,
Pasadena, CA 91101-2479, Tel. (800) 451-3954, Tel. (626)405-4710 Direct, Fax (855) 203-6443, Richard.Bertain@UBS.com

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Once Upon a Christmas is now Twice for Brad Korb



Once Upon a Christmas has happened in Burbank not once, but often. This year the program, developed by Kathy Ireland as a means for businesses to effectively help families in need, culminated in 150 meals and 112 wrapped Christmas gifts for local children and families involved with three local non-profit agencies, including Family Promise of the Verdugos, Burbank Family Services, and Kids Community Dental Clinic.

For the second year in a row, the Brad Korb Real Estate Group was the sole corporate sponsor of Once Upon a Christmas' Dec. 14 holiday party, held at

profit sponsor was Burbank's Dreams to Reality Foundation.

"These organizations are extremely valuable," said Brad Korb. "Kids Community Dental Clinic uses volunteer dentists and dental hygienists to provide dental services for low-income children. Family Promise helps churches feed and host homeless families, and then assists parents in finding jobs and housing. Burbank Family Services provides mental health services for families, including children and mothers living in batter women's shelters. Once Upon a Christmas and Dreams to Reality are truly priceless resources for keeping our community strong, caring, and united." ■

The Burbank-Valley Garden Club

The Burbank-Valley Garden Club meets
Thursday, January 4, 2018 at 10:00 a.m.

at the Little White Chapel, 1711 N. Avon St., Burbank

The speaker for the January meeting will be noted landscape architect, Matt Tufenkian. Matt, with his wife Rebecca, host a Thursday morning garden discussion series called "What's Happening in Gardening at the Los Angeles Arboretum" as well as owning Dominus Plantarum, a backyard based nursery and plant brokering service.



Mr. Tufenkian will show a time-lapse video presentation of the design and planting of a section at the Los Angeles Arboretum dedicated to scented-leaf geraniums. Attendees will have the opportunity to see and experience the appearance and scent of the geraniums during his presentation.

Everyone is welcome
For more information, call 818 848-0313

Courtney Korb: Burbank Association of Realtors President

Continued from page 1

most of all," Brad said. "A generous, caring community is good for everyone. Nancy and I are so pleased that Courtney is not only continuing that tradition, but growing it."

According to Korb, BAOR has been very effective, especially since the mid 1980s, at providing scholarships for high school seniors and support for great organi-

zations like the Burbank Temporary Aid Center, the Burbank YMCA, Family Promise of the Verdugos, and the Kids Community Dental Clinic.

"December has been as exciting for Nancy and me as it's been for Courtney," Brad said. "From all of us at The Brad Korb Real Estate Group to all of you, have a wonderful 2018." ■

Shark Tank's Barbara Corcoran says,

Partner with the agent **I TRUST!**

"In Los Angeles
I would hire Brad Korb.

He knows how to attract the right kind of buyers
and he creates so much demand that if your home
doesn't sell at a price and deadline you agree to...

Brad will BUY IT!"



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YOUR HOME **SOLD**
AT A PRICE ACCEPTABLE TO YOU
GUARANTEED
OR I'LL BUY IT!

In The Community

Burbank News & Events



Burbank Temporary Aid Center Updates

FESTIVAL OF TREES

Thank you to all organizations, businesses and individuals who participated in the 2nd Annual Festival of Trees. It was a great event and all the trees looked beautiful!

Holiday Season Donations

A big thank you to everyone who donated for the Holiday Season! We greatly appreciate it.

Do you know about BTAC's Case Management Program?

BTAC's case managers are ready to work with people who are struggling to get and help them work toward having less of a struggle. Through case management, BTAC can help with resumes and finding jobs, developing budgets, living with their means, and evens help with some household bills. It takes some work, but it is worth it.



Save the Date for BTAC's Annual Gala!

March 2, 2018 BTAC will hold its Annual Gala. For more information or to be added to the invitation list, contact BTAC for more information: 818-848-2822 ext. 110 or bhowell@theBTAC.org.

Public Social Services comes to BTAC

Every third Thursday and Friday of every month from 9am-12pm the Department of Public Social Services comes to BTAC and provides services for our clients. Appointments are first come first serve. Services include:

- Cal Fresh which helps provide monthly benefits to assist low-income households in purchasing the food they need to maintain adequate nutritional levels.
- Free and low-cost health care programs and services (Medical). BTAC wants to help serve citizens in times of emergency and disaster.

BTAC Needs Volunteers!

Join others who have found a place at BTAC. For more information about volunteering, call or email Alyson at 818/848-2822 ext. 116 or awestfall@theBTAC.org

Monetary Donations are important

Many people aren't aware that your monetary donations to BTAC support BTAC's Bill Assistance program. Whether helping with a BWP or Gas Co. bill or subsidizing transportation – just to name a few, these donations help some of our friends and neighbors to keep from becoming homeless.

Most Needed Items

When deciding what food items to donate, keep in mind the kind of things your family needs and enjoys. Also, our families especially enjoy macaroni & cheese, peanut butter, jelly, canned fruits and vegetables.

BTAC VOLUNTEER

We would love to congratulate our friend and volunteer Courtney Korb by being named President of the Burbank Association of Realtors. Keep up the great work!! Your BTAC family is very proud!



Brad's client Carl Shaad borrowing signs for his garage sale.

PLANNING TO HAVE A GARAGE SALE?

Call Us Today to Borrow Garage Sale Signs

818-953-5300

BURBANK ADULT CENTERS

Events and activities for those age 55 and over (unless indicated otherwise).



JOSLYN ADULT CENTER

1301 W. Olive Ave., Burbank, (818) 238-5353

Ongoing weekly activities include a wide variety of fitness classes, card games including bridge, Mah Jongg, bingo, computer classes, lunch and so much more.

Please call Joslyn Adult Center at 818-238-5353 for upcoming events!

Have You Waited Long Enough?

Dear Friend,

Here's a quick note to let you know how I can help you or anyone you feel comfortable introducing me to.

This is a great time to buy a house. Borrowing costs are at historic lows and housing prices have reached their most affordable levels in a generation. There are many people who may have been on the fence, waiting for the right time to make a move or an investment.

This is the right time. Email me and I'll share the research I have on the loans and the government programs that are available now. Combine these rates with the number of properties available right now, and what you have is a rare opportunity that won't last forever.

Over the past few months I've helped a few young couples purchase their first homes and several growing families move into properties where they could spread out. I have also helped a few clients buy investment property with affordable loans that fit into their financial picture.

Today's market is the time people have been waiting for.

Brad Korb, Your Real Estate Consultant for Life

The Brad Korb Real Estate Group, 818-953-5300, Brad@BradKorb.com

P.S. Who's the next person you know who is wondering if this is the best time to purchase their first home, a move-up home or an investment property?

Free Over-The-Net Evaluation

Sent Straight to Your Inbox!



Find Out What Your Home is Worth in Today's Market

BurbankRealEstateValues.com

Free Published List Of Foreclosures—Homes That Are 60%, 70% and 80% of the Market

www.LACountyPropertyInfo.com

In The Community

Burbank News & Events

LISTINGS AND SALES ... JUST IN TIME FOR WINTER

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BRAD KORB'S RECENT LISTINGS

416 Griswold	2038
328 N. Brighton	2968
518 Almond	2438
837 Bethany	2278
6301 Honolulu #70	2798
1836 N. Frederic	3328
4287 W. Sarah #40	2388
2144 N. Valley	2738
307 N. Frederic	2328
415 N. Shelton	2148
7857 Claybeck	2298
1715 Landis	3208
708 Elmira	2398
1210 E. California	2548
338 N. Mariposa	2678
10975 Elinda	3418
9073 Ilex	2468
12917 Valleyheart #2	2528
1200 N. Hollywood Way	2018
4306 Ambrose	3088



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BRAD KORB'S RECENT SALES

13518 Delano	2288
925 N. Lincoln	2108
1718 Via La Paz, Seller	3188
1718 Via La Paz, Buyer	3188
16540 Septo	2488
9800 Glenhill	3298
1426 Griffith	3488
19545 Sherman Way #81	2168
10724 Stagg, Seller	3508
10724 Stagg, Buyer	3508
2200 W. Chandler	2208
740 E. Valencia	3068
6503 Teesdale, Seller	2428
6503 Teesdale, Buyer	2428
3334 Fulham	2178
441 E. San Jose #210	2218
1400 Leland, Seller	2418
1400 Leland, Buyer	2418
9427 Natick	3228
5325 Newcastle #320	2238
725 1/2 Micheltorena	3158
13608 Hartland	3148
8609 Remick	3338
532 N. Florence	3258
19049 Sylvan	2908
13701 Hubbard #8	2338
6301 Honolulu #70	2798
3727 3rd	2188
2144 N. Valley	2738
4287 W. Sarah #40	2388
7342 Cantaloupe	2008
518 Almond	2438

USE THIS TRUCK FREE!



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BRAD KORB'S RECENT SALES...Continued

1836 N. Frederic	3328
328 N. Brighton	2968
1929 N. Screenland	3128
2904 W. Verdugo	2758
3007 N. Frederic	2538
222 S. Central #437	5398
11813 Runnymede #50	5468
4520 San Fernando	5408
22325 Mission	5448
10453 La Tuna Canyon	5388
1143 N. Citrus	5428
4885 Farquhar	5438
6570 Debs	5488
5732 Mammoth	5418
7009 Remmet #5	5458
5900 Murietta #102	5478
2258 N. Ontario	5498
14456 Willowgreen	5018
421 La Fayette Park #620	5008

City of Burbank's BEST Program / WorkForce Connection

Are you a student looking for employment?

Come to the Youth Employment office to pick up an application



Are you interested in EXPANDING your support of Burbank's youth?

Participate in the City of Burbank's BEST Program

(Burbank Employment & Student Training)

by hiring a qualified and pre-screened student today!

Are you an Adult looking for employment?

Come to City of Burbank's WorkForce Connection

(A FREE self-serve job resource center)



City of Burbank
Youth Employment/WorkForce Connection
301 E. Olive Avenue Ste. 101, Burbank, CA 91502
(818) 238-5021



City of Glendale Parks, Recreation and Community Services Department

Check out all of the Glendale upcoming events and the Leisure Guide for classes, leagues, senior programs, etc. at:

www.parks.ci.glendale.ca

Los Angeles Equestrian Center EVENTS

DATE	EVENT	CONTACT
Jan. 11-14	Show Me The Money	Track One Events (714) 444-2918
Jan. 19-21	Southern California Arabian Association	Kay Kelley (909) 234-6913
Jan. 27-28	Winter Dressage Show	Cornerstone Event Management (818) 841-3554
Feb. 2-4	CRHA Bunny Slide Reining Horse Show	Marilyn Scheffers (951) 600-8999
Feb. 4	Saddle Seat Western School League	Sharon Grosshans (626) 487-7470
Feb. 16-18	Gold Coast Series February Hunter/Jumper Show	Langer Equestrian Group (818) 563-3250

For more information, call us at 818-840-9063 | or visit us online at: www.la-equestriancenter.com

In The Community

Burbank News & Events



Start Your New Year at the Burbank Public Library!

The Friends of the Burbank Public Library Amateur Photography Contest is just around the corner! Rules and entry forms will be available at each library and on our website, burbanklibrary.org. Photos will be accepted at the Burbank Central Library from February 1-17, 2018.

Winter Storytime Sessions will begin the week of January 8. Baby Storytime for children under 12 months, promoting early literacy and the love of books, learning, and exploring the world with simple songs, finger plays, rhymes, and crafts. Details are available on the children's page of our website.

To Celebrate the 75th Anniversary of Casablanca
Michael Curtiz
 and the Making of Casablanca
 7:00 p.m. Tuesday, January 23, 2018
Buena Vista Branch Library

Author Alan K. Rode
 in conversation with
 George Feltenstein
 discussing Director Michael Curtiz

To Celebrate the 75th Anniversary of "Casablanca," Author Alan K. Rode will be in conversation with George Feltenstein, Senior Vice President, Theatrical Catalog Marketing, Warner Bros. Home Entertainment, discussing his book about film director Michael Curtiz and the making of "Casablanca." 7:00 p.m. on Tuesday, January 23 at the Buena Vista Branch.

Family Night at Burbank Central Library on Wednesday, January 31 will feature magician

Joel Ward. Joel's high energy, original magic has astonished people throughout the world. As he makes things appear and disappear, he presents award-winning magic by combining classical magic with a contemporary touch. His mind-boggling magical talent has been seen on NBC's "The Tonight Show with Jay Leno" as well as many other TV programs including Comedy Central, CBS, Fox, A&E, & the Food Network.

Visit the event page on our website to learn more

- © Lego Club
 - © Opera Talks
 - © Music & Movement
 - © Book Clubs
 - © FREE Movies
 - © Bilingual Storytime
- burbanklibrary.org/events

Burbank Central Library
 110 N. Glenoaks Blvd.

Buena Vista Branch Library
 300 N. Buena Vista St.

Northwest Branch Library
 3323 W. Victory Blvd.

burbanklibrary.org



THIS IS THE YEAR
 you get in shape.

THIS IS THE PLACE
 where it happens.

You've made a promise to yourself—to be healthier, stronger, fitter in 2018—and we'll help you keep that promise. Everything you need is right here at your Y.

The area's latest equipment. Tons of innovative classes...all free. And a supportive, expertly-trained staff who'll keep you motivated and on-track.

Now's the time to get started. Join in January and you'll pay **NO JOIN FEE**. We'll also give you a **\$20 YMCA GIFT CARD** that you can use toward any of our fee-based services, like personal training for you or swim lessons for your children.

BURBANK COMMUNITY YMCA

321 E. Magnolia, Burbank • 818.845.8551 • www.burbankymca.org



Brad's Clients Use the Truck for Free

Added Service Where the Rubber Meets the Road

Brad's Team provides service based on client needs. When Brad asked his past clients what more he could do, nearly all of them agreed that a truck would be great. Brad decided to provide a moving truck complete with appliance dolly and moving pads. Use of the truck is free of charge to Brad's clients (Buyers and Sellers).

Helping the Southern California Community

Brad's truck is available to community organizations, religious and charitable groups subject to availability, but always free of charge.

Check the calendar at www.BradKorb.com to see what dates our moving truck is available, and fill out the contact form to reserve a date for your move.

There are a few restrictions such as age of driver, licensing and basic use and care. For more information, just ask!

818.953.5300 or www.BradKorb.com

I Know You Know Someone!

Dear Friend,

Here's a quick note to let you know how I can help you or anyone you might introduce to me.

As you know, for the past two years there has been a shift in the real estate market. Experience shows that more and more people are caught off-guard with the current economic difficulties. I imagine you may know people who are in a dilemma like never before, and they don't know what to do. As you look at the following three categories, ask yourself, "Who do I know that's in one of these three situations?"

(1) People who bought their homes within the past five years, refinanced, or took out an equity line, who are now finding that their homes are worth less than what they owe; (2) Homeowners facing financial difficulties: job loss, loss of a spouse, divorce, or possibly heading into foreclosure; (3) Home sellers who wish they had sold a year or two ago, but for whatever reason, didn't. Now, they feel trapped and don't know what to do.

These people need help, and they need it NOW! The next time you're in a conversation with someone who is in any of these three categories, stop, pick up your phone, look up my number (818-953-5300), and call me immediately. They can count on me to be empathetic, to be there for them, to explore all options, and to treat them with the utmost dignity and care. More than ever before, we need each other. And together, we can make a difference!

The Brad Korb
 Real Estate Group
 Focused on What Matters
 to You

818-953-5300

The Brad Korb
REAL ESTATE GROUP
 Focused on What Matters to You
 Real Estate Since 1979

In The Community

Burbank News & Events

Burbank Tournament of Roses Association

By Robert Hutt

A giant "Thank You" to the hundreds of volunteers who helped to decorate Burbank's Rose Parade float, Sand-Sational Helpers during the frenzied activities of Deco Week! An equally giant "Thank You" to the much smaller crew of volunteers who began working in June to construct the float with its many elements and to prepare the dried floral materials that would be used for decoration, six months later! The float looked great!

We have barely sent our 2018 float down Colorado Blvd and already we need your help with the 2019 parade entry! The Design Contest for Burbank's 2019 Rose Parade entry is going on right now, but ends on January 31st at 8:00 PM! As one of only six "self-built" floats in the parade, we depend on float design concepts from the community. You can enter our Design Contest even if you don't live, work, or attend school in Burbank. You don't need to be an artist. There are no age limits. You can enter as often as you like! If your concept is selected, you will receive two VIP tickets to the 2019 Rose Parade; right on Orange Grove & Colorado!

The theme for the 2019 parade won't be officially announced until mid-January when the new Tournament of Roses president takes over. However, the incoming Tournament of Roses president has hinted that it will be something like "Music – the universal language." Please do NOT let the exact wording limit your thoughts for your design contest entry. Rather, give your imagination the freedom to explore this general concept! Read the complete hint on the back of our Design Contest entry form. You can download a Design Contest entry form by visiting our website at www.BurbankRoseFloat.com. Follow the instructions carefully!

You can help select the winning design concept at the special Pick-The-Float meeting to be held on February 8. Only paid-up members can vote for their favorite designs, so become a member before January 30! Click over to the membership form on our website or visit the construction Barn and become a member! New memberships will not be accepted at the meeting!

You can still help us with the 2018 float by "deconstructing" it on Saturday, January 13 between 10 AM and 6 PM! Nearly a year's worth of work will come apart in just a weekend, maybe two! Wear your work clothes (no open-toe shoes). Bring your own gloves. We have all the heavier tools ... and we will serve you lunch, too!

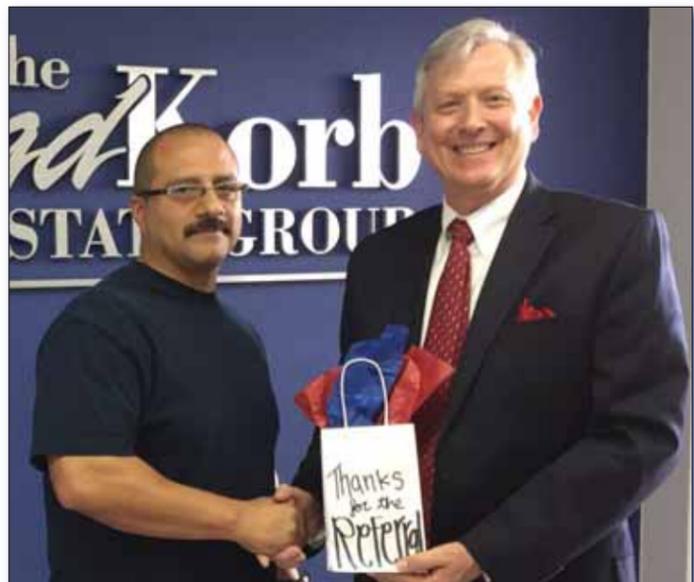
It's all about YOU! You can help us to design, build and decorate Burbank's next prize-winning float! Visit the float construction site on any Wednesday or Saturday between 10:00 AM and 4:00 PM. The site is located at 123 W. Olive Ave. (under the Olive Ave overpass). The phone number is: 818-840-0060, or visit our website: www.BurbankRoseFloat.com. Follow us on Facebook, too! ■



Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it's what we believe in. So it means a lot to our Team when clients like Robert Martinez (below) show how much they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who's thinking of selling their home.

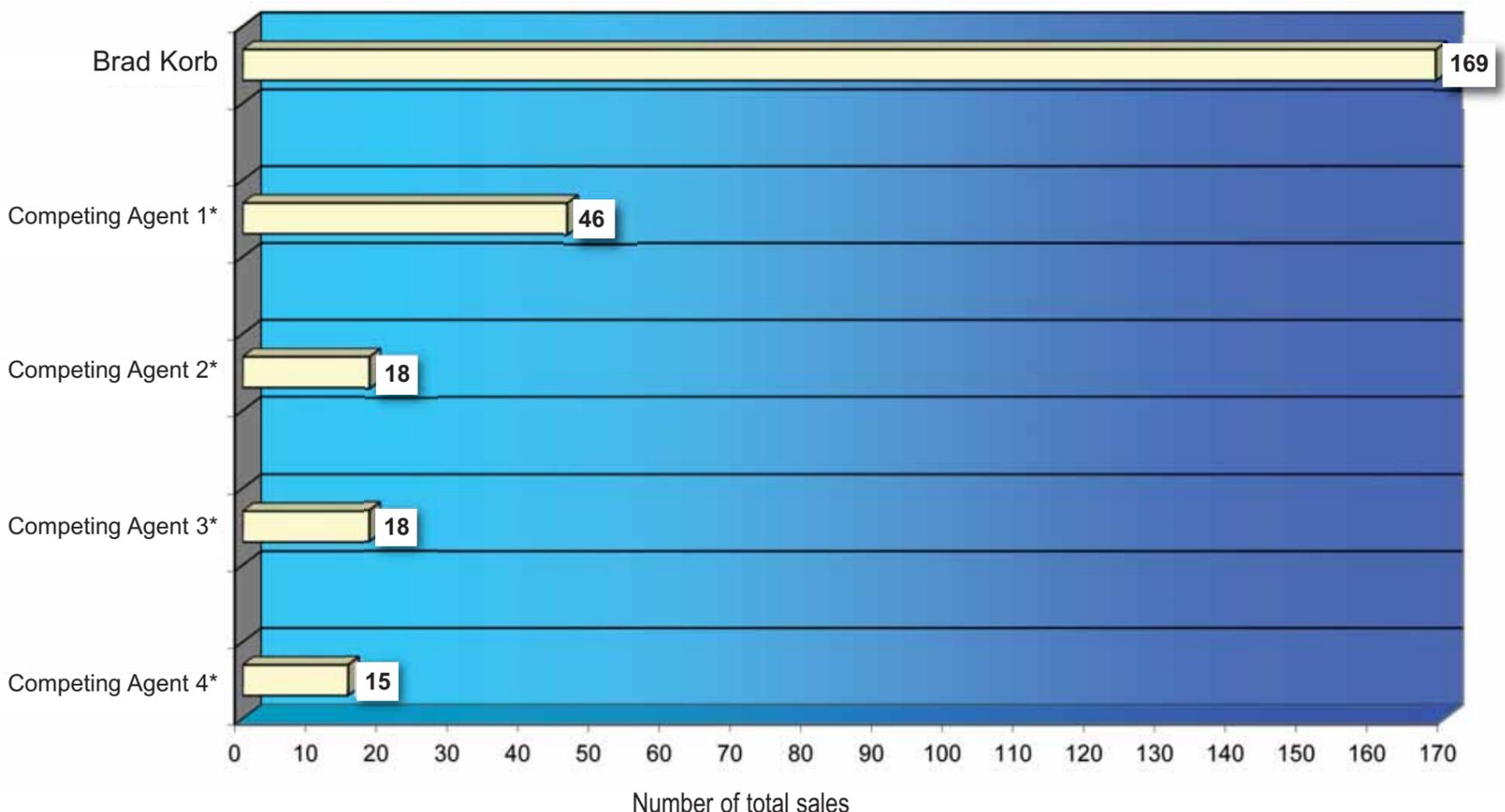
To all of you, we extend a sincere THANK YOU!



818.953.5300 or www.BradKorb.com

Burbank Agents Number of Sales

January 1, 2016 through December 31, 2016



Based on data supplied by Southern California Multiple Listings Service and its member Associations of REALTORS, who are not responsible for its accuracy, and statistics from The Brad Korb Team. Analysis dates are January 1, 2016 through December 31, 2016. May not reflect all activity in the marketplace.

* Agent names available upon request. Current SoCal MLS members.

In The Community

Burbank News & Events

Are credit card, retail credit and/or medical debts creating a financial burden for you and your family? **We Have an Excellent Proven Solution**

Many people face financial issues at some point in their lives. Whether caused by job loss, pay reduction, unexpected medical issues, higher living expenses or other reasons, it can seem unfixable.

We have helped many individuals and families:

- Save...10's of thousands of dollars of debt
- Immediately...save monthly cash
- Improve...overall credit
- Our clients...do not pay any upfront cost or monthly fees and as a result receive peace of mind



John Janis, Platinum Resources and Brad Korb

• SEE BELOW – Excellent Client Results & Testimonials



Should you, other family members or friends be experiencing similar financial pressures and are seeking a proven solution, we want to help.

Please contact me at 818-953-5304 or Brad@BradKorb.com, or John Janis directly toll free 800-706-1210, or jjanis@platinum-resources.com regarding this service.

Clients - RESULTS SUMMARY- (7-different Creditors)

Client/Creditor	Card Balance	Settled Amt.	Savings	% Discount
Client #1:				
• AMEX	= \$16,674	\$ 3,512	= \$13,162	78.9%
• Chase	= \$19,247	\$ 5,933	= \$13,314	69.2%
Client #2:				
• Citi (Medical)	= \$55,180	Not Required	= \$55,180	100.0%
• AMEX	= \$11,232	\$ 3,001	= \$ 8,231	73.3%
Client #3:				
• BOA	= \$6,608	\$ 2,000	= \$4,608	69.7%
• USAA	= \$7,438	\$ 1,950	= \$5,488	73.8%
Client #4:				
• Wells Fargo	= \$16,690	\$3,338	= \$13,352	80.0%
• Discover	= \$ 2,880	\$ 720	= \$ 2,160	75.0%
• Discover	= \$ 9,601	\$2,880	= \$ 6,721	70.0

Clients Who Have Benefited:

#1 – “I feel so lucky and fortunate to have been introduced to your debt program while I was seriously considering bankruptcy. Your program is far superior. Just as important to saving me thousands of dollars, the peace of mind you provided during some real bleak periods will always be remembered and appreciated. Your personal attention to my medical situation was so helpful during my rehabilitation. Thank you again John, Best regards, Marley”

#2 – “John, I want to thank you and Platinum Resources for providing me excellent service throughout our relationship. Not only did you save me a tremendous amount of money, you helped me save my home and my business. Your proactive approach in taking care of my debt issues, as well as providing excellent counsel on so many other financial issues gave me a sense of relief and peace of mind. Thank you John and I will always be eternally grateful for your support and wish you and your Company the best, Geri”

#3 – “Mr. John, Thank you for helping me get through our struggling debt situation. Even though you were located 3,000 miles away, I never felt that you were unapproachable. This was very important to me and I will always be thankful for our ongoing discussions about our family issues and finances. You are a great listener, provided excellent results and I enjoyed our relationship. Many Thanks, Tony”

#4 – “Mr. Janis, My wife and I want to thank you for all the help you have given me and our family. The debt we accumulated was overwhelming and very stressful. John, may God richly bless you for helping me and all those that need your help. Best to you and your company, Lupe”

#5 – “John, Many thanks to you personally and your team at Platinum Resources for helping me get my personal finances back in order. The \$100k debt was strangling me, during a period when my work hours were cut back and I was experiencing major family issues. Your personal attention and involvement to help me get through this nightmare was tremendous. Thank you for providing me an opportunity to again have positive cash flow, which has helped my personal life and family. Regards, Eric”

Give Me That Ol' Time Rhythm & Booze!



Prohibition hit our country in 1920 and lasted until 1933. Basically, it banned the sale of alcohol. But that didn't mean alcohol consumption actually stopped! Some say alcohol consumption may have even increased! Ever heard of speakeasys? How 'bout moonshine? Bootlegging? Does the name Joseph P. Kennedy ring a bell?!

Burbank had its own share of problems during prohibition. Then-police chief, George Cole, earned a reputation for being especially tough on drinking and executed many raids. (Note: Chief Cole was our very own Burbank Historical Society's founder Mary Jane Strickland's father!) Chief Cole even played a part in uncovering the largest distillery ever found on the West Coast.

Chief Cole (by then promoted to Marshall Cole) also busted a big operation on Scott Road just off San Fernando.

Prohibition rules DID allow for churches to produce wine. After all, it's a staple in communion. Let's just say there were an awful lot of people taking communion during the prohibition! Some might say they took it religiously!

Interested in learning more Burbank history? Come visit us!

**The Burbank Historical Society/Gordon R. Howard Museum
OPEN SATURDAYS & SUNDAYS, 1 to 4 pm / FREE Admission**

**Located in George Izay (Olive Rec) Park,
Right next to the Creative Arts Center**

Free parking behind the museum off Clark Street

Phone: (818) 841-6333

Web site: www.burbankhistoricalsoc.org



VIP Service is Only a Phone Call Away



Your real estate needs are extremely important—that is why I am as close to you as your telephone or your computer. Call me or e-mail me! I'm always here for you—in fact, it's my absolute personal pleasure to assist you. I truly love helping people accomplish their dreams, just as I love being involved in the community that you and I share.

My *Burbank Bulletin* recently celebrated its twelfth anniversary of spreading good news about our community organizations. Call me and I will bring to you a wealth of experience in real estate, a passionate regard for giving back to our community, and very personalized VIP service.

My number is (818) 953-5300, or you can e-mail me at Brad@BradKorb.com. Call me!



In The Community

Burbank News & Events

McCrorry's Estate Sales by Connor 'Liberates' Clients from Stressful Process

Inheriting a home from a loved one usually means inheriting the furniture, artwork, clothing, jewelry, tools, and other valuables inside, too. Brad Korb has decades of experience helping clients sell inherited real estate at its best value, but first the home must be made move-in ready by removing its contents. To help his clients accomplish that to their best financial advantage, Korb recommends Stephen and Aime McCrorry, owners of Estate Sales by Connor.



"Stephen and Aime's family-run company has built a large, loyal following in Southern California among appraisal specialists, collectors, and reputable antique dealers," Korb says. "The McCrorrys are ethical and extremely professional. They handle every aspect of an estate sale from start to finish, with the goal of getting as much value as possible for clients."

Stephen McCrorry enjoys working with Korb "because when Brad is involved, it's always a smooth transaction," he says. "What we like best about what we do is seeing people liberated from the stress and worry of trying to evaluate, sort, and sell all those items at an emotional time. Many of the items have sentimental value, and some things have value that clients might not realize without our expertise. Our service helps make the whole process much easier."

For more information, visit www.EstateSalesByConnor.com or call Stephen McCrorry at (310) 228-0943. ■



Burbank based, *Estate Sales by Connor* is a family run company that was recently featured on The Queen Latifah Show and ABC 7 Los Angeles. We offer the perfect combination of an experienced hardworking staff and a loyal following of buyers in the Greater Los Angeles and surrounding areas.

We are dedicated to meet your requirements on closing dates and turnaround times, while providing quality service that ensures a smooth transaction. Not only are we estate sale professionals, who have been working within the industry for over 20 years, we have access to some of the top appraisers, auction houses and dealers in the industry. We offer exceptional service and oversee your sale (and belongings) as if they were our own. Our goal is to help you sell and liquidate your estate in a professional and profitable manner.

We are a Licensed, Bonded and Insured California Estate Sale Company

Our Services:

- Free appraisals and estate consultations.
- Estate staging and organization
- Advertising and mailing to our 2000+ mailing list.
- Less than 48 hour notice clean outs (move-in ready).
- Security and a professional staff during the sale.
- Antique, art and collectibles consignment process.
- Clean up and packing services.
- Professional References.

We aim to be of assistance to YOU

818-848-3278 or 818-422-0558

Brad Did It Again!



Brad Did It Again with the sale of Gina Mooring's Sun Valley house!

Police Dispatch 818-238-3000	The Brad Korb Team <i>Your Realtors For Life</i> 818-953-5300 www.BradKorb.com	Fire Info 818-238-3473
Police Detectives 818-238-3210		Parks & Recreation 818-238-5300
Animal Shelter 818-238-3340	Graffiti Hotline 818-238-3806	Streets/Sanitation 818-238-3800
		Water/Power 818-238-3700

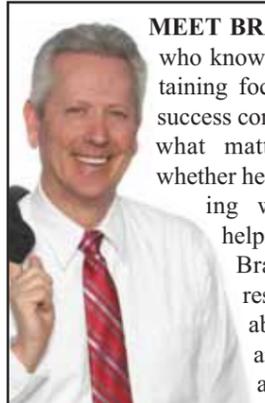
Visit www.BradKorb.com For All Your Real Estate Needs!

Burbank Market Trends

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	1	#DIV/0!	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	1	2	200.0%	2	8	1	0.8	\$368,963	\$370,438	100.4%	37
\$400,001 to \$500,000	1	8	800.0%	4	34	6	0.2	\$462,371	\$465,133	100.6%	36
\$500,001 to \$600,000	3	11	366.7%	11	58	10	0.3	\$560,463	\$563,669	100.6%	30
\$600,001 to \$700,000	8	16	200.0%	14	83	14	0.6	\$648,305	\$654,186	100.9%	32
\$700,001 to \$800,000	11	17	154.5%	12	77	13	0.9	\$738,967	\$752,276	101.8%	23
\$800,001 to \$900,000	6	15	250.0%	19	67	11	0.5	\$832,448	\$845,224	101.5%	28
\$900,001 to \$1,000,000	6	8	133.3%	5	32	5	1.1	\$949,248	\$953,568	100.5%	38
\$1,000,000+	12	0	NA	0	54	9	1.3	\$1,321,837	\$1,304,607	98.7%	49
Market Totals	48	78	162.5%	67	413	69	0.7	\$773,409	\$777,933	100.6%	33

Featured Homes

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STUDIO CITY **\$839,938**
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BURBANK **\$829,928**
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The Brad Korb Team has a few great opportunities for energetic, highly motivated team members. We provide free training and plenty of leads! Please visit www.BradKorb.com and click on *Thinking About a Career in Real Estate?* and complete the online form or call our office at (818) 953-5300.

“True success is found when you stay focused on **what’s really important**— family, friends and community.” — *Brad Korb*

office: **818.953.5300** web site: www.bradkorb.com email: brad@bradkorb.com

Featured Homes

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5 Reasons Why I'm Glad I Called Brad!

- #1 The quick response, constant communication and follow-up from agents.
- #2 The most-comprehensive marketing plan in town!
- #3 A team business model to help you with all of your real estate needs!
- #4 Seven-day-a-week access to 34 years of real estate experience!
- #5 A professional, friendly, expert team of real estate consultants!

office: **818.953.5300** web site: **www.bradkorb.com** email: **brad@bradkorb.com**

In The Community

Burbank News & Events

Salvation Army Says Thank You

The Burbank Salvation Army Community Corps would like to thank the many individuals, companies, studios, city employees, and organizations that helped to make the Angel Tree program a success again this year. The food, toys, bicycles, and gifts, were distributed in a beautiful Winter Wonderland setting. The Red Kettle program money enables us to provide food and needed supplies to numerous families each week, conduct church services in English and Spanish on Sundays, and to plan more youth and senior programs. On behalf of Lts. Jeremy and Britany Baker, and the individuals who were served, we wish to thank everyone who participated in 2017 and who have continued to support the Burbank Salvation Army. We are looking forward to many more years of service to the Burbank community. Volunteers are always needed and welcome at the Burbank Corps, at 300 E. Angeleno Ave., at Third Street. Or you may call (818) 845-7214. ■



Show L-R are Santa's Helper, Ashley, Dr Charlene Thorburn of Thorburn Chiropractic and Wellness Center, and Elaine Paonessa, Salvation Army Angel Tree Program for the past 19 years.



We are so proud and honored to be a part of this community! The Toys for Tots donations have exceeded our expectations! We are humbled by the generosity of the local community! Thank you from the bottom of our hearts! ■



- 54%** OF FIRST-TIME HOMEBUYERS ARE MARRIED
 - 18% are single females
 - 11% are single males
 - 15% are unmarried couples
- 74%** OF RENTERS WANT TO BUY A HOME BUT ARE AFRAID THEY WON'T QUALIFY SO DO NOT EVEN TRY
- 25%** OF MILLENNIALS BUY a home together before getting married
- 32%** OF MILLENNIALS PLAN TO BUY A HOME IN THE NEXT 2 YEARS
- 26%** of FIRST-Time homebuyers USED A GIFT AS PART OF OR ALL OF THEIR DOWN PAYMENT
- 85%** OF NON-HOMEOWNERS AGES 18-34 ASPIRE TO BUY A HOME
- 25%** OF BUYERS AGE 33 OR YOUNGER WOULD MOVE UP THEIR PURCHASE TIMELINE IF THEY HAD ACCESS TO DOWN PAYMENT FUNDS

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