



Brad Korb

Burbank Bulletin™

Successfully serving thousands of families since 1979

Se Habla Español, Ենք Խոսում Ենք Հայերեն, Мы говорим по-русски and American Sign Language



Areas include Burbank, Glendale, Sun Valley Hills, Sun Valley Horse Property, Shadow Hills Horse Property

CONTACT US

The **BradKorb**
REAL ESTATE GROUP

Focused on What Matters to You
Real Estate Since 1979

Office **818.953.5300**

Email Brad@BradKorb.com

www.BradKorb.com

BRE #00698730

3813 W. Magnolia Blvd., Burbank, CA 91505



Super-focused service gets Angie's List Super Service Award

For the third year in a row, Angie's List, one of the most highly respected consumer forums in the nation, has given a Super Service Award to the Brad Korb Real Estate Group. According to Angie's List Founder Angie Hicks, Super Service businesses "absolutely deserve recognition for the trustworthy and exemplary customer service they exhibited in the past year 2017 and overall."

So for the third year in a row, Brad Korb is a bit overwhelmed because to him, the award represents such a great honor from the many clients his company serves. They are the ones who take the time to identify themselves to Angie's List (no anonymous reviews are allowed), and agree to Angie's List's requirement that all reviews be verified.

"I have always believed that Realtors have an important responsibility to be totally focused on their clients, since the transaction of a home is so extremely important to any family or person on many levels," he said. "When our clients value us so much that the Super Service Award comes our way, now for the third consecutive year, it means more to me than I can express. I'm humbled and honored."



As for what clients have to say in return, words they use to describe the Brad Korb Real Estate Group frequently include "patient," "attentive," "responsive," "caring," and "diligent."

For over two decades Angie's List has been a trusted name for connecting consumers to top-rated service professionals. Angie's List provides unique tools and support designed to improve the local service experience for both consumers and service professionals. ■

Follow The Brad Korb Team on Twitter & Facebook to receive information on upcoming open houses.



- **FACEBOOK:** Brad Korb
- **TWITTER:** @BradKorb



THE BRAD KORB TEAM FEATURED PROPERTY!



TOLUCA LAKE \$1,179,971
Call 1-800-473-0599, Enter Code 3268

Your Property Could Be Featured Here and Online to Reach Millions of Potential Buyers Around the World!

Call today to find out how our marketing strategy will move you!
(818) 953-5300

www.BradKorbForeclosureHelp.com

Think foreclosure is the only option?
Think again!

We provide you with information about how to avoid a foreclosure, explain the effect it can have on you and your family, and offer other options that may be available to you. This includes a short sale, and we can help you determine if you qualify.

Get a Backstage Pass to the MLS—Search for any property and any Area—FREE

www.LACountyPropertyInfo.com

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In The Community

Burbank News & Events

Burbank Civitan Club to Hold St. Patrick's Day Brunch



The Young O'Connor Irish Dancers

The Burbank Civitan Club will hold its 46th Annual St. Patrick's Day Champagne Brunch on Sunday, March 12, at the beautiful Pickwick Gardens, at 1001 Riverside Drive, Burbank, from 11:00 am to 1:00 pm. Doors open at 10:00 am. (REMEMBER TO SET YOUR CLOCKS TO DAYLIGHT SAVINGS TIME.) The entertainment will be provided by the very popular young Irish Dancers from the O'Connor School of Irish Dance. There will be music for dancing, a silent auction, door prizes, and

fun for guests of all ages. Proceeds from the event provide support to the B.C.R. (A Place To Grow), the annual baseball jamboree featuring 100's of young hap minor baseball players, the Special Olympics, the Civitan International Research Center for Neurological Diseases, and for other local projects as needed. Adult tickets are \$45.00 and tickets for children under 12 are \$20.00. For tickets or more information call Elaine Paonessa at 818-845-6851, or DeeDee Ruhlow at 818-843-6950. ■

A Valuable Asset Protection Resource for our Friends and Neighbors

An up-to-date estate plan is vitally important — which is why we are so glad that we can confidently recommend Joe and Kathy McHugh as an excellent resource for making sure your estate plan is in good order. The McHughs have been good friends with the Brad Korb family since the early 1990s, when their children were six years old and playmates while the McHughs and Korbs were in the YMCA Guides program together.

Joe McHugh, founder and principal of LA Law Center, PC (la-lawcenter.com) in Glendale, is well regarded as a caring, experienced attorney with an excellent reputation for representing clients in Asset Protection, Estate planning (Wills and Trusts), Elder Law (Medi-Cal and Veterans Benefits qualifications), Conservatorships, and Trust and Probate Administration. Kathy McHugh is a



Certified Senior Advisor, working in the law firm as Triage Director. Together, they specialize in helping seniors protect their assets so they can qualify for long-term care needs. For a free consultation in estate planning or senior care issues, call the McHughs at (818) 241-4238 and tell them Brad sent you! ■

Burbank Chorale

Burbank Chorale Spring Concert

Saturday April 28, 2018 7:30 pm

American Lutheran Church
755 N. Whitnall Highway
Burbank, CA 91505

For Tickets email: tickets@burbankchorale.org
or call: (818) 759-9177

SAVE THE DATE

2018 ANNUAL GALA



BE TRUE TO YOUR SCHOOL

BOYS & GIRLS CLUB OF BURBANK AND GREATER EAST VALLEY

Friday, May 4, 2018 • 5:30pm

Lakeside Golf Club
Toluca Lake, CA 91505

Tickets are available at www.bgcburbank.org
For more information contact: susansebastian@bgcburbank.org



Kids' Community Dental Clinic

FREE SPRING BREAK SMILES!

FREE cleaning, filling and sealants!
Mon-Fri, March 19-30, 2018
Call for appointment—some cases require multiple sessions

FREE! (818) 841-8010
(Spanish-speaking available)
400 W. Elmwood Ave., Burbank, CA 91506
www.kidsclinic.org

give kids a smile!
Children's Dental Access Program
ADA, American Dental Association

Kids' Community Dental Clinic

GRATIS SONRISAS DURANTE EL RECESO DE PRIMAVERA

Limpieza GRATIS, relleno y sellantes!
Lunes-Viernes, March 19-30, 2018
Llame para apartar su cita—algunos casos necesitan sesiones multiples

GRATIS! (818) 841-8010
Hablamos Español
400 W. Elmwood Ave., Burbank, CA 91506
www.kidsclinic.org

give kids a smile!
Children's Dental Access Program
ADA, American Dental Association

Visit www.BradKorb.com
For All Your Real Estate Needs!

In The Community

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The Importance of Wealth Management in a Dynamic World

How is wealth like real estate? For one thing, wealth doesn't manage itself. It requires professional services. In a family or business, wealth has its own set of asset and liability needs. For his long-term management, Brad Korb relies on Richard V. Bertain and David Escobar of UBS Financial Services, recommending them with confidence. Korb says these dedicated Certified Financial Planner™ practitioners consistently use premiere customer service and extensive financial resource knowledge for planning and putting in motion long-term goals and objectives.

Bertain, Senior Vice President with UBS Financial Services, has been providing sound financial advice to clients since 1983, earning designation as Certified Investment Management Analyst from the Wharton School. He and Escobar, First Vice President with UBS, are involved in Burbank community organizations ranging from the Burbank Civitan Club and Boy Scouts of America, to the Burbank YMCA and Leadership Burbank.

Bertain and Escobar's Comprehensive Wealth Management approach for high net worth families and businesses is straightforward and thorough: Identify goals, evaluate the



situation, develop a financial plan, implement it, and monitor and rebalance as needed. They seek "to perform effectively and efficiently, such that each of our clients would be proud to recommend us to their family and friends."

Richard V. Bertain, CFP, CIMA, ChFC
Senior Vice President
UBS Financial Services
200 South Los Robles, Suite 600,
Pasadena, CA 91101-2479, Tel. (800) 451-3954, Tel. (626)405-4710 Direct, Fax (855) 203-6443, Richard.Bertain@UBS.com

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200 South Los Robles, Suite 600,
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BURBANK-VALLEY GARDEN CLUB

The Burbank-Valley Garden Club meets, Thursday, March 1, 2018 at 10:00 a.m., at the Little White Chapel, 1711 N. Avon St., Burbank.

The speaker for the March meeting will be Mr. Frank McDonough who will present his talk called "The 10 Best Water-Saving Plants for Shade". Mr. McDonough has been the Los Angeles Arboretum's Botanical Information Consultant since 1998. His career has encompassed numerous television shows and appearances as an expert concerning plant problems and suggestions to improve our gardens. We look forward to learning about the ten best water-saving plants to put in our gardens.

In addition to our March 1 meeting, the Burbank-Valley Garden Club will be having a field trip on Tuesday, March 20th to Descanso Gardens in La Canada-Flintridge. We will meet our docent in the common area near the entry to the gardens at 11:00 am. There is a \$10.00 donation for the Docent tour. Most attendees will either bring a lunch or purchase one at the gardens. While the field trip is open to everyone, please call 818 848-0313 for more information and to let us know that you are coming.

Everyone is welcome to our regular monthly meeting and to this very special field trip. For more information, call 818 848-0313. ■



Permission granted for photo use with Burbank-Valley Garden Club announcement by Noella Ballenger

We Love Brad!!

La Providencia Guild of Children's Hospital Los Angeles LOVES Brad so much that we presented him with a Certificate of Appreciation as "Business Partner of the Year." He received this honor from Thrift Shop Chairman Judy Pierce and President Lynn White-Shelby at the Active's Board meeting in May, 2017.

He was awarded this honor for his generosity in loaning the Guild his company van on numerous occasions to help transport furniture to our Thrift shop at 3301 W. Burbank Boulevard in Burbank and transport items to and from our fundraiser events for the Hospital.

La Providencia Guild of Children's Hospital Los Angeles LOVES Brad Korb!. ■



www.BurbankPropertyInfo.com

A FREE service to help area home buyers find their dream home. Your first e-mail will list all homes currently for sale that meet your search criteria. Then each morning you will be e-mailed a list of all of the new homes for sale and price changes since your previous search.

No more having to reply on manual searches.

BECAUSE YOU HAVE BETTER THINGS TO DO!



Shark Tank's Barbara Corcoran says,
Partner with the agent **I TRUST!**

"In Los Angeles
I would hire Brad Korb.

He knows how to attract the right kind of buyers
and he creates so much demand that if your home
doesn't sell at a price and deadline you agree to...

Brad will BUY IT!"



The **Brad Korb**
REAL ESTATE GROUP
Focused on What Matters to You
Real Estate Since 1979

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YOUR HOME
AT A PRICE ACCEPTABLE TO YOU
SOLD
GUARANTEED
OR I'LL BUY IT!

In The Community

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Burbank Temporary Aid Center Updates

Save the Date for BTAC's Annual Gala!

April 6, 2018 BTAC will hold its Annual Gala. For more information or to be added to the invitation list, contact BTAC for more information: 818-848-2822 ext. 110 or bhowell@theBTAC.org.



Public Social Services comes to BTAC

Every third Thursday and Friday of every month from 9am-12pm the Department of Public Social Services comes to BTAC and provides services for our clients. Appointments are first come first serve. Services include:

- Cal Fresh which helps provide monthly benefits to assist low-income households in purchasing the food they need to maintain adequate nutritional levels.
- Free and low-cost health care programs and services (Medical). BTAC wants to help serve citizens in times of emergency and disaster.



Volunteer Spotlight

BTAC would LOVE to introduce our Volunteer Spotlights of February, Houda & Christelle! They both met in a restaurant in Burbank and were brought together by speaking French. They vastly became friends and after that they didn't just share a language in common, but also the love to give back to others. Their passion to help others brought them to BTAC and they've been here for three months! When they were asked why they love to volunteer at BTAC they both said, "This place has good spirits! The staff and volunteers are great and helping the community is the best feeling." BTAC appreciates both your support and dedication!

BTAC HOURS

Homeless Services
Monday and Friday
9:00am - 12:00pm
1:30pm - 5:00pm

Services for Housed
Tuesday, Wednesday, Thursday
9:00am - 12:00pm
1:30pm - 5:00pm

Closed Holidays

BTAC's SCHEDULE

On Monday and Friday BTAC will strictly be focusing on Homeless services. Tuesday, Wednesday and Thursday BTAC will focus on services for housed. BTAC's hours will continue to be M-F 9:00 a.m. - noon and 1:30 p.m. - 5:00 p.m. BTAC's food pantry closes each day at 11:30 a.m. and 4:30 p.m.

FUNDRAISERS WILL CHANGE SOMEONES LIFE

A great way to help is by gathering your friends, family, colleagues to conduct a food drive or organize a fun, fundraising activity. During these summer months, people often forget that BTAC still needs help providing services. Funds you raise could help pay someone's power bill or rent, to help them stay off the streets while they are getting back on their feet.

All deliveries should be made at the rear of the building, M-F from 8:30 a.m. - 5:00 p.m., except for holidays. For questions about food drives, contact stapleton@theBTAC.org. For fundraising questions, contact bhowell@theBTAC.org.

Monetary Donations are important, too.

Many people aren't aware that your monetary donations to BTAC support BTAC's Bill Assistance program. Whether helping with a BWP or Gas Co. bill, subsidizing rent or assisting with transportation - just to name a few, these donations help some of our friends and neighbors to keep from becoming homeless.

BURBANK ADULT CENTERS

Events and activities for those age 55 and over (unless indicated otherwise).



JOSLYN ADULT CENTER
1301 W. Olive Ave., Burbank, (818) 238-5353

Ongoing weekly activities include a wide variety of fitness classes, card games including bridge, Mah Jongg, bingo, computer classes, lunch and so much more.

Please call Joslyn Adult Center at 818-238-5353 for upcoming events!



Brad's client Carl Shaad borrowing signs for his garage sale.

PLANNING TO HAVE A GARAGE SALE?

Call Us Today to Borrow Garage Sale Signs
818-953-5300



LACE UP YOUR SHOES!

SUNDAY
APRIL 8, 2018
10AM-5PM

Grab your basketball shoes and form a team for the Y's 1st annual 3-on-3 basketball tournament. Open to boys & girls age 9 & older and men & women of all ages, the tournament is being held in memory of beloved Y member Mark Eckard and in support of the Y's Future Leaders, a mentorship program for at-risk youth.

Get details & **SIGN UP NOW**
www.burbankymca.org/3on3

BURBANK COMMUNITY YMCA
818.845.8551 • www.burbankymca.org

Free Published List Of Foreclosures—Homes That Are 60%, 70% and 80% of the Market

www.LACountyPropertyInfo.com

In The Community

Burbank News & Events

LISTINGS AND SALES ... JUST IN TIME FOR WINTER

24-hour Recorded Info at 1-800-473-0599

BRAD KORB'S RECENT LISTINGS

1200 N. Hollywood Way	2018
4306 Ambrose	3088
9419 Via Patricia	2358
8164 De Garmo	2228
324 N. Fairview	2558
15050 Sherman Way #115	2248
5740 Lankershim	3378
5742 Lankershim	3388
7909 Mary Ellen	3288
6638 Clybourn #40	3348
701 Tufts	3138
936 N. Reese	3028



Call the
Brad Korb Team
(818) 953-5300
*We Sell or List a Property
Every 40 Hours!*

The Brad Korb Team
*is Pleased to Keep You
Up-to-date!*

BRAD KORB'S RECENT SALES

13701 Hubbard #8	2338
6301 Honolulu #70	2798
4287 W. Sarah #40	2388
518 Almond	2438
1836 N. Frederic	3328
837 Bethany, Seller	2278
837 Bethany, Buyer	2278
328 N. Brighton	2968
1929 N. Screenland	3128
2904 W. Verdugo	2758
416 Griswold	2038
3007 N. Frederic	2538
10975 Elinda	3418
415 N. Shelton	2148
1210 E. California	2548
12917 Valleyheart #2	2528
4306 Ambrose	3088
2258 N. Ontario	5498
14456 Willowgreen	5018
421 La Fayette Park #620	5008
1356 Parkside	5028
14917 Bledsoe	5038
1458 N. Pass	5048
717 E. Olive	5058
28208 Clementine	5068

USE THIS TRUCK FREE!



Call 1-800-473-0599 Enter Code 4408

Call
The Brad Korb Team
(818) 953-5300

*We Sell or List a Property
Every 40 Hours!*

Call 1-800-473-0599 • Enter Code Number

City of Burbank's BEST Program / WorkForce Connection

Are you a student looking for employment?
Come to the Youth Employment office to pick up an application



Are you interested in EXPANDING your support of Burbank's youth?

Participate in the City of Burbank's BEST Program (Burbank Employment & Student Training) by hiring a qualified and pre-screened student today!

Are you an Adult looking for employment?

Come to City of Burbank's WorkForce Connection (A FREE self-serve job resource center)



City of Burbank
Youth Employment/WorkForce Connection
301 E. Olive Avenue Ste. 101, Burbank, CA 91502
(818) 238-5021



City of Glendale Parks, Recreation and Community Services Department

Check out all of the Glendale upcoming events and the Leisure Guide for classes, leagues, senior programs, etc. at:

www.parks.ci.glendale.ca

Los Angeles Equestrian Center EVENTS

DATE	EVENT	CONTACT
Mar. 3-4	Mid-Winter Dressage	Cornerstone Event Management (818) 841-3554
Mar. 9-11	Interscholastic Equestrian Association	Michelle Cronk (805) 479-7310
Mar. 16-18	Rainbow Royale	Joanne Asman (818) 842-8444
Mar. 23-25	Dressage Affair Festival	Cornerstone Event Management (818) 841-3554
Mar. 29	Rancho California Arabian Horse Show	Margaret Rich (951) 302-6045
Apr. 6-8	Gold Coast Series April Hunter/Jumper Show	Langer Equestrian Group (818) 563-3250
Apr. 15	Saddle Seat Western School League	Sharon Grosshans (626) 487-7470
Apr. 26-29	Fiesta Charity Horse Show	Joanne Asman (818) 842-8444

For more information, call us at 818-840-9063 | or visit us online at: www.la-equestriancenter.com

In The Community

Burbank News & Events



Start Your New Year at the Burbank Public Library!

TAP Cards Available at Burbank Libraries

Do you use the LA Metro rail or bus system? Burbank Public Library has partnered with Metro to sell and re-load TAP cards.

This service is now available at all locations during regular library hours. You can get new TAP cards (\$2.00) and add fare to existing cards. For more information, contact your local library listed below, call 866.TAP.TOGO (866.827.8646), or visit taptogo.net where you will find TAP-participating transit systems and see where to ride.

Burbank Central Library 818-238-5600, Buena Vista Branch 818-238-5620, Northwest Branch 818-238-5640



PHOTO EXHIBIT at Central Library



use. You may want to call first 818-238-5580.

Over 200 entries from the Amateur Photography Contest will be on display in the auditorium at the Burbank Central Library, 110 N. Glenoaks Blvd. Photos were entered in one of eleven categories, including Scenic, Animals, Architecture, Still Life, Burbank Community, and Photojournalism, and judged by professional photographers. The exhibit is open from Friday, March 9 - Saturday, April 28 during regular library hours, except when the auditorium is in use.

Visit the event page on our website to learn more

- © Lego Club
 - © Opera Talks
 - © Music & Movement
 - © Book Clubs
 - © FREE Movies
 - © Bilingual Storytime
- burbanklibrary.org/events

Burbank Central Library 110 N. Glenoaks Blvd.
Buena Vista Branch Library 300 N. Buena Vista St.
Northwest Branch Library 3323 W. Victory Blvd.
burbanklibrary.org

Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it's what we believe in. So it means a lot to our Team when clients like Paulette Pasciuti (below) show how much they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who's thinking of selling their home.

To all of you, we extend a sincere **THANK YOU!**



818.953.5300 or www.BradKorb.com



Brad's Clients Use the Truck for Free

Added Service Where the Rubber Meets the Road

Brad's Team provides service based on client needs. When Brad asked his past clients what more he could do, nearly all of them agreed that a truck would be great. Brad decided to provide a moving truck complete with appliance dolly and moving pads. Use of the truck is free of charge to Brad's clients (Buyers and Sellers).

Helping the Southern California Community

Brad's truck is available to community organizations, religious and charitable groups subject to availability, but always free of charge.

Check the calendar at www.BradKorb.com to see what dates our moving truck is available, and fill out the contact form to reserve a date for your move.

There are a few restrictions such as age of driver, licensing and basic use and care. For more information, just ask!

818.953.5300 or www.BradKorb.com



18th Annual Burbank Kiwanis For Fun

CAR SHOW

co-hosted by BPF BURBANK POLICE FOUNDATION

Sunday, April 29, 2018
9:00 am to 2:00 pm

Johnny Carson Park
400 S. Bob Hope Drive / Burbank

Awards given to Top 20 Cars!

OTHER TROPHIES INCLUDE:

- ▶ Best of Show
- ▶ Chief's Choice
- ▶ Ladies' Choice
- ▶ Most Likely To Be Pulled Over For Speeding



CAR, TRUCK & MOTORCYCLE ENTRY FEE: \$30 / \$35 at the gate

ENTRANTS MUST ARRIVE BETWEEN 7:00 & 9:00 AM
IF YOU WISH TO PARK TOGETHER, PLEASE ARRIVE TOGETHER.

Entertainment, Raffle Prizes, Event T-shirts, Dash Plaques*, Food & Beverages, 50/50 Opportunity Drawing, FREE Admission to the public & fun for the Whole Family!

*Dash Plaques limited to the first 125 cars.

FOR MORE INFORMATION, PLEASE CONTACT TONY OR DONNA WADE
(818) 846-8487 / (818) 822-2901 / (818) 822-2903 / panette@pacbell.net

The Burbank Kiwanis for Fun Foundation, Inc. is a not-for-profit 501(c)(3), EIN: 20-0391440

In The Community

Burbank News & Events

Burbank Tournament of Roses Association



By Robert Hutt

Normally at this point in the year, we would be gearing up to produce our entry for Burbank On Parade. Unfortunately, this great celebration of community will not happen this year. For us, the silver lining in the cloud is that we have time to work on some infra-structure projects of our own.

We have several large wheeled racks that we use to stage the thousands of vial roses before they go out to the decorators. A few of the racks have broken joints that need to be re-welded. One rack needs to have the plywood top replaced. We also have several drying shelves made from screening. However, larger flowers seem to dry better on chicken wire. Maybe we will make a few re-useable shelves from chicken wire.

Another project involves one of our Deco storage containers. The doors are starting to get a bit rusty. Do we need to rework the door or find replacements? Buying another insulated container runs about \$6K after which we get to install lighting and shelving. Maybe duct tape would work?

To ensure a supply of welders to help build our Rose Parade float, we will be teaching a series of basic welding classes for our members and volunteers. There is no certification involved and our graduates won't be able to get a job in the ship yards based only on our training. They will, however, be able to accomplish about 80% of the welding needed to produce a float!

Probably the longest running of our off-season projects has been the creation of a mini float chassis. The goal was to build a Rose Parade-qualified secondary chassis that could be used as a "satellite" to our main float. The project began in 2008 when we received a donated forklift. While it worked when we got it, the engine soon began sputtering and was found to have a bad gasket and an accumulation of gunk. While the engine was torn down and rebuilt, the rest of the forklift was completely disassembled! Although the forklift mast was salvaged, it is not the same mast that has been used on several previous floats. It is still waiting in the wings for its time. In 2016, we built a mini-chassis frame from steel I-beams and reassembled most of the forklift parts, including the rebuilt engine! In 2017, it worked! We still need to devote more effort to get the brakes functioning, but it works! Starting with a forklift vehicle had several advantages. First, it already ran on propane, just like our big chassis. Next, the hydraulics were already built-in and available to power any animations. Finally, forklifts are made to carry heavy loads at low speeds. Now we just need the perfect float design to roll out our mini-float satellite.

Interested in helping? Our current work schedule is Wednesdays and Saturdays between 10:00 AM and 4:00 PM. The construction site is located at 123 W. Olive Ave. Please park in the Metro Link lot. Questions?? Call the Barn at 818-840-0060 or visit our website at: www.BurbankRoseFloat.com!

I Know You Know Someone!

Dear Friend,

Here's a quick note to let you know how I can help you or anyone you might introduce to me.

As you know, for the past two years there has been a shift in the real estate market. Experience shows that more and more people are caught off-guard with the current economic difficulties. I imagine you may know people who are in a dilemma like never before, and they don't know what to do. As you look at the following three categories, ask yourself, "Who do I know that's in one of these three situations?"

(1) People who bought their homes within the past five years, refinanced, or took out an equity line, who are now finding that their homes are worth less than what they owe; (2) Homeowners facing financial difficulties: job loss, loss of a spouse, divorce, or possibly heading into foreclosure; (3) Home sellers who wish they had sold a year or two ago, but for whatever reason, didn't. Now, they feel trapped and don't know what to do.

These people need help, and they need it NOW! The next time you're in a conversation with someone who is in any of these three categories, stop, pick up your phone, look up my number (818-953-5300), and call me immediately. They can count on me to be empathetic, to be there for them, to explore all options, and to treat them with the utmost dignity and care. More than ever before, we need each other. And together, we can make a difference!

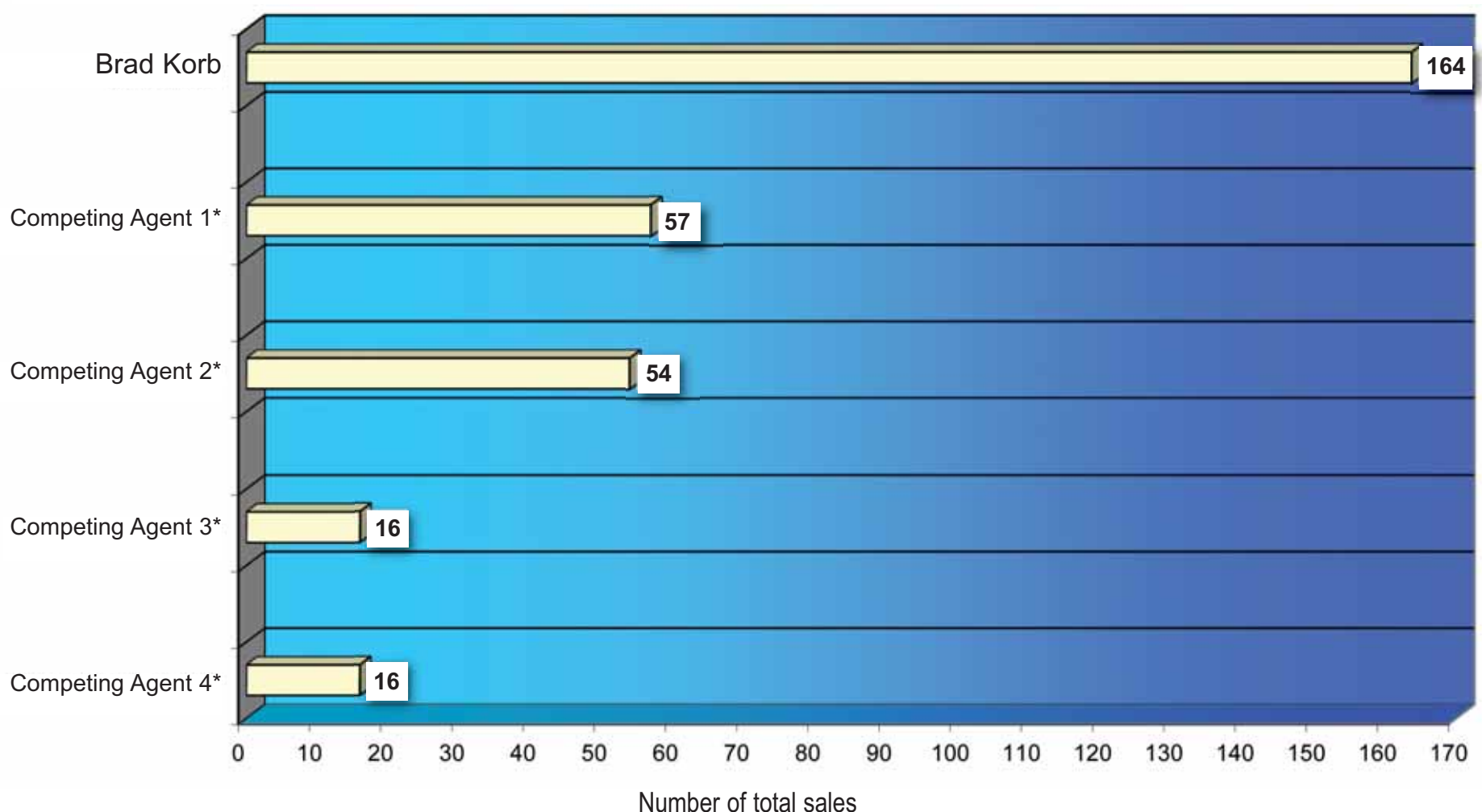
*The Brad Korb
Real Estate Group
Focused on What Matters
to You*

818-953-5300



Burbank Agents Number of Sales

January 1, 2017 through December 31, 2017



Based on data supplied by Southern California Multiple Listings Service and its member Associations of REALTORS, who are not responsible for its accuracy, and statistics from The Brad Korb Team. Analysis dates are January 1, 2017 through December 31, 2017. May not reflect all activity in the marketplace.

* Agent names available upon request. Current SoCal MLS members.

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Proven Financial Solutions (We Help Many Individuals and Families)

Platinum Resources US - was formed in 2011 based on our compassion to help Individuals and Families get out from under their financial burden. Please capitalize the I for Individuals and F for Families

Many people face financial pressure at some point in their lives, whether caused by job loss, out-of-pocket medical, credit card use, divorce/separation, student/educational loans, higher living expenses or other reasons. It can seem overwhelming and unfixable. You are not alone...AND...*the best news is that we have a proven solution that works.* (www.PlatinumResources.US)

“What We Do” - (Proven Solutions for our Clients)

- Reduce their monthly cash outlay
- Offset out-of-pocket health care expense
- Save them 10's of thousands of credit/retail debt
- Offset student loan and other educational expense
- Prevent bankruptcy (BK)
- Save their home from “must sell” situations
- Provide insightful feedback on financial and business interest
- Regain their peace of mind



John Janis, Platinum Resources and Brad Korb

Should you, other family members or friends be experiencing similar financial pressures and are seeking a proven solution, we want to help. Please contact Brad at **818-953-5304**, Brad@BradKorb.com, or **John Janis** toll free **800-706-1210**, jjanis@platinum-resources.com.



CLIENTS – WHO HAVE BENEFITED:

#1 – “John, I want to thank you and Platinum Resources for providing me excellent service throughout our relationship. Not only did you save me a tremendous amount of money, you helped me save my home and my business. Your proactive approach in taking care of my debt issues, as well as providing excellent counsel on so many other financial issues gave me a sense of relief and peace of mind. Thank you John and I will always be eternally grateful for your support and wish you and your Company the best, Geri”

#2 – “Hi John, I feel so lucky and fortunate to have been introduced to your debt program while I was seriously considering bankruptcy. Your program is far superior. Just as important to saving me thousands of dollars, the peace of mind you provided during some real bleak periods will always be remembered and appreciated. Your personal attention to my medical situation was so helpful during my rehabilitation. Thank you again John, Best regards, Marley”

#3 – “John, thank you for all that you have done for me throughout my financial dilemma. Admittedly, when I was first introduced to you I felt hopeless, overwhelmed and skeptical that you could help me with my situation. Thankfully, I continued on and feel blessed that we met. Your personal involvement and financial business savvy helped me save the equity in my home, saved me over \$100,000 in credit card debt and provided me the necessary monthly income to help me meet my obligations. You changed my life which was rapidly spiraling downhill. I am eternally grateful to you and your organization for the amount of energy, patience and dedication put forward on my behalf. Thank you for never giving up on me and tolerating my stubbornness. Wish you the best and continued success, Bob”

#4 – “Mr. John, thank you for helping me get through our struggling debt situation. Even though you were located 3,000 miles away, I never felt that you were unapproachable. This was very important to me and I will always be thankful for our on-going discussions about our family issues and finances. You are a great listener, provided excellent results and I enjoyed our relationship. Many Thanks, Tony”

#5 – “Mr. Janis, my wife and I want to thank you for all the help you have given me and our family. The debt we accumulated was over-whelming and very stressful. John, may God richly bless you for helping me and all those that need your help. Best to you and your Company. Thank you, Lupe”

#6 – “Dear Mr. Janis, I can't thank you enough for all of your help with my debt dilemma. I feel so good not to have to worry about that burden of debt. Again, I can't thank you enough. God bless you. Sincerely, Stella”

What Do JFK and Burbank Have in Common ...

(besides beautiful women?!)

They both went to the John Burroughs prom!

It was June of 1963. Boutonnieres were securely fastened; crew cuts were Brylcreemed in place. The best gowns affordable were on display; tightly-permed hair was teased to the sky. The senior class of John Burroughs High School was holding its annual prom at the Beverly Hilton Hotel.



There was also a certain prominent politician who was at that same hotel that night. He had been attending a \$1000-a-couple Democratic fundraiser upstairs. Bet you can guess who it was. Think Camelot.

The charismatic, good-looking John F. Kennedy himself made an appearance at John Burroughs Senior Prom! Tragically, he would be dead less than six months later. But for that one night, to a room full of giddy kids (and a nearly-faint teacher or two) he was magical and memorable. If you attended that prom, you have never forgotten it – and never will.

According to the Los Angeles Times back then, “Mr. Kennedy earned a cheer of football victory proportions when he appeared at the youngsters’ senior prom in the Grand Ballroom of the Beverly Hilton... The President, who had to worm his way through a crushing throng to reach the ballroom, went straight to the microphone as the high school band blared ‘Hail to the Chief.’

“This is a better room than the one upstairs’, the President quipped.” Then, surveying the crowd of grinning teenagers in their white formal dinner jackets and frilly formals, he added, “I guess I should have brought by my brother Teddy with me tonight. He’s younger than I am.”

That senior prom cost the JBHS seniors \$18 a couple. And it was the best \$18 they ever spent!

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The Burbank Historical Society/Gordon R. Howard Museum
OPEN SATURDAYS & SUNDAYS, 1 to 4 pm / FREE Admission
Located in George Izay (Olive Rec) Park,
Right next to the Creative Arts Center
Free parking behind the museum off Clark Street
Phone: (818) 841-6333
Web site: www.burbankhistoricalsoc.org ■

Rave Reviews

It was a very positive experience working with you in the sale of my parents’ home. I am grateful that it went quickly and smoothly. My thanks to you and your team for your expertise and answers to my many questions.

—*Roberta Acantilado*
Home Seller, Burbank, CA

We are very happy with your excellent real estate team. You were all down to earth, thorough, and very helpful through the entire process!

—*Nicholas Armstrong & Margaret Ochoa*
Home Seller, Sun Valley, CA

I want to take a moment to thank you for all of your help in connection with the property I sold. I look forward to doing business with you again and wish you the best of luck in all of your future endeavors. Please also extend my heartfelt thanks to the entire Brad Korb Team for their help.

—*Christopher Spencer*
Home Buyer and Seller, Burbank, CA

To Contact Brad via his Social Media, please find him at:

FACEBOOK: Brad Korb (personal page)
The Brad Korb Team (fan site)
LINKEDIN: Brad Korb
TWITTER: @BradKorb



In The Community

Burbank News & Events

McCrory's Estate Sales by Connor 'Liberates' Clients from Stressful Process

Inheriting a home from a loved one usually means inheriting the furniture, artwork, clothing, jewelry, tools, and other valuables inside, too. Brad Korb has decades of experience helping clients sell inherited real estate at its best value, but first the home must be made move-in ready by removing its contents. To help his clients accomplish that to their best financial advantage, Korb recommends Stephen and Aime McCrory, owners of Estate Sales by Connor.



"Stephen and Aime's family-run company has built a large, loyal following in Southern California among appraisal specialists, collectors, and reputable antique dealers," Korb says. "The McCrorys are ethical and extremely professional. They handle every aspect of an estate sale from start to finish, with the goal of getting as much value as possible for clients."

Stephen McCrory enjoys working with Korb "because when Brad is involved, it's always a smooth transaction," he says. "What we like best about what we do is seeing people liberated from the stress and worry of trying to evaluate, sort, and sell all those items at an emotional time. Many of the items have sentimental value, and some things have value that clients might not realize without our expertise. Our service helps make the whole process much easier."

For more information, visit www.EstateSalesByConnor.com or call Stephen McCrory at (310) 228-0943. ■

Brad Did It Again!



Brad Did It Again with the sale of Allen Conrad's house in Tarzana!



Burbank based, *Estate Sales by Connor* is a family run company that was recently featured on The Queen Latifah Show and ABC 7 Los Angeles. We offer the perfect combination of an experienced hardworking staff and a loyal following of buyers in the Greater Los Angeles and surrounding areas.

We are dedicated to meet your requirements on closing dates and turnaround times, while providing quality service that ensures a smooth transaction. Not only are we estate sale professionals, who have been working within the industry for over 20 years, we have access to some of the top appraisers, auction houses and dealers in the industry. We offer exceptional service and oversee your sale (and belongings) as if they were our own. Our goal is to help you sell and liquidate your estate in a professional and profitable manner.

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Our Services:

- Free appraisals and estate consultations.
- Estate staging and organization
- Advertising and mailing to our 2000+ mailing list.
- Less than 48 hour notice clean outs (move-in ready).
- Security and a professional staff during the sale.
- Antique, art and collectibles consignment process.
- Clean up and packing services.
- Professional References.

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		Water/Power 818-238-3700

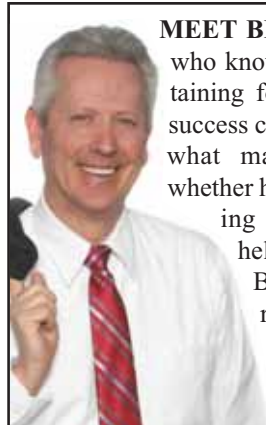
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Burbank Market Trends

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	1	0	0.0	\$293,500	\$224,672	76.5	31
\$300,001 to \$400,000	0	1	#DIV/0!	2	7	1	0.0	\$377,457	\$367,779	97.4%	55
\$400,001 to \$500,000	3	4	133.3%	4	27	5	0.7	\$458,896	\$459,741	100.2%	31
\$500,001 to \$600,000	6	10	166.7%	10	50	8	0.7	\$554,834	\$558,446	100.7%	29
\$600,001 to \$700,000	7	14	200.0%	11	69	12	0.6	\$654,355	\$657,539	100.5%	43
\$700,001 to \$800,000	13	10	76.9%	12	74	12	1.1	\$736,976	\$746,503	101.3%	33
\$800,001 to \$900,000	8	7	87.5%	17	64	11	0.8	\$838,274	\$844,098	100.7%	35
\$900,001 to \$1,000,000	6	5	83.3%	9	25	4	1.4	\$927,396	\$950,160	102.5%	27
\$1,000,000+	19	0	NA	0	64	11	1.8	\$1,326,794	\$1,299,934	98.0%	57
Market Totals	62	51	82.3%	65	381	64	1.0	\$799,222	\$799,784	100.1%	39

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54%

OF FIRST-TIME HOMEBUYERS ARE MARRIED

18% are single females
11% are single males
15% are unmarried couples



Source: NAR's 2014 Profile of Buyers and Sellers

74%

OF RENTERS WANT TO BUY A HOME BUT ARE AFRAID THEY WON'T QUALIFY SO DO NOT EVEN TRY



25% OF MILLENNIALS BUY a home together before getting married

Source: USA TODAY, April 17, 2013



85%

OF NON-HOMEOWNERS AGES 18-34 ASPIRE TO BUY A HOME

32% OF MILLENNIALS PLAN TO BUY A HOME IN THE NEXT 2 YEARS

Source: Pulte Group, May 2014.

Source: Pulte Group, May 2014.



25% OF BUYERS AGE 33 OR YOUNGER WOULD MOVE UP THEIR PURCHASE TIMELINE IF THEY HAD ACCESS TO DOWN PAYMENT FUNDS

26% of FIRST-Time homebuyers USED A GIFT AS PART OF OR ALL OF THEIR DOWN PAYMENT

Source: NAR 2014 Profile of Buyers and Sellers.



Source: Pulte Group, May 2014

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