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DECADE	AVERAGE RATE	MONTHLY PAYMENT*
1970s	8.86%	\$2,384
1980s	12.7%	\$3,248
1990s	8.12%	\$2,267
2000s	6.29%	\$1,855
2010s	4.09%	\$1,448
TODAY	2.96%	\$1,258

*Principal & Interest Payments Rounded to the Nearest Dollar Amount

FREDDIE MAC

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BURBANK NEWS

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FEATURED HOMES

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AREA MARKET TRENDS

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Brad Did It Again!



Brad Did It Again with the sale of Mr. Van Slyke's home in Sylmar!

The Importance of Wealth Management in a Dynamic World

How is wealth like real estate? For one thing, wealth doesn't manage itself. It requires professional services. In a family or business, wealth has its own set of asset and liability needs. For his long-term management, Brad Korb relies on Richard V. Bertain and David Escobar of UBS Financial Services, recommending them with confidence. Korb says these dedicated Certified Financial Planner™ practitioners consistently use premiere customer service and extensive financial resource knowledge for planning and putting in motion long-term goals and objectives.

Bertain, Senior Vice President with UBS Financial Services, has been providing sound financial advice to clients since 1983, earning designation as Certified Investment Management Analyst from the Wharton School. He and Escobar, First Vice President with UBS, are involved in Burbank community organizations ranging from the Burbank Civitan Club and Boy Scouts of America, to the Burbank YMCA and Leadership Burbank.

Bertain and Escobar's Comprehensive Wealth Management approach for high net worth families and businesses is straightforward and thorough: Identify goals, evaluate the



situation, develop a financial plan, implement it, and monitor and rebalance as needed. They seek "to perform effectively and efficiently, such that each of our clients would be proud to recommend us to their family and friends."

Richard V. Bertain, CFP, CIMA, ChFC
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UBS Financial Services
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Burbank Tournament of Roses Association

By Robert Hutt



Last month, as I wrote this column, I was awaiting word from parade officials regarding the fate of the 2021 Rose Parade. Two weeks later we were notified that the parade would be cancelled. This month, just days before I began to write, we received word that the 2021 parade theme would be carried over for the 2022 parade. In fact, all volunteer assignments would remain unchanged for the coming year. It seems that Tournament president, Dr. Robert Miller will eventually get to see the parade that honors his theme of "Dream. Believe. Achieve." Since its inception in 1891, the Rose Parade has been cancelled only during the years of World War II.

However, New Year's morning 2021 will not be just another quiet morning. According to the press release, Executive Director/CEO David Eads says that Tournament officials are working with their broadcast partners and sponsors to provide a new kind of celebration for fans across the country and around the world. "Each year, the country turns its eyes to Pasadena for America's New Year celebration and we plan to deliver on that important promise," said Eads. "We may not be able to host our traditional five-mile march down Colorado Boulevard, but we are exploring new and safe ways we can collectively share in the celebration, and we look forward to announcing further details about our exciting new plans in the coming weeks."

The theme carryover announcement finally gives some clarity to the way forward for the construction of Burbank's Rose Parade float entry. Our parade-specific efforts up to this point have not been wasted efforts. The Design Committee worked with float designer Jonathan Friday to produce the final color render-

ing. The Construction Committee did some design work and developed some surface area estimates. The Decoration Committee did some preliminary work using these estimates and made some floral selections but did not place any orders. Our souvenir orders were placed on hold as we waited for a decision on the 2021 parade. We did add some COVID-19 modifications to the Barn for the safety of our volunteers. We fixed some issues with the float chassis, but nothing that required big cash outlays. We are still doing some painting and hosecleaning on a reduced schedule basis. With the cancellation, we can resume detailed design work to support float construction with the knowledge that we are about 14 months ahead of schedule!

In a normal year, mid-June would mark the completion of the first official item on our checklist: Mechanical Inspection (MI) by Tournament mechanics. With the various uncertainties this year, we have not yet completed this item. The mechanics like to do their inspecting before we get too far along with the construction process. They have a much easier time opening hatches and looking for potential problems without the need to crawl over and around steel support structures. Rather than waiting until next June, we will likely schedule our MI within the next few weeks.

Our work schedule at the float construction site is Wednesdays and Saturdays from 10 AM until about 2 PM. Everyone is required to wear a face mask while inside the Barn. There are dried floral materials to be cut and as mentioned earlier some painting and cleaning tasks. Please call the Barn at 818-840-0060 before coming to be sure someone is there.

Stay Safe! Stay Healthy! ■

Burbank University Women

Members of BUW meet on the 2nd Thursday at 6:00 pm each month at Joslyn Adult Center. The group invites all women who have completed 60 units or more of college work to apply for membership. The goal of Burbank University Women is to promote education and intellectual growth. Activities include monthly meetings with interesting speakers, book club, dining group, day trips, fundraising activities, and furnishing college scholarships to graduates of Burbank high schools. For membership information, please call Jeri Primm at 818-843-2610 or Marcia Baroda at 818-848-2825. ■

Burbank Chorale

Burbank Chorale is starting Virtual Rehearsals for the Fall Semester on September 15 at 7pm. If you are interested in auditioning, please email membership@burbankchorale.org or call 818-759-9177.

In The Community

Burbank News & Events

How to Minimize Capital Gains Taxes: Korb Talks 'Owner-Will-Carry'

A bit like the experienced boat skipper who navigates deep water to find the best fishing for his passengers, a good realtor plots a course for the best financing arrangement to minimize capital gains taxes for his sellers.

"We call it 'owner-will-carry,' or 'seller financing,'" Brad Korb explained. "I recently was talking to a client who wanted to sell his property but didn't want to pay such high capital gains. He wasn't aware of the tax deferral he could get if he carried the loan on the property once he sold it."

According to Korb, an example would be of a buyer who put 25% down on the property, with the structure being that the seller take back the loan and carry a note secured by the property, just as a bank would do. **The capital gains taxes would be calculated on the money received rather than full purchase price.**

"The seller also gets a much better return interest rate than he would from putting his money in a bank," Korb added. "I can help the seller when minimizing capital gains is an issue. It's the job of a good agent to help clients through territory that

is new to them, but familiar ground to us."

Korb invites anyone who wants to know more about owner-will-carry structuring to call him at (818) 953-5300.

When you sell a piece of property with owner financing, it is considered an installment sale instead of a regular sale of real estate for tax purposes. For example, when you sell a house or a piece of land normally, the buyer gives you a lump sum of money for the purchase on the closing date. With an installment sale, the buyer gives you a down payment on the closing date and then gives you regular payments over the life of the contract.

Spread Out the Gain

When you sell with owner financing and report it as an installment sale, it allows you to realize the gain over several years. Instead of paying taxes on the capital gains all in that first year, you pay a much smaller amount as you receive the income. This allows you to spread out the tax hit over many years. When you sell a property that has appreciated significantly in value, it could require you to pay a large amount of capital gains taxes. ■

The Brad Korb Team is Growing!

Due to our growth, The Brad Korb Real Estate Group in Burbank has a unique opportunity for talented Buyer's Agents. In addition to being endorsed by Barbara Corcoran, we are the only company in our area that offers an iron-clad guarantee – we either sell the home or we buy it. Please email us for details on this new and exciting career for you. Mention that you saw the ad in the Burbank Bulletin! courtney@bradkorb.com.

We look forward to hearing from you.

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2020 How to Get Your Affairs in Order... 'NO MATTER WHAT DOCUMENTS'

Advanced Health Care Directive, Power of Attorney, HIPAA Release Form, Will and/or Trust

Attorney Joseph McHugh is LA Law Center's founder. As an Estate Planning / Elder Law / Special Needs Attorney, Joe feels strongly that every adult, must have a selection of these 'NO MATTER WHAT DOCUMENTS' to stay in control of their life.



Sadly, death or mental incapacity due to illness or accident may strike at any time, and now with the COVID 19 epidemic getting your affairs in order should be an even more important consideration. Executing these documents NOW, while healthy and competent will prevent the need for unnecessary court intrusion and expense, and unintended consequences!

With respect to having these 'NO MATTER WHAT DOCUMENTS' in place... there is no time like the present! Do not wait until you do not have the ability to make choices about your body and your assets.

The following are the Top 10 Reasons to protect yourself and your family with personal legal documents.

1. Choosing a Personal Representative for Health Care Decisions

Executing an **Advanced Health Care Directive** (medical durable power of attorney) assigns the person of YOUR CHOICE to act on your behalf to make medical decisions if you are mentally or physically incapable of making those decisions yourself. Having this document can prevent the need for someone having the need to proceed to court to be appointed conservator of your Person.

2. Choosing a Personal Representative for Financial Decisions

Executing a **Durable Power of Attorney** identifies the person of YOUR

CHOICE to act on your behalf to make financial and administrative decisions for you, if you are mentally or physically incapable of making those decisions yourself. Again, having this document can prevent the need for someone having the need to proceed to court to be appointed conservator of your Estate (assets).

3. Allow Person(s) You Choose to Communicate with Doctors and Medical Facilities

Under the HIPAA Privacy Rule, an individual may authorize release of his or her protected health information (PHI) to only a specific person(s). Executing a **HIPAA Release Form** allows your doctor to speak with those you designate regarding your health issues if you are mentally incapable... even for a short time.

4. Appointing Guardians for Minor Children

Executing a **Will** is extremely important if you have children under 18 of age. Creating your **Will** gives you the opportunity to assign guardians to care for your minor children in the event of your incapacity or death. Choosing the right person(s) to care for your children and possibly raise your children is one of the most important decisions you make.

5. Having Peace of Mind

A **Will** gives your loved one's peace of mind that you have recorded your wishes for after your death. Your Will allows you to put in writing who you want to administer your estate, and how you want your estate distributed. Even with small estates, giving your property to specific loved ones allows you to stay in control even after

death. A **Will** can prevent your family from fighting over the estate. The last thing you probably want is a family battle after your death. **A Will does not avoid Probate if your assets are more than \$166,000 (without beneficiaries on accounts) or a house in your name.**

6. Avoid Probate!

Creating a properly drafted **Trust** will avoid putting your loved ones through the complicated court ordered Probate process **ESPECIALLY IF YOU OWN REAL PROPERTY**. Instead of paying thousands of dollars in probate costs, fees, and attorney charges, a trust allows your estate to be administered without necessary court involvement and distributed according to your direction upon your death. Instead of taking months or even years, with a **Trust**, your estate can be settled with no court or judicial interferences. In the event of your incapacity, your Successor Trustee immediately takes control of your estate for your benefit. **There will be NO court Conservatorship required.**

7. You Keep Control!

Your **Trust** has your personal instructions for managing your assets, and the use of your funds in the event of your incapacity or death. Your Trust also gives more detailed instructions about who will be in charge and how your estate will be managed if you become incapacitated or die. While you have capacity, you still have full control to buy, use, spend, or even give

away your property as you wish. You can sell property, change your beneficiaries, or your trustee, or even revoke the trust if you should decide to do so.

8. Your privacy is protected

A **Trust** is private and does not have to be made a part of public records (**Wills** must be filed and are available to the public). If you become incapacitated, it will remain a private family matter. Your beneficiaries need not be made public.

9. Be Proactive with Medi-Cal Planning for Long Term Care and Lawsuits

By creating an Irrevocable Trust in advance, you can protect your assets from Medi-Cal and Personal Injury Lawsuits (car accidents as you get older become a potential problem). This allows client to more quickly qualify for Medi-Cal if they need nursing home care.

10. Protect Those with Special Needs

If you or other family members wish to leave an inheritance to a disabled or aged family member on SSI, Medi-Cal, Veteran's Benefits, Section 8 housing, etc., it is critical to set up a system to have the inheritance or any distributions sent to a **1st party or 3rd Party Special Needs Trust**. This ensures the person will not become disqualified from government public need benefits programs.

If you have questions about your plan, see an experienced attorney. Joe's firm is happy to offer a free consultation, so you know your affairs are in order! ■



"True success is found when you stay focused on **what's really important**—family, friends and community." — **Brad Korb**

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230 Bethany #335	3458
32724 Coastsite #304	3638
238 S. Lincoln	3678
10112 Keswick	3648
33325 Wallace	3628
2190 Eucalyptus	3728
436 N. Shelton	3718
2219 Montana	3578
906 Andover	3748
310 N. Parish	3758
5125 Harold #104	3708
14837 Maple	3788
917 N. Clybourn	3798
2206 N. 6th	3658
635 E. Elmwood #306	3108

BRAD KORB'S RECENT SALES

6742 Tobias	2978
2601 N. Brighton, Seller	2858
2601 N. Brighton, Buyer	2858
10240 Camarillo #303	2318
532 Groton	3278
11486 Dicky	3318
7944 Oso	3538
915 N. Cordova	2718
511 N. Shelton	3398
10175 Sunland	2638
14331 Cohasset	3098
3612 Brunswick, Seller	3118
3612 Brunswick, Buyer	3118
1234 Wilshire #521	3058
7038 De Celis #15	3228
28029 Redwood Glen	3568
13938 Olive Grove	3388
10112 Keswick	3648
231 Bethany #309	3618
1330 Hillside	3588
7059 Saint Clair	5268
13080 Dronfield #81	5218
1542 San Fernando	5238
8120 Fairchild	5228
939 S. Broadway #404	5298
8656 Sylmar	5278
19547 Rinaldi #32	5258
15215 Magnolia 3212	5208
19433 Bilmoor	5248
13095 Eastwind	5308
15050 Sherman Way #131	5328
19350 Sherman Way #201	5288

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625 N. Beachwood	5378
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4156 W. Avenue J6	5388
668 S. Eastbury	5358
14395 Nordhoff Unit B	5468
19752 Collins	5398
333 S. Berkeley	5418
38516 4th Street E	5348
410 S. Glenwood	5428
5259 Calderon	5438
887 Endicott	5498
5946 Costello	5448
2912 N. Keystone	5488
4425 Whitsett #217	5458
3749 Cimarron	5508

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City of Burbank
Youth Employment/WorkForce Connection
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City of Glendale Parks, Recreation and Community Services Department

Check out all of the Glendale upcoming events and the Leisure Guide for classes, leagues, senior programs, etc. at:

www.parks.ci.glendale.ca

Los Angeles Equestrian Center EVENTS

DATE	EVENT	CONTACT
Sept. 24-27	USDF / CDS Championship Dressage Show	Cornerstone Event Management (818) 841-3554
Oct. 4	Saddle Seat Western School League	Elizabeth Currer (626) 616-2756
Oct. 15-18	Gold Coast Series October Hunter/Jumper	Langer Equestrian Group (805) 638-3078
Oct. 21-26	CRHA Challenge	(951) 600-8999

For more information, call us at 818-840-9063 or visit us online at: www.la-equestriancenter.com

In The Community

Burbank News & Events

BURBANK TOP AWARD FOR CITIZENSHIP 2020

Hollywood Burbank Airport

Hollywood Burbank Airport has been a steady fixture in Burbank for decades: This year BUR is celebrating its 90th anniversary.



Through the years, aviation legends like Amelia Earhart and Howard Hughes have embarked on numerous adven-

tures from here. Hollywood filmmakers have used the airfield and terminals as backdrops for dozens of movies and TV shows. And most notably, millions of passengers have chosen Hollywood Burbank Airport as the best option for flying to and from Southern California.

BUR officially became part of the city's rich history when it opened for business as United Airport during Memorial Day week-

end in 1930. In 1940, Lockheed purchased the Airport and changed the name to Lockheed Air Terminal. Lockheed used it to expand its manufacturing facilities to support the efforts of World War II. In 1978, the Airport was purchased by its current owner, the Burbank-Glendale-Pasadena Airport Authority with a mission focused on safety, efficiency, and convenience.

From 2003 to 2017, the Airport was known as Bob Hope Airport, in honor of the legendary comedian and entertainer. In 2017, the Airport rebranded as Hollywood Burbank Airport.

Today, the Airport serves nearly 6 million passengers annually and reaches 17 nonstop destinations in the United States. In 2019, the Airport was named "Best U.S. Airport" by Fodor's Travel.

As a community partner, the Airport proudly supports public education. BUR hosts

an annual "Tower Banner Student Arts Contest" involving the Burbank, Glendale, and Pasadena schools. One high school student from each district has their banner design hung on the Airport's former control tower for everyone to see. In addition, the Airport hosts an "Airport Academy," a program for students to explore the world of aviation.

BUR regularly supports local non-profit agencies and organizations like the Boys & Girls Club, Burbank on Parade, and the Burbank Chamber of Commerce. Hollywood Burbank Airport is honored to receive special recognition from BTAC as a good neighbor, citizen, and friend to the Burbank community. ■



Burbank Temporary Aid Center Updates

Thanks for your support

In these very unusual and difficult times, we have been touched at the outpouring of support BTAC has received from this wonderful community. Whether supporting a socially distanced food drive, donating food or funds, or supporting our online auction, we appreciate what you are all doing for BTAC.

BTAC is here for YOU

Over the past several months, BTAC has seen a large increase in the number of households turning to us for help. If you are struggling to make ends meet and have not yet begun receiving groceries from BTAC, please sign up. BTAC know it is difficult to ask for help, but we try to make everyone feel welcome and at ease. BTAC's groceries consist of canned and packaged foods, as well as fresh fruits & veggies, often dairy and even meats (thanks to our local grocers). Picking up groceries every month at BTAC can help save money for use on other bills.

BTAC Hours:

For those with housing: Tuesday, Wednesday and Thursday from 9:00 a.m. – 12 noon
Homeless services: Monday and Friday from 9:00 a.m. – 12 noon.

For information about signing up, utility assistance, etc. please call 818-848-2822 ext. 100.

We hope to hear from you soon!

Save the Date(s)

We don't know what form these events will take but mark your calendars and watch for more information.

- November is BTAC Month: If you would like your business, church, club, etc., to become involved, it can be very simple. Conduct a food drive or fundraiser to help provide services for people who are homeless or struggling to make ends meet. For more information, contact bhowell@theBTAC.org.

- Friday, March 12, 2021: BTAC's Gala and Auction: Help celebrate members of the community who make a difference at this annual event. The honorees will be announced soon. For information about sponsorship or tickets, please contact bhowell@theBTAC.org. ■

Alyson Westfall

Volunteering comes naturally to Alyson Westfall. Her commitment to helping others through volunteerism did not begin with Burbank Temporary Aid Center. It goes back to the early days while her sons were in school. When fundraising was needed, she stepped in, donating her time, helping with auctions and leading school events.

She has also volunteered with the Disney Cancer Center and the Mary Duques, a group that supports Children's Hospital. She served on the Board of Directors of the Burbank YMCA from 2011–2014. While serving there, she began volunteering weekly at BTAC. Her role included working with the public, helping coordinate services for people experiencing homelessness and those who were struggling to get by.

Alyson saw the need for more focus on volunteers at BTAC, and to streamline processes and activities. She was soon BTAC's "volunteer" Volunteer Coordinator. In 2016, she joined BTAC's Board of Directors. While her volunteer coordination and weekly volunteer shift continued, she became the chair of the Board's Fundraising Committee where she successfully

secured the purchase of a new van. She also served as co-chair of the Dinner Gala in 2017 and 2018.

When BTAC completed an expansion project, Alyson realized the need for upgraded business furniture, so she involved her family business in providing much-needed and improved furnishings for offices and meeting rooms. It wasn't surprising that her husband Tom, and sons Jason and Tyler were often involved, supporting her efforts. They hosted volunteer recognition events in their home, manning the grill. Other times, they were on hand to help with installations and heavy lifting. Volunteerism truly is a family affair for the Westfall family.

A fourth-generation Californian, Alyson grew up in Glendale, though she and her family have made Burbank their home for the past 14 years. She earned her B.A. in Sociology in 2000 at California State University, Northridge.

BTAC staff, volunteers, clients, and donors congratulate Alyson on receiving the honor of Burbank's Top Award for Citizenship. ■



Alyson Westfall



Shark Tank's Barbara Corcoran says,
Partner with the agent I TRUST!

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AT A PRICE ACCEPTABLE TO YOU
SOLD
GUARANTEED
OR I'LL BUY IT!

In The Community

Burbank News & Events

WE'RE GOIN' HOPPIN', WE'RE GOIN' HOPPIN' TODAY...

By Susie Hodgson

The City of Burbank recently announced that it was going to build a dog park in the southern part of Johnny Carson Park. Thanks to a generous donation from Dick Clark's widow, Kari Clark, this dog park will be named for Dick Clark, who was both a huge dog lover (no, the dogs didn't have to be huge!) plus he did business at his company, Dick Clark Productions, for several years on Olive in Burbank.

We all remember Dick Clark, don't we? He was dubbed "America's oldest teenager" as he always looked young. "The Dorian Gray of Television." But how'd he get his start?

Dick Clark was raised in Mt. Vernon, NY. When he was young, he considered himself an introvert – shy, modest. But at the age of 14, something shocked his world: his beloved older brother, Bradley, was killed in WWII's famous Battle of the Bulge. Dick idolized his older brother and sunk into a grief-filled depression, spending hours just listening to the radio in his room. But in 1945, Dick got a job! Probably knowing his son needed a distraction, Dick's dad hired him and Dad just happened to manage the local radio station – a station Dick's uncle owned, by the way. There ain't nuthin' like nepotism!

With great deliberation, Dick purposely re-made himself into an extrovert and did very well in high school and later, in college at Syracuse. After he graduated he was able to secure a job at a Philadelphia area radio station. The station had a sister television station, which just happened to have a popular teenage dance show called "Bandstand." Can you guess where this is going?

That original "Bandstand" show was hosted by a local personality named Bob Horn. Depending on who you listen to, Horn was either a swell guy who was great with teens – or a nasty, hard-drinking pig. But the facts are, in 1956 Horn was arrested for a DUI. Then he got another DUI which resulted in an innocent 5-year-old becoming paralyzed. Then someone squealed that Horn was also fooling around with underage girls. Good-bye, Bob Horn. Hello Dick Clark! Horn was fired and Clark got the TV show. (Mmm – ever see "All About Eve"?)

Originally a Philadelphia show, "Bandstand" was picked up nationally by ABC and re-named "American Bandstand" in 1957. A savvy businessman, Clark created Dick Clark Productions when he was young, saying that on-camera work will go away as one gets older (which did not turn out to be true for him) but he could always make money in producing (and he did!)

A big part of American Bandstand's claim to fame is that it made rock n roll music palatable to kids' parents. Dick Clark was the squeaky clean host. Clark was vigilant in maintaining that perfect image; he would never become a Bob Horn! The kids who danced on the show were smiling and well-dressed and the music seemed almost sweet. Dick Clark took credit for desegregating the program – having black kids dance and sit wherever they wanted to in the teenage audience and having black performers sing on the same stage as white performers. But many people dispute Clark's claim, stating that Clark did not want black kids there and that's why they enforced the "boys-in-a-suit" rule. (The white boys in Catholic school wore suits anyway.) There has been a lot of controversy as to where Dick Clark stood when it came to races back then and we still aren't sure.

In 1960, the government launched an investigation into payola and kickbacks in the music world and Dick Clark spent two



days on Capitol Hills testifying. He was cleared as, once again, he was seen as an innocent, baby-faced kid. In the early 60s, he also got a divorce, re-married and moved to the west coast where surfing music was surfacing. He also started hosting TV game shows. And he created a Hullabaloo-like show called "Where the Action Is" (remember that?) featuring Paul Revere & the Raiders as its house band. In 1973, he started hosting "The \$10,000 Pyramid," a great success, winning 9 Emmys. He also started "New Year's Rockin' Eve" to serve as competition against Guy Lombardo's dated big band New Year's Eve show.

In the 1980's, Clark created a radio show called "Dick Clark's Rock, Roll & Remember" to compete against Casey Kasem. Clark's show included the tagline "The soundtrack of your life." Clark also tried, but failed miserably, at competing with "Soul Train," but he came up against forces such as Don Cornelius and Jesse Jackson who were offended by Clark's "white" interpretation of soul music. Clark also made "TV's Bloopers and Practical Jokes" with Ed McMahon, and he hosted a live spectacular show called "Live-Aid" to end world hunger. As if all this weren't enough, he had a chain of restaurants, to compete with Hard Rock Café, called "Dick Clark's American Bandstand Grill."

Clark managed to keep most of his private life, private. We do know he was married three times and had four kids. The two boys worked in show biz.

Dick Clark was a millionaire many times over. Growing up, he studied Arthur Godfrey's technique. He adored his third wife, Kari, who he did not divorce. They say he hated baseball and loved dogs. At least three dogs strolled leisurely all over the Dick Clark production offices. Clark had a sweet tooth the size of a "sweet fang," according to Clark himself, and he developed diabetes. The very first New Year's Rockin' Eve was hosted by Three Dog Night. "American Bandstand" ran longer than any other music show, from 1956 to 1989. The unforgettable American Bandstand theme song was an old big band song, which was re-worked over the years to modernize it. The 1977 to 1986 version of the theme song – with lyrics – was sung by Barry Manilow, who also co-wrote those lyrics. Does this ring a bell? "We're goin' hoppin', we're goin' hoppin' today/ Where things are poppin', the Philadelphia way/ We're goin' to drop in on the music they play/ On the bandstand, bandstand..."

In 2004, the seemingly immortal Clark suffered a stroke. While they claimed at the time that it was "mild," the stroke altered his speech - his golden voice - forever. He took the 2004/05 New Year's Eve off, and Ryan Seacrest slid easily in his place. He appeared the following year, ruined voice and all, to controversy. Some people found his post-stroke appearance to be pathetic and heart-breaking. Others – especially stroke survivors – applauded his courage and called him a role model to others.

Sadly, Clark died in 2012 of a heart attack.

We're glad Clark loved dogs and loved Burbank so much. We're looking forward to his dog park. In fact, we hear that the park is going to have a good beat and it's easy to dance to – so we give it a 90!

The Burbank Historical Society/Gordon R. Howard Museum
Located in George Izay Park - Web site: www.burbankhistoricalsoc.org ■



The Book Connection at BPL

A new personalized service offered by the Library

BConnectED is a joint program with Burbank Public Library and the Burbank Unified School District (BUSD) that provides all students with the opportunity to have easier access to the Library's materials and collections.

Middle and high school students can use their student ID card numbers for online borrowing privileges at our eLibrary and at all three Burbank Public Library branches: Central, Buena Vista, and Northwest. Elementary students will be issued BConnectED Library cards that will be made available through their schools.

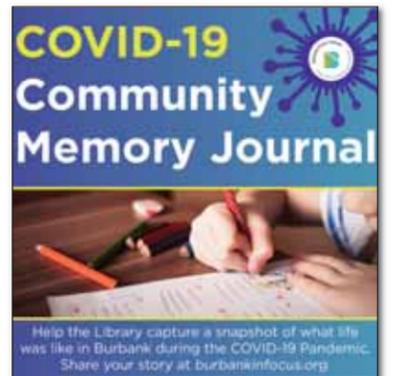
Participating students will also have access to electronic resources offered by the Library, including research and homework databases; learning resources; and downloadable eBooks and audiobooks.

We will also be launching a free online Homework Help service, allowing students to connect with tutors in the afternoons and evenings seven days a week through the Library website.



You Can Be A Part of Burbank History!

Our local history librarian has started a project for our community to record experiences and feelings during the pandemic. This program is designed for both children and adults to participate. You are encouraged to fill out a Memory Journal page through our Burbank in Focus website (burbankinfofocus.org) or on a paper copy that can be obtained at the library if you are using our curbside pickup. Future generations can look back on these documents to get a glimpse of what life was like during the 2020 COVID pandemic. We cannot wait to see what you all have to share! Please call if you have any questions, 818-238-5587.



eLibrary Access for All

If you don't have a library card we can instantly create one for you. This will give you access to our eLibrary which includes Flipster (magazines), hoopla (movies, music, eBooks & more), Libby (eBooks and eAudiobooks), and Tumblebooks (picture, nonfiction & read-along books, puzzles, games & much more for kids). There is a link on our website burbanklibrary.org/eLibrarycard or you can call your Burbank Library.

As of this writing Burbank Public Library buildings are closed, but we are here to answer questions over the phone and we are offering curbside pickup for Library items placed on hold.

If you would like to sign up for our eNews, please request it by emailing burbankpubliclibrary@burbankca.gov.

Burbank Central Library 110 N. Glenoaks Blvd. Buena Vista Branch Library 300 N. Buena Vista St. Northwest Branch Library 3323 W. Victory Blvd.

burbanklibrary.org

VEGGIES TASTE BETTER FROM OUR OWN GARDENS

The Burbank-Valley Garden Club will hold a ZOOM MEETING on Thursday, September 3, 2020 at 10:00 a.m. Pre-registration necessary.

Yvonne Savio will present her program called "Veggies Taste Better From Our Own Gardens". Yvonne grew up growing fruits, vegetables and flowers year-round in manure and compost amended gardens. She knows what "harvested at the perfect moment of ripeness" means and is passionate about enabling others to enjoy the benefits of growing your own food.

She has earned degrees in journalism, English literature, art and photography as well as a horticulture degree. For years she worked in the Botany and Vegetable Crops Cooperative Extension Departments at University of California, Davis and devel-



Photo credit: Yvonne Savio

oped the Master Gardener Program in Yolo County.

She will share many suggestions and ideas for establishing and maximizing wonderful vegetable gardens in your own backyard.

NOTE: THIS ZOOM PROGRAM IS FREE BUT YOU WILL NEED TO PRE-REGISTER. Please email Kathy Itomura for Registration information and the Zoom Link at KathyItomura@protonmail.com. ■

In The Community

Burbank News & Events

Rave Reviews

I called you because your reputation makes you stand out as a "leader" in Burbank. My home sold very quickly thanks to your professional and friendly staff. Thank you!

—Cici Campbell
Home Seller, Burbank, CA

As out of town sellers, we had to rely on Brad to keep us updated on what was happening with our property. Brad handled all the little details such as repairs, painting, and cleaning the property and always kept us updated with negotiations. The transaction coordinator was very professional and attentive. The escrow officer was excellent and escrow closed faster than expected which was a nice relief. In this market, Brad was able to find a qualified buyer and put together a smooth deal!

—Melissa & Gary Bolster
Home Seller, Saugus, CA

If you want fast, complete, and professional service – Choose The Brad Korb Team!! They worked with our budget and found us our dream home in LESS than 3 months. I can now say I have a Realtor on speed dial!

—Rebekah Courpet
Home Buyer, Sylmar, CA

Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it's what we believe in. So it means a lot to our Team when clients like Jacqui Lopez from Sierra Investment Properties (below) show how much they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who's thinking of selling their home.

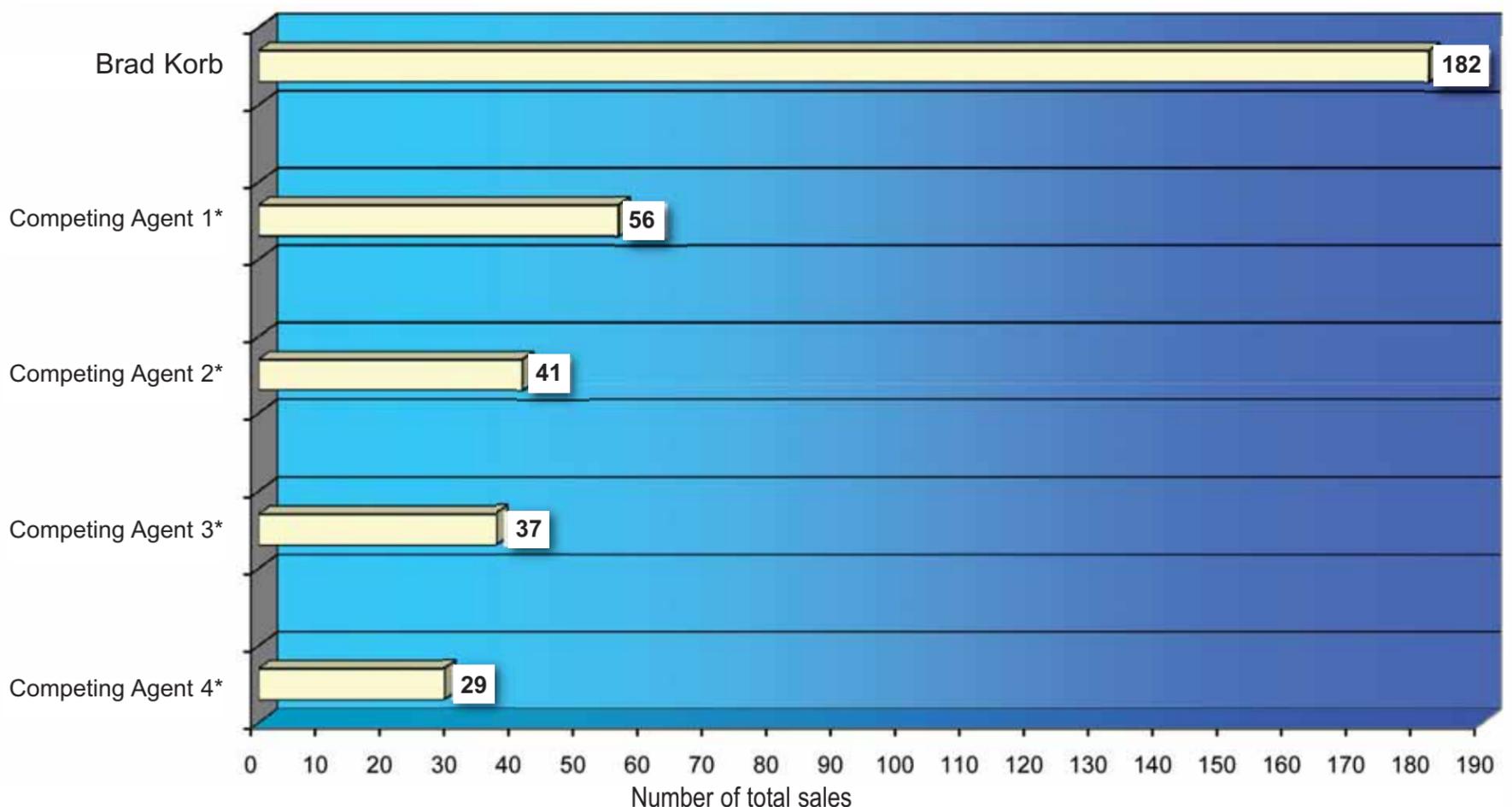
To all of you, we extend a sincere THANK YOU!



818.953.5300 or www.BradKorb.com

Burbank Agents Number of Sales

January 1, 2019 through December 31, 2019



Based on data supplied by Southern California Multiple Listings Service and its member Associations of REALTORS, who are not responsible for its accuracy, and statistics from The Brad Korb Team. Analysis dates are January 1, 2019 through December 31, 2019. May not reflect all activity in the marketplace.

* Agent names available upon request. Current CRMLS members.

In The Community

Burbank News & Events

Helping Seniors Preserve Assets & Improve Quality of Life



John Janis's compassion for helping seniors and families in a tough spot with financial challenges led him to founding Platinum Resources.

The Company Provides Financial Relief to Clients:

- Who are retired and faced with reduced or fixed-income
- Overwhelmed with out-of-pocket medical expenses
- Overwhelmed with high balance credit/card usage
- Unfortunately, lost a loved one (widow/widower)
- Experiencing an emotional, financial divorce/separation
- Served a law suit and concerned about outcome
- Buying a home but cannot qualify due to credit
- Afraid to lose their home due to affordability
- Preventing Seniors from Bankruptcy

Added Client Value - John's unique Business Guarantee doesn't charge upfront fees/costs or monthly costs of any kind until they get desired results. This Guarantee eliminates any downside financial risk concerns for the client.



John Janis, Platinum Resources and Brad Korb

Should you, other family members or friends be experiencing similar "tough spot" situations and are seeking a proven solution we can help. Please contact Brad at 818-953-5304, Brad@BradKorb.com, or John at toll free 800-706-1210, JohnJ@PlatinumResources.US.

CLIENT - REVIEWS

#1 - "John, I want to thank you and Platinum Resources for providing me excellent service throughout our relationship. Not only did you save me a tremendous amount of money, you helped me save my home and business. Your proactive approach in taking care of my debt issues, as well as providing excellent counsel on so many other financial issues gave me a huge sense of relief. Thank you John and I will always be eternally grateful for your support and wish you and your Company the best, Geri"

#2 - "Hi John, I feel so lucky and fortunate to have been introduced to your debt elimination program while I was seriously considering bankruptcy. Your program is far superior. Just as important to saving me thousands of dollars and the peace of mind you provided during some real bleak periods will always be remembered and appreciated. Your personal attention to my medical situation was so helpful during my rehabilitation. Thank you again John, Best regards, Marley"

#3 - "John, thank you for all that you have done for me throughout my financial dilemma. Admittedly, when I was first introduced to you, I felt hopeless, overwhelmed and skeptical that you could improve my situation. Your personal involvement and financial business savvy helped me save the equity in my home, over \$100,000 in credit card debt and provided me the necessary monthly income to help me meet my obligations. You changed my life which was rapidly spiraling downhill. I appreciate the amount of energy, patience and dedication put forward on my behalf. Thank you for never giving up on me and tolerating my stubbornness, Bob"

BURBANK COORDINATING COUNCIL Busy times....



First, congratulations to the Back to School Committee headed by Raha Arnold and Karrie Stewart. 550 backpacks filled with school supplies and tote bags filled with all sorts of items including hand sanitizer, Blaze Pizza BYGO coupons, and of course the masks that the community has lovingly prepared. Special Thanks to Boy Scout troop 209 for 500 masks, and from Sophie, Sallie, and so many others. BCC volunteers worked long hours to prepare their contributions and donate time to distribute bags too.

Many church groups and youth groups are working to make lovely greeting cards which are being distributed to local nursing homes, where patients/residents, are not allowed visitors. We have received 250 so far, with more to come.



Write out your experience with COVID....how you and your family are coping, what activities are you doing to keep busy, and what you plan for the future when sanctions are lifted. These stories not only collect service learning hours (as do all activities for BCC), but become part of our Burbank history to be collected, printed out and stored at both BUSD, and BCC, and the city.

Don't forget that we are starting our year with a zoom meeting on October 2nd. We will have a speaker, and all but luncheon and in person hugs. Announcements by members of their upcoming events, and so much more. Mark your calendar and make a sandwich, and join the fun!!

We now are working on masks for the

Holiday Basket Program. Material is available and even some patterns, along with elastic. We need folks to sew!!!

Many Holiday Basket applications have come in, and if you or your family is on free or reduced lunches, please feel free to go to our website www.Burbankcc.org and fill out the form online. Or download, fill it out and email or mail it to BCC, PO Box 10126, Burbank, CA 91510

Consider donating to the Holiday Basket Program since we serve 2400 people each year, we're asking for your help. You may adopt a family or donate funds to help create baskets for families. Donor form is on the website too. Reach us anytime through website, email at ccholiday-baskets@aol.com, or phone 818-216-9377.

Remember....stay safe! Wear your mask! Wash your hands! FIGHT COVID TOGETHER!!! ■



I Know You Know Someone!

Dear Friend,

Here's a quick note to let you know how I can help you or anyone you might introduce to me.

As you know, for the past few months there has been a shift in the real estate market. Experience shows that more and more people are caught off-guard with the current economic difficulties. I imagine you may know people who are in a dilemma like never before, and they don't know what to do. As you look at the following three categories, ask yourself, "Who do I know that's in one of these three situations?"

- (1) People who bought their homes within the past five years, refinanced, or took out an equity line, and are having a difficult time with their payment;
- (2) Homeowners facing financial difficulties: job loss, loss of a spouse, divorce, or possibly heading into foreclosure;
- (3) Home sellers who wish they had sold a year or two ago, but for whatever reason, didn't. Now, they feel trapped and don't know what to do.

These people need help, and they need it NOW! The next time you're in a conversation with someone who is in any of these three categories, stop, pick up your phone, look up my number (818-953-5300), and call me immediately. They can count on me to be empathetic, to be there for them, to explore all options, and to treat them with the utmost dignity and care. More than ever before, we need each other. And together, we can make a difference!

The Brad Korb
Real Estate Group
Focused on What Matters to You
818-953-5300



Police Dispatch 818-238-3000	The Brad Korb Team Your Realtors For Life 818-953-5300 www.BradKorb.com		Fire Info 818-238-3473
Police Detectives 818-238-3210			Parks & Recreation 818-238-5300
Animal Shelter 818-238-3340	Graffiti Hotline 818-238-3806	Streets/Sanitation 818-238-3800	Water/Power 818-238-3700

In The Community

Burbank News & Events

McCrory's Estate Sales by Connor 'Liberates' Clients from Stressful Process

Inheriting a home from a loved one usually means inheriting the furniture, artwork, clothing, jewelry, tools, and other valuables inside, too. Brad Korb has decades of experience helping clients sell inherited real estate at its best value, but first the home must be made move-in ready by removing its contents. To help his clients accomplish that to their best financial advantage, Korb recommends Stephen and Aime McCrory, owners of Estate Sales by Connor.



"Stephen and Aime's family-run company has built a large, loyal following in Southern California among appraisal specialists, collectors, and reputable antique dealers," Korb says. "The McCrorys are ethical and extremely professional. They handle every aspect of an estate sale from start to finish, with the goal of getting as much value as possible for clients."

Stephen McCrory enjoys working with Korb "because when Brad is involved, it's always a smooth transaction," he says. "What we like best about what we do is seeing people liberated from the stress and worry of trying to evaluate, sort, and sell all those items at an emotional time. Many of the items have sentimental value, and some things have value that clients might not realize without our expertise. Our service helps make the whole process much easier."

For more information, visit www.EstateSalesByConnor.com or call Stephen McCrory at 818-848-3278. ■

Burbank based, *Estate Sales by Connor* is a family run company that was recently featured on The Queen Latifah Show and ABC 7 Los Angeles. We offer the perfect combination of an experienced hardworking staff and a loyal following of buyers in the Greater Los Angeles and surrounding areas. We are dedicated to meet your requirements on closing dates and turnaround times, while providing quality service that ensures a smooth transaction. Not only are we estate sale professionals, who have been working within the industry for over 20 years, we have access to some of the top appraisers, auction houses and dealers in the industry. We offer exceptional service and oversee your sale (and belongings) as if they were our own. Our goal is to help you sell and liquidate your estate in a professional and profitable manner.

We are a Licensed, Bonded and Insured California Estate Sale Company

Our Services:

- Free appraisals and estate consultations.
- Estate staging and organization
- Advertising and mailing to our 2000+ mailing list.
- Less than 48 hour notice clean outs (move-in ready).
- Security and a professional staff during the sale.
- Antique, art and collectibles consignment process.
- Clean up and packing services.
- Professional References.

We aim to be of assistance to YOU / 818-848-3278 or 818-422-0558



Find Foreclosure Homes For Sale
Receive Daily Email Updates of
New Listings on the Market
Convenient. Simple. FREE!

LosAngelesCountyREOs.com

Get The Very Latest Bank-Owned Properties Listed On The Real Estate Market – FREE!

It's easy to learn what foreclosures or bank-owned properties (REO) are available in the area with our Foreclosure Finder Service. From the privacy of your home you receive information about foreclosures available in the area of your choice.

BURBANK ADULT CENTERS

Events and activities for those age 55 and over (unless indicated otherwise).



The Joslyn Adult Center is currently closed as a precautionary measure for COVID-19 and, as a result, all in-person activities held in the facility are suspended. Contact the Joslyn Adult Center Monday-Friday between 8am-5pm to request the most up-to-date information regarding reopening.

JOSLYN ADULT CENTER

1301 W. Olive Ave., Burbank, (818) 238-5353

Check out these events/programs at the Joslyn Adult Center.

Where there is a ✓ please call Joslyn Adult Center at 818-238-5353 to sign up! (\$2 without BSAC card)

Virtual Activities

Advance sign-up is required for all virtual activities. To reserve your spot contact the Joslyn Adult Center at 818-238-5353.

NEW

Joslyn Virtual Room Reservations
Wednesdays from 9:30am-10:30am & Fridays 2:00pm-3:00pm

Joslyn clubs and social groups can now reserve time slots to meet on Zoom! Call Joslyn Adult Center for more information.

Joslyn Virtual Bingo
Wednesday September 30th from 2:00pm-3:00pm

Join us once a month for FREE BINGO! Sponsored by Regal Medical Group, Inc.

FITNESS

Kundalini Chair Yoga
Mondays from 8:30am-9:30am

Kundalini Yoga is the yoga of self-awareness. Each class is focused on exercises that boost the immune system and enhance the function of the Central Nervous System. The class often ends with a 5-minute meditation.

Strength and Balance with Harry
Wednesdays from 11:00am- 12:00pm

Build strength, decrease body fat, and improve balance and flexibility. This class will incorporate progressive resistance training, stretching, tai chi, yoga, Pilates and circuit training. Instructor: Harry

Shao Chi & Yoga
Thursdays from 11:00am- 12:00pm

This modern approach to Tai Chi (Shao-Chinese word for young, fresh, new) will get you more in touch with your body. The slow movements will focus on balance, core strength, flexibility, gait, posture, and anticipatory postural control. This class also combines yoga tailored for a wide range of physical abilities.

Chair Strength Training
Fridays from 11:00am-12:00pm

This chair strength class will focus on exercises that build muscle mass, increase bone density, promote good posture, and improve balance.

CLASSES

Brain Booster Live
Mondays 2:30-3:30pm

Virtual Brain Booster is an extension of the Brain Booster class held at the Joslyn

Center during normal operations. In this group participants learn and practice proactive measures for maintaining a healthy mind with simple methods that can be incorporated into everyday life!

SUPPORT GROUPS

Coping with COVID-19
Mondays from 11:00am-12:30pm

This support group addresses life challenges introduced by COVID-19.

TECHNOLOGY

Zoom Coaching Appointments
Tuesdays & Thursdays 9am & 10am

Need help using Zoom to attend meetings and groups? Meet one-on-one over the phone with Joslyn staff to learn the ins and outs of Zoom! By appointment only.

Ongoing Programming

Home Delivered Meals ✓
Currently Open for Enrollment

During the Covid-10 pandemic, the City of Burbank Home Delivered Meals (HDM) program is providing up to seven free lunch meals to Burbank Residents ages 60+! To apply, for Home Delivered Meals, please contact Burbank Nutrition Services at 818-238-5366.

Project Hope ✓
Currently Open for Enrollment

Project Hope is a free program that pairs volunteers with Burbank Residents ages 60+ to assist with: over-the-phone companionship, grocery shopping, picking up prescriptions, dropping off items at the post office, and fulfilling other essential errands individuals may need completed on their behalf.

If you are in need of assistance with any of these services, or are interested in volunteering for Project Hope, please contact the Burbank Volunteer Program (BVP) at 818.238.5370, or email BVP@burbankca.gov.

Day Trips

At this time the Travel/Recreation Office has suspended all day trip activities. Further information regarding future day trips will be available when regular operations and programming at the Joslyn Adult Center resume.

To Contact Brad via his Social Media, please find him at:

FACEBOOK: Brad Korb (personal page)

The Brad Korb Team (fan site)

LINKEDIN: Brad Korb

TWITTER: @BradKorb

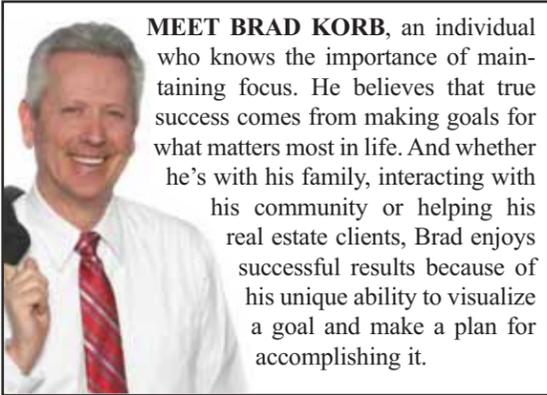


Featured Homes

For 24-hour recorded info & addresses, simply dial **1.800.473.0599** and enter the 4-digit code.

To Contact Brad via his Social Media, please find him at:

FACEBOOK: Brad Korb (personal page) / The Brad Korb Team (fan site) / **LINKEDIN:** Brad Korb / **TWITTER:** @BradKorb



MEET BRAD KORB, an individual who knows the importance of maintaining focus. He believes that true success comes from making goals for what matters most in life. And whether he's with his family, interacting with his community or helping his real estate clients, Brad enjoys successful results because of his unique ability to visualize a goal and make a plan for accomplishing it.

Call **Brad Korb's**
24 Hour HOTLINE
Get detailed information on any of Brad's listings
1•800•473•0599
Simply call the number above
and dial the code #.

**Your Home Sold
Guaranteed —
or I'll Buy It!**

**BRAD'S
BEST BUY!**

BURBANK TOLUCA WOODS
Call 1-800-473-0599

\$1,099,990
Enter Code 3798

Mini Gated Estate

Luxury Division

Hill Cul-De-Sac

ENCINO **\$1,699,996**
Call 1-800-473-0599, Enter Code 3818

Mega House

BURBANK HILLS **\$1,359,953**
Call 1-800-473-0599, Enter Code 3748

Custom Built

BURBANK MEDIA DISTRICT **\$1,299,992**
Call 1-800-473-0599, Enter Code 3678

Huge House + Lot

LA TUNA CANYON ESTATES **\$1,099,990**
Call 1-800-473-0599, Enter Code 2618

Great Location

BURBANK HILLS **\$1,049,940**
Call 1-800-473-0599, Enter Code 3658

2 Houses 1 Lot

BURBANK **\$989,989**
Call 1-800-473-0599, Enter Code 3758

Ocean View

RANCHO PALOS VERDES **\$979,979**
Call 1-800-473-0599, Enter Code 3638

Dreams Come True

BURBANK **\$979,979**
Call 1-800-473-0599, Enter Code 3828

Hill Deal

BURBANK **\$899,998**
Call 1-800-473-0599, Enter Code 3688

5 Reasons Why I'm Glad I Called Brad!

- #1** The quick response, constant communication and follow-up from agents.
- #2** The most-comprehensive marketing plan in town!
- #3** A team business model to help you with all of your real estate needs!
- #4** Seven-day-a-week access to 41+ years of real estate experience!
- #5** A professional, friendly, expert team of real estate consultants!

Join Our Top-Rated Team Now!

The Brad Korb Team has a few great opportunities to join our team. We provide free training! Please visit www.BradKorb.com and click on *Thinking About a Career in Real Estate?* and complete the online form or call our office at (818) 953-5300.

“True success is found when you stay focused on **what’s really important**— family, friends and community.” — *Brad Korb*

office: **818.953.5300** web site: www.bradkorb.com email: brad@bradkorb.com

Featured Homes

For 24-hour recorded info & addresses, simply dial **1.800.473.0599** and enter the 4-digit code.



**VISIT THE BRAD KORB TEAM WEBSITE
AND VIEW ALL OF OUR LISTING ON YOUR
SMART PHONE!**



Don't Make a Move Without Us!

Buy or Sell Your Next Home with The Brad Korb Team and Use Our Moving Truck FREE... Call 1-800-473-0599, code 4408

Who said you can't get anything FREE today? All you do is buy or sell your home with us and you can reserve your date to use the truck the day of your closing. If you have a charitable or community project that needs a truck, call us, we'll let them use it FREE!

Guest House

BURBANK **\$799,997**
Call 1-800-473-0599, Enter Code 3768

60K Remodel

LONG BEACH **\$765,567**
Call 1-800-473-0599, Enter Code 3708

Remodeled Kitchen

VAN NUYS **\$699,996**
Call 1-800-473-0599, Enter Code 3778

R3 Zoning

BURBANK **\$699,996**
Call 1-800-473-0599, Enter Code 3718

3 Beds 2 Baths

BURBANK HILLS **\$659,956**
Call 1-800-473-0599, Enter Code 3108

Awesome View

LOS ANGELES **\$649,946**
Call 1-800-473-0599, Enter Code 3558

Great 3 Bed Townhouse

SUN VALLEY **\$569,965**
Call 1-800-473-0599, Enter Code 3668

Top Floor Penthouse

BURBANK **\$549,945**
Call 1-800-473-0599, Enter Code 3458

2 Beds 2 Baths

HOLLYWOOD / LOS FELIZ **\$535,535**
Call 1-800-473-0599, Enter Code 3708

2 Beds 2 Baths

BURBANK **\$499,994**
Call 1-800-473-0599, Enter Code 3248

Great Views

HIGHLAND PARK **\$419,914**
Call 1-800-473-0599, Enter Code 3808

3 Beds 3 Baths

WEST COVINA **\$399,993**
Call 1-800-473-0599, Enter Code 3578



Brad's client Carl Shaad borrowing signs for his garage sale.

**PLANNING TO
HAVE A
GARAGE SALE?**
Call Us Today to Borrow
Garage Sale Signs
818-953-5300

Only 14 Years Old

YUCAIPA **\$389,983**
Call 1-800-473-0599, Enter Code 3628

Corner End Unit

TARZANA **\$342,243**
Call 1-800-473-0599, Enter Code 2948

office: **818.953.5300** web site: **www.bradkorb.com** email: **brad@bradkorb.com**

Market Trends

Burbank

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	1	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	1	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	1	1	100.0%	0	13	2	0.5	\$455,307	\$459,776	101.0%	24
\$500,001 to \$600,000	5	10	200.0%	8	29	5	1.0	\$541,139	\$549,672	101.6%	26
\$600,001 to \$700,000	7	6	85.7%	10	23	4	1.8	\$648,922	\$655,043	100.9%	27
\$700,001 to \$800,000	10	24	240.0%	12	52	9	1.2	\$743,567	\$758,716	102.0%	25
\$800,001 to \$900,000	8	18	225.0%	5	40	7	1.2	\$846,716	\$856,803	101.2%	29
\$900,001 to \$1,000,000	4	12	300.0%	8	32	5	0.8	\$941,211	\$950,367	101.0%	24
\$1,000,000+	28	0	NA	0	77	13	2.2	\$1,364,201	\$1,391,545	102.0%	25
Market Totals	63	72	114.3%	44	266	44	1.4	\$918,171	\$933,344	101.7%	26

Lake View Terrace Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	2	NA	0	1	0	0.0	\$699,000	\$699,000	100.0%	37
\$700,001 to \$800,000	0	0	NA	0	2	0	0.0	\$759,450	\$754,500	99.3%	8
\$800,001 to \$900,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$900,001 to \$1,000,000	1	1	100.0%	0	0	NA	NA	NA	NA	NA	NA
\$1,000,000+	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
Market Totals	1	3	300.0%	0	3	1	2.0	\$739,300	\$736,000	99.6%	18

Sylmar Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	1	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	2	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	1	0	0.0	\$599,900	\$643,000	107.2%	5
\$700,001 to \$800,000	3	2	66.7%	1	4	1	4.5	\$757,500	\$752,750	99.4%	19
\$800,001 to \$900,000	0	2	NA	1	2	0	0.0	\$847,500	\$852,500	100.6%	9
\$900,001 to \$1,000,000	0	0	NA	0	2	0	0.0	\$964,450	\$970,000	100.6%	18
\$1,000,000+	3	0	NA	0	0	NA	NA	NA	NA	NA	NA
Market Totals	6	5	83.3%	4	9	2	4.0	\$805,978	\$811,000	100.6%	15

Shadow Hills Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	1	NA	0	1	0	0.0	\$650,000	\$615,000	94.6%	27
\$700,001 to \$800,000	0	1	NA	1	3	1	0.0	\$712,649	\$763,333	107.1%	30
\$800,001 to \$900,000	1	0	NA	0	3	1	2.0	\$845,999	\$868,000	102.6%	38
\$900,001 to \$1,000,000	0	0	NA	0	2	0	0.0	\$936,000	\$960,000	102.6%	9
\$1,000,000+	3	0	NA	0	6	1	3.0	\$1,370,167	\$1,310,833	95.7%	35
Market Totals	4	2	50.0%	1	15	3	1.6	\$1,027,930	\$1,019,600	99.2%	31

Sun Valley Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	1	1	100.0%	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	1	0	0.0	\$729,000	\$740,000	101.5%	10
\$800,001 to \$900,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$900,001 to \$1,000,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$1,000,000+	2	0	NA	0	2	0	6.0	\$1,172,500	\$1,222,500	104.3%	36
Market Totals	3	1	33.3%	0	3	1	6.0	\$1,024,667	\$1,061,667	103.6%	27

Sun Valley Hills

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	1	1	0	0.0	\$450,000	\$500,000	111.1%	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	1	1	100.0%	0	1	0	6.0	\$662,000	\$630,000	95.2%	24
\$700,001 to \$800,000	0	1	NA	0	6	1	0.0	\$711,300	\$742,000	104.3%	27
\$800,001 to \$900,000	1	0	NA	0	2	0	3.0	\$797,475	\$812,500	101.9%	20
\$900,001 to \$1,000,000	0	2	NA	0	1	NA	0.0	\$995,000	\$985,000	99.0%	150
\$1,000,000+	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
Market Totals	2	4	200.0%	1	11	2	1.1	\$724,523	\$744,727	102.8%	34