



Brad Korb

# Burbank Bulletin™

Successfully serving tens of thousands of families since 1979

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Areas include Burbank, Glendale, Sun Valley Hills, Sun Valley Horse Property, Shadow Hills Horse Property, Sylmar Horse Property, Lakeview Terrace Horse Property

## CONTACT US

The **BradKorb**  
REAL ESTATE GROUP

Focused on What Matters to You  
Real Estate Since 1979

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BRE #00698730

3813 W. Magnolia Blvd.  
Burbank, CA 91505



*Congratulations* 100 Years  
Kiwanis  
Club  
of  
Burbank  
1922/2022  
from

The Burbank Kiwanis Foundation  
Cordially invites you to attend our  
**100 Year Anniversary  
Celebration Gala**  
Friday, March 11th, 2022 at 6:00pm  
Castaway Restaurant  
1250 E Harvard Rd, Burbank, CA 91501

Cocktail Attire. For more information visit [www.BurbankKiwanis.org](http://www.BurbankKiwanis.org)

The **BradKorb**  
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Real Estate Since 1979

Follow The Brad Korb Team on  
Twitter & Facebook to receive  
information on upcoming  
open houses.



- **FACEBOOK:** Brad Korb
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[www.BradKorbForeclosureHelp.com](http://www.BradKorbForeclosureHelp.com)

Think foreclosure is the only option?  
Think again!

We provide you with information about how to avoid a foreclosure, explain the effect it can have on you and your family, and offer other options that may be available to you. This includes a short sale, and we can help you determine if you qualify.

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# In The Community

## Burbank News & Events

### Reverse Mortgage

Bob Petersen, a Mutual of Omaha Mortgage Reverse Mortgage Professional, has shown many of Brad Korb's clients how they can refinance their existing mortgage with a Home Equity Conversion Mortgage (HECM) loan or finance their new home with a HECM for Purchase loan.

A HECM loan, commonly known as a reverse mortgage, allows borrowers to access their home equity and turn it into cash. This allows them to remain in their home with no monthly mortgage payments and they do not have to repay their loan until they leave the home.

Like the proven performance of Brad and Bob over the years, using a reverse mortgage to purchase a new home has stood the test of time. The HECM for Purchase allows borrowers to combine some of their equity, possibly from the sale of their previous home (funds can also come from savings and investments) with the proceeds from their new reverse mortgage loan to complete the new home purchase. With this kind of financing, buyers can often buy the house they want without using all of their cash, and additionally not have to pay monthly mortgage payments.



**Call or email for details and restrictions:**

Brad Korb Real Estate Group, BRE #00698730

Brad@BradKorb.com 3813 W. Magnolia Blvd., Burbank, CA 91505

Bob Petersen, NMLS ID: 874762 Mutual of Omaha Reverse Mortgage

BPetersen@mutualmortgage.com (714) 396-9512

*Mutual of Omaha Mortgage, Inc. dba Mutual of Omaha Reverse Mortgage, NMLS ID 1025894. 3131 Camino Del Rio N 1100, San Diego, CA 92108. Licensed by the Department of Financial Protection & Innovation under the California Residential Mortgage Lending Act, License 4131356. These materials are not from HUD or FHA and the document was not approved by HUD, FHA or any Government Agency. Subject to credit approval. For licensing information, go to: [www.nmlsconsumeraccess.org](http://www.nmlsconsumeraccess.org) | Equal Housing Lender. ■*

### Tailored financial planning

A lifetime of guidance built around **your needs**

Wealth doesn't manage itself; it requires professional services. In a family or business, wealth has its own set of asset and liability needs. For long-term wealth management, Brad Korb relies on Richard V. Bertain and David Escobar of UBS Financial Services Inc., recommending them with confidence. These dedicated Certified Financial Planner™ practitioners, Korb says, consistently provide high-level customer service and extensive financial resource knowledge for planning and implementing long-term goals.

A good financial plan for your wealth isn't written in a day. In fact, a financial plan is never truly complete, because your life is not static. Even though there's no true end to the planning journey, it's clear to us where it should begin: with a deep conversation about what matters to you and your family. While each individual has their own unique objectives, the following five questions can help you start the conversation: What do you want to accomplish in your life? Who are the people that matter most to you? What do you want your legacy to be? What are your main concerns? How do you plan to achieve your life's vision?

These aren't easy questions, but the answers are key to uncovering the objectives and priorities that will form the basis of your financial plan. The next step is to use these principles and goals as a road map to build and maintain your financial plan through the UBS Wealth Way approach. The UBS Wealth Way manages wealth across three key strategies: a Liquidity strategy which helps provide cash flow for the next two to five years; a Longevity strategy that satisfies lifetime goals, such as retiring comfortably and on time or even early; and a Legacy strategy where you can earmark and invest capital for the goals that go beyond your own.

As life progresses, and your values and priorities evolve, it's important to make sure your financial plan can evolve with you. We suggest incorporating frequent financial health checkups into your routine to ensure your financial plan is both accommodative and reflective of your life's latest changes.

Richard Bertain, Senior Vice President with UBS, has been providing sound financial advice to clients since 1983, earning the designation of Certified Investment Management Analyst® from the Wharton School. He and David Escobar, Senior



Vice President with UBS, are involved in local community organizations ranging from the Burbank Civitan Club and Boy Scouts of America to the Burbank YMCA and Leadership Burbank.

Bertain Escobar's comprehensive wealth management approach for high net worth families and businesses is straightforward and thorough: Identify goals, evaluate the situation, develop a financial plan, implement it, and monitor and rebalance as needed. They seek to perform effectively and efficiently, such that each client would be proud to recommend them to their friends and family.

If you'd like a copy of our full "Seasons of Planning" report, with the checklist to keep you on the path to financial success, contact team member Taylor Moore at [taylor.moore@ubs.com](mailto:taylor.moore@ubs.com) or 626-405-4735.

#### Bertain Escobar Wealth Management

**UBS Financial Services Inc.**

251 South Lake Avenue, 10th Floor Pasadena, CA 91101

626-405-4710

800-451-3954 toll free

855-203-6443 fax

[ubs.com/team/bertainescobarwm](mailto:ubs.com/team/bertainescobarwm)

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### How to Minimize Capital Gains Taxes: Korb Talks 'Owner-Will-Carry'

A bit like the experienced boat skipper who navigates deep water to find the best fishing for his passengers, a good realtor plots a course for the best financing arrangement to minimize capital gains taxes for his sellers.

"We call it 'owner-will-carry,' or 'seller financing,'" Brad Korb explained. "I recently was talking to a client who wanted to sell his property but didn't want to pay such high capital gains. He wasn't aware of the tax deferral he could get if he carried the loan on the property once he sold it."

According to Korb, an example would be of a buyer who put 25% down on the property, with the structure being that the seller take back the loan and carry a note secured by the property, just as a bank would do. **The capital gains taxes would be calculated on the money received rather than full purchase price.**

"The seller also gets a much better return interest rate than he would from putting his money in a bank," Korb added. "I can help the seller when minimizing capital gains is an issue. It's the job of a good agent to help clients through territory that

is new to them, but familiar ground to us."

Korb invites anyone who wants to know more about owner-will-carry structuring to call him at (818) 953-5300.

*When you sell a piece of property with owner financing, it is considered an installment sale instead of a regular sale of real estate for tax purposes. For example, when you sell a house or a piece of land normally, the buyer gives you a lump sum of money for the purchase on the closing date. With an installment sale, the buyer gives you a down payment on the closing date and then gives you regular payments over the life of the contract.*

*Spread Out the Gain*

*When you sell with owner financing and report it as an installment sale, it allows you to realize the gain over several years. Instead of paying taxes on the capital gains all in that first year, you pay a much smaller amount as you receive the income. This allows you to spread out the tax hit over many years. When you sell a property that has appreciated significantly in value, it could require you to pay a large amount of capital gains taxes. ■*

### Burbank African Violet Society

The Burbank African Violet Society will be having its next club meeting on Thursday morning March 17, 2022, at 10:00 A.M. The location is The Little White Chapel Christian Church, 1711 North Avon Street in Burbank.

The program will be on an African Violet Topic. There is a raffle and silent tables. Refreshments are served and friendships are made. Guests are always welcome to attend the meetings.

For more information please telephone (661) 940-3990 or reference our website: [www.burbankafrienviolets.weebly.com](http://www.burbankafrienviolets.weebly.com) ■



### Borrow the Free Moving Van



**Call us at 818-953-5300 for Details**

*Our client, Orlando, and his daughter Dana used the moving van after the purchase of his new home!*

# In The Community

## Burbank News & Events

### BURBANK ADULT CENTERS

Events and activities for those age 55 and over  
(unless indicated otherwise).



Contact the Joslyn Adult Center Monday-Friday between 8am-6pm to request the most up-to-date information regarding facility hours and programs. Updated information on classes and activities will be available on our website.

#### JOSLYN ADULT CENTER

1301 W. Olive Ave., Burbank, (818) 238-5353

Check out these events/programs at the Joslyn Adult Center.

Where there is a ✓ please call Joslyn Adult Center at 818-238-5353 to sign up!  
(\$2 without BSAC card)

#### Virtual and In-person Activities

Advance sign-up is required for all virtual activities. To reserve your spot, contact the Joslyn Adult Center at 818-238-5353. For more information regarding all activities, both in-person and virtual, please feel free to look on our website or visit the Joslyn Center.

#### FITNESS

##### Kundalini Chair Yoga – Virtual Only Mondays from 9:00-10:00am

Kundalini Yoga is the yoga of self-awareness. Each class is focused on exercises that boost the immune system and enhance the function of the Central Nervous System. The class often ends with a 5-minute meditation.

##### Chair Strength Training\*\*

Tuesdays from 10:30-11:30am

This chair strength class will focus on exercises that build muscle mass, increase bone density, promote good posture, and improve balance.

##### Fall Prevention with Harry\*\*

Tuesdays 12:30-1:30pm

Learn how to prevent stumbles, recognize fall risks, and to safeguard your environment. This class will help build lower body strength and emphasize core training, balance, and stability movements.

##### Strength and Balance with Harry\*\*

Tuesdays 2:00-3:00pm; Thursdays 10:00-11:00am

Build strength, decrease body fat, and improve balance and flexibility. This class will incorporate progressive resistance training, stretching, tai chi, yoga, Pilates, and circuit training. This class is both in-person as well as livestreamed for Zoom.

##### Shao Chi & Yoga\*\*

Thursdays from 12:30-1:30pm

This modern approach to Tai Chi (Shao-Chinese word for young, fresh, new) will get you more in touch with your body. The slow movements will focus on balance, core strength, flexibility, gait, posture, and anticipatory postural control. This class also combines yoga tailored for a wide range of physical abilities. This class is both in-person as well as livestreamed for Zoom.

\*\* Instructor In-person status subject to change

#### DANCING

##### Line Dancing

Saturdays 10:30-11:30am

Cost of class WITH activity card will be \$5.00  
Cost of class WITHOUT activity card will be \$7.00

#### OTHER

##### Brain Booster Live – Virtual Only

Mondays 4:30-5:30pm

Virtual Brain Booster is an extension of the Brain Booster class held at the Joslyn Center during normal operations. In this group participants learn and practice proactive measures for maintaining a healthy mind with simple methods that can be incorporated into everyday life!

##### NEW Karaoke – In-Person

Tuesdays 12:00-2:00pm

Join us this new year for our new karaoke group every Tuesday.

#### Bingo – In-person

Thursdays from 1:00-3:00pm

Live Bingo that allows anyone the chance to win prizes and Joslyn bucks. With activity card, there is a \$1 fee for the game.

#### SUPPORT GROUPS

##### Challenges and Choices – Virtual Only

Mondays from 11:00am-12:30pm

This support group addresses life challenges introduced by COVID-19.

##### Men's Support Group – In-person

Thursdays 1:00-2:30pm

This group provides space for men to discuss inner thoughts, life challenges, and fears.

##### Senior Support Group – Virtual Only

Tuesdays 2:00-3:30pm

This group allows seniors to meet virtually and discuss life challenges and events.

##### Soulful Senior Support Group – In-person

Fridays 2:00-4:30pm

This group allows seniors to meet at the facility and allow them to watch different enlightening videos and reflect on life.

#### TECHNOLOGY

##### Zoom Coaching Appointments

Need help using Zoom to attend meetings and groups? Meet one-on-one over the phone with Joslyn staff to learn the ins and outs of Zoom! By appointment only.

#### Ongoing Programming

##### Home Delivered Meals ✓

Currently Open for Enrollment

During the Covid-19 pandemic, the City of Burbank Home Delivered Meals (HDM) program is providing up to seven free lunch meals to Burbank Residents ages 60+. To apply, for Home Delivered Meals, please contact Burbank Nutrition Services at 818-238-5366.

##### Project Hope ✓

Currently Open for Enrollment

Project Hope is a free program that pairs volunteers with Burbank Residents ages 60+ to assist with: grocery shopping, picking up prescriptions, dropping off items at the post office, and fulfilling other essential errands individuals may need completed on their behalf.

If you are in need of assistance with any of these services, or are interested in volunteering for Project Hope, please contact the Burbank Volunteer Program (BVP) at 818.238.5370, or email BVP@burbankca.gov.

##### Phone Pals ✓

Currently Open for Enrollment

Phone Pals is a free program that pairs Burbank Residents ages 55+ with a volunteer that regularly calls to check in and visit over the phone. If you are interested in being paired with a Phone Pals volunteer, or becoming a volunteer, please contact the Joslyn Adult Center at 818.238.5353.

#### Day Trips

At this time the Travel/Recreation Office has suspended all day trip activities. Further information regarding future day trips will be available when regular operations and programming at the Joslyn Adult Center resume. ■

## JOHN BURROUGHS HIGH SCHOOL

JOHN BURROUGHS HIGH SCHOOL  
Class of 1962 // 60th Reunion Celebration

Saturday, June 25, 2022

5pm to 10pm

Burbank Elks Lodge  
2232 N Hollywood Way, Burbank

Calling all graduates from  
John Burroughs High School  
class of 1962 for our  
60th Year Class Reunion Celebration

Come and renew old friendships, share memories and catch up on what's new. The Reunion Committee has planned a wonderful evening of fine dining, music you enjoyed back in the day in addition to video and photo opportunities to capture the moments of this grand event. We want you to attend and if you know of classmates who haven't heard, please let them know as we strive to contact as many grads as we know and have contact info on.

#### JBHS Class of 1962 Only

Special Request: Have a fav song from our era?  
Submit the song title and song artist(s) as we are compiling a Reunion Celebration Playlist.  
Send your selection to [cchavor@gmail.com](mailto:cchavor@gmail.com) and thank you in advance for that. This is going to be so much fun so don't miss out!!  
For more information, please contact:  
Chuck Chavor: [cchavor@gmail.com](mailto:cchavor@gmail.com)

Please Save The Date  
for our 27th Annual Gala

SIP, SIP, SOIRÉE!  
GALA 2022

MAY 14, 2022  
LAKESIDE GOLF CLUB

HONORING LOS ANGELES COUNTY SUPERVISOR  
KATHRYN BARGER  
FEATURING MASTER OF CEREMONIES  
JOHNNY HOLIDAY





# In The Community

## Burbank News & Events

### KCDC From Philippines to Ph.D.: A Pre-Dent Profile on Paolo Orobia



By M.K. Montano

At over 50 years old, the Kids' Community Dental Clinic (KCDC) is Burbank's oldest dental practice, and the only non-profit organization of its kind in Los Angeles County. Over 50 highly dedicated dental professionals help run KCDC, all of whom align themselves with the mission to provide quality dentistry to low-income families. One of those highly-dedicated volunteers is Paolo Orobia, a pre-dental student (pre-dent) who immigrated to the United States from Calamba, Laguna, Philippines. Paolo, a recent UC Santa Barbara graduate and healthcare consultant, wanted to pursue a career field in dentistry – a profession and service strikingly absent in his hometown. Upon graduation, he returned to the San Fernando Valley and joined KCDC's Pre-Dental Program as he prepared for dental school applications and gained professional dental experience.

KCDC's Pre-Dental Program aims to foster careers in dentistry and develop pre-dents professionally. The program provided Paolo, who had no prior dental background, the training and experience required for proficiency in the dental environment. Through KCDC, he landed a job working for one of the most influential dentists in California, Dr. Oariona Lowe and Dr. Evangelos Rossopoulos (Ross), both fellow KCDC volunteers and UCLA clinical faculty preceptors. Commuting against traffic for over an hour and a half each way, Paolo worked there four days a week, and volunteered at KCDC during his days off. The family aspect of dentistry really stood out to him. He explains that in Drs. Lowe and Ross's dental practice, they had patients grow into adulthood and eventually bring their grandchildren in for their first visit, a feature which made a significant impact on how he wanted to center his future dental practice.

Just recently, Paolo was admitted to the prestigious University of California San Francisco's dental program and was award-

ed generous grants/scholarships. Based on Paolo's background in R programming and public health research work with the Cottage Hospital Research Department in Santa Barbara, the associate dean, Dr. George Taylor, DMD, personally called Paolo and encouraged him to consider a Ph.D. program and work for one of UCSF Dental School research laboratories. Paolo seized the opportunity and was hired immediately. However, he was not only given the role as a laboratory researcher, but also as a UCSF Dental School teaching assistant for their Preventative and Restorative Dental Science class. Paolo explains his research work will be focused on "decreasing oral health disparities," one of the same core missions of the Kids' Community Dental Clinic.

For Paolo, dentistry is something he is profoundly passionate about doing, whether he is driving 100 miles daily for work, or mentoring high school interns on the value R programming for healthcare research. After dental school, Paolo hopes to continue his volunteer work with KCDC as both a UCLA clinical faculty preceptor and mentor for the KCDC Pre-Dental Program. The success of KCDC's Pre-Dental Program is evident through the many KCDC pre-dent alumni who have returned and continued to volunteer with KCDC upon graduating from dental school. As always, KCDC would like to give a special thank you to: Dr. Autumn Abadesco, DDS (UCSF '16), Dr. Ariga Abrahamian, DDS (USC '18), Dr. Nareh Abrahamian, DDS (USC '14), Dr. Jeffrey Asano, DDS (UCLA '18), Dr. Heather Householter, DDS (UCLA '17), Dr. Derek Patao, DDS (USC '20), Dr. Melissa Shimizu Weaver, DDS (UCSF '15), Dr. Manjiri Vartak, DDS (UCLA '17) for their continued support since their time as pre-dent volunteers until practicing dentists today. Upon graduating from UCSF School of Dentistry and completing his doctoral program, Paolo will be one of the few, rare dentists in the world with the distinction of having earned DDS and Ph.D. degrees. ■

KIDS' COMMUNITY DENTAL CLINIC  
*Clean Up, Clean Out!*  
KCDC is now collecting leather jackets and other leather items  
(Along with the usual DVDs, etc.)  
Drop in collection box at KCDC, 400 W. Elmwood Ave., Burbank, CA  
Mondays 8:30AM - 5PM or call (818) 841-8010  
kidsclinic.org



### Burbank Temporary Aid Center Updates

#### Save the Date for BTAC's Annual Gala!

Sadly, due to a scheduling conflict and the continued COVID concerns, BTAC's 2022 Gala has been cancelled. We hope it will return in 2023. As soon as we have the details, we will make the announcement.

This annual event is BTAC's largest fundraising event, and we still need your support in order to continue serving the community. Please consider making a financial gift to help us replace this vital income. Many people aren't aware that your monetary donations to BTAC support BTAC's Bill Assistance program. Whether helping with rent, a BWP or Gas Co. bill or subsidizing transportation – just to name a few, these donations help some of our friends and neighbors to keep from becoming homeless.

#### BTAC Donation Policy Changes Continue

As you can probably imagine, BTAC has had to make several adjustments during this pandemic. Several items BTAC could previously accept are now not allowed due to health guidelines.

##### BTAC cannot accept any of the following items:

- Any used items: clothing, blankets, towels, etc.
- Previously used grocery bags or any other pre-used bags
- Home grown fruits and vegetables.

##### Hours for donations have changed:

- Weekdays, Monday – Fridays: 8:00 a.m. – 3:00 p.m.
- All deliveries are accepted at the rear of the building.
- Weekends: by appointment only

**Most Needed Items:** When deciding what food items to donate, keep in mind the kind of things your family needs and enjoys. Also, our families especially appreciate full-size hygiene items, such as toothpaste, body wash, deodorant, etc.

#### BTAC Needs Volunteers!

Did you know that BTAC couldn't be open if it weren't for wonderful volunteers? If you are looking for meaningful involvement, join others who have found a place at BTAC. For more information about volunteering, call or email Libby at 818/848-2822 ext. 113 or volunteer@theBTAC.org

And students (16 and older), don't forget that volunteering at BTAC can help fulfill service requirements for graduation!

#### A Grandmother's Gift

For Christmas, a grandmother gave her grandchildren \$50 – with one condition. It had to be used to do something good for someone else. Her nine-year-old chose to purchase items for BTAC. She called and asked our CEO questions about what was needed, ordered them (with the help of her mom) and had them shipped to us. We are so grateful for the love given to our organization! ■



# In The Community

## Burbank News & Events

### GEE, YOUR CHERRY-ALMOND LOTION SMELLS TERRIFIC!

By Susie Hodgson

The Jergens Soap Company was founded in 1882 by Andrew Jergens Sr. in Cincinnati, Ohio. It was coconut soap. Andrew Jergens Sr. put up all his life savings into his company -- \$5000 - which is the equivalent of about \$137,000 today. The Cincinnati location is still there and it's still going gangbusters. But what does this have to do with Burbank? Plenty.

In the 1920s, Jergens built another production facility in Burbank - at 99 W. Verdugo. Jergens Sr. died in 1929 and his son, Andrew Jergens Jr. reluctantly took over - reluctantly because he and his father did not have a great relationship. Still, Jr. did his duty and took over. Turns out he was very successful at it, too. Soon there was another scent to the soap - one we all know to this day: cherry-almond. Jr. also put in radio advertising which included endorsements by such luminaries as Bing Crosby, Bob Hope, Walter Winchell, and Louella Parsons, among others. Joan Crawford and Gloria Swanson were also (separately) showcased in Jergens's print ads.

Over time, Jergens bought up other brands such as Woodbury Soap and Eastman Perfume Company (who remembers Ben Hur perfume?) Throughout the decades, Jergens purchased Ban Roll-On deodorant, "Gee, Your Hair Smells Terrific" shampoo and John Frieda Hair products. Its slogan became "Did you know [Jergens] makes powder cling with peach-bloom softness?" Jergens also procured Biore, Curel, and more. Jergens was the best-selling lotion in the country. It also scored a huge hit recently with Jergens Natural Glow, a product that sold out in its first week on the market. Leslie Mann, actress and wife of comedian/director/producer/screenwriter Judd Apatow, "stars" in the commercials. So does her daughter!

Many locals worked at the Burbank facility. Everyone in town knew the time by the loud steam whistle at the plant that marked the morning and afternoon "coffee breaks" and, at 5 pm, the whole town knew it was the end of the shift. (The whistle can now be found at the Burbank Historical Society/Gordon R. Howard Museum!) People who drove or walked by the facility could always recognize that they were near the Jergens facility: Why? Oh, that smell! It



smelled so good - cherry-almond! As an aside, we have a bottle of Jergens at the museum and you can take in that wonderful scent.

Unfortunately, the Burbank plant closed in 1992. Andrew Jergens Jr. was long gone, dying in 1967. The California plant was just too expensive to maintain. So back to Cincinnati it went, breaking many hearts in our fair city.

#### A few little facts about Jergens:

In 1988, Jergens was sold to the Japanese company, Kao Brands.

There is a Jergens Park in Cincinnati on the grounds where Andrew Jergens's mansion was located.

Jergens was the first to sell its brand in chain stores -- not just beauty shops.

Jergens's first successful soap product, which was made with coconut oil, was specially designed to be used in hard water.

The Burbank Jergens plant had one month's notice to leave. (In 1988, that became the minimum time period required by law.) Pretty sad for the employees.

But that cherry-almond aroma sure smells good!

Want to learn more about Burbank history? Check out The Burbank Historical Society/Gordon R. Howard Museum!

Please call first to ensure that we're open during this pandemic.

Ph: 818-841-6333

**The Burbank Historical Society/Gordon R. Howard Museum  
OPEN SATURDAYS & SUNDAYS,  
1 TO 4 pm - FREE Admission!**

**Located in George Izay (Olive Rec)  
Park, right next to the  
Creative Arts Center**

**Free parking on Clark Street  
Ph: (818) 841-6333 / Web site:  
www.burbankhistoricalsoc.org**

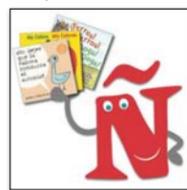


**Burbank Public Library**  
knowledge • discovery • community

### FREE Programs at the Library

From preschool age to older adults, in-person and online, indoors and outside - the Burbank Public Library calendar of events found on our website, [burbanklibrary.org](http://burbanklibrary.org)

**Baby Party!** - An informal place for under 12 mo. or pre-walkers to read, play, explore and make new friends. (in-person)



**Bilingual Story Time** - Bilingual Spanish and English story time with Miss Jenny on YouTube. ¡Hora de cuentos bilingües con Miss Jenny en YouTube.

**Folklore & Fables** - For homeschool students in grades K-5. (in-person)

**Dungeons & Dragons** - Open to teens in grades 6-12 (in-person)



**Opera Talk** - entertaining and educational discussion with an opera expert (online)



**So You're Ready to Find a Therapist** - Psychotherapists **Ben Fineman** and **Caroline Wiita** are hosts of the podcast *Very Bad Therapy* and will join us online to discuss different styles of talk therapy, how to find the right therapist for you, and what to do if a therapist is a bad fit. (online)

#### IT'S SPRING BREAK!

##### FOR KIDS

**Spring Art in the Park** - families and kids join together to create spring-inspired art (outdoors)

**Field Day** - Kids in grades K-5, join in a day of games, races, and relays! (outdoors)

**La Calavera** - a special storytelling performance by the Boxtales Theatre Company for grades 2 & up. (outdoors)



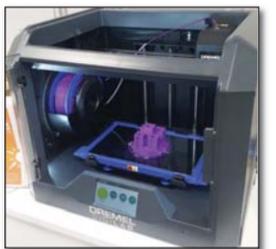
##### FOR TEENS

**Teens Tie-Dye** - Teens in grades 6-12 will create tie-dye t shirts at the Library. (outdoors)



##### FOR TEENS & ADULTS

**How to Record a Song** - In this two-day class (March 22 & 24), music professional Be Hussey will demonstrate how to record a song using the library's new recording booth and a digital audio workstation from the Spark! Digital Media Lab. (in-person)



**Get Started with 3D Printing** - for beginners to 3D printing and limited to participants age 14 and older. ■

Burbank Central Library  
110 N. Glenoaks Blvd.

Buena Vista Branch Library  
300 N. Buena Vista St.

Northwest Branch Library  
3323 W. Victory Blvd.

[burbanklibrary.org](http://burbanklibrary.org)

### www.BurbankPropertyInfo.com

A FREE service to help area home buyers find their dream home. Your first e-mail will list all homes currently for sale that meet your search criteria. Then each morning you will be e-mailed a list of all of the new homes for sale and price changes since your previous search.

No more having to reply on manual searches.

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**Find Foreclosure Homes For Sale**  
**Receive Daily Email Updates of**  
**New Listings on the Market**  
**Convenient. Simple. FREE!**

### LosAngelesCountyREOs.com

It's easy to learn what foreclosures or bank-owned properties (REO) are available in the area with our Foreclosure Finder Service.

From the privacy of your home you receive information about foreclosures available in the area of your choice.

# In The Community

## Burbank News & Events

### Meet Joe and Kathy McHugh...



I have been friends with Joe and Kathy McHugh since our children were six years old and we were in the YMCA Guides program together in the early 90s. I wanted to introduce them to you in case you need a review your current estate plan or asset protection. Joe is a highly experienced attorney who has earned an excellent reputation for representing clients in the areas of California Asset Protection, Estate Planning, (Wills & Trusts), Elder Law (Medi-Cal Planning), Special Needs Planning.

He is the founder and principal of LA Law Center, PC, located near my office in Burbank, California ([www.la-lawcenter.com](http://www.la-lawcenter.com)). Kathy is a Certified Senior Advisor and works in the law firm as the Triage Director. Call them at (818)241-4238 and let them know Brad Korb referred you for a free consultation. They created the article below so you can easily see what they offer to our community.

#### Getting Your Affairs in Order and Protecting Them in California

**Attorney Joseph McHugh, founder of LA Law Center, PC** is proud to offer legal services in Asset Protection, Estate Planning and Elder Law. These are important to understand if you own real estate in California.

If you were asked, "What would happen to your assets if you were gone tomorrow?" would you really have an answer? This should be an easy question to answer, however due to various laws, you might be surprised to learn what you are thinking to be your current estate plan may not distribute your assets or handle your remaining obligations as you think.

#### Why Do I Need Estate Planning?

**Estate Planning** is not just about what happens to your assets after you pass away; effective estate planning looks at all the issues, from initial planning avoiding Probate; taking steps to avoid possible conservatorships if you become incapacitated; the potential need for Medi-Cal to pay for nursing home care; asset protection in case of crazy lawsuits. A good estate plan allows people to control the allocation of accumulated assets both before and after death through careful planning for the distribution of property to family members.

We have found that, to most people, **Estate Planning (Living Trusts)** can be simply defined as follows:

1. "I want to control my assets while I am alive & well."
2. "I want to provide for myself & my loved ones if I become disabled."
3. "When I die, I want to give what I have to whom I want, when I want, in the way that I want to do it."
4. "I'd like to do all of this now and want to know what it's going to cost me today and have peace of mind that my affairs are in order."

There are several reasons why a **Revocable Living Trust** is important. A Living Trust eliminates the need for your heirs or surviving spouse to be subjected to the agony and unnecessary costs of the probate process; a Living Trust allows for the management of your trust assets if you become incapacitated; a Living Trust pro-

vides the vehicle to potentially eliminate estate or inheritance taxes or at least minimize these onerous and confiscatory taxes; a Living Trust provides a means for your appreciable assets to be transferred to your beneficiaries with a "stepped-up valuation", which means that potential capital gains tax would be avoided.

#### How Can I Protect My Assets from Lawsuit Crazy Californians?

**Asset Protection in California can be very important to those that have risky businesses (landlords, professionals, business owners, etc.) or for everyone are just driving a car in LA these days!** This type of legal planning involves techniques, which have the effect of placing assets beyond the reach of unknown future creditors to the extent legally and ethically possible. Legitimate asset protection planning does not involve hiding assets, using secret agreements or making fraudulent transfers. Neither does it involve tax evasion or, necessarily, tax avoidance, although some asset protection plans can be combined with estate and tax planning to produce favorable tax results. Asset protection planning combines sophisticated and legitimate Business Planning and/or Estate Planning techniques by setting up **Asset Protection Trusts** that apply to your situation. You can also set up a trust to protect your privacy so the public cannot easily find out where you live (this is particularly important in LA for celebrities, business owners, law enforcement and landlords). It is critical to understand your options and set up protection BEFORE a cause of action happens. Joseph (Joe) McHugh, Esq can help you assess if you may need to step up your level of asset protection.

#### If I have Assets... How can I Qualify for Medi-Cal?

**Elder Law** is a distinct legal field which concentrates on the legal, financial protection, social, and health care needs of one specific sector of society: the elderly or disabled that need caregiving. It is a law practice that is built on compassion, care, and concern for disabled persons that need government programs (**specifically, Medi-CAL for long term care needs**). As we get older, many of us are faced with difficult and important decisions regarding our healthcare and our financial well-being. Joe and his wife Kathy (Certified Senior Advisor) can help you plan for both the present and the future through the establishment of **Medi-CAL Irrevocable Trusts, Elder Law Power of Attorneys and Health Care Directives**. These elder law documents and legal transfer of assets help clients qualify for Medi-Cal that will help pay for nursing home care, while causing the least amount of financial burden to the estate. They can also help you protect your home from Medi-CAL Estate Recovery before the death of the Medi-CAL beneficiary.

This is a quick overview of the major parts of LA Law Center's business. Joe and Kathy are happy to offer a free phone consultation to Brad Korb's referrals. **Just call 818.241.4238.**

Go to [www.la-lawcenter.com](http://www.la-lawcenter.com) for more detailed information. ■

## Burbank Tournament of Roses Association

By Robert Hutt

The 2022 Rose Parade was the 27th time that our current float chassis has travelled down Colorado Blvd. Let's travel back in time to revisit how our float chassis came to be.

The research materials for this article were provided by our V.P. Float, Mr. Steve Edward.

In 1990 the Burbank Tournament of Roses Association decided to transform itself from a self-decorated float organization to a true self-built organization. Prior to 1990, the Association used other groups to build the float while volunteers would decorate it. These builders included the Burbank Junior Chamber of Commerce, Burbank Unified School District and our current benefactor, Burbank Water and Power.

Back then our float chassis was about 20 years old, very narrow and was powered by an air-cooled Corvair chain-drive engine with manual steering. Each year when the float was built, the framework was welded directly to the chassis as needed. Each year when the float was taken apart, the old steel was cut away. The result was lots of rusted sharp metal points on the frame. The rust, gouges from years of grinding away at previous structures and thermal stresses from welding were taking their toll. Tournament officials had taken note. They were becoming concerned that the declining state of our chassis and it's Corvair engine would impact their parade.

As we began our transformation to a self-built organization, Tournament strongly urged us to acquire a more reliable vehicle. It was clear that if we wanted to continue to be part of the parade, we needed a new float chassis.

In September 1992, Burbank Tournament of Roses Association President, Don Hames requested Cal Poly Pomona mechanical engineering student, Doug Gamble, to design and construct a new float frame for Burbank Tournament of Roses Association. At the time, Doug was also Cal Poly Pomona's Rose Float Construction Chairman. He accepted our request and incorporated the effort as part of his senior-project. Work began in early 1993 at the Cal Poly Pomona Rose Float Lab. The partial frame was then trucked to Burbank where the frame was completed by both Cal Poly and Burbank team members.

The scholarly senior-project aspect of constructing our new chassis required Doug to produce an engineering term paper which included analyses, charts and graphs. (The professor needs to read something, right?) Thus, we are the only float builder, certainly among the self-built, to have a complete description of the design and maintenance of the frame.

There were several features that we wanted to incorporate into the new frame. We wanted something that would last a long time yet still be adaptable to our changing float designs. This meant creating a modular float frame. The frame that most people have seen during the construction phase is what we call the 30-foot configuration. It is really two 15-foot frame sections bolted together. A drive-engine section in the rear and a front section for the driver. At the time the frame

was created, the animation engine, used to generate hydraulic and electrical power, was also positioned in the same rear section as the drive engine. In 2006 we purchased a new animation engine and installed it in the front section.

Other features of the float expanded the use of modules. The driver's compartment is a modular box that can be moved around yet still maintain control via the use of hydraulic hoses, electrical cables and linkages. The observer's brake pedal can be relocated thanks to a long brake line.

The animation engine is built into a frame that could be relocated. Even the front tow system is modular and can be extended and changed between a typical tow ball or pintle hook. In 2020 Tournament officials required all floats to include a provision for being towed from the rear. Once again, Doug, who had long since graduated, designed the mechanism and helped with the welding.

What most people don't know is that in the original plans there were two expansion frame sections: one straight and one arched (which was never built). The 15-foot straight expansion frame was built in 1994 for the 1995 float "Reach for the Wind." We have only used the 15-foot extension on a few floats. You can see the 15-foot extension where it is stored: directly across from the float site building in the "flower cages" area under our scaffolding frames.

Continuing with the modular theme, the frame incorporated the use of "matching plates." These are steel plates that bolt on to the top and sides of the frame. The plates create welding points for the construction crew. Instead of welding directly on the frame, the construction crew welds to these matching plates. During Deconstruction, if a matching plate is damaged beyond hope, it is discarded (recycled steel bin) and another is bolted in its place.

After the welding was completed, the frame was turned over to what is now Burbank Water and Power, where Dennis Fatz, an ASE Certified Master Automotive Technician designed and built the entire drive system. It was at this point the float frame became a Burbank city vehicle. Dennis completed the drive system in late summer 1993, just in time to put it to use in the 1994 Rose Parade for a float titled "Medieval Adventure." Dennis maintained the float chassis from its creation in 1993 until his passing in 2007.

The fact that the goals and designs set nearly 30 years ago are still in use today, even with the modifications performed over the years, demonstrates the adaptability of the overall system to keep up with the changing environment. With continued care and annual maintenance, we are looking forward to getting many more years out of this float chassis.

We are now entering our slow season. Work-days at the site are Wednesdays and Saturdays from 10 AM until about 4 PM. Call the float site at 818-840-0060 and we will be happy to answer any questions. The site is located at 123 West Olive Avenue (adjacent to the MetroLink parking lot). Check our website at [BurbankRoseFloat.com](http://BurbankRoseFloat.com) for any coming events. ■



# In The Community

## Burbank News & Events

<b>Police Dispatch</b> 818-238-3000	<b>The Brad Korb Team</b> <b>Your Realtors For Life</b> 818-953-5300 <a href="http://www.BradKorb.com">www.BradKorb.com</a>		<b>Fire Info</b> 818-238-3473
<b>Police Detectives</b> 818-238-3210			<b>Parks &amp; Recreation</b> 818-238-5300
<b>Animal Shelter</b> 818-238-3340	<b>Graffiti Hotline</b> 818-238-3806	<b>Streets/ Sanitation</b> 818-238-3800	<b>Water/ Power</b> 818-238-3700

## BURBANK-VALLEY GARDEN CLUB

The Burbank-Valley Garden Club will hold the next meeting on March 3, 2022, at the Little White Church located at 1711 N Avon St, Burbank, CA 91505. The meeting will begin at 10:00 a.m.

We are very excited to present Paul Vander Werf: "Worm Whisperer of The



Photo Credit: growinginthegarden.com



Photo Credit: tulsaworld

a plastic tub of worms in his laundry room has grown into 5,000 square feet of raised mounds in his side yard. He feeds his worms with ingredients diverted from landfills and materials he collects from a hundred miles around. We welcome Paul as our March speaker.

Please join us not only to hear this amazing speaker but also to make a few new friends. We have a seat reserved for you!

Masks are required and in the event that indoor gatherings are prohibited, the meeting would take place on Zoom. If you have any questions, contact Anne White at the following number 818) 434-3616, or via email at [annewhite1@aol.com](mailto:annewhite1@aol.com). ■

West." Paul is returning to Burbank-Valley Garden Club after seven years. He will show us how to raise worms and use their castings in the garden. Paul is a Gardening Consultant, CGCI State Chairman for Vermiculture and Vermicomposting, and Ringling Brothers and Barnum & Bailey Clown College Graduate. What started as

### Estate Sales by Connor Shares How Your Trash May Be Worth More Than Your Stocks!

Often times, family members and trustees inherit an estate and are overwhelmed with how to sell the contents. They aren't sure where to begin and "Just want to get rid of the mess" so they can sell or rent the home. When Estate Sales by Connor is called out to an estate to offer a complimentary assessment of what an estate sales may bring, it is quite common to learn that the family has donated bags of "junk" or rented a dumpster to clean out all the "junk". However, it is more often than not, the "junk" may have more value than items like furniture, fine china and crystal.



and not only Tiffany Glass (Yes, as in Tiffany and Co and Breakfast At Tiffany's) but it was also signed by founder and artisan Louis Comfort Tiffany in 1889. Estate Sales by Connor was able to sell this item for over

When people are moving, downsizing and sorting through the estate of a loved one, the first items that they usually throw-away or donate are clothing which could fetch hundreds, if not thousands of dollars. A few years ago, co-founder of Estate Sales by Connor, Stephen McCrory found a black Alexander McQueen jacket in an estate that looked as if has just survived a Florida hurricane. "Amid some old blazers was this Jacket by Alexander McQueen", States McCrory. "I only knew it has value because he passed away and since then his clothing had skyrocketed". Upon examining it more McCrory was able to sell the jacket for nearly \$2000.00 bringing a well needed profit to his client.

While most estates know when there have Salvador Dali signed Lithograph or a Peter Max signed poster, art is another area that often goes untapped. Numerous times when Estate Sales by Connor has come to assess the contents of an estate, clients explain that they have art but nothing of value. Upon searching through the garage of an estate in Burbank, Stephen McCrory found a wooden create with a stained glass panel, upon closer examination, he determined that it was an actual piece of Tiffany Glass that came from a European church,

\$30,000.00! While it is obvious to most that things like a coin collection and gold jewelry have significant value, it's all in the name. A mint gold liberty coin has more value than most gold rings and a set of Wallace sterling silver "Grand baroque" flatware can sell for nearly double the value of scrap silver. For most people these nuisances go unnoticed, but these are things a commission only based estate sale company, like Estate Sales by Connor will look out for, helping you to maximize your profits.

It's not just clothing and art that could have significant value, which is often overlooked, but less assuming items, like those compiled in the list below.

- Estate Sales By Connor's Top Ten Items to Never Throw Away Until Assessed by an Estate Sale Company or Appraiser:
1. Records
  2. Old Cameras and Camera Equipment
  3. Old Perfume Bottles
  4. Old Clothing
  5. Costume or "junk" Jewelry
  6. Anything to do with old Hollywood or Los Angeles
  7. Old Car parts
  8. Old tools
  9. Old Glass
  10. Old Linens

Instead of guessing what may be of value, give us a call and let us give your potential estate sale a complimentary assessment...after all you can always throw things out, but you can't take them back!

For a Evaluation, Contact Stephen or Aime McCrory at 310-228-0943 or 818-848-3278 or email photos to [americasy-oungestpicker@gmail.com](mailto:americasy-oungestpicker@gmail.com). ■

Burbank based, **Estate Sales by Connor** is a family run company that was recently featured on The Queen Latifah Show and ABC 7 Los Angeles. We offer the perfect combination of an experienced hard-working staff and a loyal following of buyers in the Greater Los Angeles and surrounding areas. We are dedicated to meet your requirements on closing dates and turnaround times, while providing quality service that ensures a smooth transaction. Not only are we estate sale professionals, who have been working within the industry for over 20 years, we have access to some of the top appraisers, auction houses and dealers in the industry. We offer exceptional service and oversee your sale (and belongings) as if they were our own. Our goal is to help you sell and liquidate your estate in a professional and profitable manner.

We are a Licensed, Bonded and Insured California Estate Sale Company

#### Our Services:

- Free appraisals and estate consultations.
- Estate staging and organization
- Advertising and mailing to our 2000+ mailing list.
- Less than 48 hour notice clean outs (move-in ready).
- Security and a professional staff during the sale.
- Antique, art and collectibles consignment process.
- Clean up and packing services.
- Professional References.

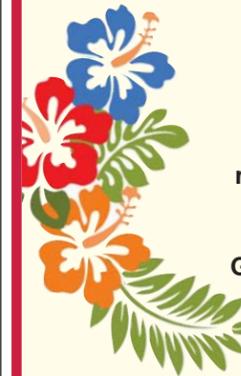
We aim to be of assistance to YOU / 818-848-3278 or 818-422-0558

## Burbank Choral

Burbank Choral rehearsals for the Spring Semester have begun.

Rehearsals are conducted via Zoom at this time. We will return to a hybrid of in-person and Zoom rehearsals when health conditions are deemed safe.

The Burbank Choral is adhering to the LA County Guidance for Music, Television, and Film Production. If you are interested in auditioning, please email [membership@burbankchorale.org](mailto:membership@burbankchorale.org) or call 818-759-9177



## Brad Did It Again!



Brad Did It Again with the sale of Jay and Alice's house in Burbank!

# In The Community

## Burbank News & Events



### Brad's Clients Use the Truck for Free Added Service Where the Rubber Meets the Road

Brad's Team provides service based on client needs. When Brad asked his past clients what more he could do, nearly all of them agreed that a truck would be great. Brad decided to provide a moving truck complete with appliance dolly and moving pads. Use of the truck is free of charge to Brad's clients (Buyers and Sellers).

### Helping the Southern California Community

Brad's truck is available to community organizations, churches and charitable groups subject to availability, but always free of charge. Check the calendar at [www.BradKorb.com](http://www.BradKorb.com) to see what dates our moving truck is available, and fill out the contact form to reserve a date for your move.

**There are a few restrictions such as age of driver, licensing and basic use and care. For more information, just ask!**

**818.953.5300 or [www.BradKorb.com](http://www.BradKorb.com)**

## Are You Struggling to Make Ends Meet (You're Not Alone)

The Covid-19 Global Pandemic - has dramatically altered the financial well-being of many individuals and families.

Many are facing stressful times over their loss of financial independence and daily income security. You're not alone – we're here to help you through these "tough" times.

### What We Do - For Our Clients:

- Improve monthly cashflow - month one
- Reduce/eliminate monthly cash spending to creditors
- Reduce/eliminate out-of-pocket medical/dental cost
- Eliminate 10's of thousands of creditor debt
- Prevent Bankruptcy (BK)
- Save home from "must sell" situations
- Qualify for Mortgage Loan
- Improve Credit status/score



John Janis, Platinum Resources and Brad Korb

### OUR GUARANTEE:

**- There is NO Client Financial Downside Risk -  
You will not spend 1-cent until we get the results**

- For additional information - Please contact Brad at **818-953-5304**, [Brad@BradKorb.com](mailto:Brad@BradKorb.com), or John Janis toll free **800-706-1210**, [JohnJ@PlatinumResources.US](mailto:JohnJ@PlatinumResources.US)

**CLIENT REVIEW'S - click on this link**  
<https://platinumresources.us/testimonials/>

**#1** - "John, I want to thank you and Platinum Resources for providing me excellent service throughout our relationship. Not only did you save me a tremendous amount of money, you helped me save my home and business. Your proactive approach in taking care of my debt issues, as well as providing excellent counsel on so many other financial issues gave me a huge sense of relief. Thank you John and I will always be eternally grateful for your support and wish you and your Company the best, Geri"

**#2** - "John, thank you for all that you have done for me throughout my financial dilemma. Admittedly, when I was first introduced to you, I felt hopeless, overwhelmed and skeptical that you could improve my situation. Your personal involvement and financial business savvy helped me save the equity in my home, over \$100,000 in credit card debt and provided me the necessary monthly income to help me meet my obligations. You changed my life, which was rapidly spiraling downhill. I appreciate the amount of energy, patience and dedication put forward on my behalf. Thank you for never giving up on me and tolerating my stubbornness, Bob"

## LEADERSHIP BURBANK CLASS OF 2022 ANNOUNCES CLASS PROJECT VFW MESS KITCHEN PROJECT - GIVING BACK TO THOSE WHO PROTECT OUR LIVES

Leadership Burbank's Class of 2022 is proud to announce the 'Mess Kitchen Project' supporting the Veterans of Foreign Wars Hall in Burbank - VFW Ship 8310.

The Mess Kitchen Project will replace existing out-of-date kitchen fixtures including the range hood, exhaust fan and evaporative cooler. The immediate need of the project is to raise \$40,000 for materials and construction services. The "Mess Kitchen" is the heart of the VFW Hall, as it provides ongoing daily meals and support to the Burbank Community, especially our veterans. "Increasing food service capabilities and extending the lifespan of the VFW Hall kitchen is the ideal project to show the members that we see and support them," shares Leadership Burbank Class of 2022 Co-Project Manager, Asif Sheikh.

Now beyond its 25th year, Leadership Burbank has seen great progress including aiding over five hundred alums, executing twenty-one community projects that have supported local nonprofits, and raising over half a million dollars in goods and services. The "Mess Kitchen" Project is the first in the history of the organization to focus entirely on the Burbank veteran community. Marisa DiDomenico, Leadership Burbank Class of 2022 Co-Project Manager shared, "The Burbank communi-

ty honors and supports our veterans, and our class is thrilled to have the opportunity to work on this project and give back to those who have served our country."

To find out more about the VFW Mess Kitchen Project, donate, or offer in-kind donations, please visit: <https://leadership-burbank.org/vfwmesskitchen>

### About Leadership Burbank

The mission of Leadership Burbank is to identify, educate, and motivate current and emerging leaders in Burbank to develop ideas and solutions that make Burbank a strong, sustainable, and vibrant community. Twenty-five years ago, Leadership Burbank was founded by the City of Burbank, Burbank Unified School District and the Burbank Chamber of Commerce to build a better Burbank. Leadership programs are developed to provide educational and motivational curriculum for current and emerging leaders to enhance their personal and professional skills, gain a deeper understanding of community dynamics, and build a network of colleagues and associates throughout the city. As a 501(c)(3) nonprofit organization, all donations are tax-deductible to the fullest extent of the law. For more information about Leadership Burbank, go to <http://leadershipburbank.org>. ■



Leadership Burbank Class of 2022 is raising funds for key improvements to the kitchen of the Veterans of Foreign Wars Hall in Burbank (VFW Ship 8310).

### SUPPORT THE MESS KITCHEN PROJECT AND HELP US REACH OUR \$40,000 GOAL!

**\$10,000**

#### Mess Hall Hero

Support the purchase of a new commercial kitchen hood and fan.

- Sponsors will receive:
- Logo on LB Class Page
  - Dedicated Social Media Post
  - Recognition plaque at the VFW Hall
  - Exclusive Event Gifts

**\$5,000**

#### Salute Our Troops

Subsidize the purchase of a new swamp cooler.

- Sponsors will receive:
- Logo on LB Class Page
  - Dedicated Social Media Post
  - Recognition plaque at the VFW Hall

**\$1,000**

#### Boots on the Ground

Help cover plumbing and drywall costs for the kitchen remodel.

- Sponsors will receive:
- Logo or listing on LB Class Page
  - Dedicated Social Media Post

**\$500**

#### Active Duty

Help to cover project materials costs.

- Sponsors will receive:
- Logo or listing on LB Class Page

**Drop and give us \$20!  
No push-ups required.  
Scan here to donate:**



FOR MORE INFORMATION OR TO DONATE, VISIT:  
[WWW.LEADERSHIPBURBANK.ORG/VFWMESSKITCHEN](http://WWW.LEADERSHIPBURBANK.ORG/VFWMESSKITCHEN)

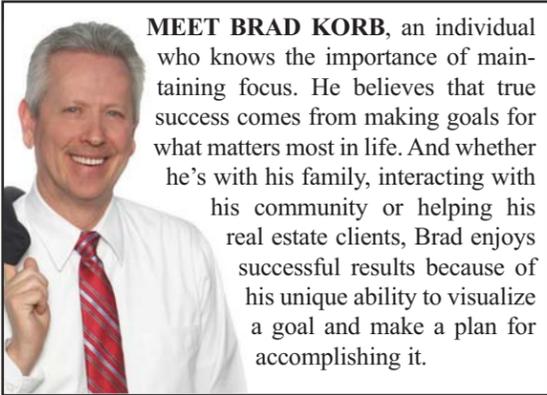
LEADERSHIP BURBANK is a 501(c)(3) nonprofit organization, all donations are tax-deductible to the fullest extent of the law. Tax ID#91-2168014. Please make checks payable to: Leadership Burbank and write in memo line: Mess Kitchen Project.

# Featured Homes

For 24-hour recorded info & addresses, simply dial **1.800.473.0599** and enter the 4-digit code.

To Contact Brad via his Social Media, please find him at:

**FACEBOOK:** Brad Korb (personal page) / The Brad Korb Team (fan site) / **LINKEDIN:** Brad Korb / **TWITTER:** @BradKorb



**MEET BRAD KORB**, an individual who knows the importance of maintaining focus. He believes that true success comes from making goals for what matters most in life. And whether he's with his family, interacting with his community or helping his real estate clients, Brad enjoys successful results because of his unique ability to visualize a goal and make a plan for accomplishing it.

Call **Brad Korb's**  
**24 Hour HOTLINE**  
Get detailed information on any of Brad's listings  
**1•800•473•0599**

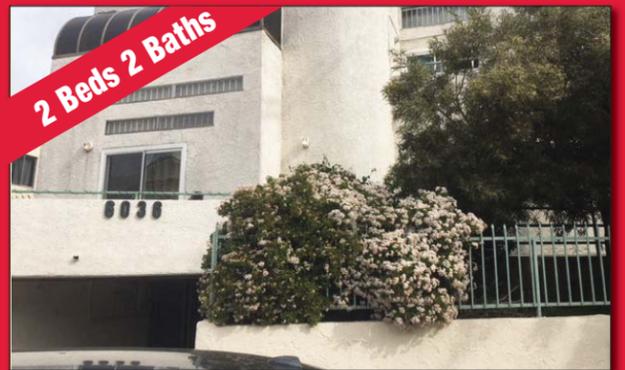
Simply call the number above  
and dial the code #.

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Guaranteed —  
or I'll Buy It!**

## BRAD'S BEST BUY!

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**\$579,975**  
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**ELYSIAN HEIGHTS** \$1,699,996  
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**Awesome Views**

**GLENDALE HILLS** \$1,549,945  
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**On Grinnell**

**BURBANK HILLS** \$1,299,992  
Call 1-800-473-0599, Enter Code 3498

**Magnolia Park**

**BURBANK** \$1,259,952  
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**NORTH HOLLYWOOD** \$1,249,942  
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**BURBANK HILLS** \$1,149,941  
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**Toluca Lake Adjacent**

**NORTH HOLLYWOOD** \$1,099,990  
Call 1-800-473-0599, Enter Code 3548

**Toluca Lake Adjacent**

**NORTH HOLLYWOOD** \$1,099,990  
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**Huge Home**

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**Duplex**

**GLENDALE** \$1,049,940  
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## Join Our Top-Rated Team Now!

The Brad Korb Team has a few great opportunities to join our team. We provide free training! Please visit [www.BradKorb.com](http://www.BradKorb.com) and click on *Thinking About a Career in Real Estate?* and complete the online form or call our office at (818) 953-5300.

**“True success** is found when you stay focused on **what’s really important**— family, friends and community.” — *Brad Korb*

office: **818.953.5300** web site: [www.bradkorb.com](http://www.bradkorb.com) email: [brad@bradkorb.com](mailto:brad@bradkorb.com)

# Featured Homes

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SMART PHONE!**



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Who said you can't get anything FREE today? All you do is buy or sell your home with us and you can reserve your date to use the truck the day of your closing. If you have a charitable or community project that needs a truck, call us, we'll let them use it FREE!

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# Market Trends

## Burbank

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	2	0	0.0	\$387,425	\$378,750	97.8%	2
\$400,001 to \$500,000	0	0	NA	0	2	0	0.0	\$439,500	\$448,500	102.0%	11
\$500,001 to \$600,000	3	7	233.3%	3	19	3	0.9	\$569,831	\$570,524	100.1%	26
\$600,001 to \$700,000	1	6	600.0%	8	38	6	0.2	\$638,212	\$653,602	102.4%	26
\$700,001 to \$800,000	3	5	166.7%	3	28	5	0.6	\$746,088	\$765,683	102.6%	17
\$800,001 to \$900,000	3	6	200.0%	3	53	9	0.3	\$834,903	\$857,640	102.7%	20
\$900,001 to \$1,000,000	4	7	175.0%	9	53	9	0.5	\$926,484	\$951,290	102.7%	21
\$1,000,000+	19	0	NA	0	227	38	0.5	\$1,338,127	\$1,408,180	105.2%	17
Market Totals	33	31	93.9%	26	422	70	0.5	\$1,077,563	\$1,123,935	104.3%	19

## Lake View Terrace Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	1	0	0.0	\$469,000	\$475,000	101.3%	8
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$800,001 to \$900,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$900,001 to \$1,000,000	0	1	NA	1	0	NA	NA	NA	NA	NA	NA
\$1,000,000+	1	0	NA	0	3	1	2.0	\$1,149,000	\$1,191,667	103.7%	39
Market Totals	1	1	100.0%	1	4	1	1.5	\$979,000	\$1,012,500	103.4%	31

## Sylmar Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	1	NA	0	0	NA	NA	NA	NA	NA	NA
\$800,001 to \$900,000	0	0	NA	0	2	0	0.0	\$827,000	\$887,500	106.1%	5
\$900,001 to \$1,000,000	1	0	NA	0	3	1	2.0	\$965,667	\$978,037	101.3%	10
\$1,000,000+	1	0	NA	0	4	1	1.5	\$1,118,220	\$1,166,500	104.3%	77
Market Totals	2	1	50.0%	0	9	2	1.3	\$1,002,653	\$1,039,457	103.7%	39

## Shadow Hills Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	1	0	0.0	\$805,000	\$785,000	97.5%	45
\$800,001 to \$900,000	0	0	NA	0	3	1	0.0	\$807,667	\$841,667	104.2%	29
\$900,001 to \$1,000,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$1,000,000+	1	0	NA	0	13	2	0.5	\$1,333,219	\$1,299,000	97.4%	36
Market Totals	1	0	0.0%	0	17	3	0.4	\$1,209,403	\$1,188,059	98.2%	35

## Sun Valley Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	1	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	1	0	0.0	\$729,900	\$770,000	105.5%	9
\$800,001 to \$900,000	0	0	NA	0	2	0	0.0	\$827,000	\$877,500	106.1%	5
\$900,001 to \$1,000,000	1	1	100.0%	0	3	1	2.0	\$965,667	\$978,037	101.3%	10
\$1,000,000+	1	0	NA	0	5	1	1.2	\$1,154,576	\$1,193,200	103.3%	63
Market Totals	2	1	50.0%	0	11	2	1.1	\$1,004,889	\$1,038,646	103.4%	33

## Sun Valley Hills

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	1	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	1	0	NA	NA	NA	NA	NA	NA
\$800,001 to \$900,000	0	1	NA	0	1	0	0.0	\$850,000	\$865,000	101.8%	56
\$900,001 to \$1,000,000	0	1	NA	1	1	0	0.0	\$865,000	\$920,000	106.4%	14
\$1,000,000+	2	0	NA	0	3	1	4.0	\$1,149,666	\$1,205,000	104.8%	38
Market Totals	2	2	100.0%	3	5	1	2.4	\$1,032,800	\$1,080,000	104.6%	37