



# In The Community

## Burbank News & Events

### You're Not Trapped in Your Home!!

There are a variety of fantastic and easy-qualify options for senior homeowners to consider for selling their current home and purchasing another. Most seniors (55+) are under the false assumption that they can't qualify for a new home loan to buy a new home. Not true!! It's all possible with a HECM for Purchase reverse mortgage (H4P). Designed exclusively for older homeowners, H4P loans allow seniors to buy a new home while securing a reverse mortgage, and better yet, you do not need to make monthly mortgage payments on the new home!

With home values on the rise, it's likely that most California homeowners have seen a significant appreciation in home values. As such, tapping into this additional equity with a H4P could result in greater loan proceeds than previously available. Since reverse mortgage proceeds come from home equity, the money can be used however you see best fit. Some California senior homeowners have chosen to relocate out of state, purchase a lower-priced home, and use the remaining proceeds to live out their retirement to the fullest. Others have chosen to relocate in-state closer to their family members and loved ones.

With inflation rates surging, many seniors are concerned whether their savings and diminished investment accounts will be sufficient for retirement. With a HECM for Purchase loan, not only can they relocate to their retirement haven – but also access an additional source of cash flow to fund everyday expenses by tapping into their home equity.

Whether you're looking to downsize or upsize, it's all possible with a H4P reverse mortgage loan. Brad Korb can sell your existing home and find you the right property to purchase inside California or virtually any state you'd like to explore.



Give Brad a call to discuss your real estate options and how reverse mortgage financing can help you achieve your goals. Working alongside Brad as a proven partner is Bob Petersen, a Reverse Mortgage Professional with Longbridge Financial, LLC. A leading reverse mortgage lender, Bob and Longbridge provide HECM for Purchase loans to Brad and his team. Brad and Bob can offer a unique solution to assist in buying your next home and providing the expertise to close with a reverse purchase loan.

For the folks who wish to age in place, Longbridge Financial, LLC offers the full suite of FHA HECM loans for refinancing to allow borrowers access to their home equity. Additionally, Longbridge offers their proprietary jumbo reverse mortgage, Longbridge Platinum for high-value homes. Call Bob Petersen if you'd like to discuss.

Brad Korb Real Estate Group, BRE #00698730 Brad@BradKorb.com 3813 W. Magnolia Blvd., Burbank, CA 91505  
Bob Petersen, NMLS ID: 874762 rpetersen@longbridge-financial.com (714) 396-9512 Longbridge Financial, LLC Company NMLS ID: 957935

Real estate taxes, homeowners insurance, and property maintenance required. ■

### Your estate, your legacy

Work with professionals to help ensure your wishes are met



Wealth doesn't manage itself—it requires professional services. In a family or business, wealth has its own set of asset and liability needs. For his long-term wealth management, Brad Korb relies on Richard V. Bertain and David Escobar of UBS Financial Services Inc., recommending them with confidence. Korb says these Certified Financial Planner™ practitioners consistently deliver premiere customer service and extensive financial resource knowledge for planning and putting in motion long-term goals and objectives.

End-of-life planning is often a difficult topic to discuss, especially with family. However, without proper estate planning in place, families can be left in the dark during a challenging time. These decisions impact more than investments and assets; they also matter when it comes to unforeseen health issues.

Taking the time to plan now will help give you confidence that everything is in order and ensure the details around the management of your estate will be carried out efficiently and in the manner you want. With the assistance of an estate planning attorney, you can take advantage of these 10 ways to make it easier for your loved ones:

1. Collect relevant documents
2. Secure your assets and documents
3. Execute a will
4. Create a revocable living trust
5. Name a power of attorney
6. Create a living will
7. Check your beneficiaries
8. Plan your final arrangements
9. Review frequently
10. Communicate with loved ones

When it comes to estate planning, it's always a good idea to have a team of advisors to help. You can consult with an estate planning attorney, your wealth advisor and your accountant to make sure all of your questions are answered and your documents prepared.

Estate planning can be stressful. But having a plan in place ahead of time can help ensure your family is taken care of and your wishes are met exactly as you intended.

#### Plan your legacy today

If you'd like a copy of the full UBS

estate planning checklist, with details about these 10 ways to make it easier for your loved ones to ensure your intentions are respected, please contact Bertain Escobar Wealth Management team member Taylor Moore at [taylor.moore@ubs.com](mailto:taylor.moore@ubs.com) or call him at 626-405-4735.

Richard Bertain, Senior Vice President with UBS Financial Services Inc., has been providing sound financial advice to clients since 1983, earning the designation of Certified Investment Management Analyst® from the Wharton School. He and David Escobar, Senior Vice President with UBS, are involved in local community organizations ranging from the Burbank Civitan Club and Boy Scouts of America to the Burbank YMCA and Leadership Burbank.

Bertain Escobar's comprehensive wealth management approach for high net worth families and businesses is straightforward and thorough: Identify goals, evaluate the situation, develop a financial plan, implement it, and monitor and rebalance as needed. They seek to perform effectively and efficiently, such that each client would be proud to recommend them to their friends and family.

#### Bertain Escobar Wealth Management

UBS Financial Services Inc.  
251 South Lake Avenue, 10th Floor  
Pasadena, CA 91101  
800-451-3954 toll free  
855-203-6443 fax  
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### How to Minimize Capital Gains Taxes: Korb Talks 'Owner-Will-Carry'

A bit like the experienced boat skipper who navigates deep water to find the best fishing for his passengers, a good realtor plots a course for the best financing arrangement to minimize capital gains taxes for his sellers.

"We call it 'owner-will-carry,' or 'seller financing,'" Brad Korb explained. "I recently was talking to a client who wanted to sell his property but didn't want to pay such high capital gains. He wasn't aware of the tax deferral he could get if he carried the loan on the property once he sold it."

According to Korb, an example would be of a buyer who put 25% down on the property, with the structure being that the seller take back the loan and carry a note secured by the property, just as a bank would do. **The capital gains taxes would be calculated on the money received rather than full purchase price.**

"The seller also gets a much better return interest rate than he would from putting his money in a bank," Korb added. "I can help the seller when minimizing capital gains is an issue. It's the job of a good agent to help clients through territory that

is new to them, but familiar ground to us."

Korb invites anyone who wants to know more about owner-will-carry structuring to call him at (818) 953-5300.

*When you sell a piece of property with owner financing, it is considered an installment sale instead of a regular sale of real estate for tax purposes. For example, when you sell a house or a piece of land normally, the buyer gives you a lump sum of money for the purchase on the closing date. With an installment sale, the buyer gives you a down payment on the closing date and then gives you regular payments over the life of the contract.*

#### Spread Out the Gain

*When you sell with owner financing and report it as an installment sale, it allows you to realize the gain over several years. Instead of paying taxes on the capital gains all in that first year, you pay a much smaller amount as you receive the income. This allows you to spread out the tax hit over many years. When you sell a property that has appreciated significantly in value, it could require you to pay a large amount of capital gains taxes. ■*

Visit [www.BradKorb.com](http://www.BradKorb.com)  
For All Your Real Estate Needs!

### Burbank Chorale

Burbank Chorale has started rehearsals for the Spring Semester on January 17, 2023 at St. Matthew's Lutheran Church  
1920 W Glenoaks Blvd, Glendale, CA 91201.

Auditions are closed for this Semester, but if you would like to audition for our Fall Semester, please email [membership@burbankchorale.org](mailto:membership@burbankchorale.org) or call 818-759-9177.

Mark your calendar for our Spring Concert on Saturday April 29, 2023 at St. Matthew's Lutheran Church. More details to come.

# In The Community

## Burbank News & Events

### BURBANK ADULT CENTERS

Events and activities for those age 55 and over  
(unless indicated otherwise).



Contact the Joslyn Adult Center Monday-Friday between 8am-6pm to request the most up-to-date information regarding facility hours and programs. Updated information on classes and activities will be available on our website.

#### JOSLYN ADULT CENTER

1301 W. Olive Ave., Burbank, (818) 238-5353

Check out these events/programs at the Joslyn Adult Center.

Where there is a ✓ please call Joslyn Adult Center at 818-238-5353 to sign up!  
(\$2 without BSAC card)

#### Virtual and In-person Activities

Advance sign-up is required for all virtual activities. To reserve your spot, contact the Joslyn Adult Center at 818-238-5353. For more information regarding all activities, both in-person and virtual, please feel free to look on our website or visit the Joslyn Center.

#### FITNESS

##### Kundalini Chair Yoga – (Live Streamed/ In Person)\*\*

**Mondays from 9:00-10:00am**

Kundalini Yoga is the yoga of self-awareness. Each class is focused on exercises that boost the immune system and enhance the function of the Central Nervous System. The class often ends with a 5-minute meditation.

##### Chair Strength Training – (Live Streamed/ In Person)\*\*

**Tuesdays from 10:45-11:30am**

This chair strength class will focus on exercises that build muscle mass, increase bone density, promote good posture, and improve balance.

##### Fall Prevention with Harry – (Virtual)

**Tuesdays 12:30-1:30pm; Fridays 9:00-10:00**

Learn how to prevent stumbles, recognize fall risks, and to safeguard your environment. This class will help build lower body strength and emphasize core training, balance, and stability movements.

##### Strength and Balance with Harry (Live Streamed/ In Person)\*\*

**Thursdays 10:00-11:00am**

Build strength, decrease body fat, and improve balance and flexibility. This class will incorporate progressive resistance training, stretching, tai chi, yoga, Pilates, and circuit training. This class is both in-person as well as livestreamed for Zoom.

##### Shao Chi & Yoga (Live Streamed/ In Person)\*\*

**Thursdays from 12:15- 1:00pm**

This modern approach to Tai Chi (Shao-Chinese word for young, fresh, new) will get you more in touch with your body. The slow movements will focus on balance, core strength, flexibility, gait, posture, and anticipatory postural control. This class also combines yoga tailored for a wide range of physical abilities. This class is both in-person as well as livestreamed for Zoom.

\*\* Instructor In-person status subject to change

#### DANCING

##### Ballroom Dancing

**Thursdays 7:00-10:00pm**

Cost of activity WITH activity card will be \$10.00

Cost of activity WITHOUT activity card will be \$12.00

##### Line Dancing

**Saturdays 10:30-11:30am**

Cost of class WITH activity card will be \$5.00

Cost of class WITHOUT activity card will be \$7.00

#### OTHER

##### Brain Booster Live – Virtual Only

**Mondays 4:30-5:30pm**

Virtual Brain Booster is an extension of the Brain Booster class held at the Joslyn Center during normal operations. In this group participants learn and practice proactive measures for maintaining a healthy mind with simple methods that can be incorporated into everyday life!

#### Karaoke – In-Person

**Mondays 12:00-2:00pm**

Join us this new year for our new karaoke group every Tuesday.

#### Bingo – In-person

**Thursdays from 1:00-3:00pm**

Live Bingo that allows anyone the chance to win prizes and Joslyn bucks. With activity card, there is a \$1 fee for the game.

#### SUPPORT GROUPS

##### Challenges and Choices – Virtual Only

**Mondays from 11:00am-12:30pm**

This support group addresses life challenges introduced by COVID-19.

##### Men's Support Group – In-person

**Thursdays 1:00-2:30pm**

This group provides space for men to discuss inner thoughts, life challenges, and fears.

##### Senior Support Group – Virtual Only

**Tuesdays 2:00-3:30pm**

This group allows seniors to meet virtually and discuss life challenges and events.

##### Soulful Senior Support Group – In-person

**Fridays 2:00-4:30pm**

This group allows seniors to meet at the facility and allow them to watch different enlightening videos and reflect on life.

#### TECHNOLOGY

##### Zoom Coaching Appointments

Need help using Zoom to attend meetings and groups? Meet one-on-one over the phone with Joslyn staff to learn the ins and outs of Zoom! By appointment only.

#### Ongoing Programming

##### Home Delivered Meals ✓

##### Currently Open for Enrollment

During the Covid-19 pandemic, the City of Burbank Home Delivered Meals (HDM) program is providing up to seven free lunch meals to Burbank Residents ages 60+. To apply, for Home Delivered Meals, please contact Burbank Nutrition Services at 818-238-5366.

##### Project Hope ✓

##### Currently Open for Enrollment

Project Hope is a free program that pairs volunteers with Burbank Residents ages 60+ to assist with: grocery shopping, picking up prescriptions, dropping off items at the post office, and fulfilling other essential errands individuals may need completed on their behalf.

If you are in need of assistance with any of these services, or are interested in volunteering for Project Hope, please contact the Burbank Volunteer Program (BVP) at 818.238.5370, or email BVP@burbankca.gov.

##### Phone Pals ✓

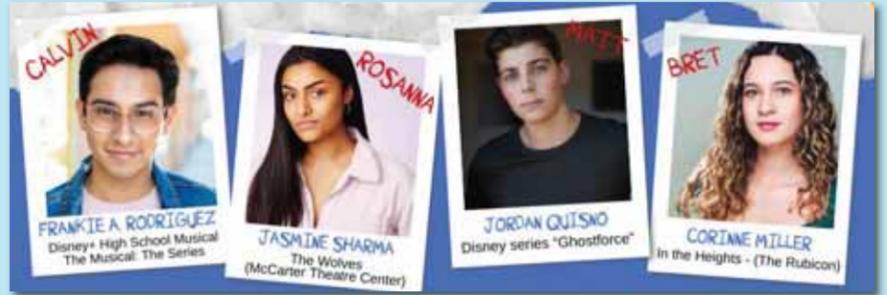
##### Currently Open for Enrollment

Phone Pals is a free program that pairs Burbank Residents ages 55+ with a volunteer that regularly calls to check in and visit over the phone. If you are interested in being paired with a Phone Pals volunteer, or becoming a volunteer, please contact the Joslyn Adult Center at 818.238.5353.

#### Day Trips

At this time the Travel/Recreation Office has suspended all day trip activities. Further information regarding future day trips will be available when regular operations and programming at the Joslyn Adult Center resume. ■

### 'Calvin Berger' at The Colony Theatre



Tickets are now on sale for the Colony Theatre's biggest show in years! The West Coast premiere of "Calvin Berger," a musical, opens at Burbank's world-famous theatre on February 16th and runs until March 26, with shows Thursdays to Sundays. The Colony Theatre is excited to announce that their cast will feature the Disney+ star of "High School Musical: The Musical: The Series," Frankie A. Rodriguez in the title role, alongside Jasmine Sharma, Jordan Quisno, and Corinne Miller.

Loosely based on the story of Cyrano de Bergerac, the musical "Calvin Berger" is the contemporary and hilarious story of unrequited feelings, love notes, and physical insecurity among high school seniors. Smitten with the beautiful Rosanna, Calvin is paralyzed by self-doubt due to the size of his nose. No words of encouragement coming from his quirky best girlfriend Bret seems to help. Rosanna finds her head turned by the good-looking new student, Matt, who is painfully shy and unable to voice his mutual attraction to her. Hoping to forge a closer relationship to his love, Calvin offers to pen Matt's eloquent love notes to Rosanna. As deceptions unravel and truths are revealed, Calvin is about to learn that sometimes what you're looking for is right under your nose.

"I am thrilled to bring this musical to The Colony stage. The music is fantastic, the story is timeless, and the contemporary element of a present-day high school setting makes it a wonderful piece of theatre — especially with Richard Israel directing and the entire dream team we've put together," said Producing Artistic Director, Heather Provost.

"Calvin Berger" has book, music, and lyrics by Barry Wyner and will be directed by Ovation Award-winner Richard Israel. Musical director is Anthony Lucca. "Calvin Berger is a joyful retelling of the Cyrano story, and it's a rarely produced, under-the-radar gem of a musical. Set in a modern-day high school, the show takes us through the triumphs and tragedies of adolescence in a propulsive and hugely entertaining way. It is fresh, funny, and wonderfully resonant, and I'm honored to be partnering with The Colony to introduce it to Los Angeles audiences," said Israel.

The regular running schedule is Thursdays and Fridays at 8pm, Saturdays at 2pm & 8pm, and Sundays at 3pm. Admission price is \$55, but the Colony Theatre is offering \$10 off tickets, just use **CODE: KORB**. Tickets are on sale now and available online at [www.colonytheatre.org](http://www.colonytheatre.org) or by phone at (866) 811-4111. The Colony Theatre is located at 555 N. Third Street (between Cypress and Magnolia) in Burbank, 91502. Free onsite parking is available. ■

# In The Community

## Burbank News & Events

### BRAD KORB TEAM RECENT LISTINGS AND SALES

24-hour Recorded Info at 1-800-473-0599

LISTINGS		SALES		SALES...Continued	
816 N. Naomi	3778	2030 Richard	3918	12292 Blackmer	5878
1209 N. Cherokee	2378	11064 Scoville	2148	23851 Erin	5948
1510 N. Screenland	2358	13574 Mindora	2118	1123 E. 80th	5928
7973 Clearfield	2368	2355 Royal, Seller	2258	10715 Camarillo #310	5918
1417 N. Evergreen	2348	2355 Royal, Buyer	2258	37030 Bayliss	5888
759 E. Avenue K7	2188	6638 Clybourn #43	2168	6562 Sausalito	5958
13401 Eustace	2328	816 N. Naomi	3778	20717 Lemarsh Unit C	5968
7102 Mammoth	2408	1751 N. Maple	2308	8545 Forsythe	5998
37918 Calcedony	2418	7730 Via Napoli #53	3898	737 E. Fairmount	5978
147 S. Beachwood	2248	17189 Chatsworth	3868	305 N. Coolidge	5938
1504 E. Valencia	2398	2221 N. Valley	2138	3711 Baldwin #301	6008
11150 Glenoaks #225	2318	2112 N. Kenwood	2088	15216 Magnolia #1	5988

**Call The Brad Korb Team  
(818) 953-5300**

*We Sell or List a Property Every 40 Hours!*

To Contact Brad via his  
Social Media, please find him at:

**FACEBOOK:** Brad Korb (personal page)

The Brad Korb Team (fan site)

**LINKEDIN:** Brad Korb

**TWITTER:** @BradKorb



“**True success** is found when you stay focused on **what’s really important**— family, friends and community.”  
— Brad Korb

**USE THIS TRUCK  
FREE!**



**Call 1-800-473-0599**  
Enter Code 4408

## SAVE WATER

# BURBANK

15% goal

**BURBANK MUST SAVE 15% WATER TO GET THROUGH THE DROUGHT**

We can achieve our goal if every Burbankian makes small changes to use less water.

Learn about watering restrictions and how you can help at [bit.ly/savewaterburbank](http://bit.ly/savewaterburbank)

## Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it's what we believe in. So it means a lot to our Team when clients like Al Levine (below) show how much they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who's thinking of selling their home.

**To all of you, we extend a sincere THANK YOU!**



818.953.5300 or [www.BradKorb.com](http://www.BradKorb.com)

# In The Community

## Burbank News & Events



The Next BCC Monthly Association Meeting is on Monday, January 9th!

**Meeting Time & Location:**

Monday, Jan 9 - 12 Noon to 1:30 pm Lunch Served @ Noon;  
Meeting from 12:30 to 1:30 pm

Emmanuel Church, 438 E Harvard Rd Burbank, CA 91501

Join us for Lunch (\$13 per person) and then stay for the meeting!

PLEASE RSVP at [www.burbankcc.org](http://www.burbankcc.org) (Meetings/Events) & make your lunch selection by Friday, January 6 at 10:00 am!!!

(Please bring cash or check made payable to: BCC)

**December's Guest Speakers:**

**Home Again Los Angeles**



**2022 BCC Campership Program**



Pre-register NOW for BCC's -- Go to: <https://www.burbankcc.org/camperships>  
2023 Campership Program !!!

BCC's Campership Program helps provide camping experiences for all Burbank children who are otherwise financially unable to go to camp. Qualified children will be offered a week of resident or day camp. It will be scheduled for Summer 2023. There are a variety of camp programs available.



**Become a member of the Burbank Coordinating Council**  
**How do I join?**

Becoming a member is easy! Simply go to  
<https://www.burbankcc.org/plans-pricing> to go to our online signup.  
Memberships are \$20/year for individuals and \$30/year for organizations.

**BCC Leadership Positions Available...**

Do you enjoy helping others in our community? Consider one of the following open positions and join our Team!!!

- Public Relations
- Website
- Social Media
- Fundraising
- Nonprofit Organization Coordinator



Interested? Send an email to Mary Anne Been, BCC President,  
at [mabeen@mac.com](mailto:mabeen@mac.com) to find out more!

**Burbank Coordinating Council**

Burbank Coordinating Council | Post Office Box 10126, Burbank, CA 91510  
[bcc.info1933@gmail.com](mailto:bcc.info1933@gmail.com) ■

### Burbank Singers



*Burbank Singers at a December 2022 Holiday Performance in Burbank.*

The Burbank Singers will begin their new semester in early February and registration is currently underway. This musical troupe meets Tuesday mornings from 9:00 to 11:30 a.m. at Burbank Adult School. Join this lively Women's Chorus to have fun, meet new friends, and perform at various community events throughout the year. You will learn music in a variety of styles and from several eras. Auditions are NOT required; reading music is not necessary, but is always a plus! ■



**March 20, 2023 - March 24, 2023**

**April 3, 2023 - April 17, 2023**

**LOCATION**

Main Club House  
(Kinder - 12th grade)

300 E. Angeleno Ave. Burbank, CA 91502

\*All members required to wear closed shoes and bring a lunch

\*Morning and Afternoon Snack provided

\*No fees required for active BGC members

**Hours**

7:30 a.m.

6 p.m.

**Fees**

New Member

Registration:

\$75

Weekly fee:

\$180

**Financial Aid**

available for  
qualifying  
families

**Activities**

Creative Arts,  
STEM  
Activities,  
Sports and  
Recreational  
and much  
more!

Online Registration Opens January 23, 2023 through  
[parentportal.bgcburbank.org](http://parentportal.bgcburbank.org)

For any questions, please call the Main Club  
(818)842-9333 ext. 113 or visit [www.Bgcburbank.org](http://www.Bgcburbank.org)

### Burbank African Violet Society

The Burbank African Violet Society will be having their next club meeting on Thursday morning February 16, 2023 at 10:00 A.M. The location is The Little White Chapel Christian Church, 1711 North Avon Street in Burbank.

The program will be on "Growing African Violet Trailers". Trailing African violets have stems and leaves that drape over the pot rather than grow upright. Leaves and stems grow to about ten inches long. They are best grown in hanging baskets. Questions and answers will follow.

We have both raffle and silent auction tables. Refreshments are served and friendships are made. Guests are always welcome to attend the meetings. For more information please refer to our website: [www.burbankafricanviolets.weebly.com](http://www.burbankafricanviolets.weebly.com) or telephone (661) 940-3990. ■



### City of Glendale Parks, Recreation and Community Services Department

Check out all of the Glendale upcoming events and the Leisure Guide for classes, leagues, senior programs, etc. at:

[www.parks.ci.glendale.ca](http://www.parks.ci.glendale.ca)

# In The Community

## Burbank News & Events

### JENNY (but not from The Block!)

By Susie Hodgson

Ever notice how often celebrities seem to “sell” their names to push a product? Like Martha Stewart linens... or Rachael Ray dog food. How about Bobby Flay cookware or even the Eddie Bauer edition of the Ford Bronco? (By the way, did you know there really WAS an Eddie Bauer? He invented the down parka and sold his company in 1968.) This phenomenon is nothing new. It’s been going on for decades. Just ask master showman, PT Barnum (1810 – 1891).

Yes, PT started the Barnum & Bailey circus, but his greatest love was money. So it should be no surprise that it was Barnum who discovered a huge sensation of a singer in Europe and brought her over to tour the United States, resulting in today’s equivalent of millions of Barnum’s coveted dollars. The year was 1850 and the songstress was The Swedish Nightingale herself, Jenny Lind.

Jenny Lind was born in 1820. She was discovered as a youngster with a magical voice, premiering onstage at age 10. She had some mysterious “vocal crisis” at age 12 – something we’d probably now call stress. But she returned to singing in 1838, making a big hit starring as Agathe in Weber’s “Der Freischutz.” You’ve kind of got to think of opera as the hip hop of its day! Sadly, Jenny’s voice went out, but luckily, after intense training by noted singing teacher Manuel Garcia, she gained a much better singing technique that wouldn’t hurt her vocal chords.

After her recovery, famed composer Giacomo Meyerbeer had Jenny audition for the well-known Opera in Paris, but they rejected her. Evidently crushed by the slight and an apparent grudge-holder, Jenny refused to ever play at the Opera in Paris as long as she lived.

Jenny later toured Norway where she met a writer who was absolutely smitten with her. It was Hans Christian Andersen, author of “The Ugly Duckling” and other popular fairy tales. They say he also wrote “Beneath the Pillar,” “The Angel,” and “The Nightingale” in Jenny’s honor. She rebuffed him, leading him to vengefully pen “The Snow Queen,” where he said that she (meaning Jenny) had a heart of ice. It is also said that the Disney movie “Frozen” was based on “The Snow Queen.” (Who knew?!)

Meanwhile, Jenny made a splash in Berlin singing in an array of famous operas. She also befriended big-time composers such as Schumann, Berlioz, and (here’s the biggie) Felix Mendelssohn. Even if you think you don’t know Mendelssohn, trust me, you do! Ever been to a wedding? Then you’ve heard his Wedding March. Ever watch the Charlie Brown Christmas special? Remember how they all sang “Hark! The Herald Angels Sing” at the end? Mendelssohn wrote that music... plus a ton of operas, symphonies, chamber music pieces and more. He was prolific all right!

Mendelssohn and Jenny Lind became very close and there were always whispers about them. Mendelssohn died young (38) from a stroke brought on by working too much. Jenny herself could not bring herself to even hum a Mendelssohn tune for over a year, so devastated was she. Their affair was confirmed after her death when Mendelssohn’s many love letters were uncovered. (Just the fact that she saved them all those years says a lot!)

Now let’s circle back to PT Barnum. He’d heard of this singing sensation, Jenny Lind, and without even caring about music, booked her to tour the US. Before she even set sail, the Barnum hype began. He built her up so high that tickets were



sold out before Lind even came close to our coast. Masses of people gathered and screamed. Remember Beatlemania? Also nothing new. Before John, Paul, George and Ringo, there was Jenny Lind and Lind Mania! The press went nuts. Barnum made a mint – but Jenny donated all her fees to charity. Barnum made sure to play THAT up, too. People who never gave a darn about music loved Jenny before hearing a note. As an aside, if you saw the 2017 film, “The Greatest Showman,” it is implied (well, more than implied!) that there was a love connection of sorts between Barnum and Lind. Not true. That was fiction – what we call a “plot point.”

Jenny became engaged to a tenor (Julius Gunther) in Sweden, but the couple broke up due to conflicting schedules. Then Jenny went to London where Queen Victoria attended all of Jenny’s performances. Queen Victoria even had the orchestra play Mendelssohn’s Wedding March when her daughter got married, starting a massive trend.

In 1851, Lind broke off her business relationship with Barnum – amicably they say. (Don’t they always?) She started managing her own career, still donating all her money. There was a big debate about slavery at the time and Lind did everything she could to stay out of it, which was NOT easy to do. Word was she professed support for BOTH sides. In her personal life, she soon became involved with a musician nine years her junior, Otto Goldschmidt. They married and later had three children. They settled to a life in England. Jenny still gave occasional concerts, then became a Professor of Singing and finally died at age 67, leaving her considerable wealth to charity, helping poor children.

But remember the beginning of this story? About celebrities having items named for them? It ain’t just Martha Stewart! Think Jenny Lind! Most was arranged by Marketeer Extraordinaire PT Barnum. This includes 33 streets, an island, many towns, a hospital, pubs, a psych ward (!), a cave, a college dorm, dozens of items of clothing, and even sausages, soaps, houses, and cigars!

But the most popular (even TODAY) is Jenny Lind furniture, mostly beds and cribs. So named after the look of a bed Jenny slept in while on tour in New York, Jenny Lind furniture is known for its “cottaged” spindled style. And guess what. We have a prominent piece of that furniture right in our own museum! Pretend it’s a scavenger hunt, so come in and look for it! And while you’re at it, why not support your city and become a member or docent (or both!) for our wonderful Historical Society!? We’re a fun bunch and would love to have you join us! You’ll see why everyone calls it Burbank’s hidden gem.

**The Burbank Historical Society/Gordon R. Howard Museum**  
Next to the Creative Arts Center;  
open from 1:00 to 4:00 pm, Sats & Suns  
**FREE ADMISSION**  
**& FREE PARKING** in lot located at 1100 W. Clark St  
Ph: 818 -841-6333 ■



**Burbank Public Library**  
knowledge • discovery • community

**Start the New Year at  
Your Burbank Public Library**

Along with a collection of 400,000 books, audiobooks, and movies in our buildings, Burbank Public Library offers a growing collection of eBooks, eAudiobooks, and streaming music and movies. A Burbank Public Library card is free to Burbank residents; you can sign up for an eCard for immediate access to the online collection at [www.burbanklibrary.org](http://www.burbanklibrary.org). Visit any Library location with proof of ID and address to convert it to a card with full privileges.



**Libby by OverDrive.** This Library’s primary service for eBooks and eAudiobooks offers almost 20,000 items selected and curated by Library staff, including titles for all ages and materials in Spanish. Use the free Libby app for a great reading/listening experience on your phone or tablet. Libby also offers a collection of several thousand magazines, including popular titles like The Economist, The New Yorker, and National Geographic.



**hoopla.** hoopla provides access to hundreds of thousands of items on all topics. In addition to eBooks and eAudiobooks with no wait lists, hoopla includes comics, and streaming movies, TV shows, and music. Use the hoopla app on a device or TV to access book club picks, award-winning and classic

movies, and TV shows from BBC and other creators. Binge passes let you bypass check-out limits for a set of popular items, such as the Great Courses online learning videos or interactive kids content.



**Kanopy.** Kanopy is a streaming video site that provides free access to the Criterion collection, HBO documentary films, Sesame Street, and much more. The app for TV or tablet provides a seamless streaming experience with no monthly fees.

**PressReader.** If newspapers are more up your alley, check out PressReader for access to thousands

of titles from around the world in many languages. Use the app to see page views that look the same as the print editions.



With Library eCollections, people can save on monthly bills while finding something for family members of all ages. Library staff are available to assist with accessing any of these collections and services. Visit [www.burbanklibrary.org](http://www.burbanklibrary.org) for full details or to register for an eLibrary card.

**Check out the event calendar on our website [burbanklibrary.org/events](http://burbanklibrary.org/events) to learn more ■**

Burbank Central Library  
110 N. Glenoaks Blvd.

Buena Vista Branch Library  
300 N. Buena Vista St.

Northwest Branch Library  
3323 W. Victory Blvd.

**[burbanklibrary.org](http://burbanklibrary.org)**

## Have you stopped playing around?

Please donate your games, consoles, accessories or other unwanted items to  
**Dreams to Reality Foundation®.**

100% of the proceeds from the sale of your donated items benefits people in need, providing jobs, food and essentials for very low income and unhoused individuals. Call or text Helen to arrange pickup or drop off (818) 964-1028, or email [info@dreamstorealityfoundation.com](mailto:info@dreamstorealityfoundation.com)



**Dreams to Reality**  
FOUNDATION

# In The Community

## Burbank News & Events

### Meet Joe and Kathy McHugh...

I have been friends with Joe and Kathy McHugh since our children were six years old and we enjoyed being in the Burbank YMCA Guides program together in the early 90s. I wanted to introduce them to you in case you need a review your current estate plan or asset protection.

Joe is a highly experienced attorney who has earned an excellent reputation for representing clients in the areas of **California Asset Protection, Estate Planning, (Wills & Trusts), Elder Law (Medi-Cal Planning), Special Needs Planning.** He is the founder and principal attorney of LA Law Center, PC, located near my office in Burbank, California ([www.la-lawcenter.com](http://www.la-lawcenter.com)). Kathy works with Joe in the law firm as the Triage Director and Medi-CAL Expert.

If you have questions about your estate or final wishes, call them at (818)241-4238 and let them know Brad Korb referred you for a free phone consultation. They updated this article so you can understand "how to get your affairs in order" and to easily see what estate planning services they offer to our community.

#### LA LAW CENTER, PC

#### Protecting You, Your Family & Your Legacy Why is Protecting Your Assets and Legacy with a Trust Important?

Right now, if you were asked, "What would happen to your assets if you were gone tomorrow?" would you really have a clear answer? This should be an easy question to answer, however due to various laws, you might be surprised to learn what you are thinking to be your current estate plan, may not distribute your assets or handle your remaining obligations as you think. You should have your documents reviewed at least every 7 years to reflect changes in the laws and in your family situations. We have seen ex-spouses legally, but unintended, get assets due to poor follow-up to estate planning after a divorce!

**Attorney Joseph McHugh has over 30 years of experience in asset protection, estate planning, special needs planning and probates.** He is proud to offer these legal services to the Southern California community and throughout the state. The laws in California are constantly changing and he keeps up to date on the changes and how they affect his clients.

**\*\*An example of California's new real estate laws is PROP 19 (implemented in 2021).** This law potentially destroys your plans to give your children your real estate when you die. In the past (before Prop19) the state allowed children to keep the parent's current Prop 13 property taxes. Prop 19 only allows your children to keep your property tax rate if one of them lives in the house as their primary residence! All other properties will be reassessed. Your family needs to understand options.

#### "I AM NOT RICH... Why Do I Need Estate Planning?"

**Estate Planning** is not just about what happens to your assets after you die. Effective Estate Planning addresses many family issues, from initial planning to ensure you avoid Probate by setting up a trust; to taking steps to avoid possible Conservatorships if you become incapacitated; to preparing for the potential need for Medi-Cal to help pay for Long Term Care.

**We have found that, to most people, Estate Planning (Living Trusts) can be simply defined as follows:**

1. "I want to control my assets while I am alive & well."
2. "I want to provide for myself & my loved ones if I become disabled."
3. "When I die, I want to give what I have to whom I want, when I want, in the way that I want to do it."
4. "I'd like to do all of this now and want to know what it's going to cost me today and have peace of mind that my affairs are in order."

There are several reasons why a **Revocable Living Trust** is important. It accomplishes the following:

1. Eliminates the need for your heirs or surviving spouse to be subjected to the very expensive costs of the Probate Court process, which can take more than 12 months to close.
2. Allows for a trusted person or your choice to manage your trust assets if you become incapacitated (avoids Conservatorships).
3. Provides the vehicle to potentially eliminate or reduce estate or inheritance taxes for high value estates.
4. Provides a means for your appreciable assets (real estate or investments) to be transferred to your beneficiaries with a "stepped-up valuation", which means that potential capital gains tax would mitigated or be avoided.



#### 5. \*\*\*Allows you to give (or not give) assets to who you want them to go to when you die!! Asset Protection Trusts for Californians!... DO YOU NEED ONE?

As for California Business Owners, those in risky professions (i.e. Attorneys, Doctors, Engineers, etc), Landlords and/or Investors (including Cryptocurrencies) or just crazy drivers, it is essential that you make specific plans to protect yourself and your assets from potential lawsuits and in some cases you can reduce high taxes! This is critical, especially if you have assets you do not want to lose and are a target for personal injury lawsuits. LA Law Center has several different Asset Protection Trusts that can provide many needed asset protection solutions, with proven track records of successful results.

You can also set up a Land Trust to protect your privacy so the public cannot easily find out where you live or what property you own (this is particularly important for celebrities, business owners, law enforcement and landlords). It is critical to understand your options.

Joseph (Joe) McHugh, Esq can help you assess if you may need to step up your level of asset protection.

#### If You Have Too Many Assets... How Do You Qualify For Medi-Cal LTC?

As we get older, many families are faced with difficult and important decisions regarding about the safe long-term care of loved one that is physically failing and need help, especially 24/7, around the clock. This can be very expensive, and many people do not look into qualifying for Medi-Cal to help pay for this care.

#### IT IS IMPORTANT To Only Seek Counsel From An Experienced Elder Law Attorney

"Do not believe everything you hear about Medi-CAL, Spend Downs or 5 Year Look Back from Social Workers, Financial Planners, CPAs, or try to file a Medi-CAL application on your own, until you have a consultation to an experienced Elder Law Attorney."

There are more care options that an experienced Elder Law Attorney can suggest for these pressing family issues when they have saved for retirement and have assets.

Joseph McHugh (highly experienced Elder Law Attorney) and his wife Kathy McHugh (Medi-Cal Expert), offer a free consultation and you will be amazed at what strategies are legally available for Medi-CAL Qualifications by gifting assets!

Joe and Kathy can help you plan for both the present and the future through the establishment of Medi-CAL Irrevocable Trusts, Elder Law Power of Attorneys and Health Care Directives. These elder law documents and legal transfer of assets help clients qualify for Medi-Cal that will help pay for nursing home care, while causing the least amount of financial burden to the estate. They can also help you protect your home from Medi-CAL Estate Recovery before the death of the Medi-CAL beneficiary. The Medi-Cal laws are always changing, but the good news is that Joe and Kathy stay up to date on latest changes and can explain how they will affect their clients and Long-Term Care Options.

This is a quick overview of LA Law Center's legal services to help you protect your assets and legacy.

Joe and Kathy are happy to offer a free phone consultation to Brad Korb's referrals.

Just call 818.241.4238 to schedule a free 30-minute appointment.

The LA LAW Center web site has more information about many of these legal services...

Go to [www.la-lawcenter.com](http://www.la-lawcenter.com) for more detailed information.

All legal work is exclusively provided by LA Law Center, PC which is licensed to practice law in the State of California only.

This information is based on California law. This article has been created only to provide general information and advertising regarding LA Law Center's services.

This information shall not be considered formal legal advice or the formation of an attorney-client relationship. ■



### Burbank Temporary Aid Center Updates

#### Save the Date for BTAC's Annual Gala!

Friday, March 24, 2023, BTAC will hold its Annual Gala. This will be our first event since the pandemic began, and we want to celebrate everyone who helped BTAC continue to serve the community during the pandemic and these difficult economic times.

For more information or to be added to the invitation list, contact BTAC for more information: 818-848-2822 ext. 110 or [bhowell@theBTAC.org](mailto:bhowell@theBTAC.org).

#### Donating to BTAC

• **Most Needed Items:** When deciding what food items to donate, keep in mind the kind of things your family needs and enjoys. Some of our most requested items are cooking and olive oil, coffee, cleaning products and toilet paper. Also, our families especially appreciate full-size hygiene items, such as toothpaste, body wash, deodorant, etc. Recently, we have

• **Monetary Donations are important, too:** Many people aren't aware that your monetary donations to BTAC support BTAC's Bill Assistance program. Whether helping with rent, a BWP or Gas Co. bill, these donations help some of our friends and neighbors to keep from becoming homeless. Your donations also help BTAC pay its utilities that support access to showers and laundry and keep our freezers and refrigerators running!

#### • BTAC cannot accept any of the following items:

- Any used items: clothing, blankets, towels, etc.
- Previously used grocery bags or any other pre-used bags
- Home grown fruits and vegetables
- **Hours for donations have changed:**  
Weekdays, Monday – Fridays: 8:00 a.m. – 3:00 p.m.  
All deliveries are accepted at the rear of the building.  
Weekends: by appointment only

#### BTAC Needs Volunteers!

Did you know that BTAC couldn't be open if it weren't for wonderful volunteers? In order for BTAC to expand its hours and assist more people, we need your commitment!

If you are looking for meaningful involvement, join others who have found a place at BTAC. For more information about volunteering, call or email Libby at 818/848-2822 ext. 113 or [volunteer@theBTAC.org](mailto:volunteer@theBTAC.org)

And students (16 and older), don't forget that volunteering at BTAC can help fulfill service requirements for graduation! ■

## SAVE THE DATE



#### You're a BTAC SUPERHERO

and we want to celebrate YOU and those who helped Burbank Temporary Aid Center serve the community throughout the pandemic!

Burbank Temporary Aid Center's Annual Gala and Auction  
**Cost per person: \$150 // Date: March 24, 2023**  
**Time: Auction & Cocktails: 5:30 p.m., Dinner and Program: 7:00 p.m.**  
**Location: Castaway Burbank, 1250 E. Harvard Road**

For information about attending, sponsoring, placing an ad, or providing an auction item, please contact Barbara Howell at [bhowell@theBTAC.org](mailto:bhowell@theBTAC.org) or 818-848-2822 ext. 1010.

# In The Community

## Burbank News & Events

<b>Police Dispatch</b> 818-238-3000	<b>The Brad Korb Team</b> <b>Your Realtors For Life</b> 818-953-5300 <a href="http://www.BradKorb.com">www.BradKorb.com</a>		<b>Fire Info</b> 818-238-3473
<b>Police Detectives</b> 818-238-3210			<b>Parks &amp; Recreation</b> 818-238-5300
<b>Animal Shelter</b> 818-238-3340	<b>Graffiti Hotline</b> 818-238-3806	<b>Streets/ Sanitation</b> 818-238-3800	<b>Water/ Power</b> 818-238-3700

### Estate Sales By Connor - Planning and Honoring The Process of a Liquidation

In times of uncertainty, it is now, more than ever, a time to assess, reflect and re-group. Observing the current economic landscape, Estate Sales by Connor, like most small businesses, has streamlined a business model to suit current market trends. With over 50 years of combined experience, spanning three generations, Estate Sales By Connor has an expansive knowledge about how to transition your life's belongings into profitable margins.



Estate Sales By Connor is a small boutique, independent, Estate Sale and Liquidation company with a focus on customer service. As they serve the greater LA community in its entirety, they encourage clients to look at the timelines for which to execute a game plan to liquidate, downsize, or resell their possessions. Conducting an estate sale can be overwhelming and hiring the right estate sale company can make all the difference.

Steve McCrory states "although each estate is uniquely diverse, the process of liquidating it is universally similar. 90% of our estate sales are currently in the form of referrals, trustee or

beneficiary holders. We take time to run a formula that works for each particular estate and this planning makes a difference of not only honoring the items collected by the loss of a loved one over the course of their life's journey, but also provides financial benefits which offsets some of the burdening costs."

Taking the time to call in experts to assess your situation is a step often missed by trustees and however much stress you may be going through, it's a step that can alleviate the overwhelming feeling of having to deal with the task at hand.

Estate Sales by Connor has an extensive mailing list, supported by advertising and marketing campaigns. All of which have been honed into a well-crafted science, and encompasses all of their services and the attributes you need when looking for in an Estate Sale company.

Instead of guessing what may be of value, give us a call and let us give you a free complimentary assessment.

For a Evaluation, Contact Stephen or Connor McCrory at 310-228-0943 or 818-848-3278 or email us at [thebusinessmuse@gmail.com](mailto:thebusinessmuse@gmail.com). ■

**Estate Sales by Connor** is a family run company that was featured on The Queen Latifah Show and ABC7 Los Angeles. We offer the perfect combination of an experienced hard working staff and a loyal following of buyers in the Greater Los Angeles and surrounding areas. We are dedicated to meet your requirements on closing dates and turnaround times, while providing a quality service that ensures a smooth transaction. Not only are we estate sale professionals, who have been working within the industry for over 50 years, we have access to some of the top appraisers, auction houses and dealers in the industry. We offer exceptional service and oversee your sale and belongings, as if they were our own. Our goal is to help you sell and liquidate your estate in a professional and profitable manner.

*We are a Licensed, Bonded and Insured California Estate Sale Company*

**Some of the more recent or popular sales:**

- > Norton Simon Museum (Beverly Hills)
- > Famous Hollywood Choreographer ~ Tony Charmoli (Hollywood Hills)
- > Tom Jones (Singer) Late Wife Estate (Hollywood Hills)

**Our Services:**

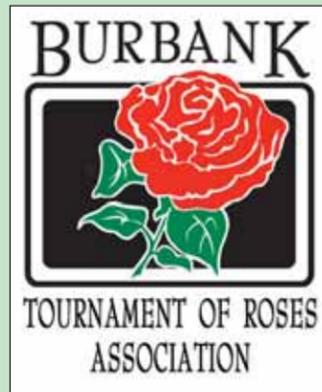
- > Free appraisals and estate consultations. > Consignments and buy outs. > Estate sale staging and organization.
- > Researching and valuing through our network of appraisers, databases, auction houses & experts. > Advertising and mailing with 2500+ emails list. > Less than 48 hour notice clean outs (move-in ready).
- > Secure and professional staff before and during the sale days. > Antique, art, and collectibles consignment process.
- > Accounting with daily totals. > No out-of-pocket fees.
- > Professional References. > Licensed and insured. Members of ACNA.

*We aim to be of assistance to YOU 818-848-3278 or 310-228-0943*

## Burbank Tournament of Roses Association

By Robert Hutt

A final tip of the hat to our 2023 float, "Adventure Awaits." Burbank's float, which was designed, built and decorated by volunteers from the community, captured the Queen Award for "most outstanding presentation of roses" ... in the Rose Parade®. Pretty Cool!



such talents, we would move on to our second-choice design.

In 2003, while preparing for the 2004 parade, Burbank found itself in exactly that situation. Our first-choice design by Carol Cotter and Stacia Martin featured a large juke box with dancing animals for the overall parade theme of "Music, Music, Music." We were unable to modify the design enough

The annual float building cycle begins again during the second week of February. Theme Draft is the day when all float builders, both self-builts and professionals, meet with Pasadena tournament officials to submit their float design concepts. As I submit this column, the formal theme has not yet been announced by incoming president, Alex Aghajanian, however, we suspect it is something like "Music Speaks" or "The Power of Music" or "Music: The Universal Language," etc.

As builders arrive at the former Wrigley Mansion, they pick numbers from a jar; one number for each float they hope to build. As the draft begins, the builder who selected number "1" presents his design. Rather, a tournament official will retrieve the design from the builder and take it to the president's table. Very secretive. If the president has a concern regarding a design, one of his assistants will speak with the builder to resolve it. The process continues with builder number "2" then number "3" and so forth.

The new president wants to ensure that his future parade will be entertaining and have plenty of variety. After several builders have presented their designs, the president may announce "no more racoons playing clarinets," (hypothetically of course). The professional builders, with clarinet makers as clients, may frantically reach for their cell phones to discuss design changes, hypothetically. Assuming Burbank's design featured a racoon with

to satisfy parade officials. We submitted our second-choice concept by Jennifer Edward and Tamara Carlson-Woodard which featured cows and a cowboy on a western mesa. The finished float was judged to exhibit the best use of roses and we won our first Queen's Trophy with "Moosic, Moosic, Moosic."

Our Theme Draft duties do not end with our first successful submission. During the second round, we also submit our next most-favored design to tournament. This ensures that we have two designs that are formally registered in case of some unforeseen event.

About a month after Theme Draft, Tournament will send a letter that formally accepts our concept and allows us to proceed with the detailed design. In the meantime, work at the float site will focus on cleaning up the larger steel pieces for reuse in 2024 and repairing or replacing equipment around the site.

Workdays at the site are now only Wednesdays and Saturdays from 10 AM until about 3PM. We will be doing lots of clean-up and steel salvage work. Call the float site at 818-840-0060 and we will be happy to answer any questions. While we are not checking vax status, we strongly recommend wearing a mask while volunteering at the site. Our address is 123 W. Olive Avenue, next to the MetroLink parking lot. Check our website at [BurbankRoseFloat.com](http://BurbankRoseFloat.com) for any upcoming events. ■

## Borrow the Free Moving Van



**Call us at 818-953-5300 for Details**  
Our client, Hegel, borrowed the moving van after his home purchase in Azusa!

# In The Community

## Burbank News & Events

### Burbank University Women

Members of BUW meet on the 2nd Thursday of each month at Joslyn Adult Center. The group invites all women who have completed 60 units or more of college work and are at least 55 years of age to apply for membership. The goal of Burbank University Women is to promote education and intellectual growth.

Activities include monthly meetings with interesting speakers, book club, dining group, day trips, fundraising activities and furnishing college scholarships to graduates of Burbank high schools.

For membership information, please call Jeri Primm (818)843-2610 or Marcia Baroda at (818) 848-2825. ■

### Are You Struggling With Economy Fears...?

(You're Not Alone)



#### Of Course You're Concerned

- **Inflation** - at the highest level in decades
- **Rising Prices** - continue to worsen
- **Costley** - interest rate hikes
- **Struggling Economy** - No end in sight
- **Potential Recession** - overwhelming financial fear & security well-being



**What to Do Next... We Have Proven Solutions That Have Worked for 12-years ...Customer Situations - we have helped in 9-States**

1. **Fixed/ or No income...**having difficulty making ends meet
2. **Loss of Business...**due to COVID-19/Other factors
3. **Need Mortgage Approval...**to purchase home/refinance (however do not qualify)
4. **Need Equity/Cash from home...**but cannot get approved
5. **Pay Customer Monthly Mortgage Payments...**so, they can remain in home
6. **Eliminate Expensive Credit Card Debt...**interest rates are continuing to go up
7. **Eliminate Medical/Dental Debt...**successful with multiple CARE institutions
8. **Divorce/Mediation...**eliminate separation agreement expenses
9. **Federal/State Tax Liens/Judgements...**ability to prevent wage garnishments
10. **Considered Bankruptcy...**we have a far greater solution, without credit damage

Should you, other family members or friends be experiencing similar financial burdens and are seeking a proven solution and peace of mind, please contact Brad at 818-953-5300, Brad@BradKorb.com, or JohnJ at 949-706-7509, JohnJ@PlatinumResources.US.



John Janis, Platinum Resources and Brad Korb

WE MADE IT AGAIN!

**2022 ANGI'S LIST SUPER SERVICE AWARD**

*Thanks to You!*

The **BradKorb** REAL ESTATE GROUP  
Focused on What Matters to You  
Real Estate Since 1979  
DRE00800663

**Angi Super Service Award 2022**

### Brad Did It Again!



*Brad Did It Again with the sale of Richard's house in North Hollywood!*

### Burbank-Valley Garden Club

The Burbank-Valley Garden Club will hold the next meeting on February 2, 2023 at the Little White Church located at 1711 N Avon St, Burbank, CA 91505. The meeting will begin at 10:00 a.m.

This month's speaker - Insects and Mosquito Abatement

Jim Hogue is a lifelong and second generation insect collector. He is fascinated by the natural world, especially the biology of insects and he is particularly interested in the natural history of flies, beetles and the role of insects play in human culture. He earned his B.S. degree in Biology from UCLA, his M.S. and PhD in Aquatic Ecology at Utah State University. Currently he is the manager of Biological Collections and part-time lecturer in the Biology Department of Cal State Northridge.

His program is all about garden insects (the good and the bad), which ones to encourage and which ones not to encourage. He will include information on mosquitoes and mosquito abatement.

Join us in listening to this very informative speaker, we will save you a seat!

If you have any questions, contact Anne White at the following number 818) 434-3616, or via email at [annewhite1@aol.com](mailto:annewhite1@aol.com). ■



<https://www.si.edu/spotlight/buginfo/beetle>



<https://en.wikipedia.org/wiki/Coccinellidae>

# Featured Homes

For 24-hour recorded info & addresses, simply dial **1.800.473.0599** and enter the 4-digit code.

To Contact Brad via his Social Media, please find him at:

**FACEBOOK:** Brad Korb (personal page) / The Brad Korb Team (fan site) / **LINKEDIN:** Brad Korb / **TWITTER:** @BradKorb



**MEET BRAD KORB**, an individual who knows the importance of maintaining focus. He believes that true success comes from making goals for what matters most in life. And whether he's with his family, interacting with his community or helping his real estate clients, Brad enjoys successful results because of his unique ability to visualize a goal and make a plan for accomplishing it.

Call **Brad Korb's**  
**24 Hour HOTLINE**  
Get detailed information on any of Brad's listings  
**1•800•473•0599**

Simply call the number above  
and dial the code #.

**Your Home Sold  
Guaranteed —  
or I'll Buy It!**

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**\$499,994**  
Enter Code 2488



3 Bed Townhouse

Luxury Division



**HOLLYWOOD** **\$3,399,992**  
Call 1-800-473-0599, Enter Codes 2218, 2378



**LOS ANGELES** **\$1,699,996**  
Call 1-800-473-0599, Enter Code 2218



**LOS ANGELES** **\$1,699,996**  
Call 1-800-473-0599, Enter Code 2378



**ALTADENA** **\$1,199,991**  
Call 1-800-473-0599, Enter Code 2238



**PASADENA** **\$1,199,991**  
Call 1-800-473-0599, Enter Code 2338



**GRANADA HILLS** **\$1,049,940**  
Call 1-800-473-0599, Enter Code 2478



**HAWTHORNE** **\$999,999**  
Call 1-800-473-0599, Enter Code 2498



**BURBANK** **\$949,949**  
Call 1-800-473-0599, Enter Code 2348

## 5 Reasons Why I'm Glad I Called Brad!

- #1 The quick response, constant communication and follow-up from agents.
- #2 The most-comprehensive marketing plan in town!
- #3 A team business model to help you with all of your real estate needs!
- #4 Seven-day-a-week access to 34 years of real estate experience!
- #5 A professional, friendly, expert team of real estate consultants!

### Join Our Top-Rated Team Now!

The Brad Korb Team has a few great opportunities to join our team. We provide free training! Please visit [www.BradKorb.com](http://www.BradKorb.com) and click on *Thinking About a Career in Real Estate?* and complete the online form or call our office at (818) 953-5300.

“**True success** is found when you stay focused on **what's really important**— family, friends and community.” — *Brad Korb*

office: **818.953.5300** web site: [www.bradkorb.com](http://www.bradkorb.com) email: [brad@bradkorb.com](mailto:brad@bradkorb.com)

# Featured Homes

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SMART PHONE!**



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The Brad Korb Team and Use  
Our Moving Truck FREE...  
Call 1-800-473-0599, code 4408**

Who said you can't get anything FREE today? All you do is buy or sell your home with us and you can reserve your date to use the truck the day of your closing. If you have a charitable or community project that needs a truck, call us, we'll let them use it FREE!



**BURBANK** **\$949,949**  
Call 1-800-473-0599, Enter Code 2358



**BURBANK** **\$899,998**  
Call 1-800-473-0599, Enter Code 2558



**BURBANK** **\$849,948**  
Call 1-800-473-0599, Enter Code 2448



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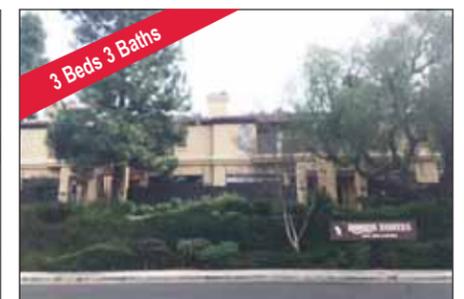
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# Market Trends

## Burbank

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	Sales to List Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	2	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	2	0	NA	0	3	1	4.0	\$429,633	\$429,667	100.0%	11
\$500,001 to \$600,000	3	1	33.3%	5	8	1	2.3	\$570,339	\$557,674	97.8%	22
\$600,001 to \$700,000	7	2	28.6%	8	26	4	1.6	\$649,219	\$651,269	100.3%	24
\$700,001 to \$800,000	10	3	30.0%	12	37	6	1.6	\$763,612	\$757,946	99.3%	27
\$800,001 to \$900,000	4	7	175.0%	12	33	6	0.7	\$869,714	\$864,848	99.4%	26
\$900,001 to \$1,000,000	5	3	60.0%	21	39	7	0.8	\$944,258	\$958,256	101.5%	21
\$1,000,000+	29	0	NA	0	178	30	1.0	\$1,393,207	\$1,402,791	100.7%	22
Market Totals	60	18	30.0%	58	324	54	1.1	\$1,125,007	\$1,130,667	100.5%	23

## Lake View Terrace Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	Sales to List Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	1	0	0.0	\$475,000	\$475,000	100.0%	68
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$800,001 to \$900,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$900,001 to \$1,000,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$1,000,000+	1	0	NA	0	0	NA	NA	NA	NA	NA	NA
Market Totals	1	0	0.0%	0	1	0	6.0	\$475,000	\$475,000	100.0%	68

## Sylmar Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	Sales to List Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	1	0	NA	\$350,000	\$380,500	108.7%	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	1	0	0.0	\$790,000	\$787,000	99.6%	19
\$800,001 to \$900,000	0	0	NA	0	1	0	0.0	\$850,000	\$847,065	99.7%	16
\$900,001 to \$1,000,000	0	0	NA	2	3	1	0.0	\$974,996	\$978,330	100.3%	34
\$1,000,000+	1	0	NA	0	5	1	1.2	\$1,208,180	\$1,185,600	98.1%	26
Market Totals	1	0	0.0%	2	11	2	0.5	\$995,990	\$988,869	99.3%	24

## Shadow Hills Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	Sales to List Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$800,001 to \$900,000	0	1	NA	0	0	NA	NA	NA	NA	NA	NA
\$900,001 to \$1,000,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$1,000,000+	2	0	NA	0	7	1	1.7	\$1,599,714	\$1,602,714	100.2%	25
Market Totals	2	1	50.0%	0	7	1	1.7	\$1,599,714	\$1,602,714	100.2%	25

## Sun Valley Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	Sales to List Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	1	0	0.0	\$599,000	\$550,000	91.8%	111
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	1	0	0.0	\$749,900	\$735,000	98.0%	10
\$800,001 to \$900,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$900,001 to \$1,000,000	0	0	NA	0	1	0	0.0	\$979,000	\$910,000	93.0%	7
\$1,000,000+	0	0	NA	0	1	0	0.0	\$1,299,000	\$1,310,000	100.8%	70
Market Totals	0	0	NA	0	4	1	0.0	\$906,725	\$876,250	96.6%	50

## Sun Valley Hills

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	Sales to List Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	1	NA	3	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	1	NA	0	0	NA	NA	NA	NA	NA	NA
\$800,001 to \$900,000	0	0	NA	0	3	1	0.0	\$865,963	\$850,083	98.2%	60
\$900,001 to \$1,000,000	0	0	NA	3	2	0	0.0	\$1,000,000	\$987,500	98.8%	14
\$1,000,000+	1	0	NA	0	3	1	2.0	\$1,225,000	\$1,258,333	102.7%	43
Market Totals	1	2	200.0%	6	8	1	0.8	\$1,034,111	\$1,037,531	100.3%	42