

Brad Korb

Burbank Bulletin

Successfully serving thousands of families since 1979

Se Habla Español | Ենք Խոսում Ենք Հայերեն | American Sign Language | Мы говорим по-русски



私たちは日本語を話します | 우리는 한국어로 말한다 | Nagsasalita kami ng Tagalog

Areas include Burbank, Glendale, Sun Valley Hills, Sun Valley Horse Property, Shadow Hills Horse Property, Sylmar Horse Property, Lakeview Terrace Horse Property

CONTACT US

The Brad Korb REAL ESTATE GROUP

Focused on What Matters to You
Real Estate Since 1979

Office 818.953.5300

Email Brad@BradKorb.com

www.BradKorb.com



DRE #00698730

DRE #01160663

3813 W. Magnolia Blvd.
Burbank, CA 91505



Best of LA

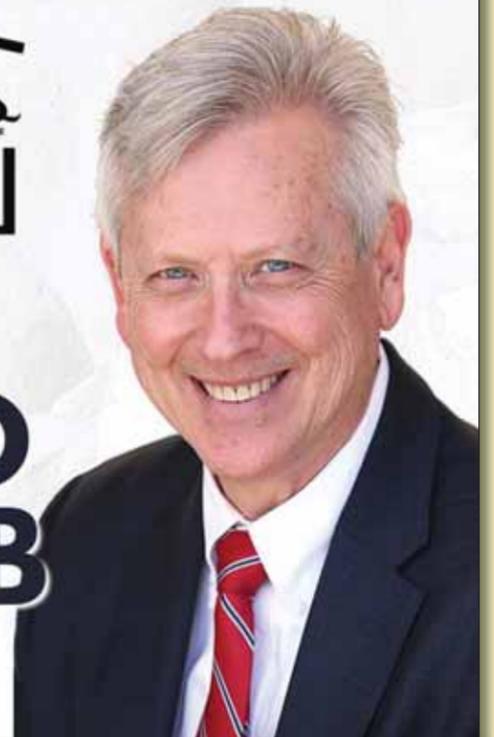
2022 was an incredible year! I'm excited to announce that I've been named on Los Angeles Magazine's list of 2023 Real Estate All-Stars. Thank you to my wonderful clients and team — We accomplished this together.

PROUD AND GRATEFUL TO BE RECOGNIZED!



BRAD KORB

The Brad Korb REAL ESTATE GROUP
DRE#00698730 • DRE#01160663



Follow The Brad Korb Team on Twitter & Facebook to receive information on upcoming open houses.



- **FACEBOOK:** Brad Korb
- **TWITTER:** @BradKorb



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INSIDE



BURBANK NEWS
Page 5



FEATURED HOMES
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AREA MARKET TRENDS
Page 12 **NEW**

www.BradKorbForeclosureHelp.com

Think foreclosure is the only option?
Think again!

We provide you with information about how to avoid a foreclosure, explain the effect it can have on you and your family, and offer other options that may be available to you. This includes a short sale, and we can help you determine if you qualify.

Get a Backstage Pass to the MLS—Search for any property and any Area—FREE

www.LACountyPropertyInfo.com

In The Community

Burbank News & Events

You're Not Trapped in Your Home!!

There are a variety of fantastic and easy-qualify options for senior homeowners to consider for selling their current home and purchasing another. Most seniors (55+) are under the false assumption that they can't qualify for a new home loan to buy a new home. Not true!! It's all possible with a HECM for Purchase reverse mortgage (H4P). Designed exclusively for older homeowners, H4P loans allow seniors to buy a new home while securing a reverse mortgage, and better yet, you do not need to make monthly mortgage payments on the new home!

With home values on the rise, it's likely that most California homeowners have seen a significant appreciation in home values. As such, tapping into this additional equity with a H4P could result in greater loan proceeds than previously available. Since reverse mortgage proceeds come from home equity, the money can be used however you see best fit. Some California senior homeowners have chosen to relocate out of state, purchase a lower-priced home, and use the remaining proceeds to live out their retirement to the fullest. Others have chosen to relocate in-state closer to their family members and loved ones.

With inflation rates surging, many seniors are concerned whether their savings and diminished investment accounts will be sufficient for retirement. With a HECM for Purchase loan, not only can they relocate to their retirement haven – but also access an additional source of cash flow to fund everyday expenses by tapping into their home equity.

Whether you're looking to downsize or upsize, it's all possible with a H4P reverse mortgage loan. Brad Korb can sell your existing home and find you the right property to purchase inside California or virtually any state you'd like to explore.



Give Brad a call to discuss your real estate options and how reverse mortgage financing can help you achieve your goals. Working alongside Brad as a proven partner is Bob Petersen, a Reverse Mortgage Professional with Longbridge Financial, LLC. A leading reverse mortgage lender, Bob and Longbridge provide HECM for Purchase loans to Brad and his team. Brad and Bob can offer a unique solution to assist in buying your next home and providing the expertise to close with a reverse purchase loan.

For the folks who wish to age in place, Longbridge Financial, LLC offers the full suite of FHA HECM loans for refinancing to allow borrowers access to their home equity. Additionally, Longbridge offers their proprietary jumbo reverse mortgage, Longbridge Platinum for high-value homes. Call Bob Petersen if you'd like to discuss.

Brad Korb Real Estate Group, BRE #00698730 Brad@BradKorb.com 3813 W. Magnolia Blvd., Burbank, CA 91505 Bob Petersen, NMLS ID: 874762 rpetersen@longbridge-financial.com (714) 396-9512 Longbridge Financial, LLC Company NMLS ID: 957935

Real estate taxes, homeowners insurance, and property maintenance required. ■

Make philanthropy your legacy

Lasting impact begins with a plan



Wealth doesn't manage itself—it requires professional services. In a family or business, wealth has its own set of asset and liability needs. For his long-term wealth management, Brad Korb relies on Richard V. Bertain and David Escobar of UBS Financial Services Inc., recommending them with confidence. Korb says these Certified Financial Planner™ practitioners consistently deliver premiere customer service and extensive financial resource knowledge for planning and putting in motion long-term goals and objectives.

Developing a philanthropic plan can help accelerate your philanthropy, create more impact and ultimately make you feel more fulfilled in your giving. Adopting a planned approach can improve satisfaction with the effectiveness of your giving.

A philanthropic plan should be a living, breathing document. This allows for shifts in the family's passions as well as growing knowledge about the causes you support. It also lets you to leverage technological innovations and new thinking from leaders in those sectors.

Why are we giving?

Before focusing on the causes you will dedicate your time, talent and resources to, first ask yourself: "Why do I want to give back?" This is where you consider the "why" of giving, rather than the "what" and ask questions like: Do you give out of passion, responsibility or obligation, do you want to honor a loved one, do you donate to bring your family together or teach values, do you want to change the world in which we live, and do you want to fix an issue or protect something beautiful?

In philanthropy, focusing on a specific goal can make it easier to measure your impact, however having too broad a focus can be frustrating when you don't see results. Apply a who/what/where model to help you define your philanthropic focus, and you can effect real, visible change.

Choosing charities

Philanthropy is much more than just granting funds to charities that align with your family's passions. A disciplined identification and selection process will help you make smart, systematic decisions about who to support and how. That will

help you translate your vision and strategy into concrete actions. It can also be a good place to start when you're making decisions about grants.

If you'd like a copy of the full UBS report on strategic planning for philanthropy, contact Bertain Escobar Wealth Management team member Taylor Moore at taylor.moore@ubs.com or call him at 626-405-4735.

Richard Bertain, Senior Vice President with UBS, has been providing sound financial advice to clients since 1983, earning the designation of Certified Investment Management Analyst® from the Wharton School. He and David Escobar, Senior Vice President with UBS, are involved in local community organizations ranging from the Burbank Civitan Club and Boy Scouts of America to the Burbank YMCA and Leadership Burbank.

Bertain Escobar's comprehensive wealth management approach for high net worth families and businesses is straightforward and thorough: Identify goals, evaluate the situation, develop a financial plan, implement it, and monitor and rebalance as needed. They seek to perform effectively and efficiently, such that each client would be proud to recommend them to their friends and family.

Bertain Escobar Wealth Management

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251 South Lake Avenue, 10th Floor
Pasadena, CA 91101
800-451-3954 toll free
855-203-6443 fax
ubs.com/team/bertainescobarwm
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Senior Vice President—Wealth Management
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Senior Vice President—Wealth Management
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taylor.moore@ubs.com ■

How to Minimize Capital Gains Taxes: Korb Talks 'Owner-Will-Carry'

A bit like the experienced boat skipper who navigates deep water to find the best fishing for his passengers, a good realtor plots a course for the best financing arrangement to minimize capital gains taxes for his sellers.

"We call it 'owner-will-carry,' or 'seller financing,'" Brad Korb explained. "I recently was talking to a client who wanted to sell his property but didn't want to pay such high capital gains. He wasn't aware of the tax deferral he could get if he carried the loan on the property once he sold it."

According to Korb, an example would be of a buyer who put 25% down on the property, with the structure being that the seller take back the loan and carry a note secured by the property, just as a bank would do. **The capital gains taxes would be calculated on the money received rather than full purchase price.**

"The seller also gets a much better return interest rate than he would from putting his money in a bank," Korb added. "I can help the seller when minimizing capital gains is an issue. It's the job of a good agent to help clients through territory that

is new to them, but familiar ground to us."

Korb invites anyone who wants to know more about owner-will-carry structuring to call him at (818) 953-5300.

When you sell a piece of property with owner financing, it is considered an installment sale instead of a regular sale of real estate for tax purposes. For example, when you sell a house or a piece of land normally, the buyer gives you a lump sum of money for the purchase on the closing date. With an installment sale, the buyer gives you a down payment on the closing date and then gives you regular payments over the life of the contract.

Spread Out the Gain

When you sell with owner financing and report it as an installment sale, it allows you to realize the gain over several years. Instead of paying taxes on the capital gains all in that first year, you pay a much smaller amount as you receive the income. This allows you to spread out the tax hit over many years. When you sell a property that has appreciated significantly in value, it could require you to pay a large amount of capital gains taxes. ■

Visit www.BradKorb.com
For All Your Real Estate Needs!

Burbank Chorale

The Burbank Chorale Spring Concert is
Saturday, April 29, 2023, at 7:30 PM at
St. Matthew's Lutheran Church
1920 W Glenoaks Blvd, Glendale, CA 91201.

More details to come.
Auditions are closed for this Semester,
but if you would like to audition for
our Fall 2023 Semester,
please email membership@burbankchorale.org
or call 818-759-9177

In The Community

Burbank News & Events

BURBANK ADULT CENTERS

Events and activities for those age 55 and over (unless indicated otherwise).



Contact the Joslyn Adult Center Monday-Friday between 8am-6pm to request the most up-to-date information regarding facility hours and programs. Updated information on classes and activities will be available on our website.

JOSLYN ADULT CENTER

1301 W. Olive Ave., Burbank, (818) 238-5353

Check out these events/programs at the Joslyn Adult Center.

Where there is a ✓ please call Joslyn Adult Center at 818-238-5353 to sign up! (\$2 without BSAC card)

Virtual and In-person Activities

Advance sign-up is required for all virtual activities. To reserve your spot, contact the Joslyn Adult Center at 818-238-5353. For more information regarding all activities, both in-person and virtual, please feel free to look on our website or visit the Joslyn Center.

FITNESS

Kundalini Chair Yoga – (Live Streamed/ In Person)**

Mondays from 9:00-10:00am

Kundalini Yoga is the yoga of self-awareness. Each class is focused on exercises that boost the immune system and enhance the function of the Central Nervous System. The class often ends with a 5-minute meditation.

Chair Strength Training – (Live Streamed/ In Person)**

Tuesdays from 10:45-11:30am

This chair strength class will focus on exercises that build muscle mass, increase bone density, promote good posture, and improve balance.

Fall Prevention with Harry – (Virtual)

Tuesdays 12:30-1:30pm; Fridays 9:00-10:00

Learn how to prevent stumbles, recognize fall risks, and to safeguard your environment. This class will help build lower body strength and emphasize core training, balance, and stability movements.

Strength and Balance with Harry (Live Streamed/ In Person)**

Thursdays 10:00-11:00am

Build strength, decrease body fat, and improve balance and flexibility. This class will incorporate progressive resistance training, stretching, tai chi, yoga, Pilates, and circuit training. This class is both in-person as well as livestreamed for Zoom.

Shao Chi & Yoga (Live Streamed/ In Person)**

Thursdays from 12:15- 1:00pm

This modern approach to Tai Chi (Shao-Chinese word for young, fresh, new) will get you more in touch with your body. The slow movements will focus on balance, core strength, flexibility, gait, posture, and anticipatory postural control. This class also combines yoga tailored for a wide range of physical abilities. This class is both in-person as well as livestreamed for Zoom.

** Instructor In-person status subject to change

DANCING

Ballroom Dancing

Thursdays 7:00-10:00pm

Cost of activity WITH activity card will be \$10.00

Cost of activity WITHOUT activity card will be \$12.00

Line Dancing

Saturdays 10:30-11:30am

Cost of class WITH activity card will be \$5.00

Cost of class WITHOUT activity card will be \$7.00

OTHER

Brain Booster Live – Virtual Only

Mondays 4:30-5:30pm

Virtual Brain Booster is an extension of the Brain Booster class held at the Joslyn Center during normal operations. In this group participants learn and practice proactive measures for maintaining a healthy mind with simple methods that can be incorporated into everyday life!

Karaoke – In-Person

Mondays 12:00-2:00pm

Join us this new year for our new karaoke group every Tuesday.

Bingo – In-person

Thursdays from 1:00-3:00pm

Live Bingo that allows anyone the chance to win prizes and Joslyn bucks. With activity card, there is a \$1 fee for the game.

SUPPORT GROUPS

Challenges and Choices – Virtual Only

Mondays from 11:00am-12:30pm

This support group addresses life challenges introduced by COVID-19.

Men's Support Group – In-person

Thursdays 1:00-2:30pm

This group provides space for men to discuss inner thoughts, life challenges, and fears.

Senior Support Group – Virtual Only

Tuesdays 2:00-3:30pm

This group allows seniors to meet virtually and discuss life challenges and events.

Soulful Senior Support Group – In-person

Fridays 2:00-4:30pm

This group allows seniors to meet at the facility and allow them to watch different enlightening videos and reflect on life.

TECHNOLOGY

Zoom Coaching Appointments

Need help using Zoom to attend meetings and groups? Meet one-on-one over the phone with Joslyn staff to learn the ins and outs of Zoom! By appointment only.

Ongoing Programming

Home Delivered Meals ✓

Currently Open for Enrollment

During the Covid-19 pandemic, the City of Burbank Home Delivered Meals (HDM) program is providing up to seven free lunch meals to Burbank Residents ages 60+! To apply, for Home Delivered Meals, please contact Burbank Nutrition Services at 818-238-5366.

Project Hope ✓

Currently Open for Enrollment

Project Hope is a free program that pairs volunteers with Burbank Residents ages 60+ to assist with: grocery shopping, picking up prescriptions, dropping off items at the post office, and fulfilling other essential errands individuals may need completed on their behalf.

If you are in need of assistance with any of these services, or are interested in volunteering for Project Hope, please contact the Burbank Volunteer Program (BVP) at 818.238.5370, or email BVP@burbankca.gov.

Phone Pals ✓

Currently Open for Enrollment

Phone Pals is a free program that pairs Burbank Residents ages 55+ with a volunteer that regularly calls to check in and visit over the phone. If you are interested in being paired with a Phone Pals volunteer, or becoming a volunteer, please contact the Joslyn Adult Center at 818.238.5353.

Day Trips

At this time the Travel/Recreation Office has suspended all day trip activities. Further information regarding future day trips will be available when regular operations and programming at the Joslyn Adult Center resume. ■



Are you ready to get fancy on a Saturday evening in May? Grab your news-boy cap, or flapper dress and SAVE THE DATE! Boys & Girls Club of Burbank and Greater East Valley is hosting our Annual Gala on May 6th at 5:30pm at the beautiful Lakeside Golf Club honoring Warner Bros. Discovery for their long time support of our club and to celebrate their 100 years of movie making! Dinner, entertainment, live auction, silent auction and so much more! Get ready to be WOWED by what we have in store for you!

To to <https://bgcburbank.org/event/gala/> or call Tracey Ban at 818-842-9333 ext. 114 or tracey.ban@BGCBurbank.org to secure your tickets or sponsorship to be a part of this amazing event! ■

Do Your New Year's Resolutions

Who knew that you can do Four (4) of the most popular New Year's Resolutions by Donating to the Kids Community Dental Clinic (KCDC).

1) Resolution to Exercise – Get up, Get Moving, and Exercise, by going through all of your Stuff. (Bend at the Knees, Lift with your Legs and Stretch, to get to those places you haven't been in years)

2) Resolution to Clean Your House – Easily Donate the Stuff you no longer need to the Kids Community Dental Clinic. Call KCDC for further information.

3) Resolution to Give to a Worthy Cause – Donate Your Stuff to the Kids Community Dental Clinic and Feel Great that your Stuff is going to Help Children in Need.

4) Resolution to Help Your Community – By Donating Your Stuff to the Kids Community Dental Clinic, you help Hundreds of Low Income Families by helping us (KCDC) provide Dental Service's to their Children! (It's Hard to Study and Learn when you have Dental Pain).

By Donating your Stuff to KCDC, the Kids you are Helping Today, are growing up to be Our Future Leaders of Tomorrow! Start Now! Get Moving!

Antiques / Books / Cameras and Video Recorders / Collectibles / DVD's / CD's / Designer Apparel and Accessories / Electronics / Event Tickets / Excess Inventory / Housewares / Jewelry / Kitchenwares / Laptops and Tablets / Musical Instruments / Phones / Purses / Sports Equipment / Vehicles and Vehicle Parts / Video Games and Consoles / Watches / Misc. Equipment and Accessories

Scan to visit our website and learn more or make a financial donation

Please call (818) 841-8011 to arrange Drop Off

Kids Community Dental Clinic • 400 W. Elmwood Ave., Burbank CA 91506

Scan here for the value of your home!



In The Community

Burbank News & Events

BRAD KORB TEAM RECENT LISTINGS AND SALES

24-hour Recorded Info at 1-800-473-0599

LISTINGS	
7102 Mammoth	2408
37918 Calcedony	2418
35501 Brinville	2428
2545 N. Myers	2448
500 E. Valencia #103	2558
320 S. Ardmore #227	2508
1726 N. Clybourn	2618
1824 S. Marengo #29	2588
5645 Auckland	2638

SALES	
42206 59th Street W	3578
5218 Auckland	2108
2355 Royal, Seller	2258
2355 Royal, Buyer	2258
6638 Clybourn #43	2168
816 N. Naomi	3778
1751 N. Maple	2308
4814 W. 141st	2048
7730 Via Napoli #53	3898
17189 Chatsworth	3868
2221 N. Valley	2138
2112 N. Kenwood	2088
1410 N. Rose	2178
7102 Mammoth	2408
1910 Paloma, Seller	2338
1910 Paloma, Buyer	2338
37918 Calcedony	2418
1054 E. Valencia	2398
147 S. Beachwood	2248
11150 Glenoaks #225	2318
13401 Eustace	2328
23851 Erin	5948
1123 E. 80th	5928
10715 Camarillo #310	5918

SALES...Continued	
6562 Sausalito	5958
20717 Lemarsh Unit C	5968
8545 Forsythe	5998
737 E. Fairmount	5978
305 N. Coolidge	5938
3711 Baldwin #301	6008
1200 Walnut Grove Unit B	6038
15216 Magnolia #1	5988
29085 Marilyn	6018
12601 Van Nuys #126	6028

Call
The Brad Korb Team
(818) 953-5300
We Sell or List a Property Every 40 Hours!

To Contact Brad via his Social Media, please find him at:

FACEBOOK: Brad Korb (personal page)
 The Brad Korb Team (fan site)
LINKEDIN: Brad Korb
TWITTER: @BradKorb



USE THIS TRUCK FREE!



Call 1-800-473-0599
 Enter Code 4408

SAVE WATER BURBANK

15% goal

BURBANK MUST SAVE 15% WATER TO GET THROUGH THE DROUGHT

We can achieve our goal if every Burbankian makes small changes to use less water.

Learn about watering restrictions and how you can help at bit.ly/savewaterburbank

Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it's what we believe in. So it means a lot to our Team when clients like Dimple Chirumamilla & Janakiram Koripalli (below) show how much they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who's thinking of selling their home.

To all of you, we extend a sincere THANK YOU!

818.953.5300 or www.BradKorb.com

In The Community

Burbank News & Events



The Next BCC Monthly Association Meeting is on Monday, February 6th!

Meeting Time & Location:

Monday, Feb 6 - 12 Noon to 1:30 pm

Lunch Served @ Noon;

Meeting from 12:30 to 1:30 pm

Emmanuel Church, 438 E Harvard Rd Burbank, CA 91501

Join us for Lunch (\$13 per person) and then stay for the meeting!

PLEASE RSVP at www.burbankcc.org (Meetings/Events) & make your

lunch selection by Friday, January 6 at 10:00 am!!!

(Please bring cash or check made payable to: BCC)

February's Guest Speaker:

Kathryn Kennedy, Co-Founder & President, MAEVE Burbank



Kids' Community Dental Clinic

FREE SPRING BREAK SMILES!

FREE cleaning, filling and sealants!
Call for appointment-some cases require multiple sessions

(818) 841-8010
(Spanish-speaking available)
400 W. Elmwood Ave., Burbank, CA 91506
www.kidsclinic.org

give kids a smile!
Children's Dental Access Program
ADA, American Dental Association

BURBANK COORDINATING COUNCIL CAMPSHIP PROGRAM

BCC Annual Pancake Breakfast

Every perfect pancake flip helps send a kid to Summer Camp

Saturday, March 18, 2022
(Breakfast Served Between) 8 - 11:00 am
Tickets can be purchased at the door

Burbank First United Methodist Church
700 N Glenoaks Blvd, Burbank, CA 91502
Questions: (818) 266-9766

Tickets available for purchase on the BCC website
Scan QR Code to Purchase

Or go to:
<https://www.burbankcc.org/event-details/bcc-annual-pancake-breakfast>
Questions contact us at: Hfobcc931@gmail.com

Event is Rain or Shine - No Refunds

BOYS & GIRLS CLUB OF BURBANK AND GREATER EAST VALLEY

SPRING BREAK 2023

March 20, 2023 - March 24, 2023
April 3, 2023 - April 17, 2023

LOCATION
Main Club House
(Kinder - 12th grade)
300 E. Angeleno Ave. Burbank, CA 91502

*All members required to wear closed shoes and bring a lunch
*Morning and Afternoon Snack provided
*No fees required for active BGC members

Hours 7:30 a.m. - 6 p.m.	Fees New Member Registration: \$75 Weekly fee: \$180	Financial Aid available for qualifying families	Activities Creative Arts, STEM Activities, Sports and Recreational and much more!
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Online Registration Opens January 23, 2023 through parentportal.bgcburbank.org
For any questions, please call the Main Club (818)842-9333 ext. 113 or visit www.Bgcburbank.org



2022 BCC Campership Program

Pre-register NOW for BCC's -- Go to: <https://www.burbankcc.org/camperships> 2023 Campership Program !!!

BCC's Campership Program helps provide camping experiences for all Burbank children who are otherwise financially unable to go to camp. Qualified children will be offered a week of resident or day camp. It will be scheduled for Summer 2023. There are a variety of camp programs available.

Become a member of the Burbank Coordinating Council

How do I join?

Becoming a member is easy! Simply go to

<https://www.burbankcc.org/plans-pricing> to go to our online signup.

Memberships are \$20/year for individuals and \$30/year for organizations.

BCC Leadership Positions Available...

Do you enjoy helping others in our community? Consider one of the following open positions and join our Team!!!

- Public Relations
- Website
- Social Media
- Fundraising
- Nonprofit Organization Coordinator



Interested? Send an email to Mary Anne Been, BCC President, at mabeen@mac.com to find out more!

Burbank Coordinating Council

Burbank Coordinating Council | Post Office Box 10126, Burbank, CA 91510
bcc.info1933@gmail.com ■

Burbank African Violet Society

The Burbank African Violet Society's next monthly club meeting will be on Thursday morning March 16, 2023 at 10:00 A.M. The location is The Little White Chapel Christian Church at 1711 North Avon Street in Burbank.

There is so much to learn about growing America's favorite houseplant the African violet. There are a few different types of African violets such as miniature African violets, semi-miniature African violets, and standard size African violets larger than six inches. There are a variety of blossoms in color from solid colors, to fantasy which is one solid color with another color with dots and splashes, chimera which are pinwheel in color with a solid color and a stripe of a darker shade of the same color or a different color. The leaf types can be solid green in color or green and white in color referred to as variegated with a hint of pink.

The club meetings also include a learning lab, show and tell, questions and answers, hands-on workshops. There are raffle and silent auction tables. Refreshments are served and friendships are made. Guests are always welcome to attend the meetings. Please come and begin a new hobby. For more information please reference our website at www.burbankafricanviolets.weebly.com or telephone (661) 940-3990. ■



In The Community

Burbank News & Events

FLY LIKE AN EAGLE – The Story of Bob Gilliland

By Susie Hodgson

It was December 22 of 1964... about a year after John F. Kennedy was assassinated. It would become a momentous day, but for a much better reason. And it had to do with a very fast plane and an exceptional pilot.

Aviator Robert J. "Bob" Gilliland was born in Memphis, TN in 1926. After completing private school, he applied to enter the military. Soon he entered the US Naval Academy, graduating in 1949. Later he joined the newly-independent Air Force, flying in post-war Germany and later in the Korean War.

Gilliland was a force to be reckoned with. He was a master pilot. He had a true gift for flying which did not go unnoticed by world-famous aviation designer Clarence "Kelly" Johnson and star of Lockheed's secret, top-level operation Skunk Works. Kelly later also served as a VP and was on the Lockheed Board of Directors. Meanwhile, Gilliland became a protégé of Kelly's... one of his best. Gilliland flew the finest planes made and instructed top pilots from around the world. And that's why Gilliland was chosen for that top-secret, unbelievable, super-fast flight on December 22, 1964.

Let's look at that 1964 flight. Remember, it was the middle of the Cold War. Some years before, President Eisenhower instructed the military to come up with the fastest ever military plane possible. They say Gary Powers had recently been shot down over the USSR only days before a major summit between USSR's Khrushchev and our own US President. The timing couldn't have been worse. Ike ordered a faster, hopefully indestructible plane – and one that could not be intercepted. So Lockheed (meaning Kelly Johnson and his team, which included Chief Test Pilot Bob Gilliland) came up with a family of incredible Blackbird planes, which at last comprised what became known as the amazing SR-71 Blackbird.

Flying the SR-71 that December day was a dangerous, top-secret flight and very few witnesses were allowed to watch. You've probably all heard the saying, "If I tell you, I'll have to kill you" – it was that kind of mission. The plane did its job (so did Bob!) The SR-71 became the fastest, high-performance aircraft ever built. It was created to intimidate and best the Soviet Union – and it did.

Bob did it – and how. He flew at a speed of nearly 1,000 miles an hour and could fly from L.A. to Wash. DC in 64 minutes.

Bob Gilliland went on to be recognized and awarded several extremely highly-regarded honors. Along with such greats as Neil Armstrong, Jim Lovell and others, Gilliland was named one of the five legends in aviation history. He was honored at the Smithsonian Air & Space Museum, and was bestowed many, many



more honors. Without question, he was a hero in aviation history.

Sadly, Bob Gilliland died in 2019, leaving behind two accomplished adult children – one a doctor and the other a lawyer. His son went on to help co-author a book about his famous father's astonishing feats, a book entitled "Speed" (and highly recommended). Both Bob Gilliland Sr. and Bob Gilliland Jr. have spoken at our museum along with other aviation pioneers, much to the joy and admiration of our huge Lockheed-lovers' (and aviation aficionados') "family".

Bob has been called superlatives that go beyond being "just" a hero. He has been described as classy, a risk-taker, a true friend, mischievous with a wink, stubborn and brilliant. He's certainly a hero to us!

Here are a few other "tidbits":

Bob was initially rejected from the military, it is said, because he had LOW blood pressure. So his doctor prescribed a diet of steak, eggs and beer! (Not a bad prescription, I'd say – and it worked!)

There was another actor also named – not Robert, but Richard Gilliland. He was NOT the famous aviator described here, although many of us have mistaken one for the other. RICHARD was married to the famous actress Jean Smart. He died at the young age of 71.

Bob logged more test flight hours at Mach 3 than any other pilot.

As a young second lieutenant in Germany, Bob won a competition that second lieutenants never seemed to win: the Air Wing's "Top Gun" competition. (Surely you've heard of Top Gun!)

Gilliland was inducted into the National Aviation Hall of Fame in 2017.

Come see our large exhibit (a whole room!) dedicated to Lockheed! And while you're at it, why not support your city and become a member or docent (or both!) of our wonderful Historical Society? We're a fun bunch and would love to have you join us! You'll see why it's called Burbank's hidden gem.

The Burbank Historical Society/Gordon R. Howard Museum
Next to the Creative Arts Center;
open from 1:00 to 4:00 pm, Sats & Suns
FREE ADMISSION
& **FREE PARKING** in lot located at 1100 W. Clark St
Ph: 818-841-6333 ■



Burbank Public Library
knowledge • discovery • community

**Start the New Year at
Your Burbank Public Library**



Looking for a creative outlet? The **Spark! Digital Media Lab** at the Burbank Central Library is a community access point for all the tools needed to edit film and video, record a song or voiceover, learn digital animation, or 3D print a work of art.

The Spark! Lab is open to adults, as well as kids in grades 6-12. Just register for an orientation, and then use your Burbank Public Library card for ongoing access. Equipment available in the Spark! Lab includes:

- Adobe Creative Suite, Avid, and Apple software
- Video cameras and VR equipment
- Wacom animation tablets and iPads
- Keyboards, drum machines, and mixers
- 3D printers with a wide variety of filament colors
- Coding software
- A sound booth

The Spark! Lab is open for use 20 hours per week for self-directed use. For current hours, visit www.burbanklibrary.org/Spark. A variety of guides are available for those learning the software and equipment. For those who prefer instructor-led learning, Burbank media industry professionals teach regular classes in topics such as audio and video editing, animation, and 3D printing.



Your Burbank Public Library card also provides access to online learning for media industry and creative skills. Check out SkillShare for access to thousands of online classes in areas such as photography, illustration, and design. LinkedIn Learning features individual courses and learning paths in animation, web design, video production, audio production, and more. The Library, of course, also has a variety of books on these topics, as well as information on media industry careers. All of this is free for Burbank Public Library cardholders.

Visit www.burbanklibrary.org or stop by the Burbank Central Library in Downtown Burbank. Staff can provide tours of the Spark! Lab, register users for Library cards or Lab access, and answer questions.

Check out the event calendar on our website burbanklibrary.org/events to learn more ■

Burbank Central Library 110 N. Glenoaks Blvd. Buena Vista Branch Library 300 N. Buena Vista St. Northwest Branch Library 3323 W. Victory Blvd.

burbanklibrary.org

HAVE YOU STOPPED PLAYING AROUND?

Please donate your games, consoles, accessories or other unwanted items to **Dreams to Reality Foundation®**.

100% of the proceeds from the sale of your donated items benefits people in need, providing jobs, food and essentials for very low income and unhoused individuals. Call or text Helen to arrange pickup or drop off (818) 964-1028, or email info@dreamstorealityfoundation.com



www.BurbankPropertyInfo.com

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Then each morning you will be e-mailed a list of all of the new homes for sale and price changes since your previous search.

No more having to reply on manual searches.

**BECAUSE YOU HAVE
BETTER THINGS TO DO!**



In The Community

Burbank News & Events

Meet Joe and Kathy McHugh...

I have been friends with Joe and Kathy McHugh since our children were six years old and we enjoyed being in the Burbank YMCA Guides program together in the early 90s. I wanted to introduce them to you in case you need a review your current estate plan or asset protection.

Joe is a highly experienced attorney who has earned an excellent reputation for representing clients in the areas of **California Asset Protection, Estate Planning, (Wills & Trusts), Elder Law (Medi-Cal Planning), Special Needs Planning.** He is the founder and principal attorney of LA Law Center, PC, located near my office in Burbank, California (www.la-lawcenter.com). Kathy works with Joe in the law firm as the Triage Director and Medi-CAL Expert.

If you have questions about your estate or final wishes, call them at (818)241-4238 and let them know Brad Korb referred you for a free phone consultation. They updated this article so you can understand "how to get your affairs in order" and to easily see what estate planning services they offer to our community.

LA LAW CENTER, PC

Protecting You, Your Family & Your Legacy Why is Protecting Your Assets and Legacy with a Trust Important?

Right now, if you were asked, "What would happen to your assets if you were gone tomorrow?" would you really have a clear answer? This should be an easy question to answer, however due to various laws, you might be surprised to learn what you are thinking to be your current estate plan, may not distribute your assets or handle your remaining obligations as you think. You should have your documents reviewed at least every 7 years to reflect changes in the laws and in your family situations. We have seen ex-spouses legally, but unintended, get assets due to poor follow-up to estate planning after a divorce!

Attorney Joseph McHugh has over 30 years of experience in asset protection, estate planning, special needs planning and probates. He is proud to offer these legal services to the Southern California community and throughout the state. The laws in California are constantly changing and he keeps up to date on the changes and how they affect his clients.

****An example of California's new real estate laws is PROP 19 (implemented in 2021).** This law potentially destroys your plans to give your children your real estate when you die. In the past (before Prop19) the state allowed children to keep the parent's current Prop 13 property taxes. Prop 19 only allows your children to keep your property tax rate if one of them lives in the house as their primary residence! All other properties will be reassessed. Your family needs to understand options.

"I AM NOT RICH... Why Do I Need Estate Planning?"

Estate Planning is not just about what happens to your assets after you die. Effective Estate Planning addresses many family issues, from initial planning to ensure you avoid Probate by setting up a trust; to taking steps to avoid possible Conservatorships if you become incapacitated; to preparing for the potential need for Medi-Cal to help pay for Long Term Care.

We have found that, to most people, Estate Planning (Living Trusts) can be simply defined as follows:

1. "I want to control my assets while I am alive & well."
2. "I want to provide for myself & my loved ones if I become disabled."
3. "When I die, I want to give what I have to whom I want, when I want, in the way that I want to do it."
4. "I'd like to do all of this now and want to know what it's going to cost me today and have peace of mind that my affairs are in order."

There are several reasons why a **Revocable Living Trust** is important. It accomplishes the following:

1. Eliminates the need for your heirs or surviving spouse to be subjected to the very expensive costs of the Probate Court process, which can take more than 12 months to close.
2. Allows for a trusted person or your choice to manage your trust assets if you become incapacitated (avoids Conservatorships).
3. Provides the vehicle to potentially eliminate or reduce estate or inheritance taxes for high value estates.
4. Provides a means for your appreciable assets (real estate or investments) to be transferred to your beneficiaries with a "stepped-up valuation", which means that potential capital gains tax would mitigated or be avoided.



5. ***Allows you to give (or not give) assets to who you want them to go to when you die!! Asset Protection Trusts for Californians!... DO YOU NEED ONE?

As for California Business Owners, those in risky professions (i.e. Attorneys, Doctors, Engineers, etc), Landlords and/or Investors (including Cryptocurrencies) or just crazy drivers, it is essential that you make specific plans to protect yourself and your assets from potential lawsuits and in some cases you can reduce high taxes! This is critical, especially if you have assets you do not want to lose and are a target for personal injury lawsuits. LA Law Center has several different Asset Protection Trusts that can provide many needed asset protection solutions, with proven track records of successful results.

You can also set up a Land Trust to protect your privacy so the public cannot easily find out where you live or what property you own (this is particularly important for celebrities, business owners, law enforcement and landlords). It is critical to understand your options.

Joseph (Joe) McHugh, Esq can help you assess if you may need to step up your level of asset protection.

If You Have Too Many Assets... How Do You Qualify For Medi-Cal LTC?

As we get older, many families are faced with difficult and important decisions regarding about the safe long-term care of loved one that is physically failing and need help, especially 24/7, around the clock. This can be very expensive, and many people do not look into qualifying for Medi-Cal to help pay for this care.

IT IS IMPORTANT To Only Seek Counsel From An Experienced Elder Law Attorney

"Do not believe everything you hear about Medi-CAL, Spend Downs or 5 Year Look Back from Social Workers, Financial Planners, CPAs, or try to file a Medi-CAL application on your own, until you have a consultation to an experienced Elder Law Attorney."

There are more care options that an experienced Elder Law Attorney can suggest for these pressing family issues when they have saved for retirement and have assets.

Joseph McHugh (highly experienced Elder Law Attorney) and his wife Kathy McHugh (Medi-Cal Expert), offer a free consultation and you will be amazed at what strategies are legally available for Medi-CAL Qualifications by gifting assets!

Joe and Kathy can help you plan for both the present and the future through the establishment of Medi-CAL Irrevocable Trusts, Elder Law Power of Attorneys and Health Care Directives. These elder law documents and legal transfer of assets help clients qualify for Medi-Cal that will help pay for nursing home care, while causing the least amount of financial burden to the estate. They can also help you protect your home from Medi-CAL Estate Recovery before the death of the Medi-CAL beneficiary. The Medi-Cal laws are always changing, but the good news is that Joe and Kathy stay up to date on latest changes and can explain how they will affect their clients and Long-Term Care Options.

This is a quick overview of LA Law Center's legal services to help you protect your assets and legacy.

Joe and Kathy are happy to offer a free phone consultation to Brad Korb's referrals.

Just call 818.241.4238 to schedule a free 30-minute appointment.

The LA LAW Center web site has more information about many of these legal services...

Go to www.la-lawcenter.com for more detailed information.

All legal work is exclusively provided by LA Law Center, PC which is licensed to practice law in the State of California only.

This information is based on California law. This article has been created only to provide general information and advertising regarding LA Law Center's services.

This information shall not be considered formal legal advice or the formation of an attorney-client relationship. ■



Burbank Temporary Aid Center Updates

There's still time to join the party!

BTAC's annual Gala and Auction is just around the corner on March 24. It will be held at the Castaway and will honor the superheroes in our community, who helped BTAC stay open and provide services during the pandemic and beyond.

Stacy Schumacher, long-time BTAC employee and volunteer will also receive a special recognition for her legacy of volunteerism at BTAC.

This annual event is BTAC's largest fundraising event, is our first Gala since our 2020 event was cancelled at the last minute due to the pandemic. It will be a true celebration!

For tickets, please visit BTAC's website: www.theBTAC.org or contact Barbara Howell at bhowell@theBTAC.org or 818-848-2822 ext. 1010.

BTAC's latest information:

Several items BTAC could previously accept are now not allowed due to health guidelines.

BTAC cannot accept any of the following items:

- Any used items: clothing, blankets, towels, etc.
- Previously used grocery bags or any other pre-used bags
- Home grown fruits and vegetables.

Hours for donations have changed:

- Weekdays, Monday – Fridays: 8:00 a.m. – 3:00 p.m.
- All deliveries are accepted at the rear of the building.
- Weekends: by appointment only

Most Needed Items: When deciding what food items to donate, keep in mind the kind of things your family needs and enjoys. Also, our families especially appreciate full-size hygiene items, such as toothpaste, body wash, deodorant, etc. Most recently, we have had many requests for coffee and cooking/olive oil.

For questions about donations, contact Edward at 818-848-2822 ext. 1007.

BTAC Needs Volunteers to help expand hours.

BTAC depends on volunteers to be open and helping the community. During the pandemic, we lost so many volunteers, we had to limit our hours to mornings, only. We hope to return to helping community members in the afternoons, but can't achieve this without volunteers who can committee to helping one shift each week.

If you are looking for meaningful involvement, join others who have found a place at BTAC. For more information about volunteering, call or email Libby at 818/848-2822 ext. 1013 or volunteer@theBTAC.org

And students (16 and older), don't forget that volunteering at BTAC can help fulfill service requirements for graduation! ■

SAVE THE DATE



You're a BTAC SUPERHERO

and we want to celebrate YOU and those who helped Burbank Temporary Aid Center serve the community throughout the pandemic!

Burbank Temporary Aid Center's Annual Gala and Auction

Cost per person: \$150 // Date: March 24, 2023

Time: Auction & Cocktails: 5:30 p.m., Dinner and Program: 7:00 p.m.

Location: Castaway Burbank, 1250 E. Harvard Road

For information about attending, sponsoring, placing an ad, or providing an auction item, please contact Barbara Howell at bhowell@theBTAC.org or 818-848-2822 ext. 1010.

In The Community

Burbank News & Events

Police Dispatch 818-238-3000	The Brad Korb Team Your Realtors For Life 818-953-5300 www.BradKorb.com		Fire Info 818-238-3473
Police Detectives 818-238-3210			Parks & Recreation 818-238-5300
Animal Shelter 818-238-3340	Graffiti Hotline 818-238-3806	Streets/ Sanitation 818-238-3800	Water/ Power 818-238-3700

Estate Sales By Connor - Planning and Honoring The Process of a Liquidation

In times of uncertainty, it is now, more than ever, a time to assess, reflect and re-group. Observing the current economic landscape, Estate Sales by Connor, like most small businesses, has streamlined a business model to suit current market trends. With over 50 years of combined experience, spanning three generations, Estate Sales By Connor has an expansive knowledge about how to transition your life's belongings into profitable margins.



Estate Sales By Connor is a small boutique, independent, Estate Sale and Liquidation company with a focus on customer service. As they serve the greater LA community in its entirety, they encourage clients to look at the timelines for which to execute a game plan to liquidate, downsize, or resell their possessions. Conducting an estate sale can be overwhelming and hiring the right estate sale company can make all the difference.

Steve McCrory states "although each estate is uniquely diverse, the process of liquidating it is universally similar. 90% of our estate sales are currently in the form of referrals, trustee or

beneficiary holders. We take time to run a formula that works for each particular estate and this planning makes a difference of not only honoring the items collected by the loss of a loved one over the course of their life's journey, but also provides financial benefits which offsets some of the burdening costs."

Taking the time to call in experts to assess your situation is a step often missed by trustees and however much stress you may be going through, it's a step that can alleviate the overwhelming feeling of having to deal with the task at hand.

Estate Sales by Connor has an extensive mailing list, supported by advertising and marketing campaigns. All of which have been honed into a well-crafted science, and encompasses all of their services and the attributes you need when looking for in an Estate Sale company.

Instead of guessing what may be of value, give us a call and let us give you a free complimentary assessment.

For a Evaluation, Contact Stephen or Connor McCrory at 310-228-0943 or 818-848-3278 or email us at thebusinessmuse@gmail.com. ■

Estate Sales by Connor is a family run company that was featured on The Queen Latifah Show and ABC7 Los Angeles. We offer the perfect combination of an experienced hard working staff and a loyal following of buyers in the Greater Los Angeles and surrounding areas. We are dedicated to meet your requirements on closing dates and turnaround times, while providing a quality service that ensures a smooth transaction. Not only are we estate sale professionals, who have been working within the industry for over 50 years, we have access to some of the top appraisers, auction houses and dealers in the industry. We offer exceptional service and oversee your sale and belongings, as if they were our own. Our goal is to help you sell and liquidate your estate in a professional and profitable manner.

We are a Licensed, Bonded and Insured California Estate Sale Company

Some of the more recent or popular sales:

- Norton Simon Museum (Beverly Hills)
- Famous Hollywood Choreographer ~ Tony Charmoli (Hollywood Hills)
- Tom Jones (Singer) Late Wife Estate (Hollywood Hills)

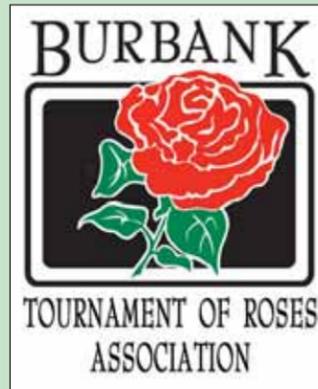
Our Services:

- Free appraisals and estate consultations. ➢ Consignments and buy outs. ➢ Estate sale staging and organization.
- Researching and valuing through our network of appraisers, databases, auction houses & experts. ➢ Advertising and mailing with 2500+ emails list.
 - Less than 48 hour notice clean outs (move-in ready).
 - Secure and professional staff before and during the sale days.
 - Antique, art, and collectibles consignment process.
 - Accounting with daily totals. ➢ No out-of-pocket fees.
- Professional References. ➢ Licensed and insured. Members of ACNA.

We aim to be of assistance to YOU 818-848-3278 or 310-228-0943

Burbank Tournament of Roses Association

By Robert Hutt



March is the slowest month in terms of activity in the annual life cycle of Burbank's float. Our design preferences were submitted to Tournament officials last month. Perhaps we will be notified this month that our design concept has been approved. It's too soon to ask Burbank Water & Power to make room for

the chassis' annual maintenance (usually a May-June task). Although there is lots of reclaimed steel from our last float, which needs to be cleaned up and stored, the pile will still be there for the next session, and the session after that.

Very likely, our design concept will be approved. We usually hear Tournament's "suggestions" on Theme Draft day, when all builders submit their concepts, and we can make changes at that time. With the assumption that everything is good, we are moving forward and will hold a design brainstorming session on March 4 (tentatively) at the float site. Everyone is invited to voice their ideas about how to make Burbank's float a better contender.

What does "better" even mean? Remember, at this point we have only a design concept that follows the general parade theme of "Celebrating A World of Music: The Universal Language." We are a long way from a 40-50 ft long, 20+ ft tall float. There are different floral considerations: using alternative floral materials, unique uses for our typical materials, using construction techniques to create unusual floral focal points. There are float design considerations: including animation and special effects, making the float over 55 ft long or less than 35 ft long, pushing our design concept to be more humorous or whimsical. Can we increase the entertainment value of the

float with performers riding on the float? Would they help to convey our message?

In my mind, a "better" float means one that increases our chances of bringing an award back home to Burbank in the 2024 parade. There are parade awards for each of the options noted above; and even a few more. The Americana Award recognizes national treasures

and traditions. The Golden State Award is presented for depicting local sites or traditions. The Princess and Tournament Volunteer Awards are limited to floats of less than 35 ft while the Extraordinaire Award is usually limited to floats longer than 55 ft. At its core, Pasadena's Rose Parade® is a floral parade. Of the possible 23 awards Burbank could qualify for (excluding the International Award, unless I missed a declaration of independence somewhere) ten of the awards specifically mention a degree of floral excellence.

Looking ahead, our long-term calendar is beginning to firm up. The annual Awards Banquet and Officer Installation will not take place this month. The new date is Saturday, April 29 at the First United Methodist Church (700 N Glenoaks Blvd) at 6:30 PM. You don't need to be a member to attend. Invitations will be going out shortly (via email). You can pay at the door but please make a reservation by sending an email to info@BurbankRoseFloat.com.

Workdays at the site are Wednesdays and Saturdays from 10 AM until about 3 PM. Call the float site at 818-840-0060 and we will be happy to answer any questions. The site is located at 123 West Olive Avenue (adjacent to the MetroLink parking lot). Check our website at BurbankRoseFloat.com for details of coming events. ■

Borrow the Free Moving Van



Call us at 818-953-5300 for Details
Our clients, Jordan and Heather, borrowed the moving van after the purchase of their home in Valencia!

In The Community

Burbank News & Events

Burbank University Women

Members of BUW meet on the 2nd Thursday of each month at Joslyn Adult Center. The group invites all women who have completed 60 units or more of college work and are at least 55 years of age to apply for membership. The goal of Burbank University Women is to promote education and intellectual growth.

Activities include monthly meetings with interesting speakers, book club, dining group, day trips, fundraising activities and furnishing college scholarships to graduates of Burbank high schools.

For membership information, please call Jeri Primm (818)843-2610 or Marcia Baroda at (818) 848-2825. ■

Are You Struggling With Economy Fears...?

(You're Not Alone)



Of Course You're Concerned

- **Inflation** - at the highest level in decades
- **Rising Prices** - continue to worsen
- **Costley** - interest rate hikes
- **Struggling Economy** - No end in sight
- **Potential Recession** - overwhelming financial fear & security well-being



What to Do Next... We Have Proven Solutions That Have Worked for 12-years ...Customer Situations - we have helped in 9-States

1. **Fixed/or No income...having difficulty making ends meet**
2. **Retirement funds used...to make ends meet**
3. **Loss of Business...due to COVID-19/Other factors**
4. **Need Mortgage Approval...to purchase home/refinance (however, do not qualify)**
5. **Need Equity/Cash from home...but cannot get approved**
6. **Pay Customer Monthly Mortgage Payments...so, they can remain in home**
7. **Eliminate Expensive Credit Card Debt...interest rates are continuing to go up**
8. **Eliminate Medical Debt...with multiple CARE institutions**
9. **Divorce/Mediation...eliminate separation agreement expenses**
10. **Federal/State Tax Liens/Judgements...ability to protect your assets**
11. **Considered Bankruptcy...we have a far greater solution, without credit damage**

Should you, other family members or friends be experiencing similar financial burdens and are seeking a proven solution and peace of mind, please contact Brad at 818-953-5300, Brad@BradKorb.com, or JohnJ at 949-706-7509, JohnJ@PlatinumResources.US.



John Janis, Platinum Resources and Brad Korb

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2022 ANGI'S LIST SUPER SERVICE AWARD

Thanks to You!

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Angi Super Service Award 2022

Brad Did It Again!



Brad Did It Again with the purchase of Jose's home in Chatsworth!

Burbank-Valley Garden Club

The Burbank-Valley Garden Club will hold the next meeting on March 2, 2023, at the Little White Church located at 1711 N Avon Street, Burbank, CA 91505. The meeting will begin at 10:00 a.m.

This month's speaker - "Hosting Wildlife in My Garden" by our very own Kathy Itomura.

Encouraged by the example of the Susan and Dan Gottlieb California Native Plant Garden, BVGC member and landscape architect, Kathy Itomura, has stepped up her efforts to make her garden more wildlife friendly all year round. Her talk and presentation of pictures from her garden are intended to encourage and support anyone who wants to walk farther into the wild side.

Join us in listening to this very informative speaker, we will save you a seat!

If you have any questions, contact Anne White at the following number 818) 434-3616, or via email at annewhite1@aol.com. ■



Photo Credit: google/search/bluejay



Photo: https://en.wikipedia.org/wiki/Anna%27s_hummingbird

Featured Homes

For 24-hour recorded info & addresses, simply dial **1.800.473.0599** and enter the 4-digit code.

To Contact Brad via his Social Media, please find him at:

FACEBOOK: Brad Korb (personal page) / The Brad Korb Team (fan site) / **LINKEDIN:** Brad Korb / **TWITTER:** @BradKorb



MEET BRAD KORB, an individual who knows the importance of maintaining focus. He believes that true success comes from making goals for what matters most in life. And whether he's with his family, interacting with his community or helping his real estate clients, Brad enjoys successful results because of his unique ability to visualize a goal and make a plan for accomplishing it.

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 <p>GRANADA HILLS \$1,049,940 Call 1-800-473-0599, Enter Code 2478</p>	 <p>HAWTHORNE \$999,999 Call 1-800-473-0599, Enter Code 2498</p>	 <p>NO HO ARTS DISTRICT \$999,999 Call 1-800-473-0599, Enter Code 2638</p>	 <p>BURBANK \$949,949 Call 1-800-473-0599, Enter Code 2348</p>

5

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Why I'm
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- #3 A team business model to help you with all of your real estate needs!
- #4 Seven-day-a-week access to 34 years of real estate experience!
- #5 A professional, friendly, expert team of real estate consultants!

Join Our Top-Rated Team Now!

The Brad Korb Team has a few great opportunities to join our team. We provide free training! Please visit www.BradKorb.com and click on *Thinking About a Career in Real Estate?* and complete the online form or call our office at (818) 953-5300.

“**True success** is found when you stay focused on **what's really important**— family, friends and community.” — *Brad Korb*

office: 818.953.5300 web site: www.bradkorb.com email: brad@bradkorb.com

Featured Homes

For 24-hour recorded info & addresses, simply dial **1.800.473.0599** and enter the 4-digit code.



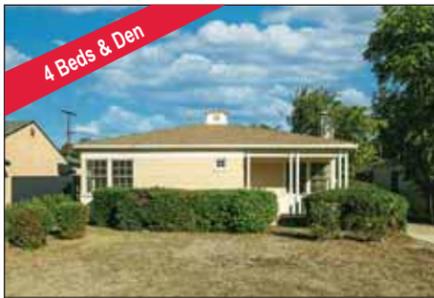
VISIT THE BRAD KORB TEAM WEBSITE AND VIEW ALL OF OUR LISTING ON YOUR SMART PHONE!



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Who said you can't get anything FREE today? All you do is buy or sell your home with us and you can reserve your date to use the truck the day of your closing. If you have a charitable or community project that needs a truck, call us, we'll let them use it FREE!



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BURBANK **\$899,998**
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BURBANK **\$849,948**
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BURBANK **\$839,938**
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BURBANK **\$789,987**
Call 1-800-473-0599, Enter Code 2438



SYLMAR **\$749,947**
Call 1-800-473-0599, Enter Code 2458



RESEDA **\$749,947**
Call 1-800-473-0599, Enter Code 2648



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Call 1-800-473-0599, Enter Code 2368



ALHAMBRA **\$689,986**
Call 1-800-473-0599, Enter Code 2588



LOS ANGELES **\$659,956**
Call 1-800-473-0599, Enter Code 2628



SUNLAND **\$649,946**
Call 1-800-473-0599, Enter Code 2078



RESEDA **\$499,994**
Call 1-800-473-0599, Enter Code 2488



TEMPLE CITY **\$599,995**
Call 1-800-473-0599, Enter Code 2578



NORTH HOLLYWOOD **\$559,995**
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ACTON **\$349,943**
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LOS ANGELES **\$299,992**
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Brad's client Carl Shaad borrowing signs for his garage sale.

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(818) 953-5300
www.BradKorb.com
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Market Trends

Burbank

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	Sales to List Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	1	2	200.0%	0	3	1	2.0	\$426,300	\$439,667	103.1%	10
\$500,001 to \$600,000	3	1	33.3%	5	10	2	1.8	\$562,071	\$553,139	98.4%	29
\$600,001 to \$700,000	7	4	57.1%	9	24	4	1.8	\$655,154	\$652,833	99.6%	26
\$700,001 to \$800,000	8	4	50.0%	12	39	7	1.2	\$774,530	\$760,872	98.2%	31
\$800,001 to \$900,000	3	4	133.3%	12	32	5	0.6	\$876,362	\$867,750	99.0%	31
\$900,001 to \$1,000,000	6	7	116.7%	20	36	6	1.0	\$946,446	\$958,250	101.2%	22
\$1,000,000+	31	0	NA	0	167	28	1.1	\$1,413,922	\$1,413,476	100.0%	26
Market Totals	59	22	37.3%	58	311	52	1.1	\$1,128,844	\$1,127,035	99.8%	27

Lake View Terrace Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	Sales to List Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	1	0	0.0	\$475,000	\$475,000	100.0%	68
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$800,001 to \$900,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$900,001 to \$1,000,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$1,000,000+	1	0	NA	0	1	0	6.0	\$1,165,000	\$1,110,000	95.3%	96
Market Totals	1	0	0.0%	0	2	0	3.0	\$820,000	\$792,500	96.6%	82

Sylmar Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	Sales to List Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	1	0	NA	\$350,000	\$380,500	108.7%	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	1	0	0.0	\$790,000	\$787,000	99.6%	19
\$800,001 to \$900,000	0	1	NA	0	1	0	0.0	\$850,000	\$847,065	99.7%	16
\$900,001 to \$1,000,000	0	0	NA	2	3	1	0.0	\$974,996	\$978,330	100.3%	34
\$1,000,000+	1	0	NA	0	4	1	1.5	\$1,260,250	\$1,219,500	96.8%	24
Market Totals	1	1	100.0%	2	10	2	0.6	\$995,599	\$982,756	98.7%	23

Shadow Hills Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	Sales to List Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	1	0	0.0	\$875,000	\$770,000	88.0%	73
\$800,001 to \$900,000	1	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$900,001 to \$1,000,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$1,000,000+	2	0	NA	0	7	1	1.7	\$1,306,714	\$1,367,571	104.7%	16
Market Totals	3	0	0.0%	0	8	1	2.3	\$1,252,750	\$1,292,875	103.2%	23

Sun Valley Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	Sales to List Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	1	0	0.0	\$599,000	\$550,000	91.8%	111
\$600,001 to \$700,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	1	0	0.0	\$749,900	\$735,000	98.0%	10
\$800,001 to \$900,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$900,001 to \$1,000,000	0	0	NA	0	1	0	0.0	\$979,000	\$910,000	93.0%	7
\$1,000,000+	0	0	NA	0	1	0	0.0	\$1,299,000	\$1,310,000	100.8%	70
Market Totals	0	0	NA	0	4	1	0.0	\$906,725	\$876,250	96.6%	50

Sun Valley Hills

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	Sales to List Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	1	NA	3	0	0	NA	\$0	\$0	NA	0
\$700,001 to \$800,000	0	0	NA	0	1	0	0.0	\$799,000	\$750,000	93.9%	4
\$800,001 to \$900,000	0	0	NA	0	3	1	0.0	\$865,963	\$850,083	98.2%	60
\$900,001 to \$1,000,000	1	0	NA	1	2	0	3.0	\$1,000,000	\$987,500	98.8%	14
\$1,000,000+	1	0	NA	0	2	0	3.0	\$1,175,000	\$1,175,000	100.0%	29
Market Totals	2	1	50.0%	4	8	1	1.5	\$968,361	\$953,156	98.4%	34