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Areas include Burbank, Glendale, Sun Valley Hills, Sun Valley Horse Property, Shadow Hills Horse Property

Sometimes Seller-Carried Financing is the Smart Option for Best Benefits

Seller-carried financing can be a great way to maximize your gain from the sale of a residential or income property, making it so your capital gains taxes are lower and your long-term profits are higher.

According to Brad Korb, the basic concept of seller-carried financing is that instead of making mortgage payments to a bank, the buyer makes payments to the seller, who effectively acts as a bank to the buyer. Rather than getting a large amount of taxable cash all at once from the sale, the seller receives payments spread out over years or decades and only pays taxes on the amount received per year. Even better, the seller gets a much higher long-term return on the total monies received from the sale than if it had been received all at once and put into a bank account or CDs.



"I always advise sellers who are interested in seller-carried financing to be sure to talk it over with their tax and financial advisors first, but when this kind of sale is option, it can be a very smart choice," Korb said. "We

help structure the arrangement and contracts, and assist in making sure the buyers are credit-worthy and qualified. There's usually a substantial down-payment and then the seller gets a nice monthly income for years to follow."

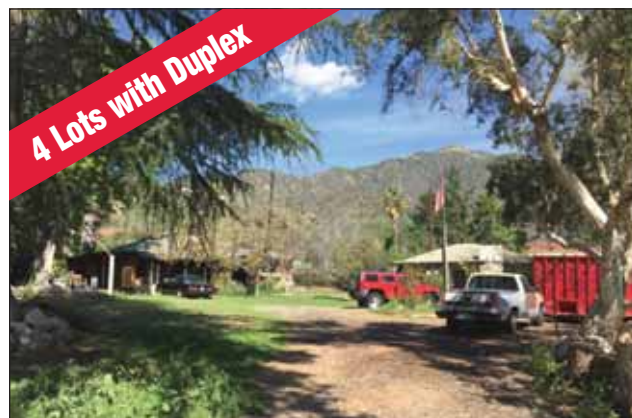
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In The Community

Burbank News & Events

The 19th Annual Mayors' Cup Golf Tournament Will Benefit The Boys & Girls Club of Burbank and Greater East Valley



The Burbank Sunrise Kiwanis Service Club will host the 19th Annual Mayors' Cup Golf Tournament on Friday April 22, 2016 at De Bell Golf Course. The Cusumano Real Estate Group is the presenting sponsor. This is the longest running golf tournament in the City's history and what makes it so unique is the opportunity to honor past and present mayors.

The Mayors' Cup brings together golfers and professionals from the Burbank community for a wonderful day on one of our treasured local courses. Players will enjoy great food, a putting contest and a hole-in-one contest, a silent auction and more.

The Burbank Sunrise Kiwanis Service Club focuses on helping youth in the Burbank community, and the Mayors' Cup Golf Tournament is one of the Kiwanis Club's biggest fundraisers.

"We are honored to be the beneficiary of the Mayors' Cup", said CEO of the Boys & Girls Club of Burbank and GEV, Shanna Warren. "The Burbank Sunrise Kiwanis Service Club does such great work in our community helping so many Burbank non-profits."

Your participation in the 19th Annual Mayors' Cup Golf Tournament will benefit the Boys & Girls Club of Burbank and Greater East Valley.

For more information on registration and sponsorship contact Joe Marando at jmarando@gmail.com or visit www.burbanksunrisekiwanis.org

About the Boys & Girls Club of Burbank and Greater East Valley

Serving our community for almost 20 years, the Boys & Girls Club of Burbank and Greater East Valley supports and nurtures potential in 1,650 young people ages 6-18 every day. Through professional, dedicated and trained staff, the boys and girls at our Main Club and at 17 local school sites, are encouraged to fully participate in a variety of enrichment programs all designed to help kids experience a positive sense of self and build strong character. No child is ever turned away for an inability to pay. The Boys & Girls Club of Burbank and Greater East Valley is a 501 (c)3 organization. For more information visit us at www.BGCBurbank.org or call 818 842-9333. ■



On February 6, 2016 MEND, the Kids' Community Dental Clinic, and the Valley Community Care Consortium partnered together to host a "Give Kids a Smile event" or pop up clinic where over 165 children in the community received free dental services. The event offered a variety of dental services and resources include dental cleanings, treatments, and educational activities that started off with our Burbank Kiwanis making pancake breakfasts free for all of the volunteers and participating families. Local dentists and hygienists, plus students from West Los Angeles College's Dental Hygiene program, UCLA School of Dentistry, Western Dental School along with a variety of other volunteers number over 150 to serve families in need. In the afternoon, Burbank's Yogurtland provided frozen yogurt for all of the volunteers. February is National Children's Oral Health Month, so there are many events such as these being provided all over the County. They next event for the Kids' Community Dental Clinic is on February 17, when they take the program to Providencia Elementary School then on March 19 at the Clinic for Free Sealants sponsored by Oral Health America and Septodont and the San Fernando Valley Dental Hygienists' Society. Call for more information at 818-841-8010. ■



Burbank Chorale

Burbank Chorale Spring Concert

Saturday April 30, 2016 7:30 pm

First United Methodist Church of Burbank

700 N. Glenoaks Blvd. Burbank 91502

For more information email tickets@burbankchorale.org

Voicemail: (818) 759-9177

SAVE THE DATE

Saturday • May 7, 2016 • 6:00pm



BOYS & GIRLS CLUB OF BURBANK & GREATER EAST VALLEY

Honoring Congressman Adam Schiff

Farmers Market Says "Thank You"



Shown in picture L-R: Farmers Certified Market Manager, Denise DeLeo and Assistant Market Manager, Sarah Falsey, serving the Annual Christmas Breakfast to the Farmers.

By Elaine Paonessa Farmers Market Guild President

On behalf of the Burbank Farmers Guild, the Providence St. Joseph Foundation, our California Farmers, and the City of Burbank, we would like to thank all of our market patrons from Burbank and the surrounding areas for their support for the past 32 successful years. Through the market and the Providence St. Joseph Foundation, as many as 12,000 people are able to receive necessary medical treatment. It is wonderful to see the same friendly and happy patrons every Saturday. It is an honor for us to be able to make this pleasant experience happen for so many. One patron once said, "Saturday would not be Saturday in Burbank without the Burbank Farmers Market." Once again, thank you all and we will see you on any Saturday, rain or shine, from 8:00 am-12:30 pm, at Glenoaks and Olive Avenue. ■

Free Published List Of Foreclosures—Homes That Are 60%, 70% and 80% of the Market

www.LACountyPropertyInfo.com

In The Community

Burbank News & Events

Life Changes for Burbank High Student Clara Bishop

By Marva Murphy

"This life changing experience would not have occurred without all of your generosity", wrote Burbank High School student Clara Bishop, in a thank you note to the Burbank Noon Lions Club (BNL).

For several years, the BNL club has annually sponsored a student from Burbank High to attend the Hugh O'Brien Youth (HOBY) Leadership conference. Begun many years ago by TV Actor Hugh O'Brien, who played Wyatt Earp in the show of the same name, HOBY conferences were established to nurture students demonstrating leadership qualities. Identified by her teachers as a potential candidate, Bishop was selected from a group of qualified students.

The conference is a three-day weekend, held in locations around the country, just after the school year ends. The Southern California conference was held at Chapman University in Orange County. Sophomore students like Bishop, came from high schools throughout the area, joining together, learning to solve problems as a team, participate in community service and understand the important leadership skills they each possess.

Bishop, whose father was a HOBY alumnus in another state, had the privilege to also serve as an ambassador for the U.S. at the HOBY World Leadership Seminar in Chicago, Illinois following the California conference. Bishop returned to Burbank and was inspired to coach a youth volleyball team, become an executive member of various clubs and apply to become a Junior staff leader for the 2016 HOBY conference.

Former ambassador in 2014 and volunteer counselor for 2015 HOBY, Burbank High student Daniel Ragheb, Bishop and Burbank High School Career Counselor Ani Aslanian recently attended a BNL club meeting. Club President

William Narez presented Aslanian with a check to cover this summer's registration/enrollment for Jody Alhanno, Burbank High's 2016 HOBY ambassador. ■



Following a more than 25-year tradition, members of the Burbank Noon Lions Club brought smiles, gifts and Valentine's greetings to patients in the Burbank Healthcare and Rehabilitation Center.

(Standing) Lion Cindi Alleman presented patient Kathleen Herron with a Valentine's stuffed toy heart donated for each patient, during the annual visit. Lion club members Bud Alleman, Brenda Lantieri, Marva Murphy, William and Mary Jo Narez also participated in the Valentine's Day visit project.

Attention Homeowners in the Sun Valley Hills and Shadow Hills, and Sun Valley Horse Property!

The Brad Korb Team is now providing quick and easy free information on listings & sales in your area 24-hours a day on our toll-free real estate hotline! Dial 1-800-473-0599 and enter the correct code. If you would like to contact Brad directly, please call our office at 818-953-5300 or send him an email at Brad@BradKorb.com.

Sun Valley Hills Listings code 7248

Sun Valley Hills Sales code 7258

Sun Valley Horse Property Listings code 7268

Sun Valley Horse Property Sales code 7278

Shadow Hills Horse Property Listings code 7288

Shadow Hills Horse Property Sales code 7298

Educational Grant Offered by ZONTA CLUB OF BURBANK

Application Deadline: April 30, 2016

The Zonta Club of Burbank offers the WINGS grants, up to \$2,000, to women 21 years and older, who have endured a life altering setback/experience and seek to improve their status through education. The grants offer one-time financial assistance to the recipients.

Information and an application may be obtained by visiting www.zontaburbank.org for the upcoming April 30th deadline. Completed applications and supporting documents may be submitted via email as directed.

Zonta Club is an international organization empowering women through service and advocacy.



Shark Tank's Barbara Corcoran says,

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In The Community

Burbank News & Events

Burbank Civitan Club is Seeking More Members



Shown in picture L-R: Civitan District Governor-Elect, DeeDee Ruhlow; Past Lt. Governor, Randy Garcia; and Burbank Club Past President, Elaine Paonessa, enjoying a break at a Civitan District Meeting in San Diego.

The Burbank Civitan Club is seeking more men and women to help with their many charitable projects. Civitan is an international organization with local clubs all over the world. Their mission is to build good citizenship and to serve individual and community needs with an emphasis on helping people with developmental disabilities. Locally the group participates by hosting the annual graduation dance of the B.C.R. (A Place To Grow) with refreshments and by contributing financially. Each year, in conjunction with the park and recreation community services department, the Civitans host the Burbank baseball jamboree with as many as 600 hap minor league baseball players, parents, and, friends. They provide the trophies, hot dogs, and punch. The jamboree has been hosted by the Club for over 50 years. Many of the Burbank residents and city officials have participated in these games and have pleasant youthful memories of when they attend this event. The club's main fundraiser each year is the Sunday St. Patrick's Day Champagne Brunch at the Pickwick Center. A buffet luncheon, door prizes, silent auction, music, and the wonderful O'Connor Irish Dancers always delight the guests. This event helps support other Burbank activities and charities. Anyone interested in joining, or learning more about the Burbank Civitan Club, may do so by calling Elaine Paonessa at (818)845-6851. ■

Police Dispatch 818-238-3000	The Brad Korb Team <i>Your Realtors For Life</i> 818-953-5300 www.BradKorb.com		Fire Info 818-238-3473
Police Detectives 818-238-3210			Parks & Recreation 818-238-5300
Animal Shelter 818-238-3340	Graffiti Hotline 818-238-3806	Streets/ Sanitation 818-238-3800	Water/ Power 818-238-3700

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Burbank Temporary Aid Center Updates

Most Needed items

When deciding what food items to donate, keep in mind the kind of things your family needs and enjoys. Also, our families especially enjoy macaroni & cheese, peanut butter, jelly, canned fruits and vegetables.

BTAC Donation Policy

BTAC can accept only monetary and food donations. If you have questions, please call BTAC at 818/848-2822.

All non-cash donations are accepted at the rear of the building.

BTAC honors Cusumano Real Estate Group!

On March 4th, community members gathered to support BTAC, as well as honor Cusumano Real Estate Group at BTAC's annual Gala. BTAC presented Cusumano Real Estate Group with Burbank's Top Award for Citizenship in recognition of their work in the community. Thanks for making it a very special celebration.

Help BTAC be a good neighbor.

Please do not leave donations when BTAC is closed – especially on weekends or evenings.

BTAC will get a computer lab

Thanks to the Leadership Burbank Class of 2016, BTAC clients will have access to a new computer lab. Working with BTAC's case managers, they will be able to look for jobs, create resumes and research affordable housing options.

BTAC takes a toll on towels

Did you know that each day, more than 60 towels are used and laundered each day? That's because BTAC has shower facilities for the homeless. Next time you get new towels, consider giving your 'gently used' towels to BTAC. They will definitely be used!

BTAC Hours

BTAC is open for services M-F 9:00 a.m. – noon and 1:30 p.m. - 5:00 p.m. If dropping off a donation during the noon hour, please ring the bell at the rear door and someone will be able to assist you.

BTAC Needs Volunteers!

Join others who have found a place at BTAC. For more information about volunteering, call 818/848-2822.

Thinking of Buying or Selling?
(818) 953-5300
www.BradKorb.com
email:
Brad@BradKorb.com

BURBANK ADULT CENTERS

Events and activities for those age 55 and over (unless indicated otherwise).



JOSLYN ADULT CENTER

1301 W. Olive Ave., Burbank, (818) 238-5353
Check out these events/programs at the Joslyn Adult Center.

Where there is a ✓ please call Joslyn Adult Center at 818-238-5353 to sign up!

"You Are Not Alone" Support Group – Every Tuesday, 12:00 – 1:30 p.m. Facilitated by staff from the Burbank Family Service Agency.

Karaoke – Every Tuesday, 12 noon – 2:00 p.m. Are we playing your song? Come and check us out at the Joslyn Karaoke Kabaret. We have thousands of excellent tracts. Sing, watch, and listen to Sinatra, Elvis, the Carpenters and more. Come and join us. All are welcome.

Senior Ballet Workout – Every Thursday from 9:00 -10:30 a.m. This class is designed for the active older adult who want to maintain their muscle strength, range of motion and flexibility, while improving balance, muscle memory, mental alertness and cardiovascular health.

Coffee, Conversation and Clothing Exchange – Every 4th Friday from 1:00-2:30 p.m. No time for a yard sale? Want to trade that scarf Aunt Myrtle sent you for a cute T-Shirt? Join us for a monthly clothing exchange, have some coffee, and chat about the fashion trends we all remember so well. Bring your clean and gently-used clothing and accessories to exchange and remember that it's "EVERYTHING MUST GO!" at the end of each meeting. We can even have an impromptu fashion show...!

Healthy Aging and Well Being – Wednesday, March 9, 3:00 p.m. Topic: "Seniors and Safe Driving." Presented by Tressa Thompson, Senior Driver Ombudsman, Dept. of Motor Vehicles. Update your knowledge about driving safely. ✓

Diabetes Self-Management Workshop – Tuesdays, March 1 – April 4, from 2:00 -4:00 p.m. This 6-week workshop will cover techniques to deal with fatigue, pain, isolation, and communicating effectively with family, friends and Health professionals Presented by Health Services Advisory Group. Admission is free. Limited Enrollment. ✓

Joslyn Day Trip Registration: Monday, March 14 Doors open and priority numbers will be given out starting at 8:00 a.m. registration begins at 9:00 a.m. for adults 55+. Registration for April, May and June. Upcoming trips include: Skirball Museum, Santa Clarita Cowboy Festival, Living Desert in Palm Springs, Benedict Castle and Mission Inn Tours, Huntington Library and Gardens, Solvang and/or Chumash Casino. ✓

Adventure up Mount Hood – Monday, March 23, 1:00 p.m. Probably the most well-known mountain in Oregon, Mt. Hood is one of the premier peaks of the Cascade Range. Of the many ways to the top, one of the more adventurous is the Sunshine Route, so named because shade rarely finds it during the day. But this adventure offers even more—stunning vistas and sights along the way. Join us for an incredible and exciting trip to the summit of this magnificent mountain. Admission is \$2 (free with BSAC) ✓

Upcoming Events: Sign up now for:

National Health Care Decisions Day – Presented by Valley's Best Hospice, Inc. Saturday, April 16, from 11:00 a.m. – 2:00 p.m. Make your future healthcare decisions known to family, friends and healthcare providers. We will provide educational information, access to healthcare professionals who can answer your questions, and assist you in completing your advanced directives for healthcare. Free materials, and raffle prizes for those who complete their advanced directive. ✓

Bridge/Table Games Scholarship Luncheon – Saturday, April 16 from 10:00 a.m. – 3:00 p.m. Burbank University Women's group is holding a special luncheon at the Joslyn center featuring bridge and other games, prizes, and an opportunity drawing. Admission is \$25.00 per person. RSVP to reserve your space. Call Nancy Eggers 818-842-3060 (MBE2686@aol.com) ✓

Mah Jongg Classes – Tuesdays, Sign up now on the interest list and learn how to play this ancient easy to learn game. This class is an 8-week course. And a Mah Jongg card for 2016 will need to be purchased prior to taking this class. Cost is \$20 (\$10 with BSAC) ✓

How to Prepare and Look After Yourself in an Emergency! Monday, April 18, from 1:00 - 2:30 p.m. Presented by Eric Baumgardner, Emergency Management Coordinator of the Burbank Fire Department.

In The Community

Burbank News & Events

LISTINGS AND SALES ... JUST IN TIME FOR WINTER

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BRAD KORB'S RECENT LISTINGS

2525 E. Avenue R13	3438
12047 Kagel Canyon	2378
9040 Wildwood	3008
914 E. Palm	3408
3575 El Lado	3208
507 Birmingham	3088
1028 E. Lemon	3048
4751 Kraft	2268
422 E. Harvard Unit C	2178
428 Cambridge	3218
10807 Redmont	2028
1617 Cleveland	2088
7647 Mason	2818
11108 Lull	3168
9418 La Tuna Canyon	3508
267 W. Santa Anita	2558
1417 N. Evergreen	2498
808 N. Griffith Park	2478
12809 Welby Way	2668
8385 Outland View	2778

BRAD KORB'S RECENT SALES

2517 Corinth	3248
14010 Sylvan, Seller	3368
14010 Sylvan, Buyer	3368
8414 Suva	2878
18193 Sundowner #821	2148
536 E. Magnolia #103	2278
6212 Auckland	2698
8112 Wilkinson	2228
305 E. Valencia Unit R	3268
7115 Etiwanda #9	2008
1114 San Rafael #3	2568
336 E. Verdugo #210, Seller	2828
336 E. Verdugo #210, Buyer	2828
2525 E. Avenue R13	3438
7534 Coldwater Canyon	2548
4350 Stern #13	5388
9407 Creemore	5398
3770 Ramsdell #104	5408
20620 Batac	5418
1230 N. Ontario	5428
355 S. Madison #219	5438
5730 Vineland #111	5448
13380 Berg	5458
16414 Nicklaus #146	5468

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City of Glendale Parks, Recreation and Community Services Department

Check out all of the Glendale upcoming events and the Leisure Guide for classes, leagues, senior programs, etc. at:

www.parks.ci.glendale.ca

Los Angeles Equestrian Center

E V E N T S

DATE	EVENT	CONTACT
March 2-6	Goldmine Circuit Horse Show	Carolyn Dobbins (480) 695-6383
March 11-13	College Preparatory Invitational	Lindsay Martin (786) 369-9040
March 18-20	Rainbow Royale Andalusion	Joanne Asman (818) 842-8444
March 24-27	Rancho California Arabian Horse Show	Margaret Rich (951) 302-6045
April 1-3	CRHA Bunny Slide Reining Horse Show	Marilyn Scheffers (951) 600-8999
April 8-10	Gold Coast Series April Hunter/Jumper Show	Langer Equestrian Group (818) 567-7317
April 17	Saddle Seat Western School League	Elizabeth Currer (626) 685-5255
April 20-24	LA Festival Hunter/Jumper Show	West Palm Events (818) 987-3336
April 28-May 1	Fiesta Charity Horse Show	Joanne Asman (818) 842-8444

**For more information, call us at 818-840-9063
or visit us online at: www.la-equestriancenter.com**

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Please make checks payable to: Burbank Civitan club • P.O. Box 668 • Burbank, CA 91503 • A Non-Profit Organization, I.D. No. 23-7174808

In The Community

Burbank News & Events

Expensive credit card, retail and medical debt can be eliminated requiring
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(See below...Client Comments who have benefited)

Many people face major financial issues at some point in their lives and it can seem overwhelming and unfixable. You are not alone...AND...the best news is that we do have a proven solution to help you.

One of our preferred partners has helped many individuals and families save thousands of dollars by eliminating expensive debt, while helping them conserve monthly cash flow and providing them peace of mind. There is no downside risk to you or your family.

Should you, other family members or friends be experiencing similar financial pressures and are seeking a proven solution, we want to help. Please contact me at 818-953-5304 or Brad@BradKorb.com, or John Janis directly toll free 800-706-1210, or jjanis@platinum-resources.com for a **brief discussion AT NO COST regarding this program.**



John Janis, Platinum Resources and Brad Korb

Clients Who Have Benefited:

#1 – “I feel so lucky and fortunate to have been introduced to your debt program while I was seriously considering bankruptcy. Your program is far superior. Just as important to saving me thousands of dollars, the peace of mind you provided during some real bleak periods will always be remembered and appreciated. Your personal attention to my medical situation was so helpful during my rehabilitation. Thank you again John, Best regards, Marley”

#2 – “John, I want to thank you and Platinum Resources for providing me excellent service throughout our relationship. Not only did you save me a tremendous amount of money, you helped me save my home and my business. Your proactive approach in taking care of my debt issues, as well as providing excellent counsel on so many other financial issues gave me a sense of relief and peace of mind. Thank you John and I will always be eternally grateful for your support and wish you and your Company the best, Geri”

#3 – “Mr. John, Thank you for helping me get through our struggling debt situation. Even though you were located 3,000 miles away, I never felt that you were unapproachable. This was very important to me and I will always be thankful for our on-going discussions about our family issues and finances. You are a great listener, provided excellent results and I enjoyed our relationship. Many Thanks, Tony”

#4 – “Mr. Janis, My wife and I want to thank you for all the help you have given me and our family. The debt we accumulated was overwhelming and very stressful. John, may God richly bless you for helping me and all those that need your help. Best to you and your company, Lupe”

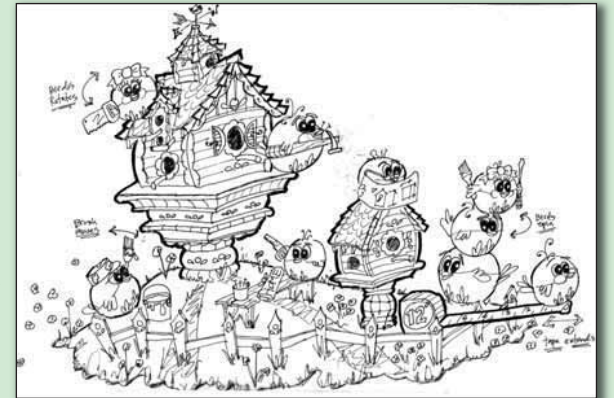
#5 – “Dear Mr. Janis, I can't thank you enough for all of your help with my debt dilemma. I feel so good not to have to worry about that burden of debt. Again, I can't thank you enough. God bless you. Sincerely, Stella”

#6 – “Mr. Janis, Thankfully, I heard you on radio discussing your debt relief program. The best decision I made was to get up the courage to contact you directly to ask for help. Now, that my \$40,000 debt has been resolved, I cannot thank you and your team enough for the hard work, extra effort, communication and patience helping me throughout the entire process. Best wishes, Colleen”

#7 – “John, Many thanks to you personally and your team at Platinum Resources for helping me get my personal finances back in order. The \$100k debt was strangling me, during a period when my work hours were cut back and I was experiencing major family issues. Your personal attention and involvement to help me get through this nightmare was tremendous. Thank you for providing me an opportunity to again have positive cash flow, which has helped my personal life and family. Regards, Eric”

Burbank Tournament of Roses Association

By Robert Hutt



We've taken the first big step toward the 2017 Rose Parade in Pasadena! Last month, during Theme Draft, we submitted the first choice selection of our General Membership: “Home Tweet Home.” When our team arrived at Tournament House, we drew #9. We would be the ninth design to be registered from among all float builders. By the end of the morning's proceedings, parade officials had not requested any changes, so we are 90+% confident that we will be building our first choice! However, just to be sure, we'll wait for their confirmation letter before we cut any steel!

“Home Tweet Home” was submitted by Richard Burrow from Mission Viejo, CA. This will be the second float that he has designed for Burbank Tournament of Roses. His previous design, “Deep Sea Adventure,” won the Fantasy Trophy in 2013!

On March 1st, between 10 AM and 10 PM, you can help us build the 2017 float by joining us at Bob's Big Boy restaurant at 4211 W Riverside Drive, in Burbank, for our next Dine-Out Fundraiser! Simply download and print the flyer from our website and hand it to your server. Bob's will make a donation to help us, while you get to enjoy some great food! It will make everyone happy!

Our next float building project will be to create an entry for Burbank On Parade. The parade theme for this year is “Our Heroes.” We try to repurpose, reuse, and

Richard Burrow's concept, “Home Tweet Home,” was selected by the General Membership of the Burbank Tournament of Roses Association to represent Burbank in the 2017 Rose Parade. The theme for the parade is “Echoes of Success.”

recycle elements from our Rose Parade float to create a mini-float for this great community event. The tentative, general plan is to convert the vintage woody wagon into an ambulance in a salute to our first responder heroes. The surfing kid will be waving from the rear of the ambulance. The bear in the hammock will become a “victim” on a stretcher which will be pushed along the entire parade route by some volunteers. Did I mention that these are tentative plans? Burbank On Parade is scheduled for April 23 at 11:00 AM and will proceed right down Olive Ave to George Izay Park.

Interested in helping? Our current work schedule is Wednesdays and Saturdays between 10:00 AM and 4:00 PM. The construction site is located at 123 W. Olive Ave. Please park in the Metro Link lot. Questions?? Call the Barn at 818-840-0060 or visit our website at: www.BurbankRoseFloat.com ■

Rave Reviews

After originally assisting us with the sale of our townhouse, we decided to use you when we were ready to purchase again. Thank you for your follow-through! We are very thankful we chose to work with The Brad Korb Team.

—Jose & Kimberly Rodriguez
Home Buyer and Seller, Sunland, CA

I was referred to The Brad Korb Team through a friend who had dealt with you before. You were able to sell my property fast and for a good price. Everything was handled quickly and very professionally. Thank you!

—Veronika Boyaci
Home Seller, Burbank, CA

Your kindness and wonderful personality prompted me to list with you after you sold another unit in my complex. After the great price and the quickness of the sale, I will be sure to refer you to my family and friends!

—Rosemarie Huszar
Home Seller, Panorama City, CA

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In The Community

Burbank News & Events

Brad Did It Again!



Brad Did It Again with the sale of Debbie Jackson's Sun Valley house!

Burbank Emblem Club #86 Installs New Officers



*Shown L-R: Emblem Supreme Club Marshal, Maureen Donnelly, Supreme President, Jean Clark, Seventh Time Burbank Emblem Club #86 President, Elaine Paonessa, and Burbank Emblem Club #86 Marshal, Linda Bailey.
Picture courtesy of Elaine Paonessa*

Burbank Emblem Club #86, recently held its 74th Installation of Officers at the Burbank Elks Lodge #1497 on January 19th. Supreme Emblem Club President, Jean Clark, Supreme Past-President, Jacki Fanzo, and Supreme Marshal, Maureen Donnelly, led the Installing Suite as the Burbank Emblem Club #86 Officers were installed. They are: President, Elaine Paonessa, Vice President, Joanne Vallone, Financial Secretary, Cookie Bentivegna, Treasurer, Margaret Rose, Recording Secretary, Victoria Manfredi, Corresponding

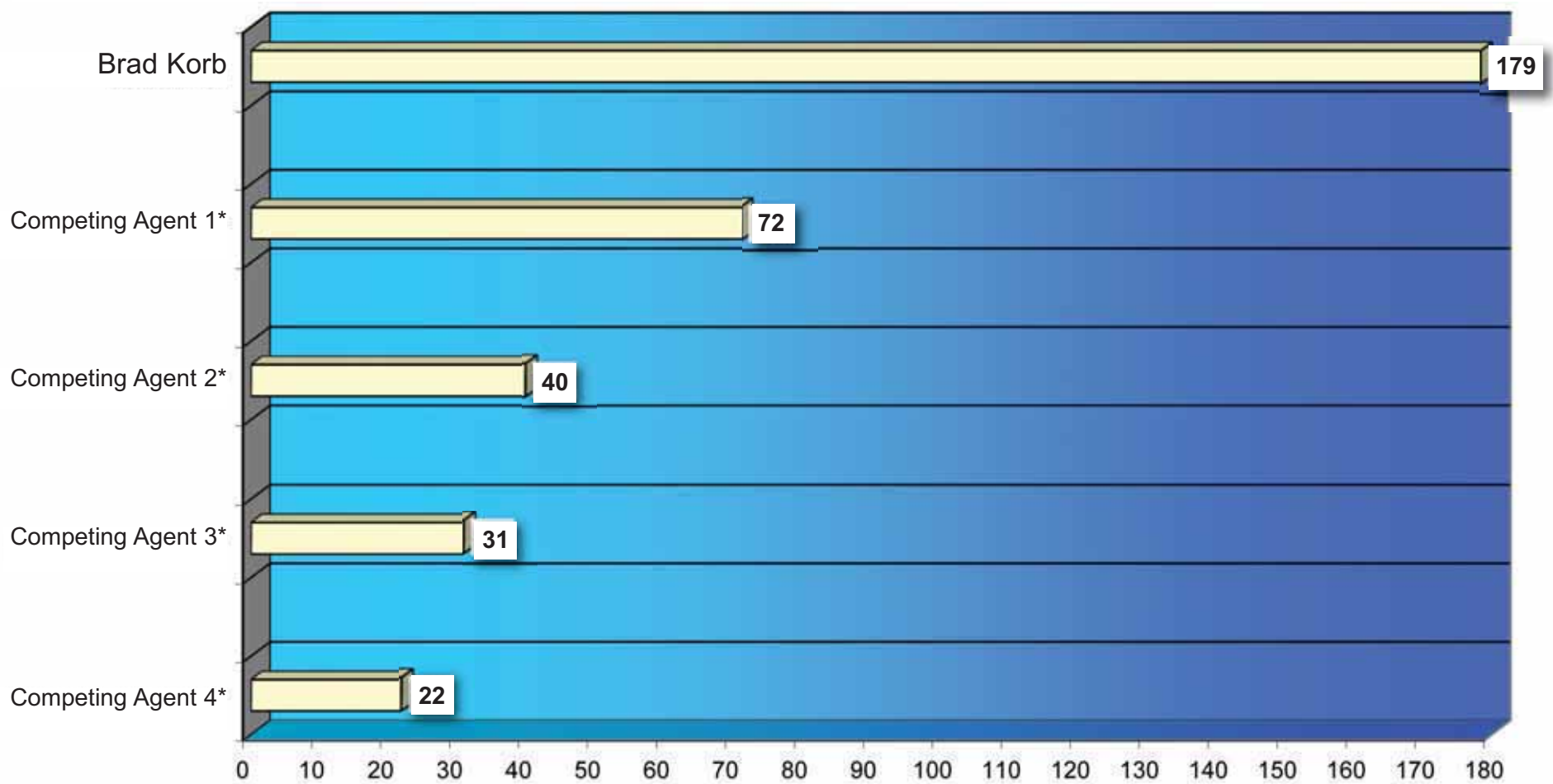
Secretary, Cookie Bentivegna, Press Correspondent, Elaine Paonessa, Chairman of Trustees, Janet Fernandez, Club Marshal, Linda Bailey, Chaplain, Marge Sklarsky, and Guard, Joe Caruso. Other Emblem Club Officers and Members attended and enjoyed a wonderful buffet supper after the beautiful ceremony. Anyone wishing to join, or to learn more about the Emblem Club, a Charitable Organization that is affiliated with the Burbank Elks #1497, may do so by calling Elaine Paonessa at (818) 845-6851. ■

www.BurbankPropertyInfo.com

A FREE service to help area home buyers find their dream home. Your first e-mail will list all homes currently for sale that meet your search criteria. Then each morning you will be e-mailed a list of all of the new homes for sale and price changes since your previous search. **No more having to reply on manual searches.**

Burbank Agents Number of Sales

January 1, 2015 through December 31, 2015



Number of total sales

Based on data supplied by Southern California Multiple Listings Service and its member Associations of REALTORS, who are not responsible for its accuracy, and statistics from The Brad Korb Team. Analysis dates are January 1, 2015 through December 31, 2015. May not reflect all activity in the marketplace.

* Agent names available upon request. Current SoCal MLS members.

In The Community

Burbank News & Events

Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it's what we believe in. So it means a lot to our Team when clients like Paulette Pasciuti (below) show how much they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who's thinking of selling their home.

To all of you, we extend a sincere THANK YOU!



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SATURDAY, APRIL 30TH

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BENEFITTING CANCER RESEARCH

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GATES OPEN AT 11:30 AM
MANE EVENT BEGINS AT 1:00 PM
Price Ranges from \$10 to \$35
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480 RIVERSIDE DRIVE | BURBANK, CA 91506
MULTI-BREED HORSE SHOW | APRIL 26 - MAY 1, 2015

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Fiesta of the Spanish Horse is a CA 501(C)3 Organization No. 42-1620270

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KFI AM 640
More *Stimulating* Talk Radio

“Brad Korb sold our home... In just 4 days, we had multiple offers and he got above market price! AMAZING!”

Bill says, **“Call Brad and do what we did after that first day... we started packing!”**

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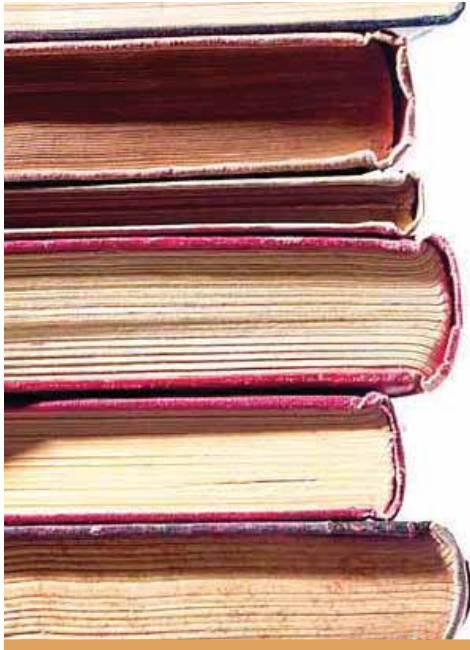
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In The Community

Burbank News & Events



March 2016 Events at the Burbank Public Library



Burbank Public Library Adult Book Clubs meet once a month, and offer a variety of reading selections. The **French Book Club** will meet at Central Library on Tuesday March 1, at 6:30 p.m. The **Brown Bag Book Club** meets on Tuesday March 15, at 12 Noon in the Central Library Literacy meeting room. Our new **Scene of the Crime Mystery Book Club** meets on Tuesday February 15, at 7 PM at the Buena Vista Branch Library. Call 818-238-5580 for more information.

The **Lego Club** for kids meets at the Burbank Central Library on Saturday March 12, from 10 AM to 12:00 PM. It's free and open to kids from 2-14 years old and their families. Children under the age of 9 years must be accompanied by an adult. For more information, call 818-238-5610.

Coloring Zone, our Coloring Club for

Adults will be meeting on Tuesday, March 15 at 6:30 PM in the Central Library Auditorium. We provide the materials and supplies. Stop in, sit down, get creative, and HAVE FUN!

Join us for our **Family Night with Ranger Jack**, on Thursday, March 17 at Central Library, 7:00 – 8:00 PM. After more than 20 years as a music teacher, producer, and performer, Ranger Jack had a desire to bring his children's music to audiences throughout Southern California. Using fun interactive songs, stories and puppets, Ranger Jack engages audiences of all ages.

On Saturday, March 19, 10:15 – 10:45 AM Preschoolers and their families can join us for **Music & Movement** at Central Library, for a fun introduction to movement, coordination, rhythm, and dance! We'll be dancing using shaker eggs & scarves and listening to music.

Join us on Monday, March 21 at Central Library, 7:00 – 8:00 PM for **Opera Talk**. Larry Verdugo, from LA Opera's Community Engagement Program provides an entertaining and informative discussion about the opera, *Madam Butterfly*. The reasons for this opera's longevity are many: the touching story, its exotic setting and theatrical color. But no doubt, it is the beauty of Puccini's music that gives *Madam Butterfly* its enduring appeal.

Preschoolers are welcome to join us at Buena Vista Branch Library for **Rhythm & Reading**, a fun introduction to the rhythm of music, dance and communication. This program meets on two Thursdays, March 10 and 24, 1:00 – 1:30 PM.

If you're a fan of the Downton Abbey series, you'll want to attend **Behind the Scenes at Downton Abbey** on Tuesday, March 29, 7:00 PM at Buena Vista Branch Library. English actress, comedy writer, and author Diz White combines slides, video clips, and humorous anecdotes as she weaves the story about her cottage in the Cotswolds and the filming locations for Downton Abbey.


Preschoolers please join us for **Bilingual English/Spanish Storytime**. 30 minutes of stories, songs, and rhymes are followed by a Spanish picture book, movie and

coloring sheets. This program is for children of preschool age and their families on Wednesday, March 30, 6:30 – 7:30 PM at Buena Vista Branch Library.

Family Night with Marcus Miller Drums takes place at Buena Vista Branch Library on Thursday, March 31 at 7:00 PM. Percussionist, Marcus Miller, engages his audience with rhythms and percussion instruments from around the world. Children and family audiences will participate in interactive drum circles as they explore rhythms of Africa and the world.

For more information on Burbank Public Library programs and services, visit BurbankLibrary.com. ■

Great Job, Burbank! Keep Up the Savings!



Burbank is off to a great start by saving **152 million** gallons of water in June. If we keep up this pace, we are on track to meeting our Billion Gallon Challenge.

85% of our goal comes from reducing outdoor watering. Sticking to the outdoor watering schedule is key to reaching this goal.


APRIL to OCTOBER
2 DAYS PER WEEK
ON TUESDAY & SATURDAY
NOVEMBER to MARCH
1 DAY PER WEEK
ON SATURDAY

View the latest water savings at BurbankWaterAndPower.com

WHY BURBANK'S WATER SAVINGS HAS TO STAY STRONG


Imagine Burbank must save one bottle of water a month to add up to our water savings goal. Here's what will happen if Burbank doesn't stay on top of our Billion Gallon Challenge each month.

The Billion Gallon Challenge is spread over 9 months—from June 2015 to February 2016.



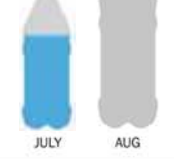
JUNE JULY AUG

If Burbank reaches only half of June's savings goal, then water that isn't saved in June becomes part of July's goal.




JUNE JULY

What isn't saved in June and July, gets passed to August...



JULY AUG

...and at some point, we can't catch up.



\$10,000/DAY

Not meeting our goal results in state fines that affect everyone.

LUNAFEST

Sponsored by Zonta Club of Burbank

Attend LUNAFEST and enjoy great, independent, short films *by women, for women, about women*, while supporting breast cancer research and Zonta local projects

April 9, 2016
11:00 AM

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North Hollywood**
5240 Lankershim Boulevard
North Hollywood, CA 91601

Purchase \$25 tickets online:
www.ZontaBurbank.com

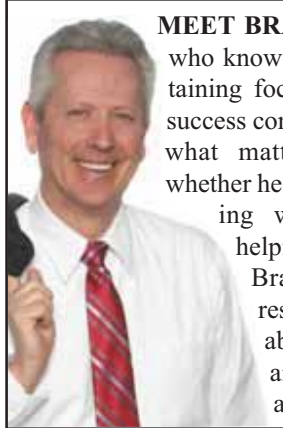


Burbank Market Trends

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	4	#DIV/0!	1	3	1	0.0	\$266,267	\$263,300	98.9%	54
\$300,001 to \$400,000	3	6	200.0%	5	31	5	0.6	\$365,477	\$363,756	99.5%	61
\$400,001 to \$500,000	9	19	211.1%	25	63	11	0.9	\$448,316	\$446,929	99.7%	60
\$500,001 to \$600,000	17	15	88.2%	29	55	9	1.9	\$561,067	\$560,671	99.9%	46
\$600,001 to \$700,000	15	18	120.0%	22	79	13	1.1	\$650,304	\$652,410	100.3%	46
\$700,001 to \$800,000	13	19	146.2%	23	56	9	1.4	\$749,999	\$753,761	100.5%	39
\$800,001 to \$900,000	12	6	50.0%	13	32	5	2.3	\$851,757	\$847,981	99.6%	64
\$900,001 to \$1,000,000	5	4	80.0%	4	14	2	2.1	\$959,421	\$945,500	98.5%	51
\$1,000,000+	18	0	NA	0	34	6	3.2	\$1,461,762	\$1,419,603	97.1%	83
Market Totals	92	91	98.9%	122	367	61	1.5	\$694,804	\$690,599	99.4%	54

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Above Kenneth

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 - Advertising and mailing to our 2000+ mailing list.
 - Less than 48 hour notice clean outs (move-in ready).
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