



Brad Korb

Burbank Bulletin™

Successfully serving thousands of families since 1979

Se Habla Español, Մենք Խոսում ենք Հայերեն, Мы говорим по-русски, 我們講中文 and American Sign Language



Areas include Burbank, Glendale, Sun Valley Hills, Sun Valley Horse Property, Shadow Hills Horse Property, Sylmar Horse Property, Lakeview Terrace Horse Property

CONTACT US

The **BradKorb**
REAL ESTATE GROUP

Focused on What Matters to You
Real Estate Since 1979

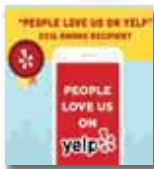
Office **818.953.5300**

Email Brad@BradKorb.com

www.BradKorb.com

BRE #00698730

3813 W. Magnolia Blvd.
Burbank, CA 91505



Multiple HomeLight Awards for Brad Korb's Team

Almost 10 years ago, Drew Uher and his wife wanted to buy their first home but found out that it was almost impossible to find an agent in whom they could have real confidence. So, in 2010, Uher launched HomeLight (homelight.com) to help folks anywhere in America find a good real estate agent every time. Recently, HomeLight honored Brad Korb with not one, not two, but three different awards for multiple regions!

For 2018, HomeLight recognized Korb as a "Top Buyer's Agent" nationwide, statewide in California, in Los Angeles, and in Burbank. It also named him a Top Sellers Agent in 2018 nationwide, in California, in Burbank, Los Angeles, and Glendale! As if that wasn't honor enough, HomeLight then designated Korb as a Top Producer for 2018 in Burbank, Los Angeles, the state of California, and nationwide as well.

"In our industry, we know that HomeLight's winners are those who focus on customer service and who excel over their peers," Korb said. "We are thrilled that the Brad Korb Real Estate Group is so well represented among such a worthy group of professionals." ■

HomeLight Awards
Congratulations - you've earned the following Best of HomeLight Awards



2018

Top Buyer's Agent

- ★ Nationwide
- ★ California
- ★ Los Angeles, CA
- ★ Burbank, CA



2018

Top Seller's Agent

- ★ Nationwide
- ★ California
- ★ Burbank, CA
- ★ Los Angeles, CA
- ★ Glendale, CA



2018

Top Producer Agent

- ★ Nationwide
- ★ California
- ★ Burbank, CA
- ★ Los Angeles, CA

THE BRAD KORB TEAM FEATURED PROPERTY!



BURBANK HILLS \$849,948
Call 1-800-473-0599, Enter Code 2488

Your Property Could Be Featured Here and Online to Reach Millions of Potential Buyers Around the World!

Call today to find out how our marketing strategy will move you!
(818) 953-5300

www.BradKorbForeclosureHelp.com

Think foreclosure is the only option?
Think again!

We provide you with information about how to avoid a foreclosure, explain the effect it can have on you and your family, and offer other options that may be available to you. This includes a short sale, and we can help you determine if you qualify.

Get a Backstage Pass to the MLS—Search for any property and any Area—FREE

www.LACountyPropertyInfo.com

Follow The Brad Korb Team on Twitter & Facebook to receive information on upcoming open houses.



- **FACEBOOK:** Brad Korb
- **TWITTER:** @BradKorb



PRSR STD
U.S. POSTAGE
PAID
MMP DIRECT

INSIDE



BURBANK NEWS

Page 8



FEATURED HOMES

Page 10-11



AREA MARKET TRENDS

Page 12 **NEW**

In The Community

Burbank News & Events

Boys & Girls Club of Burbank and Greater East Valley Set to Host Annual Fundraising Gala and Auction

The Boys & Girls Club of Burbank and Greater East Valley will host its 2019 Annual Gala, Havana Nights on Friday, May 3, 2019 at Lakeside Golf Club.

This year's honoree is the City of Burbank. "We're thrilled to recognize the City for all its accomplishments. We have formed an invaluable partnership over the years and have relied upon its guidance and leadership," said CEO Shanna Warren.

The night's festivities will also include the Club's very own Creative Arts Program dance students and members of our D/HH (Deaf and Hard of Hearing) program who will perform. Our Youth of the Year will be introduced. There will be complimentary signature Cuban drinks during the cocktail hour. Entertainment will include music by DJ Baz as well as Timbales, Congas and Bongo players. Both a live and silent auction will be held, featuring Mike Graceffo as auctioneer, with some spectacular items for sale. And, just to add more fun to the jam-

packed evening, there will be a grand stakes opportunity drawing with a chance to win \$5,000 in prize money.

Proceeds from the evening will go directly to our Education programs, including but not limited to: After School Enrichment, Deaf and Hard of Hearing (DHH) program, Creative Arts, Athletics, College Bound, STEAM, and Teen Programs.

Thank you to our sponsors: Warner Bros. Entertainment, Inc., Cusumano Family Foundation, The Walt Disney Company, Bank of America, GoPogo, JLK Rosenberger, Worthe Real Estate Group, Gain Federal Credit Union, Cast & Crew Entertainment Services, Dave and Pat Augustine, Gibson Dunn and Burbank Water and Power.

For more information about tickets and sponsorships, visit us at www.bgcburbank.org or contact Susan Sebastian at susansebastian@bgcburbank.org or call (818) 842-9333 X14. ■

National Boys & Girls Clubs Week



To celebrate National Boys & Girls Clubs week, April 8-12, our Club hosted a Family BBQ on Friday, April 12, 2019. The BBQ is

the last event of week filled with specific activities focused on our youth, such as Safer Childhoods, which tackles bullying, Health and Wellness, featuring healthy cooking classes and the importance of physical activity, Education and Career Readiness, featuring a Career Fair and a round table discussion for teens regarding college prep and Equity and Inclusion, whereby Club kids share their personal stories of what the Club means to them. ■



The Importance of Wealth Management in a Dynamic World

How is wealth like real estate? For one thing, wealth doesn't manage itself. It requires professional services. In a family or business, wealth has its own set of asset and liability needs. For his long-term management, Brad Korb relies on Richard V. Bertain and David Escobar of UBS Financial Services, recommending them with confidence. Korb says these dedicated Certified Financial Planner™ practitioners consistently use premiere customer service and extensive financial resource knowledge for planning and putting in motion long-term goals and objectives.

Bertain, Senior Vice President with UBS Financial Services, has been providing sound financial advice to clients since 1983, earning designation as Certified Investment Management Analyst from the Wharton School. He and Escobar, First Vice President with UBS, are involved in Burbank community organizations ranging from the Burbank Civitan Club and Boy Scouts of America, to the Burbank YMCA and Leadership Burbank.

Bertain and Escobar's Comprehensive Wealth Management approach for high net worth families and businesses is straightforward and thorough: Identify goals, evaluate the



situation, develop a financial plan, implement it, and monitor and rebalance as needed. They seek "to perform effectively and efficiently, such that each of our clients would be proud to recommend us to their family and friends."

Richard V. Bertain, CFP, CIMA, ChFC
Senior Vice President
UBS Financial Services
200 South Los Robles, Suite 600,
Pasadena, CA 91101-2479, Tel. (800) 451-3954, Tel. (626)405-4710 Direct, Fax (855) 203-6443, Richard.Bertain@UBS.com

David E. Escobar, CFP®
First Vice President – Wealth Management
UBS Financial Services,
200 South Los Robles, Suite 600,
Pasadena, CA 91101, Tel. (800) 451-3954, Tel. (626) 405-4711 Direct, Fax (855) 203-6443, David.Escobar@ubs.com ■

Burbank University Women

Members of BUW meet on the 2nd Thursday at 6:00 pm each month at Joslyn Adult Center. The group invites all women who have completed 60 units or more of college work to apply for membership. The goal of Burbank University Women is to promote education and intellectual growth. Activities include monthly meetings with interesting speakers, book club, dining group, day trips, fundraising activities, and furnishing college scholarships to graduates of Burbank high schools. For membership information, please call Jeri Primm at 818-843-2610 or Marcia Baroda at 818-848-2825. ■

The World of African Violet Jewels



Presented by
**The Burbank & Montrose
African Violet Societies**

May Program:

"The History of the Burbank African Violet Society"
Presented by Wanda Penner and Ruth Beck

Thursday, May 16, 2019 ♦ 10:00 AM to 12:00 Noon
(Meetings are held the third Thursday of each month.)

♦ Little White Chapel ♦
1711 North Avon Street, Burbank, California 91505

Saturday, May 18, 2019 ♦ 10:00a.m. - 4:00p.m.

♦ Descanso Gardens - Van de Kamp Hall ♦
1418 Descanso Drive, La Cañada Flintridge, CA 91011

Save the Date

FRIDAY, MAY 3, 2019
5:30PM

HAVANA
NIGHTS
2019 Annual Gala

RAISE A MOJITO and RHUMBA THE NIGHT AWAY,
as we honor The City of Burbank with some truly authentic island fun. **Salud!**

Lakeside Golf Course, Toluca Lake, CA 91505

Tickets are available at
www.bgcburbank.org

For more information contact:
susansebastian@bgcburbank.org

/BGCBurbankandGreaterEastValley



In The Community

Burbank News & Events

2019 and Beyond... Critical Planning for Long Term Care in California!

Joseph McHugh is the founder and managing attorney at LA Law Center specialized in elder law, asset protection and estate planning (wills, Trusts and Probate). Kathy McHugh (his wife) is the Triage Director & Certified Senior Advisor that helps clients with Medi-CAL qualifications and recovery issues. Together with their staff, they can help you understand your options in doing long term care planning and basically "Getting Your Affairs in Order"! Their biggest passion at this time is educating people about their legal rights to transfer and protect their assets in case they need Medi-Cal in the future.



the rules and exemptions made for families to qualify for Medi-Cal. Under the rules in California, applicants are permitted to transfer assets out of their name during the look-back period without incurring a penalty (time where applicant will not get Medi-CAL benefits). Less fortunately, these rules are often confusing and difficult to implement without the expertise of an experienced Elder Law Attorney. Most traditional Estate Planning Attorneys do not understand this area of law.

Most professionals assume you cannot gift assets & must spend money on medical needs. This is not true, and has resulted in impoverishing a well spouse, and spending down needed assets that were not necessary!

Soon California will fall in line with the Federal Medicaid laws, so California will get more money from federal government to pay Medi-CAL disbursements...this means the rules will change and they will be much stricter! But if you do gifting now, it will be grandfathered in! The current laws are specific, and you really need an elder law firm to guide you through this process to ensure you create the least amount of penalties for Medi-CAL qualifications.

For example, in 2019, we can protect a house from Medi-CAL estate recovery... when the new Federal Laws come into California there will be a limit to how much equity can be in the house to be moved... it is expected to be no more than \$750,000 of equity. This is problem in California as starter houses are around \$600,000. It is critical you understand your options if you may be facing care needs in next 5 years!!

Joe and Kathy offer free phone or office consultations and can tell you your options before it is too late! Call 818.241.4238. ■



No one ever wants to be in a nursing home, but unless you can pay \$25 an hour for in-home care (\$18,000 a month for 24/7 care) you should do pre-planning JUST IN CASE!! Today many people want to stay in their home (typically paid off), but do not have enough money or income to do that if they need assistance with their activities of daily living or medical care. The Medi-Cal laws are changing soon. SO...we are standing on the rooftop screaming to anyone that will listen...

"IF YOU MAY NEED MEDI-CAL LONG TERM CARE BENEFITS IN THE NEXT 5 YEARS...CALL LA LAW CENTER TODAY!"

Today, until the Medi-CAL (Medicaid) laws change we can save almost 100% of all assets by moving them into a Medi-CAL Asset Protection Irrevocable Trust, but we are expecting to be limited to being able to save 50% or less when new law come in (expected to be adopted in California within next 18 months). If you think someone in your family is at risk of needing long term care in the next 5 years, it is critical that you totally understand how an ill person's estate can be moved and be able to qualify for Medi-CAL if it becomes the only way this person can afford to be cared for 24/7.

Currently there are multiple ways to meet

How to Minimize Capital Gains Taxes: Korb Talks 'Owner-Will-Carry'

A bit like the experienced boat skipper who navigates deep water to find the best fishing for his passengers, a good realtor plots a course for the best financing arrangement to minimize capital gains taxes for his sellers.

"We call it 'owner-will-carry,' or 'seller financing,'" Brad Korb explained. "I recently was talking to a client who wanted to sell his property but didn't want to pay such high capital gains. He wasn't aware of the tax deferral he could get if he carried the loan on the property once he sold it."

According to Korb, an example would be of a buyer who put 25% down on the property, with the structure being that the seller take back the loan and carry a note secured by the property, just as a bank would do. **The capital gains taxes would be calculated on the money received rather than full purchase price.**

"The seller also gets a much better return interest rate than he would from putting his money in a bank," Korb added. "I can help the seller when minimizing capital gains is an issue. It's the job of a good agent to help clients through territory that is new to them,

but familiar ground to us."

Korb invites anyone who wants to know more about owner-will-carry structuring to call him at (818) 953-5300.

When you sell a piece of property with owner financing, it is considered an installment sale instead of a regular sale of real estate for tax purposes. For example, when you sell a house or a piece of land normally, the seller gives you a lump sum of money for the purchase on the closing date. With an installment sale, the buyer gives you a down payment on the closing date and then gives you regular payments over the life of the contract.

Spread Out the Gain

When you sell with owner financing and report it as an installment sale, it allows you to realize the gain over several years. Instead of paying taxes on the capital gains all in that first year, you pay a much smaller amount as you receive the income. This allows you to spread out the tax hit over many years. When you sell a property that has appreciated significantly in value, it could require you to pay a large amount of capital gains taxes. ■

Introducing BWP's New Online Account Manager

We've been listening.

- See your payments instantly applied to your account.
- Conveniently manage your payment options.
- Add your spouse, parent, or roommate as a guest user!

Register for an online account at BurbankWaterAndPower.com




Downtown Burbank Arts Festival to Feature Trendsetting Designers, Disney Animators, and More

Two-Day Outdoor Street Festival Spans Four City Blocks Packed with 200 Handmade Artisans and World-Famous Animators Presented by Jackalope Arts, the CTN Road Trip, and Downtown Burbank Partnership.

A world of creativity and imagination will be revealed at the Downtown Burbank Arts Festival featuring 200 world-famous animators, trendsetting indie creators, cosplayers recreating favorite animated characters, live entertainment, and much more on San Fernando Boulevard between Burbank Town Center and the Holiday Inn on Saturday and Sunday, May 18-19 with extended hours from 11am to 7pm. The event is free and open to the public.

The Downtown Burbank Arts Festival brings together groundbreaking digital and special effects animators selling their personal work, along with inventive artisans selling handmade housewares such as candles and ceramics, fashion and accessory designers, body products, and visual art for a one-of-a-kind festival experience unique to Southern California. Annually attracting more than 20,000 attendees, all are invited to experience the creative process, mingle with artists, and browse more than 400 shops and restaurants in Downtown Burbank.

New this year is the Jackalope Indie Artisan Fair, which will be curating the festival's 100 indie craft exhibitors. Los

Angeles-based Jackalope Indie Artisan Fair specializes in uniting local culture with

high-quality artisans that are carefully selected for the ultimate in handmade shopping experience.

The Creative Talent Network will once again anchor the popular animation portion of the festival with the CTN Road Trip. The

Road Trip will unite more than 100 visual effects, videogaming, character designers, illustrators, and storyboard artists for the fourth straight year.

In addition to discovering hundreds of

Continued on page 7

Gary LeVox of Rascal Flatts says,
Call the agent who makes DREAMS COME TRUE!

"Hello my friends in Los Angeles
it's your boy Gary LeVox of Rascal Flatts.
when you're buying or selling a home, you need a
real estate agent you can trust to make your move easy
and stress free. That's why you need to call Brad Korb."





Focused on What Matters to You
Real Estate Since 1979

818-953-5300 | BradKorb.com

YOUR HOME
AT A PRICE ACCEPTABLE TO YOU

GUARANTEED

OR I'LL BUY IT!

In The Community

Burbank News & Events

LISTINGS AND SALES ... JUST IN TIME FOR SPRING

24-hour Recorded Info at 1-800-473-0599

BRAD KORB'S RECENT LISTINGS

601 N. Evergreen	2418
10231 Stonehurst	3208
11437 Riverside	2118
2944 N. Buena Vista	3028
4200 W. McFarlane	3008
12411 Osborne #18	2018
1801 W. Clark	3188
5349 Newcastle #66	2378
324 N. Louise #12	2408
5414 Newcastle #13	2458
10915 Crockett	2788
9715 Amanita	3328
2669 Greenwood	2348
910 E. Valencia	3268
1210 Broadway	3308
9552 Via Venezia	2078
1031 N. Keystone	2338
13214 Moorpark #201	2568
10418 McVine	3488
14325 Foothill #19	3508

BRAD KORB'S RECENT SALES

5629 Riverton	3088
2844 Stevens, Seller	3338
2844 Stevens, Buyer	3338
27664 Haskell Canyon Unit H	2198
6155 Van Noord	2148
7869 Shadyspring	2548
5067 Bakman, Seller	3498
5067 Bakman, Buyer	3498
9054 Willis #5	3218
1020 N. Orchard, Seller	3138
1020 N. Orchard, Buyer	3138
433 S. Reese	2278
8823 Sunland, Seller	2028
8823 Sunland, Buyer	2028
6431 Riverton	2868
11438 Orcas, Seller	3358
11438 Orcas, Buyer	3358
801 Delaware, Seller	2588
801 Delaware, Buyer	2588
8719 Wentworth, Seller	2218
8719 Wentworth, Buyer	2218
1821 Keeler, Seller	2968
1821 Keeler, Buyer	2968
1938 N. Kenwood	2288
9183 Patrick, Seller	3368
9183 Patrick, Buyer	3368
13739 Erwin	3168
2665 Glenrose	3428
4140 Warner #212	2168
9959 Rancho Caballo	2058
10231 Stonehurst, Seller	3208
10231 Stonehurst, Buyer	3208
1911 W. Victory	2558

USE THIS TRUCK FREE!



Call 1-800-473-0599 Enter Code 4408

BRAD KORB'S RECENT SALES...Continued

22455 Needles	2098
5414 Newcastle #13	2458
1801 W. Clark	3188
2944 N. Buena Vista	3028
13133 W. Victory	5258
9427 Lemona #3	5278
5232 Corteen #24	5268
7045 Ranchito	5298
6646 Ventura Canyon	5288
13961 Osborne #209	5308
10708 Sable	5338
13540 Hubbard #32	5318
2289 Sequoia	5328
23812 Toscana	5348
20829 Marshall	5418
2137 N. Evergreen	5358
9201 Johnell	5368
21133 Ingomar	5378
8851 Independence #31	5398
3500 S. Greenville Unit C	5408
16614 Hamlin	5388
15155 Sherman #34	5428
102 S. Manhattan #107	5438
1158 Tivoli #178	5448

Call the
Brad Korb Team
(818) 953-5300

We Sell or List a Property Every 40 Hours!

JOIN OUR TEAM!

Helping Hands is a local non profit organization in the San Fernando Valley that helps seniors connect to great programs in the community. We offer a free care planning service to seniors of any income, insurance and/or health condition. Our goal is to help improve a senior's quality of life!

WHO ARE WE LOOKING FOR?

We are looking for self-motivated, creative and dependable candidates who will be apart of our Intake/Outreach Team.

SO, WHAT'S THE GIG?

As our Intake /Outreach /Community Liaison you would be the first point of contact to our clients and their families. Our Team members are professional, friendly and empathetic to the needs of the senior community and their family. We are able to assist in finding resources for a senior to live a healthier and independent life.

CORE FOCUS IN THIS ROLE

Assist clients and their family members complete the intake and screening process by telephone.

Participate and promote our services at events throughout Southern California that focus on improving the quality of life of seniors 65+.



HELPING HANDS
SENIOR FOUNDATION



CONTACT

For more information on current job or volunteer opportunities, please email your resume to marlab@helpinghandsla.org

City of Glendale Parks, Recreation and Community Services Department

Check out all of the Glendale upcoming events and the Leisure Guide for classes, leagues, senior programs, etc. at:

www.parks.ci.glendale.ca

Los Angeles Equestrian Center

E V E N T S

DATE	EVENT	CONTACT
May 3-5	Camelot Spring Preview	Camelot Events (818) 259-4364
May 10-12	Camelote Spring Festival	Camelot Events (818) 259-4364
May 18-19	CALNET Disabled Rider's Horse Show	Bryan McQueeney (818) 378-0963
May 29 June 2	Hollywood Charity Horse Show	Track One Events (714) 444-2918
June 7-9	CRHA Reiner Shine Horse Show	Marilyn Scheffers (951) 600-8999
June 16	Latino Fest	Jose Hernandez (818) 581-1624
June 21-23	ETI Convention & Horse Show	Dawn Suprenant (661) 433-9096
June 26-30	USHJA Emerging Athlete Program	LAEC Events Office (818) 333-1412
June 29-30	Star Spangled Dressage Show	Cornerstone Event Management (818) 841-3554

For more information, call us at 818-840-9063 | or visit us online at: www.la-equestriancenter.com

In The Community

Burbank News & Events

BURBANK ADULT CENTERS

Events and activities for those age 55 and over
(unless indicated otherwise).



JOSLYN ADULT CENTER
1301 W. Olive Ave., Burbank,
(818) 238-5353

Check out these events/programs at the
Joslyn Adult Center.

Where there is a ✓ please call Joslyn
Adult Center at 818-238-5353 to sign
up! (\$2 without BSAC card)

Ongoing weekly activities include a wide
variety of fitness classes, card games
including bridge, Mah Jongg, bingo,
computer classes, lunch and so much
more.

**Burbank Singers, Tuesday, May 7th @
3:30pm.** Come and enjoy this awesome
women's choir as they entertain you with
445 minutes of some standards from the
40's/50's including, Broadway melodies.
✓

**Mother's Day Wreath Craft
Wednesday, May 8th @ 12:30pm**
Participants will create wreaths to keep
after the workshop. Volunteers will support
participants and create wreaths with them.
Come for a fun afternoon of arts and crafts
and light refreshments! ✓

**Hoarding, Wednesday, May 8th
@3:00pm.** Learn to identify the differ-
ence between collecting, cluttering, and
hoarding and the need for treatment for
those who might have a significant prob-
lem. ✓

**Benefits of Resistance Training
Friday, May 17th @ 1:00pm**
Avoid muscle loss, increase metabolic
rate and reduce low back pain. These are
just a few of the ways strength training
can improve your health. We will explain

the positive aspects of a healthy life
style, stress free workouts, exercise
myths and much more. ✓

**Program Highlight: T-Shirt Painting
Class. Last Friday of the Month @
9:00am.** Feeling crafty? Want to design
your own t-shirt? Come join the T-Shirt
Painting Class! Class takes place on the
last Friday of the month in Joslyn's Arts
and Community Room. You'll need to
bring your own light-shade, pre-washed
t-shirt, along with \$2 cash for paint and
supplies. Hope to see you there!

UPCOMING SENIOR DAY TRIPS

**Getty Villa Malibu, Wednesday, May
8th @ 11:30am.** Experience a taste of
Europe in your own backyard! The Getty
Villa in beautiful Malibu will take you on
a journey to discover the arts and cul-
tures of Ancient Greece, Rome, Etruria
and more! ON the cliffs of Malibu, the
Getty Villa is home to 44,000 works of
art from the extensive collection of
Greek and Roman antiques. You will see
European paintings, drawings, sculpture,
illuminate manuscripts, decorative arts,
and photography from its beginnings to
the present, gathered internationally. You
will forget you are in Malibu and not on
vacation as you walk around the magnifi-
cent grounds and see the Roman archi-
tecture, reflecting pools, and feel the
ocean breeze.

**California Strawberry Festival
Saturday, May 18th @ 9:00am**
Join us for the 36th annual California
Strawberry Festival in Oxnard,
California. Kick off Summer the right
way and enjoy strawberries in numerous
forms. With over 50 vendor booths (cash
only, !TM's on site) you can enjoy straw-
berry nachos, strawberry pizza, chocolate
dipped strawberries, strawberry beer,
margaritas and smoothies! With live
music, strawberry shortcake eating con-
tests and a plethora of strawberry choic-
es, you can't go wrong.

The Brad Korb Team is Growing!

Due to growth, The Brad Korb Real Estate Group in
Burbank has a unique opportunity for talented
Buyer's Agents. In addition to being endorsed by
Barbara Corcoran, we are the only company in our area
that offers an iron-clad guarantee – we either sell the
home or we buy it. The ideal person should be decisive,
self-motivated & have a consultative style. Should be
aggressive, competitive & a high performer. Must be a
persuasive, outgoing, people-person. We have more qual-
ified leads than we can handle & there-
fore we need you! Income is commission
with no ceiling. Please send your resume
to courtney@bradkorb.



*Focused on What
Matters to You
Real Estate Since 1979*

We look forward to hearing from you.

Rave Reviews

We listed with you because of your persistence and your follow-up demonstrated that you wanted to assist us with the sale of our townhouse. We are glad we did! Your team was professional, helpful, patient, caring, responsive, organized and reliable.

—Don & Nancy Wakefield
Home Seller, Burbank, CA

We happened to call your office and were connected to one of your buyer coordinators. We had a very positive experience and love our house! We plan to recommend you to anyone we know who is planning to buy a house.

—Peter & Andrea Alexander
Home Buyer, Burbank, CA

Right after my mom died, she was sent a letter from you stating that you could help sell her house. I went for it and was very happy that the house sold quickly and for a great price!

—John Helt
Home Seller, Glendale, CA

Shark Tank's Barbara Corcoran says,
Partner with the agent **I TRUST!**

“In Los Angeles
I would hire Brad Korb.

He knows how to attract the right kind of buyers
and he creates so much demand that if your home
doesn't sell at a price and deadline you agree to...

Brad will BUY IT!”



The
Brad Korb
REAL ESTATE GROUP

*Focused on What Matters to You
Real Estate Since 1979*

818-953-5300 | BradKorb.com

BRE License # 00698730



YOUR HOME
AT A PRICE ACCEPTABLE TO YOU
GUARANTEED
OR I'LL BUY IT!

SOLD

In The Community

Burbank News & Events



Burbank Public Library! News & Events

May is a busy month at the Burbank Public Library!
For program details please visit our event calendar at
burbanklibrary.org

WE ALL LOVE A GOOD STORY...

Your library means a lot to you – and your library story means the world to us! Please share your memories and stories of the library’s importance to you, your family, and your community.

Your story can take any number of forms – funny anecdotes, treasured memories, or thoughtful reflections. We are ultimately interested in creating a multimedia display of stories, so we welcome photo and video submissions as well as written stories.

These singular stories will eventually coalesce into the library’s legacy – providing us with a living document that demonstrates how the library has changed lives and helped to form our community.

Stories may be submitted on paper at any library, online at burbanklibrary.org/shareyourlibrarystory, or posted on social media using the hashtag #myBPLstory. Photos and video submissions can be emailed to burbankpubliclibrary@burbankca.gov.

Thanks for sharing!



Burbank Central Library
110 N. Glenoaks Blvd.

Buena Vista Branch Library
300 N. Buena Vista St.

Northwest Branch Library
3323 W. Victory Blvd.

burbanklibrary.org

ANGIE, ANGIE – WE CAN’T SAY WE NEVER TRIED...

By Susie Hodgson



She was born in a tiny town in North Dakota in 1931. Her father was a small-town newspaperman who never achieved his dreams. He wanted to be “somebody,” but the Depression hit and he became yet another man living a life of “quiet desperation” and turned to alcohol. So the family picked up and moved where there seemed to be lots of jobs, lots of opportunities, and lots of days of better weather.

The girl was named Angeline Brown. She was a good student, although she had a miserable home life. Her new home was Burbank, California. Her mother got a job as a proofreader at the local paper, The Burbank Review, and her alcoholic Dad floated from job to job. Angie, as she was called, enrolled in Bellarmine-Jefferson High School and graduated at the age of 15. She enrolled at Glendale Community College and later transferred to Immaculate Heart College, but suddenly married a football star named Gene Dickinson when she was just 17. Anything to get out of the house. Soon she landed a job as a secretary at Lockheed.

In 1953, Angie entered a beauty pageant and placed second. This event changed everything. It wasn’t long before a television producer chose Angie to join the long-legged beauties who graced the background of TV variety shows, including the Colgate Comedy Hour. And it was at the Colgate Comedy Hour that she would meet the man who would become “the most important person in my life,” as she later put it. Frank Sinatra.

Angie – that is, Angie Dickinson, if you haven’t already figured it out – would begin either a ten-year or a 20-year affair with Frank, depending on which interview you read.

The studios had her dye her naturally dark brown hair blonde and she got her first big break in the John Wayne classic “Rio Bravo” in 1959. After her divorce in 1960, she went on to play Frank Sinatra’s wife in the original “Ocean’s 11” (1960). Next thing you know, Angie became the only female member allowed to fraternize with the Rat Pack, which included Peter Lawford who was married to JFK’s sister Pat. Angie was definitely eye candy for the Rat Pack (and she knew it) but she also played a hell of a poker game. At that time, Frank Sinatra was campaigning hard for Kennedy for President. Soon Angie was campaigning for JFK too.

It was at JFK’s inauguration that the rumors started. What rumors, you may ask. (But we bet you already know the rumors!) Many a tongue has wagged with tales of Angie’s tempestuous affair with John Kennedy. Mostly, Angie has denied these stories. On CBS’ Sunday Morning, she flat out said “No” – there was no affair. Even when asked if JFK made any moves on her, she insisted, “No!” But in a 1993 interview with Entertainment Weekly when asked if she had an affair with JFK, Angie responded

cooly, “I don’t believe in lying. But I will, uh, dodge the question, okay?”

In 1964, Angie has said she almost married Frank Sinatra. But he said he didn’t want to marry an actress. (Interestingly, he married actress Mia Farrow in 1966.) Still, the Angie-Frank affair casually went on for years.

Angie remarried too. As her career began to wane, a certain songwriter named Burt Bacharach’s career began to soar. In 1965, the two got married. Unfortunately, it was an unhappy union. They had a daughter, Nikki, in 1966, but she was born three months prematurely and had several serious health issues, including severe vision impairment and Asperger’s Syndrome. Bacharach has since admitted to being a bad husband as he racked up infidelity after infidelity. The pressure of having a special needs child also affected their union. Bacharach got so frustrated with his daughter (he called her difficult and dubbed Angie a terrible mother) that he had Nikki committed to a psychiatric center for nearly ten years. Angie says that Nikki always blamed her father for doing that and Nikki also said it ruined her life. Bacharach tried repeatedly to apologize, but Nikki refused to forgive him and, tragically, took her own life at the age of 40. By that time, Angie and Burt had long been divorced. Nikki’s suicide devastated them both.

But before the divorce, in 1974, Angie got the role of her lifetime: “Police Woman.” At first she didn’t want the role, but the TV producers convinced her if she took it, she’d become a household name and that she liked. The producers were right. Also, applications from women to join law enforcement agencies all over the U.S. surged when “Police Woman” was on the air!

Angie Dickinson has long been considered the “thinking man’s sex symbol.” She flirted with Ronald Reagan while making the 1964 film “The Killers” (Reagan’s last movie). She dated Dean Martin, David Janssen, director Richard Brooks (“In Cold Blood,” “Cat on a Hot Tin Roof”), Johnny Carson, Frank Sinatra of course, and even Larry King. (Plus maybe JFK!) She even gushed over Bill Clinton when he was President (“He’s so good looking!”) She played a memorable part in Brian DePalma’s “Dressed to Kill” (1980) and had a cameo in the remake of “Ocean’s 11” (2001).

Burbank’s own Angie Dickinson has certainly lived quite the life. Lots of movies, lots of TV shows, and lots of men!

Want to learn more about Burbank? Come visit us!

The Burbank Historical Society/Gordon R. Howard Museum
OPEN SATURDAYS & SUNDAYS, 1 TO 4 pm - FREE Admission!
Located in George Izay (Olive Rec) Park, right next to the Creative Arts Center
BEHIND the blue Victorian home • Free parking
Phone: (818) 841-6333/ Web site: www.burbankhistoricalsoc.org ■



FOR YOUTH DEVELOPMENT
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY

JOIN US
for a
delicious
breakfast
supporting
a great
cause.

JOIN US FOR A FUN FUNDRAISER SUPPORTING A GREAT CAUSE: The Burbank Y’s youth & preschool programs.

YUMMY PANCAKE BREAKFAST including sausage, fruit, milk, juice, tea and coffee.

ALSO OFFERING: Ultimate raffle and silent auction deals.

SATURDAY, MAY 11 • 7:30-11:30am
Burbank Community YMCA

TICKETS

\$5 suggested donation.
Children 5 & under free.

Available in advance at the Y or day-of at the door.

HOSTED BY the Burbank Y Service Club, celebrating over 70 years of fundraising efforts for the Burbank Y.



BURBANK COMMUNITY YMCA
321 E. Magnolia, Burbank • 818.845.8551 • www.burbankymca.org

Visit www.BradKorb.com
For All Your Real Estate Needs!

In The Community

Burbank News & Events

Burbank Tournament of Roses Association

By Robert Hutt



The month of May is generally the slowest in terms of activities at the float construction site, but that doesn't mean that nothing is happening! There are several threads of activity that will come together over the next few months.

The float barn is empty or rather, the float chassis is missing! This is when the Burbank Water and Power personnel perform the annual maintenance on their float chassis. (Yes, the float chassis really is a City vehicle!) In order to give them full access to the transmission, hydraulics, electrical systems and both engines, we have removed the framework from last year's float. Fortunately, the entire upper frame is simply bolted to the main chassis, so after a fair bit of cranking, we can use our forklift to remove the frame and give the technicians full access to the mechanics.

Reusing the framework allows us to avoid the 2-3 weeks of work that would be needed to build a new framework. If the location of the driver's compartment doesn't change or extra beefy supports tied directly to the chassis are not needed, reuse works fine. However, because the rest of the float structure is welded directly to this basic framework, metal fatigue eventually takes a toll and the old framework must be sent to the recycling bin and a new one must be built every few years.

We haven't yet filled the last of our three key committee chairs. Bob and Roseanne Ford together with Erik Andersen are heading up the Design Committee. Their job is to convert the original float concept into a winning float design and to produce the color rendering, with inputs from the Decoration Committee. This

rendering will appear in the parade program and defines the desired look-and-feel that the Construction and Decoration committees will try to achieve. After a two-year break, Jon Reeves will return as Construction Chairman. The Decoration Chairman slot is still open. This is a critical vacancy

because the Design Committee needs to select colors that can be achieved with available floral materials. There are many volunteers with many years of experience! With a small amount of arm twisting, we should have a full team ready and able to put another trophy winner on Colorado Blvd!

Ben Knorr, the music composer for our "Stompin' Good Time" float has agreed to come back and conjure some more musical magic. Our 2020 float will feature a single huge phoenix bird dramatically rising from the ashes. It seems like a perfect opportunity to channel some John Williams riffs.

Some of our members have been learning to weld at our basic MIG welding class. Our graduates will be able to construct much of the gridwork that gives shape to the float "pod." With just a bit of practice, they could be building some giant flower petals or helping with the huge tail feathers of our phoenix bird. Their new skills will be needed beginning in August.

If you would like to lend a hand to help build Burbank's float, visit the float Barn on any Wednesday or Saturday between 10:00 AM and 4:00 PM. The Barn is located at 123 W. Olive Ave. (under the Olive Ave overpass). The phone number at the Barn is 818-840-0060. Visit our website: www.BurbankRoseFloat.com and follow us on Facebook! ■

We raised \$3800 for the Leukemia and Lymphoma Society/Team In Training at our Mega Garage Sale Fundraiser!!!!

It takes a village and there are so many people I want to thank including Brad Korb for placing the event in the Burbank Bulletin, providing bags for people to place their purchases, and most importantly taking time out of his busy schedule to stop by and say hello.

A special thank you as well to The Sign Studio for the banner and signage, Western Bagel, and Starbucks for their generous donations.

We had so many volunteers that brought their love, support, and mad selling skills. I couldn't have done it without my teammate Maria, Lisa, Cima, Pat, Chris, Sandra, Janet, Lori, Susan, Rose, Amy, and my wonderful husband Jeff who put up with all the items I had been collecting for the last few months and having the event on his birthday to boot.

There were soooooo many amazing people that came out to support this cause that is so very important to me.

My heart is full of gratitude.
Thank you!!!!
Tracy N.



Burbank Arts Festival

Continued from page 3

exclusive artworks on display, the festival offers the rare opportunity to interact with top artists from the world of animation, enjoy cosplayers from books and films, join in a Doodle Run, attend Storytime and artist showcases, explore virtual worlds, engage with roaming musicians, participate in a Career Camp for promising young artists, and share experiences online via @jackalopeartfair, @creativetalentnetwork and @downtownburbank for the chance to win special prizes.

Downtown Burbank Arts Festival Highlights

DOODLE RUN at the CTN Road Trip
Back by popular demand, grab a map or a doodle deck of cards from the CTN Road Trip booth and take it to all the CTN animation artists to collect original doodles. Keep the map as a souvenir, and be entered to win free passes to the CTN animation eXpo held at the Los Angeles Marriott Burbank Airport, November 21-24, 2019.

CREATE YOUR OWN TOTE BAG at the Jackalope Indie Artisan Fair

Block print your own custom Jackalope tote bag with Distill Creative. Choose from a variety of themed stamps and letters to customize your own reusable tote bag, then fill it up with artsy finds at the fair.

STORYTIME READING ROOM at the CTN Road Trip

Listen to stories and see live demonstrations from top animation artists reading from their books, including:

- Walt Disney Studios Artist Showcase and Animator Benson Shum reading "Go to Sheep" and "Holly's Day at the Pool."
- Art Director Andy Harkness from Sony Animation reading "Bug Zoo."
- Concept Artist with Walt Disney Imagineering Nikkolas Smith reading from "My Poofy Hair and That's Ok."
- Character Layout Artist on The

Simpsons for Fox Television Animation Tina Kugler reading from her series of books "Snail & Worm."

TOTE BAG GIVEAWAY at the Jackalope Indie Artisan Fair

Jackalope Arts will be giving away free tote bags to the first 25 guests per day who post a photo of a unique purchase they found at the fair and tag @jackalopeartfair on Instagram. Visit the Jackalope Arts information booth to claim your tote.

CAREER CAMP at the CTN Road Trip

For anyone interested in entering the field of animation, stop by the Career Camp at the CTN Road Trip to meet the pros and hear about how to jumpstart your career. Give your child the chance to show his or her own skills at the creation station for drawing and creating flip books.

STRIKE A POSE at the Jackalope Indie Artisan Fair

Celebrate spring by taking a photo in front of a large paper flower wall by Colorfully Crafted & Plum Creations or check out and pose in front of the large mural by live artist Jen Swain!

ROAMING MUSICIANS throughout the festival

Acoustic musicians will be roaming the festival performing tunes for guests as they shop their way through the event.

EXPLORE DOWNTOWN MURALS throughout the festival

Festival attendees are welcome to check out the murals in Downtown Burbank paseos and inside businesses and take pictures of their favorite murals to share with the hashtag #DTNBUR.

For further information on the festival, please visit www.dtnbur.com

For further information on the CTN Road Trip, please visit <http://ctnroadtripburbank.com/>.

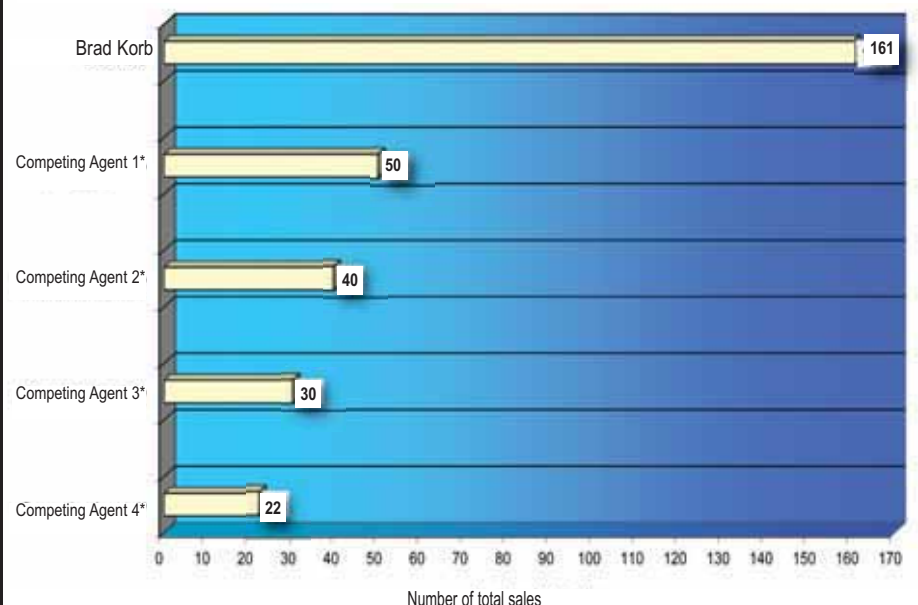
For further information on the Jackalope Indie Artisan Fair, please visit <https://www.jackalopeartfair.com/burbank>. ■

Brad Did It Again!



Brad Did It Again with the sale of the Young Family's house in Burbank!

Burbank Agents Number of Sales January 1, 2018 through December 31, 2018



* Based on data supplied by Southern California Multiple Listings Service and its member Associations of REALTORS, who are not responsible for its accuracy, and statistics from The Brad Korb Team. Analysis dates are January 1, 2018 through December 31, 2018. May not reflect all activity in the marketplace. * Agent names available upon request. Current CRMLS members.

In The Community

Burbank News & Events

Are You Struggling to Make Ends Meet...? (You're Not Alone)



“Here is a proven solution – that works”

John Janis’s compassion for helping individuals and families experiencing financial challenges led him to founding Platinum Resources. John’s services help find solutions to loss of income, fixed income, divorce/separation, high credit/card usage, medical/dental expenses, educational expense and other monthly cash flow issues.

Over the years, John has had the privilege of helping people save 10’s of thousands while also improving their overall credit standing. In addition, John’s unique business...*doesn’t charge upfront fees/costs nor monthly costs of any kind until they get results.*

“What We Do - For Our Clients”

- Reduce/eliminate monthly cash spending to creditors
- Reduce/eliminate out-of-pocket medical/dental cost
- Eliminate 10’s of thousands of credit/retail debt
- Offset student educational expense
- Prevent Bankruptcy (BK)
- Save home from “must sell” situations
- Credit status/score improvement

Should you, other family members or friends be experiencing similar financial burdens and are seeking a proven solution, and peace of mind we can help. Please contact Brad at 818-953-5304, Brad@BradKorb.com, or John Janis toll free 800-706-1210, johnj@platinumresources.us.



John Janis, Platinum Resources and Brad Korb

CLIENT - REVIEWS

#1 – “John, I want to thank you and Platinum Resources for providing me excellent service throughout our relationship. Not only did you save me a tremendous amount of money, you helped me save my home and business. Your proactive approach in taking care of my debt issues, as well as providing excellent counsel on so many other financial issues gave me a huge sense of relief. Thank you John and I will always be eternally grateful for your support and wish you and your Company the best, Geri”

#2 – “Hi John, I feel so lucky and fortunate to have been introduced to your debt elimination program while I was seriously considering bankruptcy. Your program is far superior. Just as important to saving me thousands of dollars and the peace of mind you provided during some real bleak periods will always be remembered and appreciated. Your personal attention to my medical situation was so helpful during my rehabilitation. Thank you again John, Best regards, Marley”

#3 – “John, thank you for all that you have done for me throughout my financial dilemma. Admittedly, when I was first introduced to you, I felt hopeless, overwhelmed and skeptical that you could improve my situation. Your personal involvement and financial business savvy helped me save the equity in my home, over \$100,000 in credit card debt and provided me the necessary monthly income to help me meet my obligations. You changed my life which was rapidly spiraling downhill. I appreciate the amount of energy, patience and dedication put forward on my behalf. Thank you for never giving up on me and tolerating my stubbornness, Bob



Judy Pierce and Chris Welker with Brad Korb, used Brad Korb community service van to pick up donations for Children's Hospital Los Angeles.



Burbank Temporary Aid Center

Burbank Temporary Aid Center Updates

Recently, our CEO Barbara Howell received the Community Service Award from the Kiwanis Club of Burbank. The BTAC would love to recognize and show gratitude for everything Barbara does for the community. The BTAC would not be the same without her!

Due to the efforts of our staff and pantry manager, Edward Stapleton, The BTAC was chosen as “March 2019 Featured Agency of the Month”! Thank you to the Los Angeles Regional Food Bank and our supporters who continue to make The BTAC a great place.

Along with food donations, monetary donations help The BTAC serve the community! From running our fridges to offering laundry service, we offer many free services to our clients and donations help us maintain these services.

For more information on how to donate to The BTAC, please visit our website (www.burbanktemporaryaidcenter.org). ■

Thanks for Being Our Eyes, Voice & Ears!

At the Brad Korb Team, we treat our clients in a world-class way because it’s what we believe in. So it means a lot to our Team when clients like Jennifer Magerkurth (below) show how much they believe in us by telling their friends, neighbors, and family about our great service. It means a lot when clients show how much they believe in us by letting us know if they hear of a neighbor who’s thinking of selling their home.

To all of you, we extend a sincere THANK YOU!



818.953.5300 or www.BradKorb.com

Police Dispatch 818-238-3000	The Brad Korb Team Your Realtors For Life 818-953-5300 www.BradKorb.com		Fire Info 818-238-3473
Police Detectives 818-238-3210			Parks & Recreation 818-238-5300
Animal Shelter 818-238-3340	Graffiti Hotline 818-238-3806	Streets/ Sanitation 818-238-3800	Water/ Power 818-238-3700

In The Community

Burbank News & Events

McCrorry's Estate Sales by Connor 'Liberates' Clients from Stressful Process

Inheriting a home from a loved one usually means inheriting the furniture, artwork, clothing, jewelry, tools, and other valuables inside, too. Brad Korb has decades of experience helping clients sell inherited real estate at its best value, but first the home must be made move-in ready by removing its contents. To help his clients accomplish that to their best financial advantage, Korb recommends Stephen and Aime McCrorry, owners of Estate Sales by Connor.



"Stephen and Aime's family-run company has built a large, loyal following in Southern California among appraisal specialists, collectors, and reputable antique dealers," Korb says. "The McCrorrys are ethical and extremely professional. They handle every aspect of an estate sale from start to finish, with the goal of getting as much value as possible for clients."

Stephen McCrorry enjoys working with Korb "because when Brad is involved, it's always a smooth transaction," he says. "What we like best about what we do is seeing people liberated from the stress and worry of trying to evaluate, sort, and sell all those items at an emotional time. Many of the items have sentimental value, and some things have value that clients might not realize without our expertise. Our service helps make the whole process much easier."

For more information, visit www.EstateSalesByConnor.com or call Stephen McCrorry at (310) 228-0943. ■



Burbank based, *Estate Sales by Connor* is a family run company that was recently featured on The Queen Latifah Show and ABC 7 Los Angeles. We offer the perfect combination of an experienced hardworking staff and a loyal following of buyers in the Greater Los Angeles and surrounding areas.

We are dedicated to meet your requirements on closing dates and turnaround times, while providing quality service that ensures a smooth transaction. Not only are we estate sale professionals, who have been working within the industry for over 20 years, we have access to some of the top appraisers, auction houses and dealers in the industry. We offer exceptional service and oversee your sale (and belongings) as if they were our own. Our goal is to help you sell and liquidate your estate in a professional and profitable manner.

We are a Licensed, Bonded and Insured California Estate Sale Company

Our Services:

- Free appraisals and estate consultations.
- Estate staging and organization
- Advertising and mailing to our 2000+ mailing list.
- Less than 48 hour notice clean outs (move-in ready).
- Security and a professional staff during the sale.
- Antique, art and collectibles consignment process.
- Clean up and packing services.
- Professional References.

We aim to be of assistance to YOU

818-848-3278 or 818-422-0558



BURBANK-VALLEY GARDEN CLUB



The Burbank-Valley Garden Club meets, *Thursday, May 2 at 9:00 a.m., at the Little White Chapel, 1711 N. Avon St., Burbank.*

May 2nd is the **Spring Fling** meeting when the Burbank-Valley Garden Club holds their annual sale of plants and plant related items. This is a great opportunity to purchase reasonably priced plants for your garden. There is no speaker this month and the doors open at 9 a.m. to accept plants. Our plant team will be ready to accept your plant(s) and price them for sale. There also will be many garden décor items for sale. You will have lots of time to browse and make new friends.

Everyone is welcome and it is a wonderful opportunity to meet fellow gardeners, get some great plants and share some gardening ideas.

For more information, call (818) 848-0313. ■

Burbank Chorale

Burbank Chorale Auditions for the Fall Semester

Tues., Sept. 10, 2019 • Tues., Sept. 17, 2019 • Tues., Sept. 24, 2019

Rehearsals begin at 7pm. Auditions will be held at the end of rehearsal.

Auditions and rehearsals will be held in the Sanctuary of

St. Matthews Lutheran Church

1920 W. Glenoaks Blvd., Glendale, CA 91201

To set up an appointment please contact the Burbank Chorale either by voicemail or email.

Voicemail: (818) 759-9177 • Email: membership@burbankchorale.org

Burbank Chorale Holiday Concert

Saturday December 07, 2019 7:30 pm

American Lutheran Church

755 N. Whitnall Highway, Burbank, CA 91505

For Tickets email: tickets@burbankchorale.org • or call: (818) 759-9177

HERE'S HOW PUTTING OFF BUYING A HOME COULD END UP COSTING YOU

PURCHASE PRICE	\$ 500,000	\$ 600,000	\$ 700,000	\$ 800,000	\$ 900,000	\$ 1,000,000	\$ 1,100,000
DOWN PAYMENT (20%)	\$ 100,000	\$ 120,000	\$ 140,000	\$ 160,000	\$ 180,000	\$ 200,000	\$ 220,000
LOAN AMOUNT	\$ 400,000	\$ 480,000	\$ 560,000	\$ 640,000	\$ 720,000	\$ 800,000	\$ 880,000
INTEREST RATE	4.000%	4.000%	4.000%	4.000%	4.000%	4.000%	4.000%
ESTIMATED APR:	4.099%	4.099%	4.099%	4.099%	4.099%	4.099%	4.099%
P & I PAYMENT:	\$ 1,910	\$ 2,292	\$ 2,674	\$ 3,055	\$ 3,437	\$ 3,819	\$ 4,201
TOTAL PAYMENT INCLUDING PROPERTY TAXES AND FIRE INSURANCE:	\$ 2,530	\$ 3,017	\$ 3,503	\$ 3,989	\$ 4,475	\$ 4,961	\$ 5,447

IF PRICES INCREASE 10% AND RATES INCREASE BY .50%

PURCHASE PRICE	\$ 550,000	\$ 660,000	\$ 770,000	\$ 880,000	\$ 990,000	\$ 1,100,000	\$ 1,210,000
DOWN PAYMENT (20%)	\$ 110,000	\$ 132,000	\$ 154,000	\$ 176,000	\$ 198,000	\$ 220,000	\$ 242,000
LOAN AMOUNT	\$ 440,000	\$ 528,000	\$ 616,000	\$ 704,000	\$ 792,000	\$ 880,000	\$ 968,000
INTEREST RATE	4.500%	4.500%	4.500%	4.500%	4.500%	4.500%	4.500%
ESTIMATED APR:	4.599%	4.599%	4.599%	4.599%	4.599%	4.599%	4.599%
P & I PAYMENT:	\$ 2,229	\$ 2,675	\$ 3,121	\$ 3,567	\$ 4,013	\$ 4,459	\$ 4,905

HouseAmerica Financial
Brian McKim

THE COST OF WAITING



TOTAL PAYMENT INCLUDING PROPERTY TAXES AND FIRE INSURANCE:	\$ 2,902	\$ 3,463	\$ 4,023	\$ 4,584	\$ 5,144	\$ 5,705	\$ 6,265
DOWN PAYMENT INCREASE	\$ 10,000	\$ 12,000	\$ 14,000	\$ 16,000	\$ 18,000	\$ 20,000	\$ 22,000
PAYMENT INCREASE PER MONTH	\$ 372	\$ 446	\$ 521	\$ 595	\$ 669	\$ 744	\$ 818
TOTAL INCREASE OVER 30 YEARS	\$ 133,862	\$ 160,634	\$ 187,406	\$ 214,178	\$ 240,951	\$ 267,723	\$ 294,495



Brian McKim

Senior Mortgage Advisor

brian@houseamericafinancial.com

(818) 844-8207 office

(818) 421-4737 mobile

(818) 484-2014 fax

NMLS ID# 381742

HouseAmerica
FINANCIAL

505 North Brand Blvd. Suite 1500, Glendale, CA 91203

This is not an offer for extension of credit or a commitment to lend. Minimum FICO, reserve, and other requirements apply. Programs are subject to change at any time until locked in. LTVs are based on appraised value. Not all applicants will qualify. © 2018 Mortgage Capital Partners, Inc., DBA HouseAmerica Financial. Mortgage Capital Partners, Inc. is a lender under California Real Estate License #01858965. NMLS #239902.

Featured Homes

For 24-hour recorded info & addresses, simply dial **1.800.473.0599** and enter the 4-digit code.

To Contact Brad via his Social Media, please find him at:

FACEBOOK: Brad Korb (personal page) / The Brad Korb Team (fan site) / **LINKEDIN:** Brad Korb / **TWITTER:** @BradKorb



MEET BRAD KORB, an individual who knows the importance of maintaining focus. He believes that true success comes from making goals for what matters most in life. And whether he's with his family, interacting with his community or helping his real estate clients, Brad enjoys successful results because of his unique ability to visualize a goal and make a plan for accomplishing it.

Call **Brad Korb's**
24 Hour HOTLINE
Get detailed information on any of Brad's listings
1-800-473-0599
Simply call the number above
and dial the code #.

**Your Home Sold
Guaranteed —
or I'll Buy It!**

**BRAD'S
BEST BUY!**

BURBANK **\$1,175,571**
Call 1-800-473-0599 Enter Code 2778

4 Units

Luxury Division

Huge House

STUDIO CITY **\$1,399,993**
Call 1-800-473-0599, Enter Code 2998

2 Story Pool Home

TOLUCA LAKE **\$1,259,952**
Call 1-800-473-0599, Enter Code 3008

Spanish Motif

BURBANK **\$949,949**
Call 1-800-473-0599, Enter Code 3078

5 Reasons Why I'm Glad I Called Brad!

- #1 The quick response, constant communication and follow-up from agents.
- #2 The most-comprehensive marketing plan in town!
- #3 A team business model to help you with all of your real estate needs!
- #4 Seven-day-a-week access to 39 years of real estate experience!
- #5 A professional, friendly, expert team of real estate consultants!

60k Remodel

BURBANK HILLS **\$949,949**
Call 1-800-473-0599, Enter Code 3268

Media District

BURBANK **\$899,998**
Call 1-800-473-0599, Enter Code 2328

Huge Flat 11066 Sqft Lot

BURBANK HILLS **\$849,948**
Call 1-800-473-0599, Enter Code 2488

3 Beds + Den

BURBANK **\$849,948**
Call 1-800-473-0599, Enter Code 2048

Media District

BURBANK **\$839,938**
Call 1-800-473-0599, Enter Code 3258

Newly Remodeled

TUJUNGA HIGHLAND SQUARE **\$779,977**
Call 1-800-473-0599, Enter Code 3328

Join Our Top-Rated Team Now!

The Brad Korb Team has a few great opportunities for energetic, highly motivated team members. We provide free training and plenty of leads! Please visit www.BradKorb.com and click on *Thinking About a Career in Real Estate?* and complete the online form or call our office at (818) 953-5300.

“**True success** is found when you stay focused on **what's really important**— family, friends and community.” — *Brad Korb*

office: **818.953.5300** web site: www.bradkorb.com email: brad@bradkorb.com

Featured Homes

For 24-hour recorded info & addresses, simply dial **1.800.473.0599** and enter the 4-digit code.



**VISIT THE BRAD KORB TEAM WEBSITE
AND VIEW ALL OF OUR LISTING ON YOUR
SMART PHONE!**



Don't Make a Move Without Us!

Buy or Sell Your Next Home with The Brad Korb Team and Use Our Moving Truck FREE... Call 1-800-473-0599, code 4408

Who said you can't get anything FREE today? All you do is buy or sell your home with us and you can reserve your date to use the truck the day of your closing. If you have a charitable or community project that needs a truck, call us, we'll let them use it FREE!

5 Beds 2 Baths



VALLEY VILLAGE **\$749,947**
Call 1-800-473-0599, Enter Code 2118

Horse Property



LAKEVIEW TERRACE **\$699,996**
Call 1-800-473-0599, Enter Code 3448

3 Beds + Den



BURBANK **\$699,996**
Call 1-800-473-0599, Enter Code 2898

Remodeled Kitchen



BURBANK **\$679,976**
Call 1-800-473-0599, Enter Code 2738

Guest House



SUN VALLEY **\$649,946**
Call 1-800-473-0599, Enter Code 2788

Remodeled Kitchen



SUNLAND **\$649,946**
Call 1-800-473-0599, Enter Code 3068

Guest House



NORTH HOLLYWOOD **\$639,936**
Call 1-800-473-0599, Enter Code 3148

Duplex



SUN VALLEY **\$629,926**
Call 1-800-473-0599, Enter Code 2298

3 Beds 3 Baths



SAN PEDRO **\$549,945**
Call 1-800-473-0599, Enter Code 2478

3 Beds + Den



PICO RIVERA **\$529,925**
Call 1-800-473-0599, Enter Code 2268

2 Beds 2 Baths



TUJUNGA **\$449,944**
Call 1-800-473-0599, Enter Code 2928

Laundry in Unit



CHATSWORTH **\$419,914**
Call 1-800-473-0599, Enter Code 2208

Great Price!



LA PALMA **\$414,414**
Call 1-800-473-0599, Enter Code 2108

20k Remodel



SYLMAR **\$349,943**
Call 1-800-473-0599, Enter Code 3508

Top Level Condo



ENCINO **\$339,933**
Call 1-800-473-0599, Enter Code 2378

Great Investment



ENCINO **\$289,982**
Call 1-800-473-0599, Enter Code 2068

office: 818.953.5300 web site: www.bradkorb.com email: brad@bradkorb.com

Market Trends

Burbank

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	1	1	100.0%	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	1	0	NA	0	5	1	1.2	\$361,400	\$356,600	98.7%	68
\$400,001 to \$500,000	5	7	140.0%	7	15	3	2.0	\$478,580	\$466,793	97.5%	32
\$500,001 to \$600,000	6	2	33.3%	9	44	7	0.8	\$561,696	\$560,154	99.7%	37
\$600,001 to \$700,000	9	11	122.2%	16	37	6	1.5	\$655,965	\$653,932	99.7%	36
\$700,001 to \$800,000	14	17	121.4%	18	38	6	2.2	\$753,910	\$752,422	99.8%	36
\$800,001 to \$900,000	14	15	107.1%	19	52	9	1.6	\$846,901	\$847,400	100.1%	36
\$900,001 to \$1,000,000	13	7	53.8%	14	44	7	1.8	\$957,042	\$948,669	99.1%	32
\$1,000,000+	33	0	NA	0	64	11	3.1	\$1,375,626	\$1,347,555	98.0%	39
Market Totals	96	60	62.5%	83	299	50	1.9	\$872,269	\$863,776	99.0%	37

Lake View Terrace Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	4	1	0.0	\$638,486	\$640,750	100.4%	25
\$700,001 to \$800,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$800,001 to \$900,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$900,001 to \$1,000,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$1,000,000+	0	0	NA	0	1	0	0.0	\$1,499,999	\$1,080,000	72.0%	137
Market Totals	0	1	#DIV/0!	0	5	1	0.0	\$810,789	\$728,600	89.9%	47

Sylmar Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	2	0	0.0	\$332,450	\$334,950	100.8%	44
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	2	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	#DIV/0!	0	1	0	0.0	\$699,000	\$699,000	100.0%	7
\$700,001 to \$800,000	0	2	#DIV/0!	1	1	0	0.0	\$797,000	\$770,000	96.6%	5
\$800,001 to \$900,000	0	0	NA	2	3	1	0.0	\$856,666	\$846,000	98.8%	75
\$900,001 to \$1,000,000	0	0	NA	1	1	0	0.0	\$949,000	\$940,000	99.1%	77
\$1,000,000+	2	0	NA	0	0	NA	NA	NA	NA	NA	NA
Market Totals	2	3	150.0%	6	8	1	1.5	\$709,987	\$702,113	98.9%	50

Shadow Hills Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$600,001 to \$700,000	0	0	NA	0	1	0	0.0	\$759,000	\$650,000	85.6%	87
\$700,001 to \$800,000	0	0	NA	1	3	1	0.0	\$772,633	\$781,667	101.2%	42
\$800,001 to \$900,000	1	1	100.0%	0	3	1	2.0	\$854,609	\$860,000	100.6%	60
\$900,001 to \$1,000,000	0	0	NA	3	3	1	0.0	\$998,300	\$961,333	96.3%	64
\$1,000,000+	4	0	NA	0	3	1	8.0	\$1,683,333	\$1,700,000	101.0%	13
Market Totals	5	1	20.0%	5	13	2	2.3	\$1,052,740	\$1,043,000	99.1%	48

Sun Valley Horse Property

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	1	#DIV/0!	0	1	0	0.0	\$525,000	\$525,000	100.0%	22
\$600,001 to \$700,000	0	0	NA	0	1	0	0.0	\$709,999	\$645,000	90.8%	124
\$700,001 to \$800,000	0	0	NA	2	0	NA	NA	NA	NA	NA	NA
\$800,001 to \$900,000	1	0	NA	1	4	1	1.5	\$875,992	\$862,500	98.5%	21
\$900,001 to \$1,000,000	0	0	NA	1	2	0	0.0	\$914,500	\$921,250	100.7%	57
\$1,000,000+	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
Market Totals	1	1	100.0%	4	8	1	0.8	\$820,996	\$807,813	98.4%	43

Sun Valley Hills

PRICE RANGE	Active Listings	Pendings	Pendings Ratio	Number of Expired Listings Last Six Months	Number of Closings Last Six Months	Sold Per Month	Inventory (Months)	Average List Price (Sold Homes)	Average Sold Price	List to Sales Ratio Overall	Days on Market
0 to \$300,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$300,001 to \$400,000	0	0	NA	0	0	0	NA	\$0	\$0	NA	0
\$400,001 to \$500,000	0	0	NA	1	0	0	NA	\$0	\$0	NA	0
\$500,001 to \$600,000	0	0	NA	0	1	0	0.0	\$579,000	\$579,000	100.0%	22
\$600,001 to \$700,000	0	1	#DIV/0!	4	5	1	0.0	\$643,380	\$642,100	99.8%	39
\$700,001 to \$800,000	0	0	NA	1	4	1	0.0	\$744,000	\$746,750	100.4%	60
\$800,001 to \$900,000	0	0	NA	1	2	0	0.0	\$839,950	\$835,000	99.4%	6
\$900,001 to \$1,000,000	0	0	NA	0	0	NA	NA	NA	NA	NA	NA
\$1,000,000+	1	0	NA	0	1	0	6.0	\$1,199,000	\$1,275,000	106.3%	7
Market Totals	1	1	100.0%	7	13	2	0.5	\$742,369	\$747,808	100.7%	37